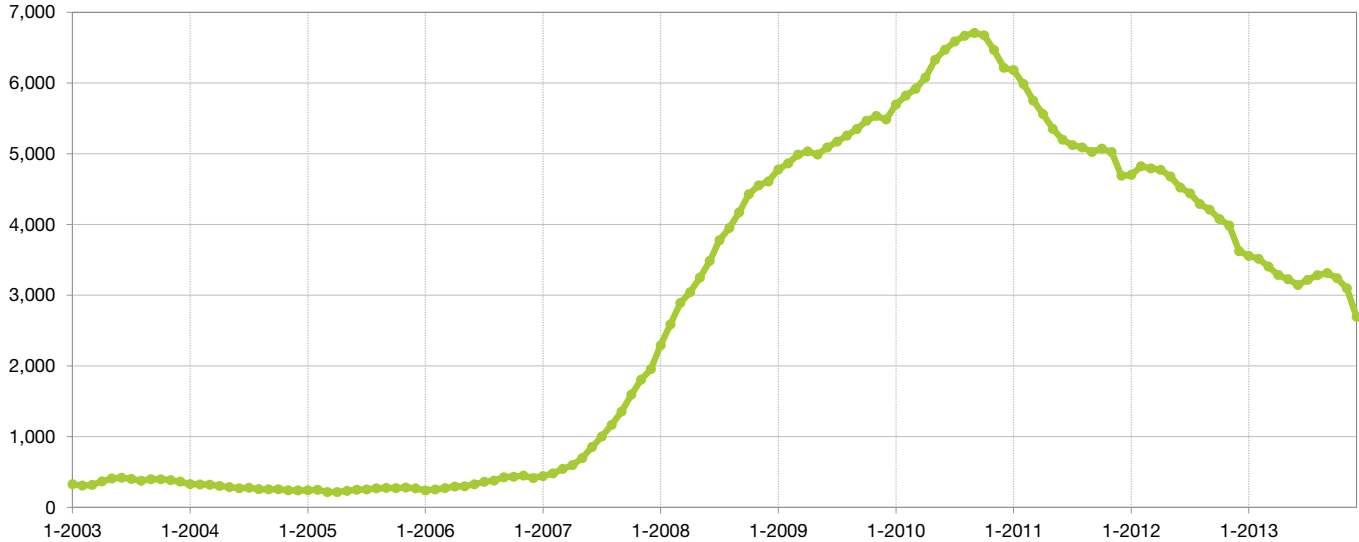


Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS®**

Historical Inventory of Lender-Mediated Properties



December 2013

2013 marked a second consecutive year of a recovering foreclosure segment. As the economy recovers, borrowers are defaulting on fewer loans. Consequently, banks and financial institutions are listing far fewer distressed properties. That, of course, means consumers have fewer foreclosures and short sales to choose from. And since these distressed sales tend to sell at a steep discount to their traditional counterparts, this has, in turn, supported price recovery market-wide.

The median sales price has now shown year-over-year increases for 22 of the past 23 months. It's safe to call that a pattern. The share of closed sales that were lender-mediated has fallen to 36.2 percent. At 82 days on the market, on average, these bargain-priced properties are still selling faster than traditional sales. While the headline figures show robust recovery, each area and home is unique and dependent upon neighborhood, school district, market segment, structural conditions, renovations and more.

Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure". Short Sales are those noted the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure". REOs are those noted in the "Property Owner" field as "REO", "HUD Owned" and "VA Owned".



**NORTHEAST FLORIDA
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| | |
|----------------------------------|----------|
| Inventory of Homes for Sale | 2 |
| New Listings and Closed Sales | 3 |
| Price and Days on Market | 4 |
| Lender-Mediated Activity by Area | 5 |

[Click on desired metric to jump to that page.](#)

Lender-Mediated Report

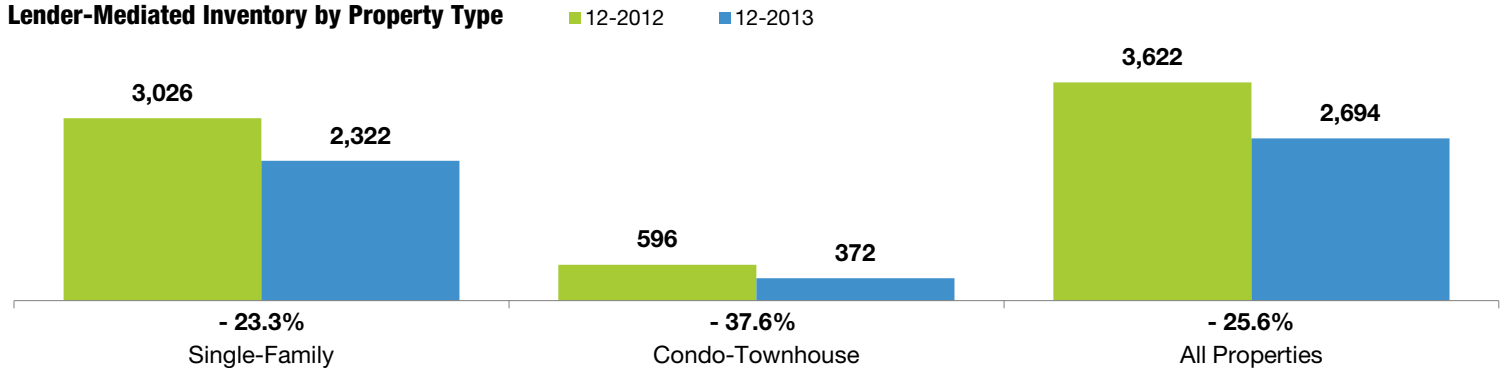
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Inventory of Homes for Sale

| | Lender-Mediated | | | Traditional | | | Total | | | Share of Activity that was Lender-Mediated | |
|-----------------------|-----------------|--------------|----------------|--------------|--------------|---------------|--------------|--------------|---------------|--|--------------|
| | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 |
| Single-Family | 3,026 | 2,322 | - 23.3% | 5,209 | 5,339 | + 2.5% | 9,515 | 8,767 | - 7.9% | 31.8% | 26.5% |
| Condo-Townhouse | 596 | 372 | - 37.6% | 684 | 734 | + 7.3% | 1,280 | 1,106 | - 13.6% | 46.6% | 33.6% |
| All Properties | 3,622 | 2,694 | - 25.6% | 5,892 | 6,073 | + 3.1% | 9,515 | 8,767 | - 7.9% | 38.1% | 30.7% |

