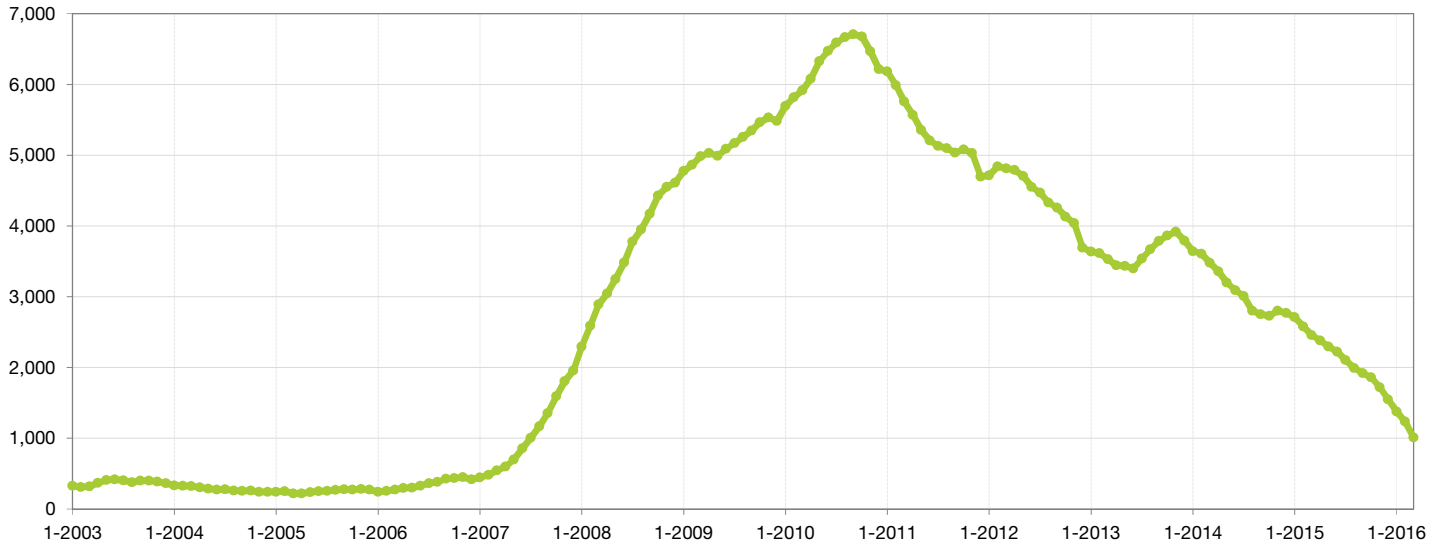


Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

Historical Inventory of Lender-Mediated Properties



March 2016



New Listings in the Northeast Florida region increased 6.7 percent to 3,580.

- Traditional New Listings increased 21.6 percent to 3,120.
- Lender-mediated New Listings decreased 41.6 percent to 460.
- Share of all New Listings that were lender-mediated fell to 12.8 percent.

Closed Sales were up 0.4 percent to 2,391.

- Traditional Closed Sales were up 16.5 percent to 1,916.
- Lender-mediated Closed Sales were down 35.5 percent to 475.
- Share of all Closed Sales that were lender-mediated fell to 19.9 percent.

The Median Sales Price rose 12.5 percent to \$180,000.

- The traditional Median Sales Price rose 1.5 percent to \$199,000.
- The lender-mediated Median Sales Price rose 23.2 percent to \$95,000.

Inventory of Homes for Sale	2
New Listings and Closed Sales	3
Price and Days on Market	4
Lender-Mediated Activity by Area	5

Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



Lender-Mediated Report

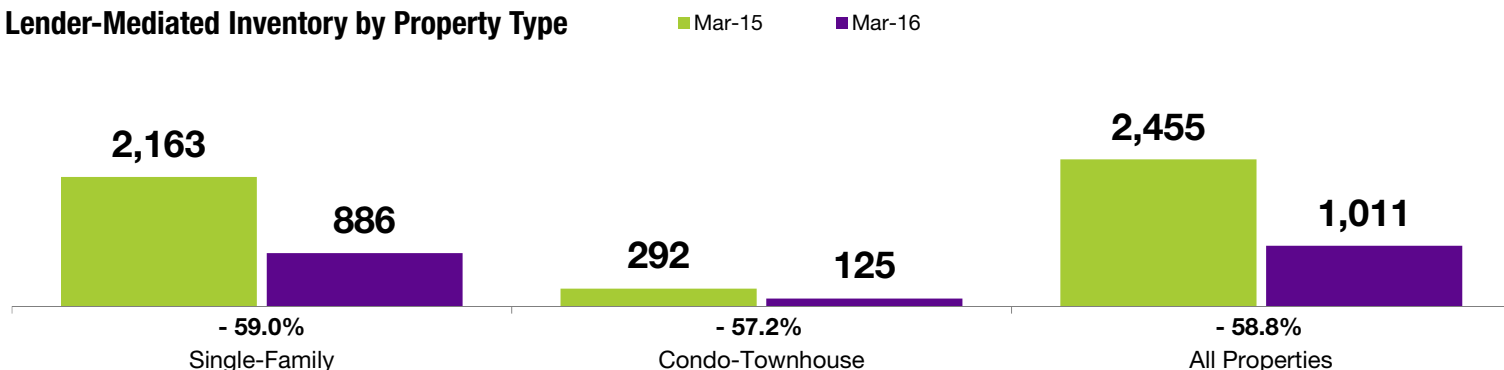
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -	Mar-15	Mar-16
Single-Family	2,163	886	- 59.0%	7,190	7,090	- 1.4%	9,353	7,976	- 14.7%	23.1%	11.1%
Condo-Townhouse	292	125	- 57.2%	1,175	1,082	- 7.9%	1,467	1,207	- 17.7%	19.9%	10.4%
All Properties	2,455	1,011	- 58.8%	8,365	8,172	- 2.3%	10,820	9,183	- 15.1%	22.7%	11.0%

