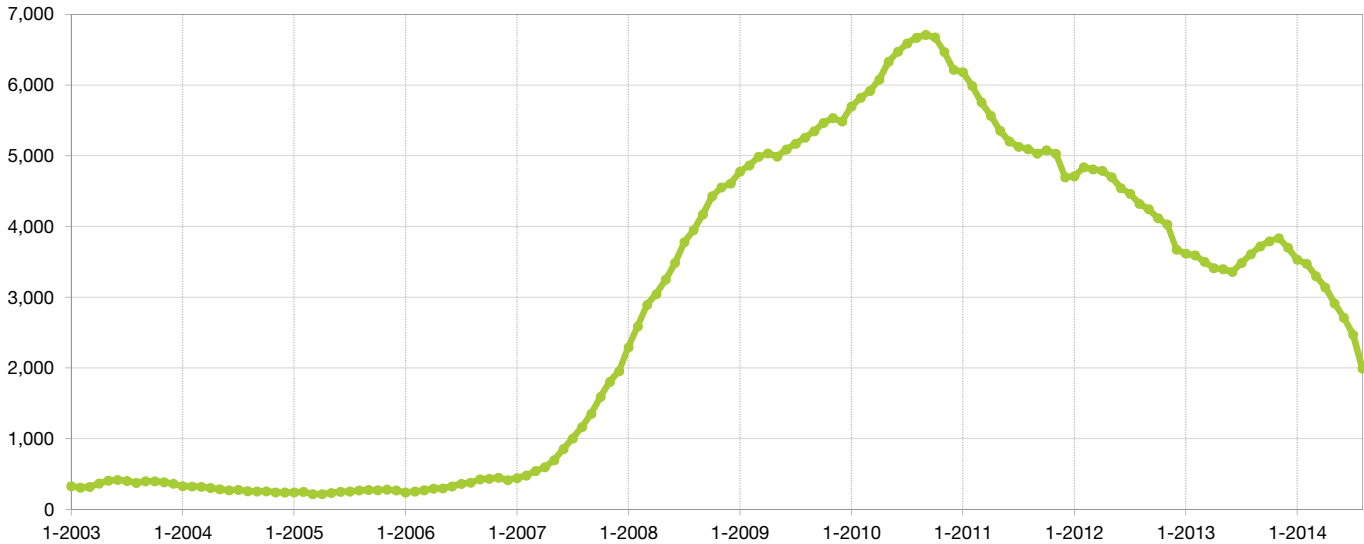


Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

Historical Inventory of Lender-Mediated Properties



August 2014



New Listings in the Northeast Florida region decreased 6.9 percent to 2,759.

- Traditional New Listings increased 9.4 percent to 2,111.
- Lender-mediated New Listings decreased 37.3 percent to 648.
- Share of all New Listings that were lender-mediated fell to 23.5 percent.

Closed Sales were down 2.4 percent to 1,996.

- Traditional Closed Sales were up 2.9 percent to 1,331.
- Lender-mediated Closed Sales were down 11.5 percent to 665.
- Share of all Closed Sales that were lender-mediated fell to 33.3 percent.

The Median Sales Price declined 6.7 percent to \$158,500.

- The traditional Median Sales Price declined 2.4 percent to \$204,995.
- The lender-mediated Median Sales Price declined 12.6 percent to \$83,000.

| | |
|----------------------------------|----------|
| Inventory of Homes for Sale | 2 |
| New Listings and Closed Sales | 3 |
| Price and Days on Market | 4 |
| Lender-Mediated Activity by Area | 5 |

[Click on desired metric to jump to that page.](#)

Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure". Short Sales are those noted the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure". REOs are those noted in the "Property Owner" field as "REO", "HUD Owned" and "VA Owned".



Lender-Mediated Report

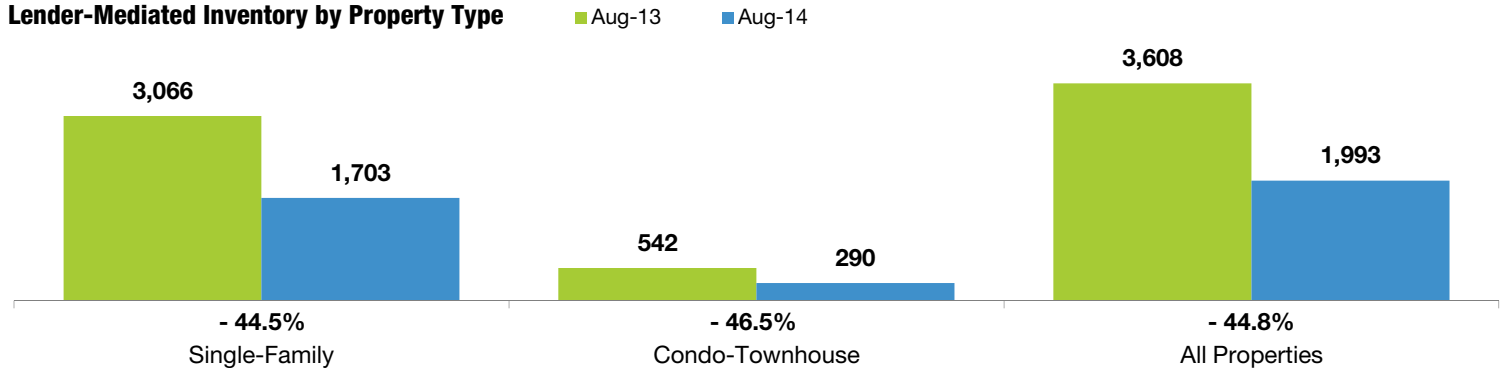
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Inventory of Homes for Sale

| | Lender-Mediated | | | Traditional | | | Total | | | Share of Activity that was Lender-Mediated | |
|-----------------------|-----------------|--------------|----------------|--------------|--------------|----------------|---------------|--------------|---------------|--|--------------|
| | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 |
| Single-Family | 3,066 | 1,703 | - 44.5% | 6,172 | 6,822 | + 10.5% | 9,238 | 8,525 | - 7.7% | 33.2% | 20.0% |
| Condo-Townhouse | 542 | 290 | - 46.5% | 796 | 943 | + 18.5% | 1,338 | 1,233 | - 7.8% | 40.5% | 23.5% |
| All Properties | 3,608 | 1,993 | - 44.8% | 6,968 | 7,765 | + 11.4% | 10,576 | 9,758 | - 7.7% | 34.1% | 20.4% |