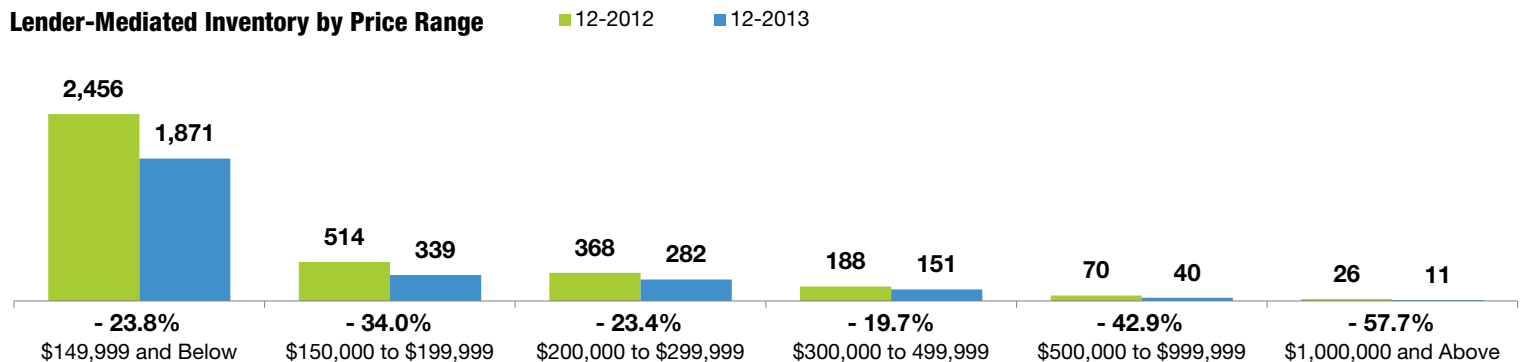
Lender-Mediated Inventory by Property Type



Inventory by Price Range

| | Lender-Mediated | | | Traditional | | | Total | | | Share of Activity that was Lender-Mediated | |
|-------------------------|-----------------|--------------|----------------|--------------|--------------|---------------|--------------|--------------|---------------|--|--------------|
| | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 |
| \$149,999 and Below | 2,456 | 1,871 | - 23.8% | 1,937 | 1,860 | - 4.0% | 4,676 | 3,880 | - 17.0% | 52.5% | 48.2% |
| \$150,000 to \$199,999 | 514 | 339 | - 34.0% | 824 | 849 | + 3.0% | 1,280 | 1,188 | - 7.2% | 40.2% | 28.5% |
| \$200,000 to \$299,999 | 368 | 282 | - 23.4% | 1,183 | 1,341 | + 13.4% | 1,520 | 1,603 | + 5.5% | 24.2% | 17.6% |
| \$300,000 to 499,999 | 188 | 151 | - 19.7% | 1,012 | 1,103 | + 9.0% | 1,134 | 1,172 | + 3.4% | 16.6% | 12.9% |
| \$500,000 to \$999,999 | 70 | 40 | - 42.9% | 633 | 619 | - 2.2% | 649 | 637 | - 1.8% | 10.8% | 6.3% |
| \$1,000,000 and Above | 26 | 11 | - 57.7% | 303 | 301 | - 0.7% | 256 | 287 | + 12.1% | 10.2% | 3.8% |
| All Price Ranges | 3,622 | 2,694 | - 25.6% | 5,892 | 6,073 | + 3.1% | 9,515 | 8,767 | - 7.9% | 38.1% | 30.7% |

Lender-Mediated Inventory by Price Range



Lender-Mediated Report

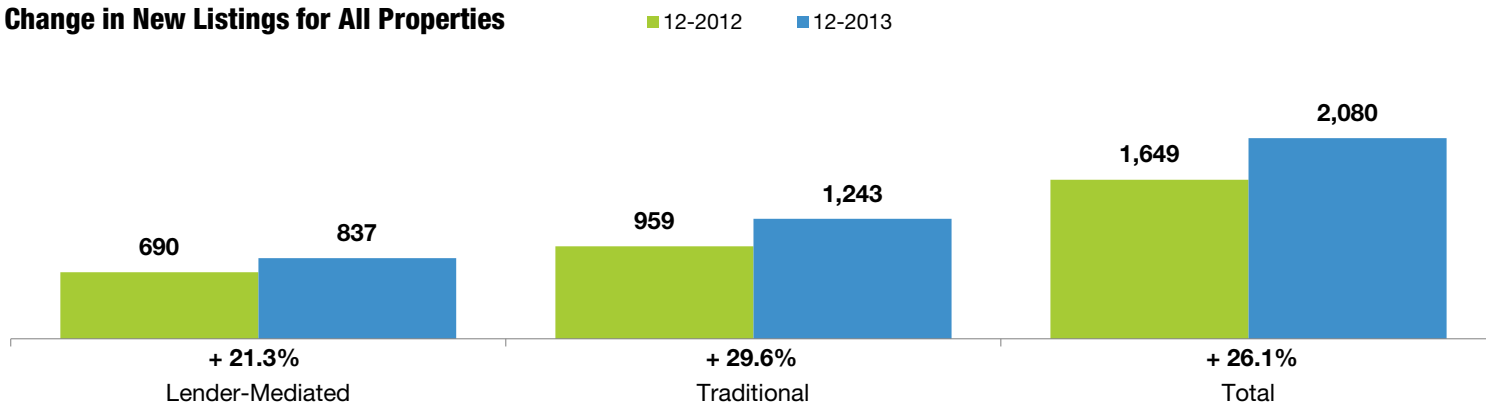
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