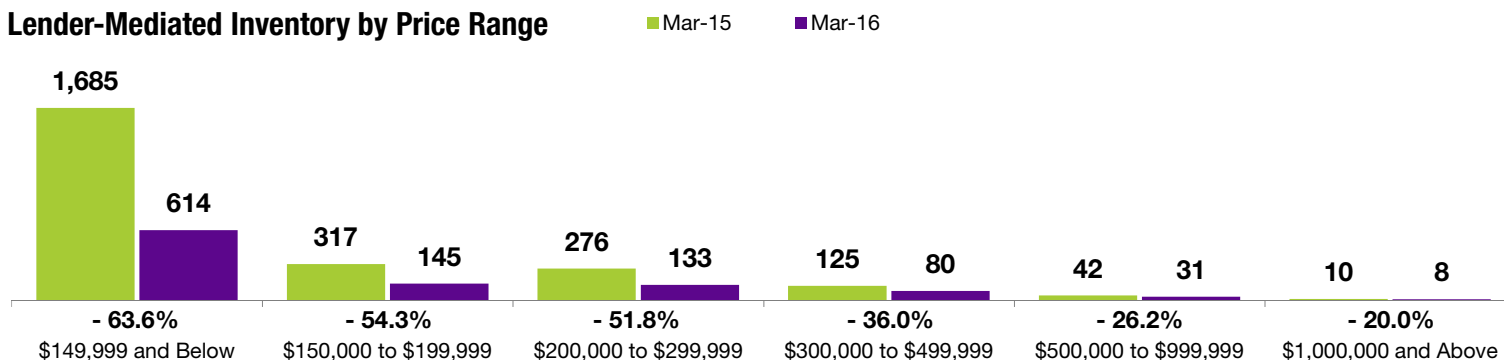
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -	Mar-15	Mar-16
\$149,999 and Below	1,685	614	- 63.6%	2,394	1,923	- 19.7%	4,079	2,537	- 37.8%	41.3%	24.2%
\$150,000 to \$199,999	317	145	- 54.3%	1,107	1,034	- 6.6%	1,424	1,179	- 17.2%	22.3%	12.3%
\$200,000 to \$299,999	276	133	- 51.8%	1,889	1,836	- 2.8%	2,165	1,969	- 9.1%	12.7%	6.8%
\$300,000 to \$499,999	125	80	- 36.0%	1,696	1,876	+ 10.6%	1,821	1,956	+ 7.4%	6.9%	4.1%
\$500,000 to \$999,999	42	31	- 26.2%	936	1,055	+ 12.7%	978	1,086	+ 11.0%	4.3%	2.9%
\$1,000,000 and Above	10	8	- 20.0%	343	448	+ 30.6%	353	456	+ 29.2%	2.8%	1.8%
All Price Ranges	2,455	1,011	- 58.8%	8,365	8,172	- 2.3%	10,820	9,183	- 15.1%	22.7%	11.0%