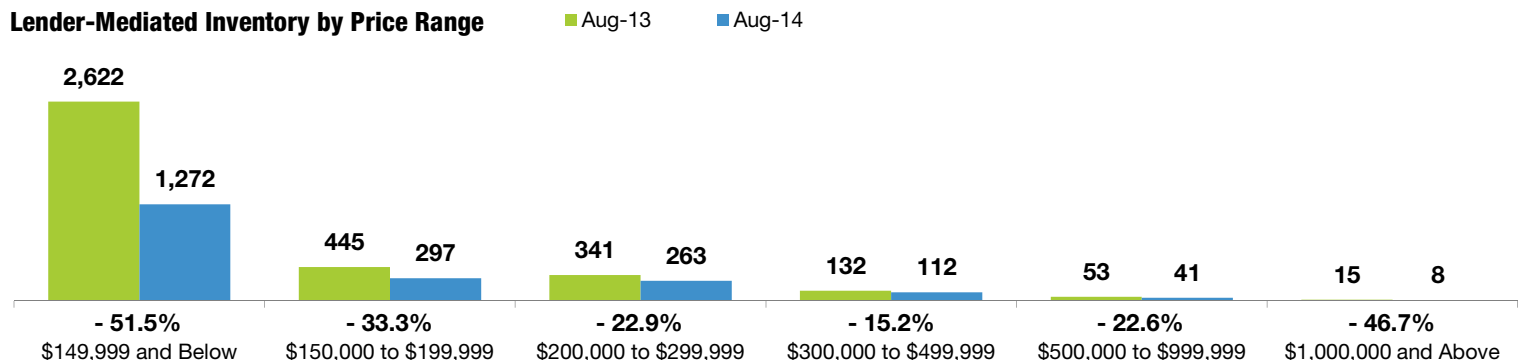
Lender-Mediated Inventory by Property Type



Inventory by Price Range

| | Lender-Mediated | | | Traditional | | | Total | | | Share of Activity that was Lender-Mediated | |
|-------------------------|-----------------|--------------|----------------|--------------|--------------|----------------|---------------|--------------|---------------|--|--------------|
| | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 |
| \$149,999 and Below | 2,622 | 1,272 | - 51.5% | 2,132 | 2,247 | + 5.4% | 4,754 | 3,519 | - 26.0% | 55.2% | 36.1% |
| \$150,000 to \$199,999 | 445 | 297 | - 33.3% | 1,052 | 1,097 | + 4.3% | 1,497 | 1,394 | - 6.9% | 29.7% | 21.3% |
| \$200,000 to \$299,999 | 341 | 263 | - 22.9% | 1,571 | 1,785 | + 13.6% | 1,912 | 2,048 | + 7.1% | 17.8% | 12.8% |
| \$300,000 to \$499,999 | 132 | 112 | - 15.2% | 1,213 | 1,511 | + 24.6% | 1,345 | 1,623 | + 20.7% | 9.8% | 6.9% |
| \$500,000 to \$999,999 | 53 | 41 | - 22.6% | 682 | 799 | + 17.2% | 735 | 840 | + 14.3% | 7.2% | 4.9% |
| \$1,000,000 and Above | 15 | 8 | - 46.7% | 318 | 326 | + 2.5% | 333 | 334 | + 0.3% | 4.5% | 2.4% |
| All Price Ranges | 3,608 | 1,993 | - 44.8% | 6,968 | 7,765 | + 11.4% | 10,576 | 9,758 | - 7.7% | 34.1% | 20.4% |

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

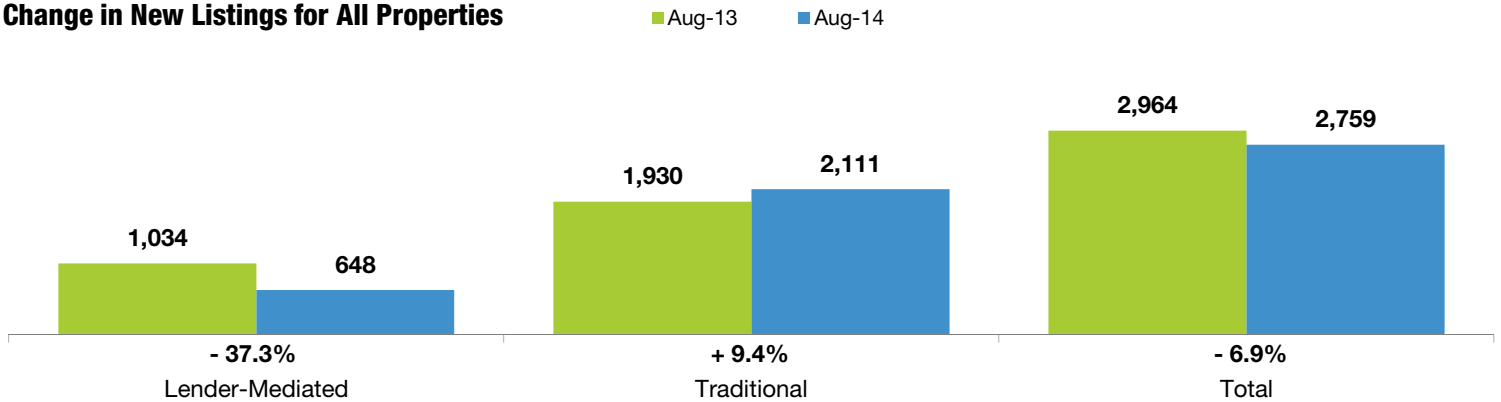
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