New Listings

| | Lender-Mediated | | | Traditional | | | Total | | | Share of Activity that was Lender-Mediated | |
|-----------------------|-----------------|------------|----------------|-------------|--------------|----------------|--------------|--------------|----------------|--|--------------|
| | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 |
| Single-Family | 537 | 692 | + 28.9% | 834 | 1,064 | + 27.6% | 1,371 | 1,756 | + 28.1% | 39.2% | 39.4% |
| Condo-Townhouse | 153 | 145 | - 5.2% | 125 | 179 | + 43.2% | 278 | 324 | + 16.5% | 55.0% | 44.8% |
| All Properties | 690 | 837 | + 21.3% | 959 | 1,243 | + 29.6% | 1,649 | 2,080 | + 26.1% | 41.8% | 40.2% |

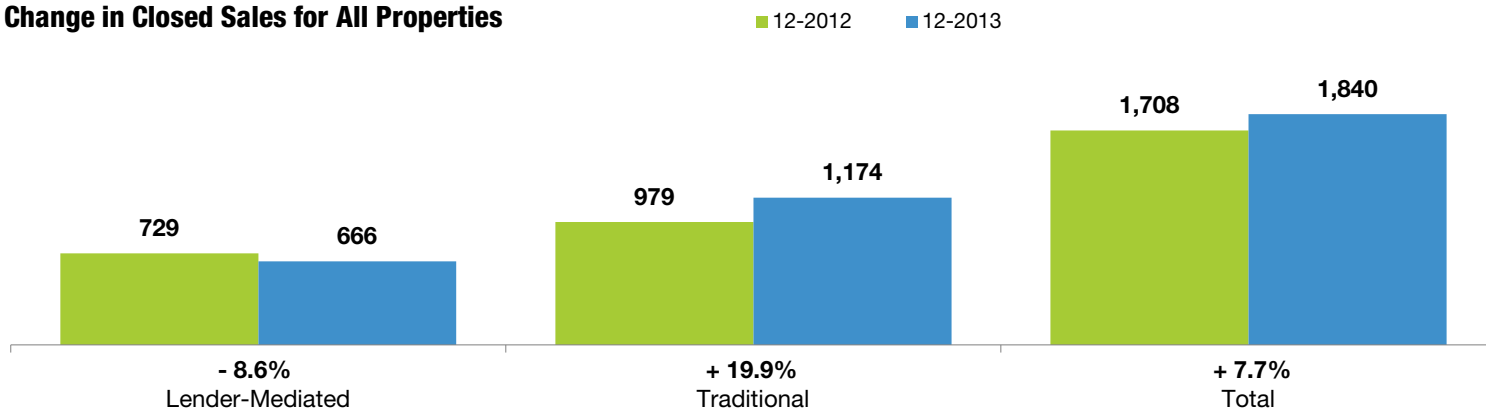
Change in New Listings for All Properties



Closed Sales

| | Lender-Mediated | | | Traditional | | | Total | | | Share of Activity that was Lender-Mediated | |
|-----------------------|-----------------|------------|---------------|-------------|--------------|----------------|--------------|--------------|---------------|--|--------------|
| | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 |
| Single-Family | 591 | 593 | + 0.3% | 808 | 1,014 | + 25.5% | 1,399 | 1,607 | + 14.9% | 42.2% | 36.9% |
| Condo-Townhouse | 153 | 103 | - 32.7% | 156 | 130 | - 16.7% | 309 | 233 | - 24.6% | 49.5% | 44.2% |
| All Properties | 729 | 666 | - 8.6% | 979 | 1,174 | + 19.9% | 1,708 | 1,840 | + 7.7% | 42.7% | 36.2% |

Change in Closed Sales for All Properties



Lender-Mediated Report

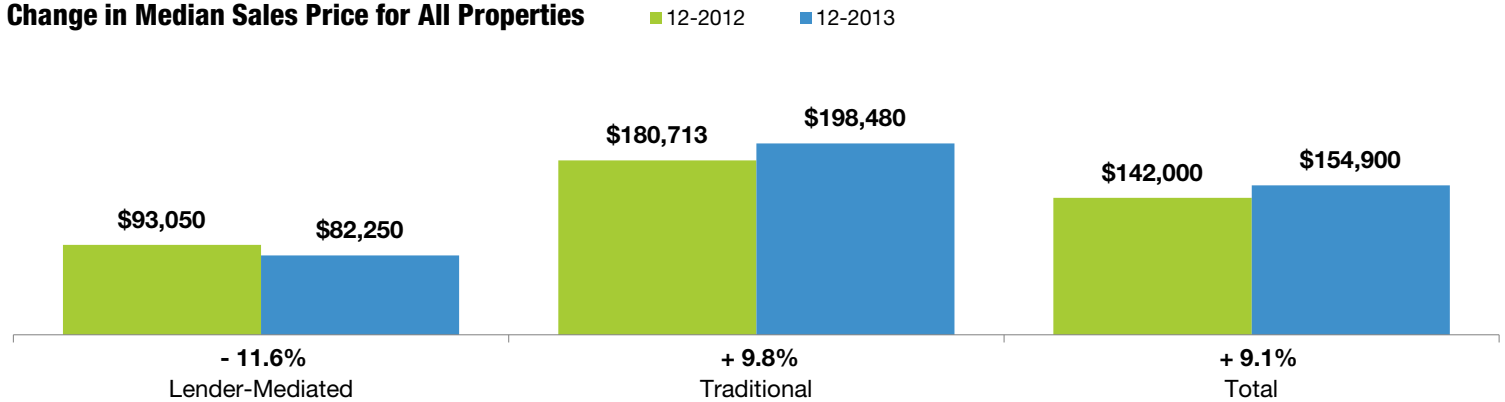
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Median Sales Price

| | Lender-Mediated | | | Traditional | | | Total | | |
|-----------------------|-----------------|-----------------|----------------|------------------|------------------|---------------|------------------|------------------|---------------|
| | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - |
| Single-Family | \$106,000 | \$91,000 | - 14.2% | \$189,495 | \$206,544 | + 9.0% | \$150,000 | \$165,000 | + 10.0% |
| Condo-Townhouse | \$68,000 | \$67,000 | - 1.5% | \$144,750 | \$136,565 | - 5.7% | \$95,500 | \$105,000 | + 9.9% |
| All Properties | \$93,050 | \$82,250 | - 11.6% | \$180,713 | \$198,480 | + 9.8% | \$142,000 | \$154,900 | + 9.1% |