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

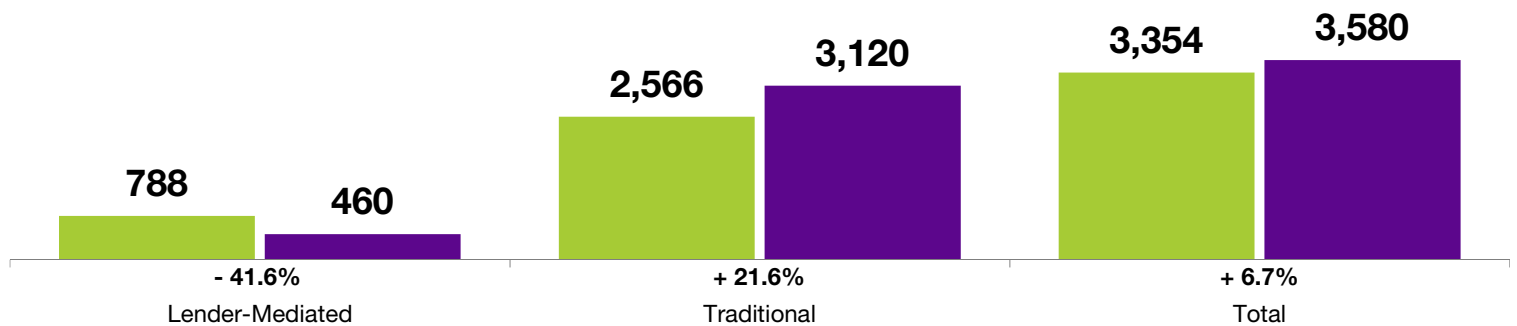


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -	Mar-15	Mar-16
Single-Family	677	405	- 40.2%	2,174	2,691	+ 23.8%	2,851	3,096	+ 8.6%	23.7%	13.1%
Condo-Townhouse	111	55	- 50.5%	392	429	+ 9.4%	503	484	- 3.8%	22.1%	11.4%
All Properties	788	460	- 41.6%	2,566	3,120	+ 21.6%	3,354	3,580	+ 6.7%	23.5%	12.8%

Change in New Listings for All Properties

■ Mar-15 ■ Mar-16

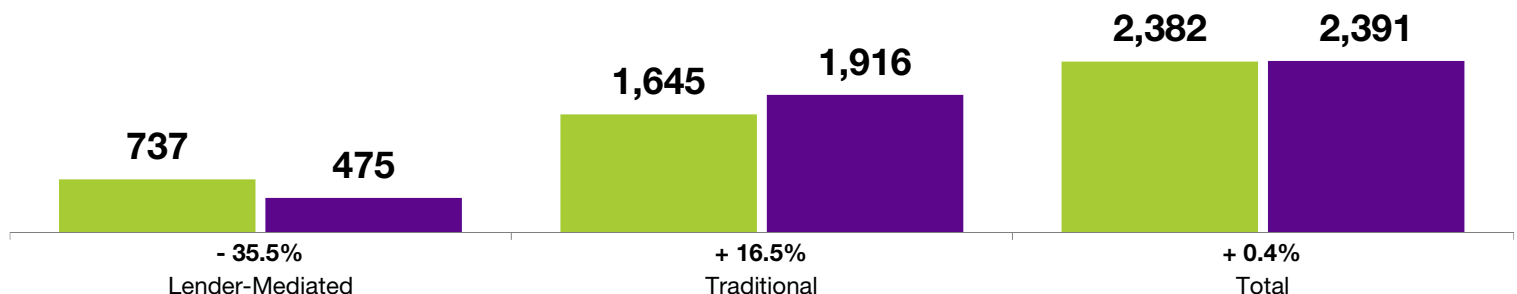


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -	Mar-15	Mar-16
Single-Family	618	417	- 32.5%	1,393	1,665	+ 19.5%	2,011	2,082	+ 3.5%	30.7%	20.0%
Condo-Townhouse	119	58	- 51.3%	252	251	- 0.4%	371	309	- 16.7%	32.1%	18.8%
All Properties	737	475	- 35.5%	1,645	1,916	+ 16.5%	2,382	2,391	+ 0.4%	30.9%	19.9%

Change in Closed Sales for All Properties

■ Mar-15 ■ Mar-16



Lender-Mediated Report

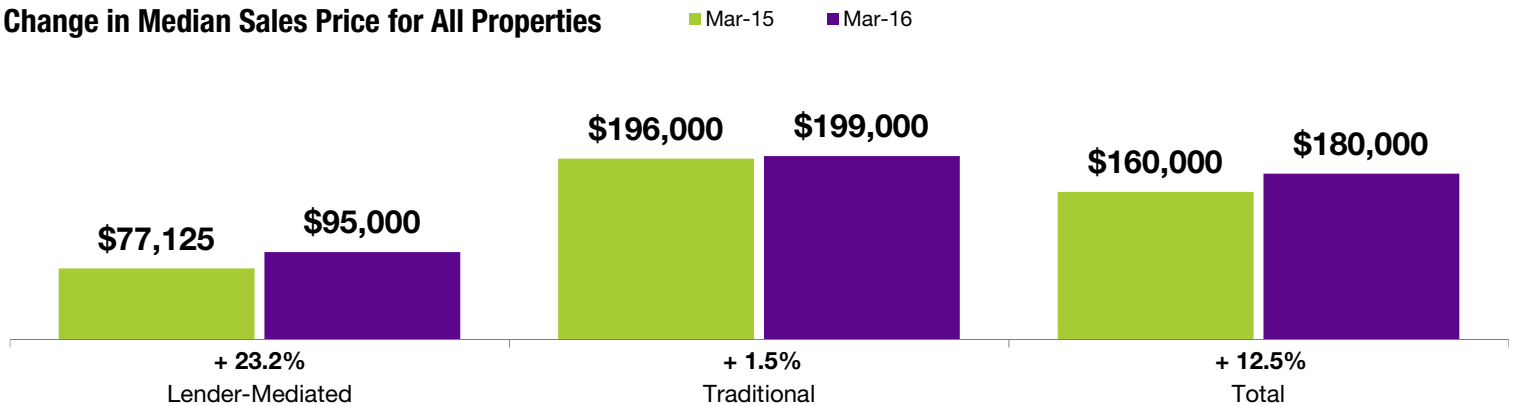
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -
Single-Family	\$82,500	\$102,000	+ 23.6%	\$208,900	\$210,050	+ 0.6%	\$170,000	\$191,000	+ 12.4%
Condo-Townhouse	\$73,000	\$85,098	+ 16.6%	\$137,995	\$135,000	- 2.2%	\$112,000	\$180,000	+ 60.7%
All Properties	\$77,125	\$95,000	+ 23.2%	\$196,000	\$199,000	+ 1.5%	\$160,000	\$180,000	+ 12.5%