New Listings

| | Lender-Mediated | | | Traditional | | | Total | | | Share of Activity that was Lender-Mediated | |
|-----------------------|-----------------|------------|----------------|--------------|--------------|---------------|--------------|--------------|---------------|--|--------------|
| | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 |
| Single-Family | 870 | 544 | - 37.5% | 1,678 | 1,813 | + 8.0% | 2,548 | 2,357 | - 7.5% | 34.1% | 23.1% |
| Condo-Townhouse | 164 | 104 | - 36.6% | 252 | 298 | + 18.3% | 416 | 402 | - 3.4% | 39.4% | 25.9% |
| All Properties | 1,034 | 648 | - 37.3% | 1,930 | 2,111 | + 9.4% | 2,964 | 2,759 | - 6.9% | 34.9% | 23.5% |

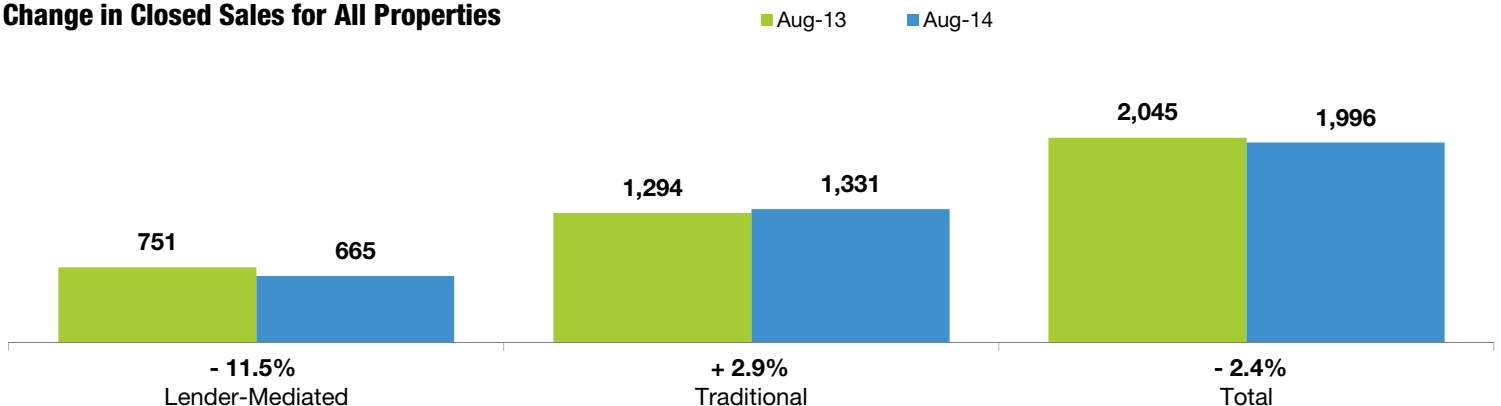
Change in New Listings for All Properties



Closed Sales

| | Lender-Mediated | | | Traditional | | | Total | | | Share of Activity that was Lender-Mediated | |
|-----------------------|-----------------|------------|----------------|--------------|--------------|---------------|--------------|--------------|---------------|--|--------------|
| | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 |
| Single-Family | 608 | 528 | - 13.2% | 1,108 | 1,133 | + 2.3% | 1,716 | 1,661 | - 3.2% | 35.4% | 31.8% |
| Condo-Townhouse | 143 | 137 | - 4.2% | 186 | 198 | + 6.5% | 329 | 335 | + 1.8% | 43.5% | 40.9% |
| All Properties | 751 | 665 | - 11.5% | 1,294 | 1,331 | + 2.9% | 2,045 | 1,996 | - 2.4% | 36.7% | 33.3% |

Change in Closed Sales for All Properties



Lender-Mediated Report

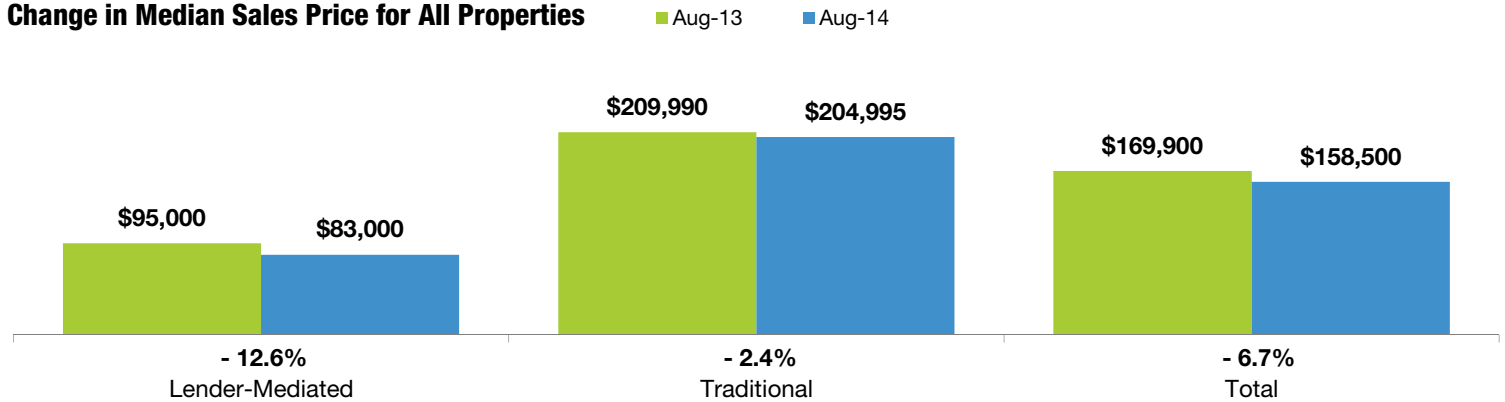
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Median Sales Price

| | Lender-Mediated | | | Traditional | | | Total | | |
|-----------------------|-----------------|-----------------|----------------|------------------|------------------|---------------|------------------|------------------|---------------|
| | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - |
| Single-Family | \$103,000 | \$88,800 | - 13.8% | \$222,500 | \$215,000 | - 3.4% | \$183,000 | \$172,000 | - 6.0% |
| Condo-Townhouse | \$80,000 | \$77,629 | - 3.0% | \$136,000 | \$139,000 | + 2.2% | \$110,000 | \$158,500 | + 44.1% |
| All Properties | \$95,000 | \$83,000 | - 12.6% | \$209,990 | \$204,995 | - 2.4% | \$169,900 | \$158,500 | - 6.7% |