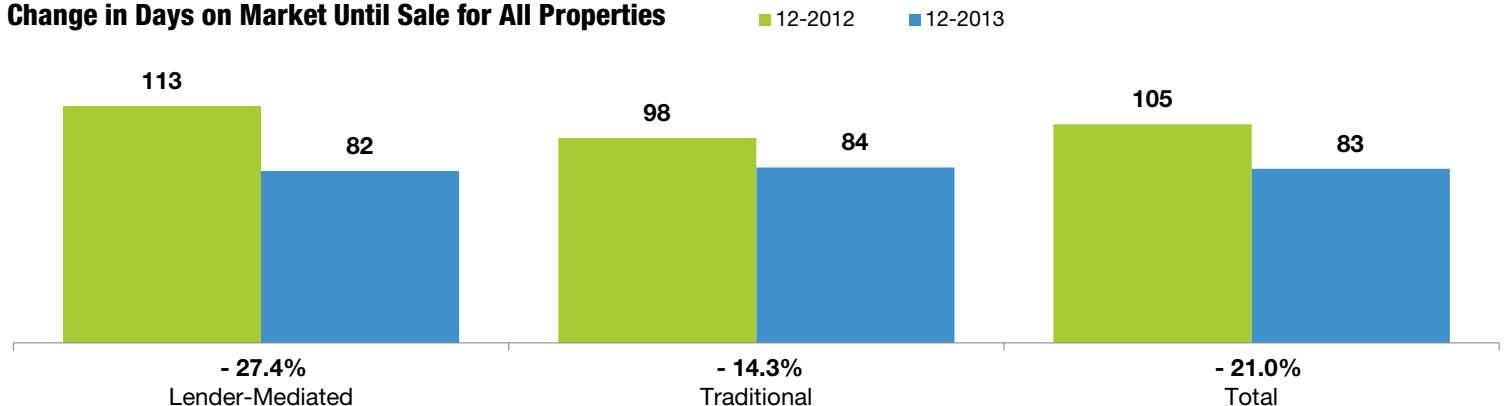
Change in Median Sales Price for All Properties



Days on Market Until Sale

| | Lender-Mediated | | | Traditional | | | Total | | |
|-----------------------|-----------------|-----------|----------------|-------------|-----------|----------------|------------|-----------|----------------|
| | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - | 12-2012 | 12-2013 | + / - |
| Single-Family | 118 | 83 | - 29.6% | 95 | 84 | - 12.3% | 105 | 83 | - 20.5% |
| Condo-Townhouse | 95 | 78 | - 17.8% | 111 | 86 | - 22.7% | 103 | 83 | - 20.1% |
| All Properties | 113 | 82 | - 27.4% | 98 | 84 | - 14.3% | 105 | 83 | - 21.0% |

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



NORTHEAST FLORIDA
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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