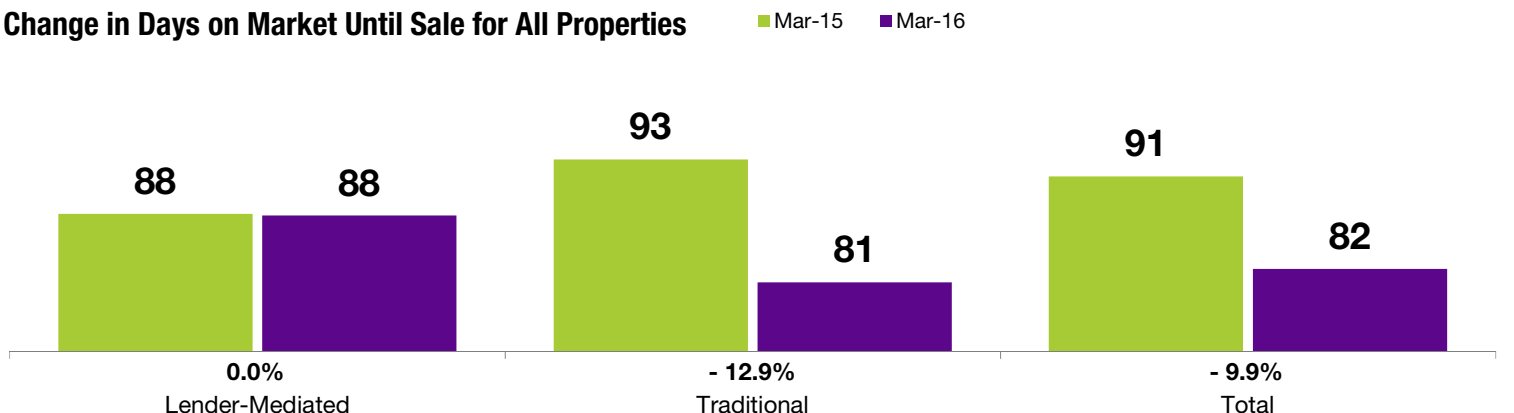
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -	Mar-15	Mar-16	+ / -
Single-Family	87	90	+ 3.4%	94	83	- 11.7%	92	84	- 8.7%
Condo-Townhouse	93	69	- 25.8%	90	69	- 23.3%	91	69	- 24.2%
All Properties	88	88	0.0%	93	81	- 12.9%	91	82	- 9.9%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