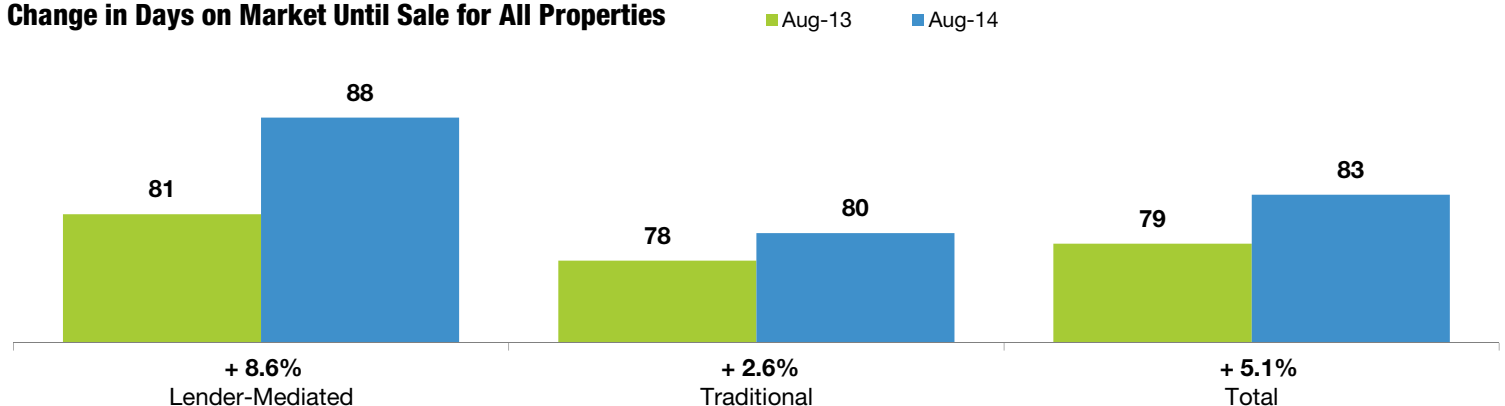
Change in Median Sales Price for All Properties



Days on Market Until Sale

| | Lender-Mediated | | | Traditional | | | Total | | |
|-----------------------|-----------------|-----------|---------------|-------------|-----------|---------------|-----------|-----------|---------------|
| | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - | Aug-13 | Aug-14 | + / - |
| Single-Family | 85 | 92 | + 9.0% | 78 | 82 | + 4.8% | 80 | 85 | + 5.8% |
| Condo-Townhouse | 66 | 72 | + 9.0% | 78 | 70 | - 10.4% | 72 | 70 | - 2.8% |
| All Properties | 81 | 88 | + 8.6% | 78 | 80 | + 2.6% | 79 | 83 | + 5.1% |