| December 2013 | Inventory | Share | + / - | Closed Sales | Share | + / - | Median Sales Price | + / - | Average Sales Price | + / - |
|---------------------------------------|-----------|-------|--------|--------------|--------|---------|--------------------|--------|---------------------|--------|
| 011-SAN MARCO | 24 | 25.5% | -27.3% | 5 | 27.8% | -- | \$229,500 | -13.6% | \$483,245 | 28.4% |
| 012-SAN JOSE | 46 | 31.1% | -25.8% | 15 | 44.1% | 87.5% | \$112,200 | -31.4% | \$174,177 | -5.6% |
| 013-BEAUCLERC/MANDARIN N | 73 | 40.8% | -23.2% | 15 | 41.7% | -44.4% | \$157,500 | 20.2% | \$180,271 | 41.0% |
| 014-MANDARIN | 78 | 33.1% | -32.8% | 19 | 30.6% | -26.9% | \$186,500 | 17.3% | \$187,814 | -2.0% |
| 015-BARTRAM | 23 | 33.3% | -51.1% | 8 | 29.6% | -42.9% | \$145,375 | -9.1% | \$159,503 | 4.6% |
| 021-ST NICHOLAS | 44 | 52.4% | -18.5% | 12 | 57.1% | 71.4% | \$60,000 | -6.3% | \$109,391 | 63.7% |
| 022-GROVE PK/SAN SOUCI | 75 | 47.5% | -6.3% | 20 | 52.6% | 0.0% | \$97,951 | 8.8% | \$104,103 | 6.8% |
| 023-E OF SS BLVD | 77 | 45.8% | -18.1% | 33 | 55.0% | 83.3% | \$93,700 | -14.8% | \$114,358 | -2.3% |
| 024-BAYMEADOWS/DEERWOOD | 58 | 43.0% | -46.8% | 12 | 46.2% | -36.8% | \$192,138 | 144.8% | \$226,964 | 59.6% |
| 025-ICW N-BCH & S ATL | 20 | 32.8% | -47.4% | 11 | 45.8% | -21.4% | \$182,500 | -14.9% | \$188,927 | -13.0% |
| 026-ICW S-BCH & N JTB | 42 | 26.6% | -20.8% | 8 | 15.4% | -57.9% | \$286,595 | 39.8% | \$318,051 | 31.0% |
| 027-ICW S-JTB | 20 | 32.8% | 25.0% | 2 | 22.2% | -33.3% | \$176,130 | -18.1% | \$250,934 | -22.0% |
| 031-RIVERSIDE | 5 | 13.2% | -66.7% | 5 | 27.8% | 25.0% | \$192,400 | 33.6% | \$187,643 | -12.9% |
| 032-AVONDALE | 17 | 15.2% | -34.6% | 5 | 29.4% | -37.5% | \$192,500 | -3.9% | \$338,503 | -4.8% |
| 033-ORTEGA/VENETIA | 5 | 7.1% | -73.7% | 2 | 40.0% | -50.0% | \$137,500 | -17.3% | \$145,700 | -61.8% |
| 041-ARLINGTON | 134 | 47.5% | -23.0% | 41 | 58.6% | 5.1% | \$83,000 | -9.8% | \$99,506 | -2.4% |
| 042-FT CAROLINE | 53 | 44.5% | -43.0% | 15 | 37.5% | -34.8% | \$186,000 | 24.1% | \$213,316 | 17.4% |
| 043-ICW N-ATLANTIC BLVD | 28 | 32.6% | -53.3% | 14 | 41.2% | -6.7% | \$184,500 | 27.3% | \$217,875 | 7.0% |
| 051-MURRAY HILL | 31 | 41.3% | -22.5% | 9 | 42.9% | 50.0% | \$62,000 | 12.7% | \$80,463 | 30.6% |
| 052-LAKESHORE | 38 | 44.2% | -13.6% | 5 | 62.5% | 0.0% | \$47,950 | 20.0% | \$49,575 | 11.4% |
| 053-HYDE GROVE AREA | 25 | 43.9% | -35.9% | 5 | 55.6% | 0.0% | \$45,320 | 14.7% | \$62,091 | 23.7% |
| 054-CEDAR HILLS | 18 | 51.4% | -25.0% | 7 | 77.8% | -22.2% | \$42,000 | 0.0% | \$45,978 | 1.7% |
| 055-CONF PT/ORTEGA FARMS | 18 | 41.9% | 28.6% | 1 | 16.7% | -- | \$122,750 | -44.8% | \$118,367 | -46.8% |
| 056-YUKN/WESC/OAK H | 35 | 41.2% | -51.4% | 16 | 69.6% | -38.5% | \$49,000 | -32.7% | \$70,938 | -8.9% |