March 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	16	18.6%	-57.9%	4	22.2%	-50.0%	\$144,250	3.4%	\$142,447	-10.0%
Clay County	172	14.6%	-59.6%	76	22.3%	-20.0%	\$162,700	2.3%	\$173,783	1.7%
Duval County	567	13.2%	-61.4%	278	21.0%	-42.6%	\$159,500	9.3%	\$188,976	7.2%
Nassau County	65	15.8%	-33.0%	37	37.4%	42.3%	\$205,000	6.0%	\$232,181	-30.1%
Putnam County	51	9.0%	-56.0%	26	32.1%	-35.0%	\$44,594	-12.5%	\$86,635	12.9%
St. Johns County	84	3.6%	-62.8%	40	8.2%	-34.4%	\$297,273	8.1%	\$336,696	3.8%
011-SAN MARCO	5	5.0%	-37.5%	3	17.6%	50.0%	\$273,000	-2.5%	\$317,459	3.7%
012-SAN JOSE	12	8.2%	-58.6%	9	23.1%	12.5%	\$150,000	9.6%	\$181,763	19.6%
013-BEAUCLERC/MANDARIN NORTH	11	8.3%	-78.0%	8	14.3%	-57.9%	\$170,000	2.8%	\$179,255	-6.4%
014-MANDARIN	17	7.9%	-69.6%	13	16.0%	-18.8%	\$229,500	3.4%	\$252,877	12.9%
015-BARTRAM	4	4.9%	-84.6%	7	17.9%	-30.0%	\$205,000	12.9%	\$225,080	10.8%
021-ST NICHOLAS AREA	11	13.6%	-45.0%	4	21.1%	-73.3%	\$108,500	32.2%	\$107,962	20.1%
022-GROVE PARK/SAN SOUCI	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	13	10.7%	-79.0%	11	19.0%	-42.1%	\$147,000	12.6%	\$159,376	10.0%
024-BAYMEADOWS/DEERWOOD	20	12.2%	-61.5%	7	17.5%	-68.2%	\$122,000	6.1%	\$161,156	-18.6%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	12	11.1%	-52.0%	5	12.2%	-61.5%	\$240,000	12.0%	\$271,556	15.2%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	17	10.7%	-57.5%	8	15.7%	-11.1%	\$265,510	-17.7%	\$304,984	-13.3%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	6	9.8%	-50.0%	4	25.0%	33.3%	\$169,900	-50.8%	\$234,465	-51.3%
028-BAYARD	0	0.0%	--	0	0.0%	-100.0%	\$437,812	39.0%	\$437,812	39.0%
029-NOCATEE (DUVAL COUNTY)	1	2.6%	--	0	0.0%	--	\$327,773	-12.0%	\$332,829	-8.9%
031-RIVERSIDE	0	0.0%	-100.0%	2	28.6%	-60.0%	\$188,000	16.7%	\$189,289	-14.3%
032-AVONDALE	10	8.7%	-52.4%	2	6.3%	-50.0%	\$225,500	7.4%	\$299,531	33.0%
033-ORTEGA/VENETIA	8	9.8%	-33.3%	0	0.0%	-100.0%	\$282,000	17.1%	\$355,075	23.4%
041-ARLINGTON	45	21.1%	-65.4%	24	27.0%	-33.3%	\$114,900	22.8%	\$122,358	7.1%
042-FT CAROLINE	18	15.7%	-55.0%	9	24.3%	-35.7%	\$166,000	0.1%	\$186,622	9.3%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	14	11.6%	-63.2%	14	29.8%	-6.7%	\$205,000	17.1%	\$231,102	8.4%
051-MURRAY HILL	6	9.0%	-76.0%	5	20.8%	-16.7%	\$96,500	62.0%	\$103,015	18.6%
052-LAKESHORE	8	17.8%	-57.9%	8	40.0%	33.3%	\$83,500	94.2%	\$81,260	55.5%
053-HYDE GROVE AREA	7	12.7%	-77.4%	5	33.3%	-44.4%	\$75,500	49.7%	\$97,218	61.4%
054-CEDAR HILLS	4	13.3%	-76.5%	4	40.0%	0.0%	\$72,500	14.2%	\$76,750	10.2%
055-CONFEDERATE POINT/ORTEGA FARMS	3	10.3%	-76.9%	3	37.5%	--	\$93,000	-43.1%	\$100,881	-35.0%
056-YUKON/WESCONNETT/OAK HILL	22	22.9%	-35.3%	4	14.8%	-81.0%	\$94,000	4.6%	\$103,651	13.0%
061-NORMANDY AREA	14	14.9%	-54.8%	4	16.0%	-76.5%	\$120,000	18.2%	\$122,887	30.4%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	9	14.1%	-76.3%	6	24.0%	-57.1%	\$140,000	13.6%	\$183,890	41.2%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	26	30.6%	-13.3%	6	25.0%	-68.4%	\$110,500	93.9%	\$96,495	35.4%
064-BENT CREEK/PLUM TREE	10	21.3%	-16.7%	2	16.7%	-66.7%	\$166,000	-6.2%	\$169,279	-4.5%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	4	10.5%	-60.0%	3	20.0%	200.0%	\$159,500	-14.5%	\$163,108	-12.5%
066-CECIL COMMERCE AREA	1	7.1%	-87.5%	2	22.2%	0.0%	\$169,415	19.2%	\$139,298	-5.2%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	25	27.2%	-45.7%	7	30.4%	-65.0%	\$135,000	8.0%	\$136,571	6.0%
071-BRENTWOOD/EVERGREEN	7	17.5%	-84.8%	3	23.1%	50.0%	\$35,300	143.4%	\$52,100	-13.4%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