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



NORTHEAST FLORIDA
ASSOCIATION OF REALTORS

Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

| August 2014 | Inventory | Share | + / - | Closed Sales | Share | + / - | Median Sales Price | + / - | Average Sales Price | + / - |
|---------------------------------------|-----------|-------|--------|--------------|--------|--------|--------------------|--------|---------------------|--------|
| 011-SAN MARCO | 29 | 20.9% | 20.8% | 5 | 38.5% | -28.6% | \$230,000 | -27.6% | \$317,062 | -14.3% |
| 012-SAN JOSE | 62 | 33.0% | -1.6% | 10 | 30.3% | 11.1% | \$155,000 | 17.9% | \$200,848 | 23.3% |
| 013-BEAUCLERC/MANDARIN N | 87 | 43.3% | -28.1% | 23 | 32.9% | 27.8% | \$160,000 | 23.2% | \$169,048 | 15.6% |
| 014-MANDARIN | 108 | 35.1% | -7.7% | 34 | 37.4% | 41.7% | \$200,000 | 16.9% | \$208,361 | 16.9% |
| 015-BARTRAM | 50 | 42.0% | -19.4% | 11 | 42.3% | -8.3% | \$179,275 | 13.0% | \$184,352 | 18.1% |
| 021-ST NICHOLAS | 53 | 52.0% | -10.2% | 11 | 55.0% | 120.0% | \$87,500 | 12.9% | \$111,715 | -12.7% |
| 022-GROVE PK/SAN SOUCI | 92 | 59.0% | 7.0% | 19 | 55.9% | 11.8% | \$95,600 | 6.2% | \$122,029 | 19.9% |
| 023-E OF SS BLVD | 107 | 55.4% | -15.1% | 31 | 56.4% | 40.9% | \$161,000 | 83.0% | \$152,778 | 32.5% |
| 024-BAYMEADOWS/DEERWOOD | 79 | 41.6% | -25.5% | 16 | 27.6% | -51.5% | \$150,500 | 71.5% | \$206,529 | 50.0% |
| 025-ICW N-BCH & S ATL | 37 | 43.0% | -26.0% | 13 | 29.5% | 44.4% | \$191,550 | 19.7% | \$200,049 | 15.2% |
| 026-ICW S-BCH & N JTB | 42 | 23.5% | -26.3% | 11 | 28.2% | -15.4% | \$265,000 | 41.0% | \$298,871 | 30.9% |
| 027-ICW S-JTB | 20 | 28.2% | 5.3% | 2 | 15.4% | -50.0% | \$171,000 | -27.2% | \$209,015 | -44.4% |
| 031-RIVERSIDE | 13 | 24.1% | -38.1% | 4 | 28.6% | -20.0% | \$197,500 | 62.5% | \$224,321 | 73.2% |
| 032-AVONDALE | 30 | 21.7% | -14.3% | 8 | 27.6% | 166.7% | \$180,000 | -1.4% | \$230,427 | -20.8% |
| 033-ORTEGA/VENETIA | 9 | 11.4% | -57.1% | 2 | 25.0% | 0.0% | \$265,000 | 3.9% | \$362,393 | -22.3% |
| 041-ARLINGTON | 187 | 55.5% | -3.1% | 39 | 55.7% | 85.7% | \$105,000 | 22.0% | \$116,846 | 6.6% |
| 042-FT CAROLINE | 90 | 51.4% | -15.9% | 19 | 44.2% | -17.4% | \$145,425 | 7.7% | \$154,812 | 0.2% |
| 043-ICW N-ATLANTIC BLVD | 69 | 46.6% | -6.8% | 17 | 36.2% | 6.3% | \$163,500 | 18.9% | \$242,650 | -9.6% |
| 051-MURRAY HILL | 44 | 47.3% | 15.8% | 10 | 62.5% | 42.9% | \$42,300 | -2.6% | \$62,461 | 20.2% |
| 052-LAKESHORE | 45 | 45.5% | 9.8% | 6 | 50.0% | -14.3% | \$55,600 | 34.6% | \$108,383 | 129.6% |
| 053-HYDE GROVE AREA | 30 | 55.6% | -36.2% | 15 | 93.8% | 150.0% | \$40,500 | -16.1% | \$45,522 | -29.3% |
| 054-CEDAR HILLS | 22 | 61.1% | -12.0% | 5 | 100.0% | 25.0% | \$41,000 | -1.2% | \$41,480 | -15.8% |
| 055-CONF PT/ORTEGA FARMS | 15 | 40.5% | -6.3% | 1 | 33.3% | -66.7% | \$110,000 | 25.7% | \$126,188 | 32.9% |
| 056-YUKN/WESC/OAK H | 58 | 55.8% | -34.1% | 15 | 57.7% | -11.8% | \$60,800 | -25.4% | \$79,592 | 7.7% |