| 061-NORMANDY AREA | 27 | 36.5% | -32.5% | 15 | 71.4% | 36.4% | \$93,000 | -3.1% | \$99,771 | 1.5% |
| 062-CRYSTAL SPR/COUNTRY CREEK | 32 | 38.1% | -30.4% | 10 | 43.5% | -23.1% | \$134,500 | 51.1% | \$130,641 | 47.8% |
| 063-JACKSONVILLE HEIGHTS/OAK HILL | 69 | 69.7% | -13.8% | 27 | 81.8% | 92.9% | \$63,000 | 11.6% | \$67,805 | 12.0% |
| 064-BENT CREEK/PLUM TREE | 8 | 14.8% | -60.0% | 5 | 62.5% | -58.3% | \$144,500 | 38.9% | \$146,802 | 41.2% |
| 065-PANTHER CREEK/ADAMS LK/DUVAL SW | 6 | 26.1% | -53.8% | 0 | 0.0% | -- | \$203,670 | -1.8% | \$203,373 | -2.0% |
| 066-CECIL COMMERCE AREA | 6 | 33.3% | 200.0% | 1 | 50.0% | 0.0% | \$87,250 | -59.0% | \$87,250 | -59.0% |
| 067-COLINS RD/ARGYLE/OKLEAFPLNT-DUVAL | 51 | 60.7% | -45.7% | 20 | 58.8% | -9.1% | \$99,950 | 1.5% | \$103,912 | 10.1% |
| 071-BRENTWOOD/EVERGREEN | 58 | 49.2% | 34.9% | 10 | 76.9% | 42.9% | \$29,900 | 55.3% | \$46,333 | 42.2% |
| 072-SPRINGFIELD | 35 | 41.2% | -31.4% | 6 | 40.0% | 20.0% | \$82,000 | 168.9% | \$92,026 | 38.3% |
| 073-DOWNTOWN JAX/NORTHBANK | 5 | 27.8% | -64.3% | 1 | 100.0% | 0.0% | \$25,213 | -64.0% | \$25,213 | -64.0% |
| 074-PAXON | 61 | 46.9% | 13.0% | 10 | 58.8% | 233.3% | \$22,000 | -6.4% | \$56,017 | 36.8% |
| 075-TROUT RIV/COLLEGE PRK/RIBAULT MNR | 139 | 52.7% | -5.4% | 23 | 67.6% | 9.5% | \$23,300 | 16.5% | \$50,933 | 41.4% |
| 081-MARIETA/WHITHSE/BALDWIN | 45 | 44.6% | 9.8% | 8 | 53.3% | 0.0% | \$102,000 | 38.3% | \$107,961 | 19.3% |
| 082-DINSMORE/NORTHWEST DUVAL | 5 | 55.6% | 400.0% | 2 | 100.0% | -- | \$23,750 | 0.0% | \$23,750 | 0.0% |
| 091-GARDN CTY/AIRPORT | 62 | 41.3% | -41.0% | 19 | 70.4% | -5.0% | \$96,500 | -12.2% | \$103,121 | -7.4% |
| 092-OCEANWAY/PECAN PARK | 50 | 34.0% | -10.7% | 16 | 40.0% | 23.1% | \$174,000 | 3.6% | \$158,949 | 2.1% |
| 095-SAN MATEO/EASTPORT | 13 | 40.6% | 62.5% | 4 | 100.0% | 100.0% | \$48,000 | -65.0% | \$62,750 | -64.4% |
| 096-FT GEORGE/BLOUNT IS/CEDAR PT | 38 | 36.5% | -29.6% | 11 | 44.0% | -15.4% | \$180,000 | 18.9% | \$181,106 | 2.8% |
| 121-FLEMING ISLAND-NE | 1 | 8.3% | -75.0% | 0 | 0.0% | -100.0% | \$347,450 | 98.7% | \$347,450 | -4.6% |
| 122-FLEMING ISLAND-NW | 18 | 26.5% | 5.9% | 2 | 18.2% | -60.0% | \$255,000 | 37.1% | \$267,035 | 8.3% |
| 123-FLEMING ISLAND-SE | 6 | 17.6% | -60.0% | 3 | 30.0% | 200.0% | \$178,000 | -30.2% | \$199,930 | -10.4% |
| 124-FLEMING ISLAND-SW | 11 | 23.4% | -67.6% | 4 | 57.1% | 33.3% | \$189,500 | 14.0% | \$269,071 | 61.8% |
| 131-MDWBK/LOCH RANE | 5 | 18.5% | -70.6% | 2 | 20.0% | -- | \$255,000 | -6.3% | \$215,350 | -19.4% |
| 132-BELLAIR/GROVE PARK | 24 | 68.6% | 60.0% | 4 | 57.1% | 100.0% | \$85,000 | 33.4% | \$95,843 | 30.5% |
| 133-NORTH ORANGE PK | 5 | 41.7% | 0.0% | 1 | 100.0% | -- | \$78,000 | 0.0% | \$78,000 | 0.0% |
| 134-SOUTH BLANDING | 18 | 34.6% | -25.0% | 4 | 36.4% | 33.3% | \$140,000 | 30.5% | \$153,160 | 26.6% |