March 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	3	7.3%	-72.7%	0	0.0%	-100.0%	\$219,500	192.7%	\$216,980	121.7%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	7.7%	-66.7%	0	0.0%	-100.0%	\$54,500	-65.0%	\$54,500	-52.9%
074-PAXON	14	18.4%	-70.2%	7	58.3%	-36.4%	\$21,675	14.1%	\$24,296	-50.3%
075-TROUT RIVER/COLLEGE PARK/RIBAUT MANOR	40	18.2%	-53.5%	17	36.2%	-43.3%	\$35,600	87.9%	\$50,363	84.9%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	10	58.8%	-37.5%	1	100.0%	-66.7%	\$16,350	2.2%	\$16,350	-29.5%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	15	19.2%	-62.5%	7	26.9%	-12.5%	\$169,018	20.7%	\$181,323	40.4%
082-DINSMORE/NORTHWEST DUVAL COUNTY	2	25.0%	-66.7%	2	100.0%	0.0%	\$38,100	-33.2%	\$38,100	-74.0%
091-GARDEN CITY/AIRPORT	26	20.8%	-63.4%	20	32.3%	25.0%	\$137,750	-3.0%	\$146,174	10.3%
092-OCEANWAY/PECAN PARK	18	12.4%	-57.1%	6	18.8%	-53.8%	\$180,493	-4.8%	\$186,854	1.0%
095-SAN MATEO/EASTPORT	4	14.8%	-33.3%	1	12.5%	-50.0%	\$137,750	24.7%	\$151,825	59.4%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	16	12.9%	-50.0%	6	20.0%	-50.0%	\$212,450	31.9%	\$242,877	33.5%
121-FLEMING ISLAND-NE	1	9.1%	-50.0%	1	50.0%	--	\$183,250	14.6%	\$183,250	14.6%
122-FLEMING ISLAND-NW	10	11.1%	-44.4%	0	0.0%	-100.0%	\$265,000	16.3%	\$281,753	10.5%
123-FLEMING ISLAND-SE	4	9.3%	-71.4%	1	12.5%	0.0%	\$264,950	35.9%	\$237,388	18.6%
124-FLEMING ISLAND-SW	9	13.0%	-71.9%	4	26.7%	0.0%	\$221,839	5.6%	\$264,129	11.9%
131-MEADOWBROOK/LOCH RANE	8	23.5%	-11.1%	4	44.4%	0.0%	\$84,000	-39.9%	\$96,252	-49.7%
132-BELLAIR/GROVE PARK	7	24.1%	-63.2%	3	23.1%	-40.0%	\$124,000	27.8%	\$116,608	-3.1%
133-NORTH ORANGE PARK	3	15.8%	-40.0%	0	0.0%	-100.0%	\$172,500	90.6%	\$183,167	63.9%
134-SOUTH BLANDING	9	18.4%	-66.7%	3	16.7%	-40.0%	\$142,100	12.0%	\$141,622	19.0%
135-PARK WEST/MONTCLAIR	4	30.8%	-71.4%	2	22.2%	--	\$141,000	28.2%	\$155,733	41.6%
136-LAKESIDE ESTATES	3	14.3%	-70.0%	4	36.4%	33.3%	\$130,000	0.1%	\$146,551	14.5%
137-DOCTOR'S LAKE	1	2.9%	-87.5%	2	22.2%	0.0%	\$205,000	-6.4%	\$257,800	-13.6%
138-TANGLEWOOD/DOCTORS INLET	0	30.6%	-58.3%	--	18.5%	-72.2%	--	42.7%	--	27.2%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	41	18.1%	-35.9%	8	12.9%	-11.1%	\$178,445	-15.9%	\$195,400	-9.0%
141-MIDDLEBURG NW	9	13.6%	-60.9%	7	28.0%	-22.2%	\$82,900	-12.4%	\$125,438	6.0%
142-MIDDLEBURG EAST/LAKE ASBURY	14	11.9%	-68.2%	14	31.8%	40.0%	\$157,000	4.7%	\$160,890	-2.0%
143-FOXMEADOW AREA	3	4.6%	-84.2%	2	10.5%	0.0%	\$210,990	10.5%	\$218,335	7.4%
144-MIDDLEBURG-SE	1	9.1%	-66.7%	2	100.0%	--	\$81,000	-49.4%	\$81,000	-49.4%
145-MIDDLEBURG-SW	9	29.0%	-57.1%	7	41.2%	40.0%	\$50,000	-40.5%	\$86,336	-3.9%
151-KEYSTONE HEIGHTS	17	15.6%	-41.4%	2	25.0%	-71.4%	\$80,000	23.1%	\$108,813	14.1%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	-100.0%	\$595,000	332.7%	\$595,000	332.7%
161-GREEN COVE SPINGRS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BEACH-NE	2	6.9%	-33.3%	0	0.0%	-100.0%	\$370,500	5.1%	\$629,750	37.9%
212-JACKSONVILLE BEACH-SE	1	1.8%	-90.9%	0	0.0%	--	\$387,500	-16.3%	\$421,556	-17.0%
213-JACKSONVILLE BEACH-NW	1	2.9%	-80.0%	4	19.0%	0.0%	\$283,500	16.9%	\$298,760	24.0%
214-JACKSONVILLE BEACH-SW	2	2.4%	-80.0%	3	15.0%	0.0%	\$289,500	1.9%	\$281,190	0.8%
221-NEPTUNE BEACH-EAST	1	6.3%	0.0%	0	0.0%	--	\$550,000	22.2%	\$550,000	22.2%
222-NEPTUNE BEACH-WEST	2	11.8%	-77.8%	1	16.7%	--	\$252,250	32.8%	\$232,500	22.4%
231-ATLANTIC BEACH-EAST	4	4.0%	-50.0%	2	12.5%	0.0%	\$449,625	58.0%	\$473,466	-7.8%