| 061-NORMANDY AREA | 39 | 44.8% | -27.8% | 7 | 50.0% | -12.5% | \$101,500 | -11.7% | \$105,586 | 0.1% |
| 062-CRYSTAL SPR/COUNTRY CREEK | 38 | 39.6% | -41.5% | 13 | 54.2% | 0.0% | \$112,311 | -8.3% | \$122,418 | -0.8% |
| 063-JACKSONVILLE HEIGHTS/OAK HILL | 95 | 76.0% | 3.3% | 13 | 68.4% | -13.3% | \$58,500 | 5.4% | \$62,079 | 7.5% |
| 064-BENT CREEK/PLUM TREE | 21 | 33.3% | -27.6% | 5 | 33.3% | -- | \$144,000 | -14.2% | \$140,281 | -15.0% |
| 065-PANTHER CREEK/ADAMS LK/DUVAL SW | 14 | 45.2% | -39.1% | 4 | 57.1% | -42.9% | \$132,000 | 25.7% | \$124,163 | 14.3% |
| 066-CECIL COMMERCE AREA | 7 | 35.0% | 250.0% | 1 | 33.3% | -- | \$229,500 | 80.0% | \$224,500 | 76.1% |
| 067-COLINS RD/ARGYLE/OKLEAFPLNT-DUVAL | 91 | 68.4% | -20.2% | 24 | 64.9% | 41.2% | \$99,000 | -10.0% | \$105,083 | -7.3% |
| 071-BRENTWOOD/EVERGREEN | 54 | 53.5% | 0.0% | 12 | 92.3% | 20.0% | \$18,700 | -15.0% | \$22,979 | -20.7% |
| 072-SPRINGFIELD | 47 | 42.0% | -6.0% | 7 | 53.8% | 133.3% | \$70,000 | -10.7% | \$97,320 | 27.6% |
| 073-DOWNTOWN JAX/NORTHBANK | 7 | 28.0% | -46.2% | 1 | 100.0% | -50.0% | \$22,800 | 30.3% | \$22,800 | -57.8% |
| 074-PAXON | 61 | 48.0% | -19.7% | 13 | 76.5% | 18.2% | \$19,000 | 35.7% | \$21,748 | -31.2% |
| 075-TROUT RIV/COLLEGE PRK/RIBAUTL MNR | 171 | 55.3% | 17.1% | 18 | 72.0% | -14.3% | \$22,750 | 10.7% | \$34,606 | 16.8% |
| 081-MARIETA/WHITHSE/BALDWIN | 49 | 45.8% | -19.7% | 11 | 64.7% | 175.0% | \$78,000 | -26.7% | \$106,835 | -5.0% |
| 082-DINSMORE/NORTHWEST DUVAL | 6 | 50.0% | 100.0% | 2 | 100.0% | 100.0% | \$91,400 | 36.0% | \$91,400 | 36.0% |
| 091-GARDN CTY/AIRPORT | 107 | 50.5% | -12.3% | 16 | 55.2% | -40.7% | \$110,550 | 26.4% | \$124,403 | 30.8% |
| 092-OCEANWAY/PECAN PARK | 57 | 33.1% | -27.8% | 15 | 50.0% | 87.5% | \$183,750 | 12.4% | \$169,283 | 6.9% |
| 095-SAN MATEO/EASTPORT | 5 | 14.7% | -54.5% | 3 | 37.5% | 200.0% | \$187,995 | 7.0% | \$170,251 | 0.8% |
| 096-FT GEORGE/BLOUNT IS/CEDAR PT | 51 | 35.4% | -32.0% | 9 | 36.0% | -18.2% | \$217,700 | 35.2% | \$229,861 | -4.1% |
| 121-FLEMING ISLAND-NE | 3 | 18.8% | -40.0% | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 122-FLEMING ISLAND-NW | 24 | 25.5% | -20.0% | 4 | 15.4% | 0.0% | \$245,000 | 11.4% | \$270,888 | 14.5% |
| 123-FLEMING ISLAND-SE | 11 | 23.4% | -21.4% | 1 | 16.7% | 0.0% | \$196,000 | -16.6% | \$219,417 | -7.9% |
| 124-FLEMING ISLAND-SW | 30 | 36.6% | -25.0% | 10 | 41.7% | 42.9% | \$204,800 | 21.5% | \$208,263 | 24.2% |
| 131-MDWBK/LOCH RANE | 15 | 38.5% | -25.0% | 4 | 30.8% | -- | \$81,500 | 5.8% | \$127,308 | -22.4% |
| 132-BELLAIR/GROVE PARK | 20 | 54.1% | 5.3% | 9 | 60.0% | 200.0% | \$69,999 | 18.7% | \$86,760 | 22.1% |
| 133-NORTH ORANGE PK | 3 | 42.9% | 0.0% | 1 | 50.0% | 0.0% | \$128,000 | -48.0% | \$128,000 | -48.0% |
| 134-SOUTH BLANDING | 20 | 38.5% | -23.1% | 8 | 50.0% | 60.0% | \$130,000 | 18.7% | \$132,057 | 17.7% |