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



NORTHEAST FLORIDA
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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

| December 2013 | Inventory | Share | + / - | Closed Sales | Share | + / - | Median Sales Price | + / - | Average Sales Price | + / - |
|------------------------------------|-----------|--------|---------|--------------|-------|---------|--------------------|---------|---------------------|---------|
| 135-PARK W/MONTCLAIR | 8 | 38.1% | -27.3% | 0 | 0.0% | -100.0% | \$150,000 | 25.0% | \$157,967 | 42.5% |
| 136-LAKESIDE EST | 9 | 34.6% | -25.0% | 3 | 37.5% | 50.0% | \$142,450 | 17.7% | \$141,538 | 18.7% |
| 137-DOCTORS LAKE | 11 | 28.2% | -21.4% | 0 | 0.0% | -- | \$150,000 | -10.2% | \$132,333 | -43.5% |
| 138-TNGLWD/ORANGE PRK S | 23 | 41.8% | -52.1% | 8 | 44.4% | -46.7% | \$119,500 | 21.1% | \$112,819 | 10.9% |
| 139-OAKLEAF PLNTN/ORANGE PARK NW | 49 | 24.4% | -44.9% | 12 | 21.8% | -61.3% | \$208,000 | 43.4% | \$216,797 | 23.9% |
| 141-MIDDLEBURG | 22 | 34.9% | -4.3% | 5 | 38.5% | 0.0% | \$135,000 | 12.0% | \$131,669 | -10.1% |
| 142-MIDDLEBURG E/LAKE ASBURY | 44 | 33.6% | -29.0% | 11 | 33.3% | -8.3% | \$145,500 | 3.2% | \$156,199 | -37.3% |
| 143-FOXMEADOW AREA | 12 | 18.8% | -42.9% | 3 | 30.0% | 200.0% | \$202,548 | 31.0% | \$187,551 | 11.1% |
| 144-MIDDLEBURG-SE | 3 | 15.8% | -57.1% | 2 | 66.7% | 100.0% | \$126,350 | 5.3% | \$138,818 | 15.7% |
| 145-MIDDLEBURG-SW | 18 | 37.5% | -41.9% | 2 | 33.3% | -71.4% | \$63,500 | -10.5% | \$99,750 | 34.1% |
| 151-KEYSTONE HGTS | 25 | 19.2% | -30.6% | 5 | 38.5% | 0.0% | \$72,200 | 18.6% | \$90,423 | 9.9% |
| 152-KINGSLEY LAKE | 0 | 0.0% | -100.0% | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 161-GREEN COVE SPRS | 30 | 29.1% | -23.1% | 3 | 27.3% | 200.0% | \$118,000 | -17.0% | \$154,190 | 5.7% |
| 162-RUSS L/PEN FRMS | 1 | 14.3% | -50.0% | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 211-JACKSONVILLE BCH-NE | 3 | 11.5% | 0.0% | 1 | 50.0% | -- | \$415,000 | 19.4% | \$415,000 | 19.4% |
| 212-JACKSONVILLE BCH-SE | 5 | 9.3% | -68.8% | 3 | 21.4% | 200.0% | \$378,750 | 43.5% | \$561,700 | 68.7% |
| 213-JACKSONVILLE BCH-NW | 9 | 25.0% | 0.0% | 2 | 16.7% | -50.0% | \$266,500 | 15.9% | \$264,608 | 24.5% |
| 214-JACKSONVILLE BCH-SW | 14 | 23.3% | -26.3% | 9 | 39.1% | 80.0% | \$229,000 | 27.2% | \$227,409 | 19.9% |
| 221-NEPTUNE BCH-EAST | 0 | 0.0% | -- | 0 | 0.0% | -- | \$399,000 | -6.1% | \$399,000 | -6.1% |
| 222-NEPTUNE BCH-WEST | 9 | 50.0% | -10.0% | 2 | 22.2% | 0.0% | \$285,000 | 18.8% | \$398,333 | 60.2% |
| 231-ATLANTIC BCH-EAST | 13 | 20.3% | -23.5% | 6 | 31.6% | 100.0% | \$202,000 | -23.6% | \$237,139 | -48.4% |
| 232-ATLANTIC BCH/MAYPORT-WEST | 10 | 40.0% | -16.7% | 2 | 40.0% | 0.0% | \$108,000 | -9.8% | \$118,445 | -12.7% |
| 251-PVB E A1A-N CORONA | 1 | 4.0% | 0.0% | 0 | 0.0% | -100.0% | \$2,092,500 | 141.9% | \$2,092,500 | 112.1% |
| 252-PVB W A1A-N SOLANA | 10 | 17.2% | -41.2% | 1 | 12.5% | -83.3% | \$247,500 | -61.6% | \$419,938 | -29.3% |
| 261-PVB E A1A-S CORONA | 5 | 6.4% | -68.8% | 3 | 16.7% | -50.0% | \$508,500 | 97.0% | \$502,318 | -11.7% |
| 262-PVB W A1A-S SOLANA/PALM VALLEY | 10 | 13.5% | -52.4% | 1 | 9.1% | -75.0% | \$385,000 | 27.3% | \$449,595 | 15.8% |
| 263-PVB W A1A-S CR-210 | 3 | 5.6% | -66.7% | 2 | 25.0% | 0.0% | \$640,000 | 73.6% | \$610,625 | -42.4% |
| 264-SOUTH PVB/VILANO BCH | 8 | 8.3% | -57.9% | 0 | 0.0% | -100.0% | \$386,500 | -12.4% | \$380,833 | -27.8% |
| 265-PONTE VEDRA/NOCATEE-STJ | 6 | 7.3% | 20.0% | 2 | 4.0% | 0.0% | \$351,552 | 31.6% | \$348,933 | 23.7% |
| 301-JUL CK/SWITZ | 49 | 19.9% | -34.7% | 14 | 15.7% | -39.1% | \$284,458 | 13.8% | \$297,753 | 8.2% |
| 302-ORANGEDALE AREA | 4 | 13.8% | -60.0% | 3 | 37.5% | -- | \$275,038 | -16.8% | \$303,946 | -44.0% |
| 303-PALMO/SIX MILE AREA | 4 | 26.7% | 33.3% | 0 | 0.0% | -100.0% | \$200,000 | -34.4% | \$196,333 | -35.6% |
| 304- 210 SOUTH | 19 | 26.4% | -32.1% | 1 | 11.1% | -90.0% | \$215,875 | -10.8% | \$229,816 | -16.4% |
| 305-WORLD GOLF V-CENTRAL | 5 | 9.3% | -64.3% | 1 | 6.3% | -87.5% | \$290,473 | 29.1% | \$289,854 | 24.2% |
| 306-WORLD GOLF V-NE | 0 | -- | -- | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 307-WORLD GOLF V-SE | 1 | 100.0% | -50.0% | 0 | -- | -- | \$0 | -100.0% | \$0 | -100.0% |
| 308-WORLD GOLF V-SW | 13 | 18.6% | -45.8% | 0 | 0.0% | -100.0% | \$249,090 | 24.7% | \$239,745 | 20.6% |
| 309-WORLD GOLF V-WEST | 21 | 21.2% | -12.5% | 2 | 18.2% | -60.0% | \$195,153 | -15.8% | \$265,941 | 10.5% |
| 312-PALENCIA AREA | 5 | 9.4% | -68.8% | 1 | 14.3% | -66.7% | \$395,000 | 95.5% | \$417,557 | 82.9% |
| 313-WHITECASTLE/AIRPORT AREA | 1 | 20.0% | -87.5% | 1 | 33.3% | -- | \$99,750 | 0.0% | \$111,250 | 0.0% |
| 321-NORTH CITY | 1 | 12.5% | -66.7% | 0 | 0.0% | -- | \$176,750 | 0.0% | \$223,833 | 0.0% |
| 322-DOWNTOWN ST AUGUSTINE | 2 | 11.1% | 0.0% | 1 | 16.7% | 0.0% | \$327,237 | -19.0% | \$327,121 | -17.1% |
| 323-DAVIS SHORES | 2 | 8.7% | 100.0% | 0 | 0.0% | -100.0% | \$291,000 | -8.0% | \$291,000 | -8.0% |
| 331-ST AUGUSTINE BCH | 12 | 10.3% | -36.8% | 2 | 20.0% | 0.0% | \$418,742 | 73.9% | \$571,648 | 90.5% |
| 332-CRESCENT BCH/SUMMER HVN | 0 | 0.0% | -100.0% | 0 | 0.0% | -100.0% | \$1,000,000 | -16.7% | \$1,000,000 | 12.9% |
| 333-ST JOHNS CO-SE | 0 | 0.0% | -- | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 334-MOULTRIE/ST AUG SHORES | 8 | 23.5% | -27.3% | 1 | 11.1% | 0.0% | \$200,000 | 60.6% | \$196,431 | 39.0% |
| 335-ST AUGUSTINE SOUTH | 1 | 33.3% | -83.3% | 0 | 0.0% | -100.0% | \$152,500 | 27.1% | \$169,750 | 35.1% |
| 336-RAVENSWOOD/W AUGUSTINE | 19 | 21.8% | -38.7% | 6 | 30.0% | -14.3% | \$135,300 | 35.4% | \$146,094 | 30.5% |
| 337-OLD MOULTRIE RD/WILDWOOD | 5 | 8.2% | -44.4% | 3 | 16.7% | 0.0% | \$229,995 | 49.3% | \$200,694 | 32.5% |

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



NORTHEAST FLORIDA
ASSOCIATION OF REALTORS

Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

| December 2013 | Inventory | Share | + / - | Closed Sales | Share | + / - | Median Sales Price | + / - | Average Sales Price | + / - |
|--------------------------------------|-----------|--------|---------|--------------|--------|---------|--------------------|---------|---------------------|---------|
| 341-FLAGLER EST/HASTINGS | 5 | 18.5% | -16.7% | 2 | 40.0% | -- | \$77,500 | 0.0% | \$60,280 | 0.0% |
| 342-ST JOHN SR 207 S/W I-95 | 3 | 23.1% | 0.0% | 0 | 0.0% | -100.0% | \$192,495 | 27.5% | \$192,748 | 49.8% |
| 343-MOLASSES JNCTN/ELKTON | 1 | 20.0% | -50.0% | 2 | 100.0% | 100.0% | \$232,500 | 238.1% | \$232,500 | 238.1% |
| 344-HASTINGS/TOCOI/RVRDALE | 4 | 19.0% | 100.0% | 1 | 50.0% | -50.0% | \$93,405 | 6.1% | \$93,405 | 6.1% |
| 410-FERNANDINA BCH DOWNTOWN-WEST | 2 | 40.0% | 0.0% | 0 | -- | -- | \$0 | -100.0% | \$0 | -100.0% |
| 420-FERNANDINA BCH-DOWNTOWN-EAST | 1 | 20.0% | 0.0% | 2 | 50.0% | -- | \$140,250 | 0.0% | \$155,357 | 0.0% |
| 430-NASSAU CNTY BEACHES-N | 0 | 0.0% | -100.0% | 1 | 50.0% | 0.0% | \$239,001 | 40.6% | \$239,001 | 40.6% |
| 431-NASSAU CNTY BEACHES-S | 2 | 33.3% | 100.0% | 1 | 100.0% | -- | \$352,000 | 112.9% | \$352,000 | 112.9% |
| 440-FERNANDINA BCH DOWNTOWN-SOUTH | 4 | 57.1% | 300.0% | 0 | 0.0% | -- | \$192,000 | 0.0% | \$192,000 | 0.0% |
| 450-AMELIA ISLAND | 2 | 7.1% | -71.4% | 1 | 16.7% | -- | \$387,950 | 15.0% | \$362,719 | 7.5% |
| 470-PINEY ISL AND AREA | 1 | 25.0% | -- | 1 | 100.0% | -- | \$280,000 | 0.0% | \$280,000 | 0.0% |
| 471-NASSAU CO N-CHESTER/PIRATES WOOD | 9 | 17.6% | -47.1% | 3 | 42.9% | 200.0% | \$165,000 | -5.7% | \$181,051 | 44.5% |
| 472-ONEIL,NASSAVILLE,HOLLY PT | 19 | 33.3% | -9.5% | 6 | 35.3% | 500.0% | \$217,000 | -5.2% | \$215,634 | 6.3% |
| 480-N-A1A/W LOFN CK | 2 | 100.0% | 0.0% | 0 | -- | -100.0% | \$0 | -100.0% | \$0 | -100.0% |
| 481-S-A1A/W LOFN CK | 13 | 31.7% | 225.0% | 1 | 25.0% | -75.0% | \$184,275 | 34.5% | \$176,138 | 33.4% |
| 490-CALLAHAN | 0 | -- | -- | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 491-HILLARD | 4 | 25.0% | -33.3% | 1 | 33.3% | 0.0% | \$112,000 | 6.7% | \$219,000 | 108.7% |
| 492-W I-95/N FL LNE | 31 | 33.7% | -6.1% | 10 | 52.6% | 150.0% | \$164,500 | 105.6% | \$147,121 | 52.6% |
| 501-MACCLENNY AREA | 25 | 38.5% | 19.0% | 6 | 50.0% | 50.0% | \$195,950 | 29.8% | \$181,129 | 24.7% |
| 502-BAKER COUNTY-NW | 12 | 30.8% | 140.0% | 2 | 33.3% | 0.0% | \$126,450 | 416.1% | \$140,150 | 115.9% |
| 503-BAKER COUNTY-SOUTH | 4 | 26.7% | -66.7% | 1 | 25.0% | 0.0% | \$177,450 | 582.5% | \$184,200 | 608.5% |
| 521-BRADFORD COUNTY-NE | 7 | 41.2% | 0.0% | 2 | 66.7% | 0.0% | \$55,000 | -53.4% | \$85,500 | -27.5% |
| 522-BRADFORD COUNTY-NW | 13 | 32.5% | -7.1% | 4 | 50.0% | 300.0% | \$112,450 | -36.8% | \$124,738 | -29.9% |
| 523-BRADFORD COUNTY-SE | 9 | 15.8% | 0.0% | 1 | 50.0% | -50.0% | \$77,775 | -8.9% | \$77,775 | -8.8% |
| 524-BRADFORD COUNTY-SW | 5 | 18.5% | 66.7% | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 541-UNION COUNTY-NORTH | 1 | 20.0% | 0.0% | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 542-UNION COUNTY-SOUTH | 2 | 25.0% | -33.3% | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 561-GREATER PALATKA | 47 | 31.8% | 2.2% | 8 | 57.1% | 700.0% | \$55,955 | 8.1% | \$90,315 | 61.3% |
| 562-BARDIN/WEST BOSTWICK | 1 | 12.5% | 0.0% | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |
| 563-E BOSTWICK/BRIDGEPORT/CEDAR CR | 9 | 22.0% | -25.0% | 2 | 66.7% | -- | \$66,000 | 29.4% | \$84,400 | 65.5% |
| 564-E PALATKA/SAN MATEO/N SATSUMA | 20 | 20.8% | -4.8% | 2 | 28.6% | 0.0% | \$169,000 | 202.9% | \$140,929 | -14.3% |
| 571-INTERLACHEN-SE | 5 | 29.4% | 66.7% | 1 | 100.0% | -- | \$44,000 | 0.0% | \$44,000 | 0.0% |
| 572-INTERLACHEN-NE | 11 | 15.1% | 22.2% | 0 | 0.0% | -- | \$47,500 | 34.8% | \$55,286 | 56.8% |
| 573-INTERLACHEN-SW | 3 | 10.3% | 50.0% | 1 | 100.0% | -- | \$47,000 | 4.4% | \$47,000 | -41.3% |
| 574-INTERLACHEN-NW | 5 | 10.9% | -28.6% | 1 | 33.3% | 0.0% | \$53,000 | 75.2% | \$53,333 | 41.9% |
| 575-WEST OF SR21 | 6 | 27.3% | 200.0% | 0 | 0.0% | -- | \$44,900 | -18.4% | \$44,900 | -18.4% |
| 576-GEORGES LAKE | 6 | 35.3% | 50.0% | 1 | 50.0% | -- | \$142,500 | -12.7% | \$142,500 | -12.7% |
| 581-SATSUMA/HOOT OWL RIDGE | 7 | 14.3% | -22.2% | 2 | 40.0% | -- | \$58,000 | 93.3% | \$62,280 | 10.1% |
| 582-POMONA PARK/WELAKA/LK COMO | 7 | 8.0% | -30.0% | 2 | 18.2% | 0.0% | \$58,500 | -60.6% | \$107,755 | -49.8% |
| 583-CRESCENT CITY/GEORGETOWN/FRUIT | 5 | 6.8% | -28.6% | 2 | 40.0% | 100.0% | \$57,750 | 71.1% | \$53,000 | -26.0% |
| 584-OCALA NATIONAL FOREST/OKLAWAHA | 0 | 0.0% | -100.0% | 0 | -- | -- | \$0 | 0.0% | \$0 | 0.0% |