Lender-Mediated Report

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

March 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
232-ATLANTIC BEACH/MAYPORT-WEST	4	26.7%	-55.6%	0	0.0%	-100.0%	\$167,500	34.1%	\$199,409	69.9%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,155,000	-7.6%	\$1,211,833	9.5%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	4	4.6%	-63.6%	0	0.0%	-100.0%	\$301,500	48.5%	\$536,824	9.1%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	-100.0%	\$330,000	2.1%	\$377,004	-7.5%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	9	7.8%	-40.0%	2	9.5%	-50.0%	\$390,000	38.5%	\$333,779	-2.7%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	2	2.4%	-50.0%	0	0.0%	--	\$389,000	-40.2%	\$420,200	-36.4%
264-SOUTH PONTE VEDRA BEACH	2	3.7%	0.0%	0	0.0%	-100.0%	\$762,500	82.6%	\$762,500	77.5%
265-PONTE VEDRA/NOCATEE-STJ	2	0.8%	-71.4%	1	1.4%	0.0%	\$442,500	6.2%	\$442,075	8.6%
266-VILANO BEACH	0	0.0%	-100.0%	3	60.0%	--	\$285,000	-21.0%	\$341,280	-17.8%
271-NOCATEE NORTH	0	0.0%	--	0	0.0%	--	\$479,268	92.9%	\$458,354	84.5%
272-NOCATEE SOUTH	2	1.1%	-71.4%	1	2.4%	0.0%	\$420,000	0.7%	\$430,163	4.5%
301-JULINGTON CREEK/SWITZERLAND	21	5.5%	-55.3%	11	10.5%	-15.4%	\$318,000	10.4%	\$335,557	10.4%
302-ORANGEDALE AREA	2	5.4%	100.0%	1	33.3%	--	\$417,900	22.9%	\$382,633	12.5%
303-PALMO/SIX MILE AREA	2	8.3%	-33.3%	0	0.0%	--	\$459,825	457.4%	\$493,413	498.1%
304- 210 SOUTH	9	7.4%	-62.5%	8	25.0%	60.0%	\$253,777	3.6%	\$275,752	4.6%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	2.4%	-50.0%	1	33.3%	0.0%	\$73,500	-71.6%	\$87,900	-61.8%
306-WORLD GOLF VILLAGE AREA-NE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	-100.0%	0	0.0%	--	\$244,990	131.1%	\$259,213	144.5%
308-WORLD GOLF VILLAGE AREA-SW	1	1.0%	-94.1%	1	3.3%	-83.3%	\$245,000	14.2%	\$259,746	12.3%
309-WORLD GOLF VILLAGE AREA-WEST	5	4.5%	-66.7%	4	21.1%	-20.0%	\$238,000	4.3%	\$258,737	-8.1%
312-PALENCIA AREA	9	6.7%	0.0%	0	0.0%	-100.0%	\$396,230	21.9%	\$416,083	2.1%
313-WHITECASTLE/AIRPORT AREA	2	6.5%	-50.0%	0	0.0%	-100.0%	\$337,815	42.6%	\$353,368	59.8%
321-NORTH CITY-ST AUGUSTINE	1	4.3%	--	0	0.0%	--	\$350,000	0.0%	\$404,800	0.0%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$299,000	117.5%	\$350,200	114.5%
323-DAVIS SHORES	0	0.0%	-100.0%	0	0.0%	--	\$184,500	-30.9%	\$483,500	89.9%
331-ST AUGUSTINE BEACH	2	1.3%	-80.0%	0	0.0%	-100.0%	\$310,000	0.6%	\$317,315	-19.7%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	-100.0%	0	0.0%	--	\$245,000	-76.2%	\$253,333	-75.4%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
334-MOULTRIE/ST AUGUSTINE SHORES	1	3.0%	-83.3%	2	13.3%	0.0%	\$179,900	36.8%	\$186,898	48.1%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$255,000	57.4%	\$284,400	66.8%
336-RAVENSWOOD/WEST AUGUSTINE	5	3.9%	-64.3%	3	9.4%	-50.0%	\$195,580	59.9%	\$190,078	37.1%
337-OLD MOULTRIE RD/WILDWOOD	1	1.4%	-80.0%	0	0.0%	-100.0%	\$170,000	-15.4%	\$176,342	-18.9%
341-FLAGLER ESTATES/HASTINGS	2	13.3%	-66.7%	0	0.0%	-100.0%	\$92,950	220.5%	\$92,950	93.6%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	1	8.3%	-50.0%	0	0.0%	--	\$276,000	5.9%	\$276,000	5.0%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	-100.0%	1	50.0%	--	\$122,000	0.0%	\$122,000	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	-100.0%	2	66.7%	100.0%	\$68,000	-54.3%	\$99,300	-61.1%
410-FERNANDINA BEACH DOWNTOWN-WEST	1	10.0%	-50.0%	0	0.0%	-100.0%	\$412,500	271.6%	\$412,500	220.4%
420-FERNANDINA BEACH-DOWNTOWN-EAST	1	50.0%	-50.0%	2	100.0%	--	\$130,000	-8.1%	\$130,000	-8.1%
430-NASSAU COUNTY BEACHES-NORTH	1	11.1%	--	1	33.3%	--	\$330,000	-17.7%	\$380,034	-5.2%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

March 2016

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	1	5.0%	-50.0%	1	50.0%	0.0%	\$189,000	110.0%	\$189,000	110.0%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	1	14.3%	-50.0%	2	100.0%	--	\$130,450	-61.2%	\$130,450	-61.2%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	6	19.4%	50.0%	2	50.0%	100.0%	\$206,852	-46.3%	\$221,951	-32.0%
460-AMELIA ISLAND PLANTATION	2	2.9%	-60.0%	0	0.0%	-100.0%	\$790,000	15.5%	\$911,000	-0.6%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	7	14.6%	-50.0%	3	30.0%	-50.0%	\$184,263	9.0%	\$173,725	23.3%
472-ONEIL/NASSAVILLE/HOLLY POINT	7	10.3%	-61.1%	8	33.3%	100.0%	\$303,900	17.8%	\$256,904	5.3%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	2	20.0%	--	0	0.0%	--	\$256,000	-95.7%	\$256,000	-95.7%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	8	29.6%	0.0%	4	30.8%	-20.0%	\$175,000	11.5%	\$153,531	5.1%
490-CALLAHAN	1	11.1%	-80.0%	3	50.0%	200.0%	\$122,410	-24.8%	\$138,507	-14.9%
491-HILLARD	3	27.3%	-25.0%	4	80.0%	--	\$93,600	70.2%	\$108,565	97.4%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	24	26.7%	-22.6%	7	35.0%	40.0%	\$173,500	-8.6%	\$157,521	-7.4%
501-MACCLENNY AREA	13	22.4%	-40.9%	1	9.1%	-83.3%	\$148,500	16.0%	\$143,776	3.3%
502-BAKER COUNTY-NW	2	11.1%	-75.0%	1	20.0%	--	\$140,000	-56.3%	\$151,400	-52.7%
503-BAKER COUNTY-SOUTH	1	10.0%	-87.5%	2	100.0%	0.0%	\$112,750	1.6%	\$112,750	1.6%
521-BRADFORD COUNTY-NE	4	22.2%	0.0%	1	100.0%	--	\$0	-100.0%	\$0	-100.0%
522-BRADFORD COUNTY-NW	11	27.5%	22.2%	2	33.3%	-60.0%	\$88,500	103.6%	\$92,429	87.3%
523-BRADFORD COUNTY-SE	5	11.4%	-54.5%	5	55.6%	66.7%	\$124,300	39.7%	\$116,156	29.0%
524-BRADFORD COUNTY-SW	3	10.0%	0.0%	0	0.0%	-100.0%	\$137,000	-34.8%	\$162,300	-6.2%
541-UNION COUNTY-NORTH	1	25.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	1	16.7%	-66.7%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
561-GREATER PALATKA	18	15.9%	-47.1%	7	63.6%	-41.7%	\$37,500	-33.3%	\$56,605	-10.2%
562-BARDIN/WEST BOSTWICK	1	7.1%	-80.0%	2	100.0%	--	\$26,450	0.0%	\$26,450	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	4	10.0%	-63.6%	0	0.0%	-100.0%	\$25,250	-22.3%	\$25,250	-31.1%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	2	3.1%	-84.6%	2	11.8%	-77.8%	\$124,000	77.1%	\$159,106	63.5%
571-INTERLACHEN-SE	1	5.6%	-66.7%	1	16.7%	-75.0%	\$42,750	94.3%	\$61,000	180.8%
572-INTERLACHEN-NE	7	14.0%	-22.2%	4	50.0%	33.3%	\$30,800	-14.1%	\$40,411	-22.0%
573-INTERLACHEN-SW	2	11.8%	-60.0%	1	100.0%	--	\$40,201	0.0%	\$40,201	0.0%
574-INTERLACHEN-NW	3	8.8%	-62.5%	2	40.0%	0.0%	\$117,400	185.0%	\$164,700	121.1%
575-WEST OF SR-21	3	15.0%	0.0%	2	66.7%	0.0%	\$90,000	200.5%	\$78,333	-1.4%
576-GEORGES LAKE	1	7.1%	-66.7%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
581-SATSUMA/HOOT OWL RIDGE	2	6.1%	-71.4%	0	0.0%	--	\$50,950	-33.4%	\$47,725	-31.3%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	3	3.4%	-72.7%	3	23.1%	0.0%	\$79,000	58.3%	\$88,715	-14.0%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	4	7.0%	-20.0%	2	22.2%	--	\$26,000	-50.0%	\$59,167	-24.8%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%