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



NORTHEAST FLORIDA
ASSOCIATION OF REALTORS

Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

| August 2014 | Inventory | Share | + / - | Closed Sales | Share | + / - | Median Sales Price | + / - | Average Sales Price | + / - |
|------------------------------------|-----------|-------|---------|--------------|--------|---------|--------------------|--------|---------------------|--------|
| 135-PARK W/MONTCLAIR | 9 | 56.3% | -25.0% | 0 | 0.0% | -100.0% | \$240,000 | 366.0% | \$240,000 | 366.0% |
| 136-LAKESIDE EST | 15 | 46.9% | 25.0% | 3 | 60.0% | 0.0% | \$147,500 | 32.3% | \$117,045 | 2.0% |
| 137-DOCTORS LAKE | 15 | 31.9% | 50.0% | 2 | 40.0% | 100.0% | \$287,000 | 9.5% | \$364,600 | 43.1% |
| 138-TNGLWD/ORANGE PRK S | 49 | 61.3% | -25.8% | 6 | 75.0% | -50.0% | \$104,000 | 4.2% | \$107,406 | 10.4% |
| 139-OAKLEAF PLNTN/ORANGE PARK NW | 84 | 33.1% | -33.9% | 22 | 34.9% | -12.0% | \$168,000 | 2.6% | \$174,097 | 0.4% |
| 141-MIDDLEBURG | 20 | 31.3% | -35.5% | 5 | 50.0% | 66.7% | \$130,000 | 128.1% | \$120,537 | 103.5% |
| 142-MIDDLEBURG E/LAKE ASBURY | 51 | 31.7% | -32.9% | 5 | 45.5% | -66.7% | \$122,010 | -8.6% | \$134,091 | -11.5% |
| 143-FOXMEADOW AREA | 28 | 38.4% | 33.3% | 1 | 9.1% | -80.0% | \$185,000 | 12.1% | \$206,687 | 17.3% |
| 144-MIDDLEBURG-SE | 9 | 30.0% | 125.0% | 0 | 0.0% | -100.0% | \$43,500 | -73.5% | \$43,500 | -72.9% |
| 145-MIDDLEBURG-SW | 25 | 35.7% | -7.4% | 2 | 25.0% | -33.3% | \$81,450 | 18.0% | \$92,558 | -1.4% |
| 151-KEYSTONE HGTS | 31 | 18.7% | -20.5% | 6 | 42.9% | 200.0% | \$79,500 | 38.5% | \$93,571 | 0.9% |
| 152-KINGSLEY LAKE | 0 | 0.0% | -- | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 161-GREEN COVE SPRS | 35 | 30.4% | -22.2% | 7 | 58.3% | 0.0% | \$102,750 | -48.5% | \$120,763 | -49.7% |
| 162-RUSS L/PEN FRMS | 1 | 16.7% | -50.0% | 2 | 66.7% | -- | \$199,900 | 0.0% | \$150,600 | 0.0% |
| 211-JACKSONVILLE BCH-NE | 4 | 12.1% | -42.9% | 2 | 40.0% | 100.0% | \$289,000 | 8.4% | \$283,500 | 10.6% |
| 212-JACKSONVILLE BCH-SE | 13 | 19.4% | -23.5% | 0 | 0.0% | -100.0% | \$315,000 | 22.8% | \$342,000 | -49.2% |
| 213-JACKSONVILLE BCH-NW | 6 | 15.4% | -64.7% | 3 | 30.0% | 0.0% | \$209,250 | -4.9% | \$241,220 | 2.3% |
| 214-JACKSONVILLE BCH-SW | 22 | 32.8% | 10.0% | 9 | 31.0% | 200.0% | \$292,500 | 16.3% | \$275,017 | 5.1% |
| 221-NEPTUNE BCH-EAST | 1 | 5.0% | -50.0% | 1 | 33.3% | -- | \$410,000 | -34.9% | \$446,633 | -29.1% |
| 222-NEPTUNE BCH-WEST | 15 | 48.4% | 15.4% | 3 | 42.9% | -- | \$335,000 | 18.1% | \$304,500 | -6.5% |
| 231-ATLANTIC BCH-EAST | 16 | 19.5% | -36.0% | 4 | 18.2% | -20.0% | \$352,778 | 68.0% | \$512,048 | 69.6% |
| 232-ATLANTIC BCH/MAYPORT-WEST | 14 | 42.4% | 40.0% | 3 | 60.0% | -40.0% | \$110,000 | 18.2% | \$149,423 | 57.8% |
| 251-PVB E A1A-N CORONA | 0 | 0.0% | -100.0% | 0 | 0.0% | -100.0% | \$314,000 | -80.2% | \$314,000 | -83.0% |
| 252-PVB W A1A-N SOLANA | 13 | 17.8% | -48.0% | 5 | 27.8% | -28.6% | \$222,500 | 14.1% | \$427,099 | 25.8% |
| 261-PVB E A1A-S CORONA | 13 | 11.8% | -38.1% | 2 | 13.3% | 100.0% | \$410,000 | -3.0% | \$554,833 | 18.0% |
| 262-PVB W A1A-S SOLANA/PALM VALLEY | 18 | 19.1% | -30.8% | 3 | 10.3% | -40.0% | \$318,000 | 2.9% | \$356,119 | 23.2% |
| 263-PVB W A1A-S CR-210 | 9 | 12.7% | -18.2% | 0 | 0.0% | -100.0% | \$599,900 | 50.0% | \$672,180 | 59.4% |
| 264-SOUTH PVB/VILANO BCH | 7 | 7.0% | -61.1% | 1 | 11.1% | -75.0% | \$429,000 | 18.3% | \$476,722 | -16.4% |
| 265-PONTE VEDRA/NOCATEE-STJ | 14 | 16.3% | -12.5% | 3 | 5.8% | -25.0% | \$282,450 | -3.4% | \$319,691 | 7.0% |
| 301-JUL CK/SWITZ | 60 | 18.5% | -40.0% | 16 | 13.8% | -27.3% | \$271,500 | 6.3% | \$286,028 | 5.9% |
| 302-ORANGEDALE AREA | 4 | 11.4% | -66.7% | 0 | 0.0% | -100.0% | \$314,900 | 18.1% | \$264,267 | -16.5% |
| 303-PALMO/SIX MILE AREA | 5 | 26.3% | -16.7% | 0 | 0.0% | -- | \$355,000 | 0.0% | \$355,000 | 0.0% |
| 304- 210 SOUTH | 23 | 25.8% | -56.6% | 9 | 24.3% | 50.0% | \$248,500 | 11.0% | \$265,502 | 16.2% |
| 305-WORLD GOLF V-CENTRAL | 7 | 14.6% | -68.2% | 1 | 10.0% | -50.0% | \$256,998 | 6.5% | \$280,402 | 37.6% |
| 306-WORLD GOLF V-NE | 0 | -- | -- | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 307-WORLD GOLF V-SE | 0 | 0.0% | -100.0% | 1 | 100.0% | -- | \$65,000 | 0.0% | \$65,000 | 0.0% |
| 308-WORLD GOLF V-SW | 10 | 16.9% | -67.7% | 8 | 25.8% | 33.3% | \$232,062 | 23.8% | \$235,590 | 33.2% |
| 309-WORLD GOLF V-WEST | 21 | 22.8% | -36.4% | 7 | 30.4% | 40.0% | \$200,000 | 8.1% | \$226,625 | 6.5% |
| 312-PALENCIA AREA | 13 | 17.1% | -38.1% | 1 | 10.0% | -80.0% | \$293,954 | 28.6% | \$347,034 | 45.8% |
| 313-WHITECASTLE/AIRPORT AREA | 1 | 6.7% | -66.7% | 1 | 50.0% | -- | \$129,500 | 0.0% | \$129,500 | 0.0% |
| 321-NORTH CITY | 2 | 10.0% | -60.0% | 0 | 0.0% | -- | \$118,750 | 0.0% | \$118,125 | 0.0% |
| 322-DOWNTOWN ST AUGUSTINE | 3 | 12.0% | 50.0% | 0 | 0.0% | -- | \$139,796 | -36.2% | \$139,796 | -36.2% |
| 323-DAVIS SHORES | 1 | 4.0% | -66.7% | 0 | 0.0% | -- | \$240,000 | -4.6% | \$251,000 | -13.3% |
| 331-ST AUGUSTINE BCH | 13 | 10.7% | -56.7% | 1 | 7.7% | -75.0% | \$250,000 | -19.6% | \$384,096 | -6.6% |
| 332-CRESCENT BCH/SUMMER HVN | 1 | 3.8% | -83.3% | 1 | 50.0% | 0.0% | \$290,950 | 79.0% | \$290,950 | 79.0% |
| 333-ST JOHNS CO-SE | 0 | 0.0% | -- | 0 | 0.0% | -- | \$216,000 | 0.0% | \$216,000 | 0.0% |
| 334-MOULTRIE/ST AUG SHORES | 11 | 28.9% | 0.0% | 2 | 20.0% | 0.0% | \$139,950 | 3.1% | \$164,590 | -10.1% |
| 335-ST AUGUSTINE SOUTH | 5 | 35.7% | -44.4% | 1 | 100.0% | -- | \$105,000 | -41.5% | \$105,000 | -41.5% |
| 336-RAVENSWOOD/W AUGUSTINE | 22 | 21.2% | -37.1% | 5 | 20.8% | 66.7% | \$140,450 | 47.8% | \$147,332 | 35.0% |
| 337-OLD MOULTRIE RD/WILDWOOD | 10 | 14.7% | 25.0% | 1 | 7.1% | 0.0% | \$240,975 | 36.5% | \$234,824 | 32.8% |

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



NORTHEAST FLORIDA
ASSOCIATION OF REALTORS

Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

| August 2014 | Inventory | Share | + / - | Closed Sales | Share | + / - | Median Sales Price | + / - | Average Sales Price | + / - |
|--------------------------------------|-----------|--------|--------|--------------|--------|---------|--------------------|---------|---------------------|---------|
| 341-FLAGLER EST/HASTINGS | 7 | 21.2% | -12.5% | 0 | 0.0% | -- | \$310,000 | 434.5% | \$310,000 | 351.5% |
| 342-ST JOHN SR 207 S/W I-95 | 5 | 29.4% | 0.0% | 2 | 40.0% | 0.0% | \$192,481 | 35.1% | \$159,774 | 23.6% |
| 343-MOLASSES JNCTN/ELKTON | 1 | 11.1% | -66.7% | 0 | -- | -100.0% | \$0 | -100.0% | \$0 | -100.0% |
| 344-HASTINGS/TOCO/RVRDALE | 5 | 20.8% | -16.7% | 0 | 0.0% | -100.0% | \$120,000 | 404.2% | \$120,000 | 404.2% |
| 410-FERNANDINA BCH DOWNTOWN-WEST | 2 | 33.3% | 0.0% | 1 | 100.0% | 0.0% | \$66,000 | 34.7% | \$66,000 | 34.7% |
| 420-FERNANDINA BCH-DOWNTOWN-EAST | 3 | 50.0% | 200.0% | 0 | 0.0% | -- | \$256,000 | 30.0% | \$256,000 | 40.8% |
| 430-NASSAU CNTY BEACHES-N | 2 | 12.5% | -33.3% | 1 | 50.0% | -- | \$435,000 | 69.9% | \$435,000 | 69.9% |
| 431-NASSAU CNTY BEACHES-S | 1 | 16.7% | -50.0% | 0 | 0.0% | -- | \$192,100 | -81.3% | \$192,100 | -81.3% |
| 440-FERNANDINA BCH DOWNTOWN-SOUTH | 5 | 55.6% | -- | 0 | 0.0% | -- | \$126,500 | -79.2% | \$126,500 | -79.2% |
| 450-AMELIA ISLAND | 3 | 10.0% | -62.5% | 0 | 0.0% | -100.0% | \$325,200 | 0.4% | \$294,575 | -9.1% |
| 470-PINEY ISL AND AREA | 1 | 25.0% | -- | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 471-NASSAU CO N-CHESTER/PIRATES WOOD | 18 | 28.1% | -18.2% | 0 | 0.0% | -100.0% | \$237,880 | 47.8% | \$239,465 | 61.5% |
| 472-ONEIL,NASSAVILLE,HOLLY PT | 20 | 32.8% | 5.3% | 4 | 40.0% | 0.0% | \$197,745 | 13.0% | \$222,984 | -13.2% |
| 480-N-A1A/W LOFN CK | 2 | 100.0% | 0.0% | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 481-S-A1A/W LOFN CK | 11 | 35.5% | -26.7% | 3 | 60.0% | 200.0% | \$145,500 | 14.6% | \$125,480 | -21.2% |
| 490-CALLAHAN | 0 | -- | -- | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 491-HILLARD | 8 | 42.1% | 14.3% | 2 | 100.0% | 100.0% | \$99,500 | 80.9% | \$99,500 | 80.9% |
| 492-W I-95/N FL LNE | 45 | 35.2% | -8.2% | 6 | 37.5% | 20.0% | \$175,000 | 19.7% | \$161,369 | 24.7% |
| 501-MACCLENNY AREA | 17 | 23.0% | -39.3% | 2 | 25.0% | -- | \$154,769 | 54.8% | \$152,055 | 52.1% |
| 502-BAKER COUNTY-NW | 13 | 34.2% | 44.4% | 1 | 25.0% | 0.0% | \$173,850 | 117.0% | \$168,175 | 110.0% |
| 503-BAKER COUNTY-SOUTH | 7 | 29.2% | 16.7% | 0 | 0.0% | -- | \$137,500 | 0.0% | \$133,875 | 0.0% |
| 521-BRADFORD COUNTY-NE | 9 | 28.1% | -30.8% | 1 | 100.0% | -- | \$53,799 | 0.0% | \$53,799 | 0.0% |
| 522-BRADFORD COUNTY-NW | 18 | 39.1% | 28.6% | 2 | 33.3% | 0.0% | \$46,000 | 9.5% | \$54,558 | 5.3% |
| 523-BRADFORD COUNTY-SE | 12 | 16.2% | 20.0% | 0 | 0.0% | -100.0% | \$239,500 | 65.5% | \$239,500 | 49.0% |
| 524-BRADFORD COUNTY-SW | 6 | 19.4% | 500.0% | 0 | -- | -100.0% | \$0 | -100.0% | \$0 | -100.0% |
| 541-UNION COUNTY-NORTH | 2 | 28.6% | -- | 1 | 50.0% | -- | \$107,500 | 0.0% | \$107,500 | 0.0% |
| 542-UNION COUNTY-SOUTH | 6 | 46.2% | 200.0% | 0 | 0.0% | -- | \$68,000 | 0.0% | \$68,000 | 0.0% |
| 561-GREATER PALATKA | 54 | 33.5% | 12.5% | 6 | 46.2% | 20.0% | \$74,200 | 15.9% | \$92,769 | 4.0% |
| 562-BARDIN/WEST BOSTWICK | 3 | 30.0% | 0.0% | 0 | 0.0% | -100.0% | \$22,400 | -17.0% | \$22,400 | -17.0% |
| 563-E BOSTWICK/BRIDGEPORT/CEDAR CR | 10 | 25.0% | 25.0% | 1 | 25.0% | -- | \$81,500 | -66.4% | \$128,750 | -46.9% |
| 564-E PALATKA/SAN MATEO/N SATSUMA | 27 | 23.3% | 22.7% | 5 | 33.3% | 400.0% | \$95,000 | -27.8% | \$146,167 | 2.4% |
| 571-INTERLACHEN-SE | 6 | 31.6% | 50.0% | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 572-INTERLACHEN-NE | 13 | 16.7% | 116.7% | 1 | 20.0% | 0.0% | \$35,000 | -34.0% | \$43,200 | -38.5% |
| 573-INTERLACHEN-SW | 7 | 21.2% | 600.0% | 0 | 0.0% | -- | \$28,000 | -74.5% | \$28,000 | -74.5% |
| 574-INTERLACHEN-NW | 5 | 13.2% | 0.0% | 1 | 33.3% | -- | \$45,000 | 0.0% | \$70,500 | 0.0% |
| 575-WEST OF SR21 | 9 | 29.0% | 200.0% | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 576-GEORGES LAKE | 5 | 19.2% | 66.7% | 3 | 75.0% | -- | \$118,500 | 0.0% | \$110,875 | 0.0% |
| 581-SATSUMA/HOOT OWL RIDGE | 9 | 16.1% | 50.0% | 2 | 50.0% | -- | \$41,250 | -4.1% | \$38,125 | -11.3% |
| 582-POMONA PARK/WELAKA/LK COMO | 9 | 11.3% | -35.7% | 0 | 0.0% | -100.0% | \$88,800 | -33.5% | \$98,600 | -14.7% |
| 583-CRESCENT CITY/GEORGETOWN/FRUIT | 8 | 10.7% | 0.0% | 1 | 14.3% | -50.0% | \$28,000 | -20.6% | \$33,986 | -61.5% |
| 584-OCALA NATIONAL FOREST/OKLAWAHA | 0 | 0.0% | -- | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |