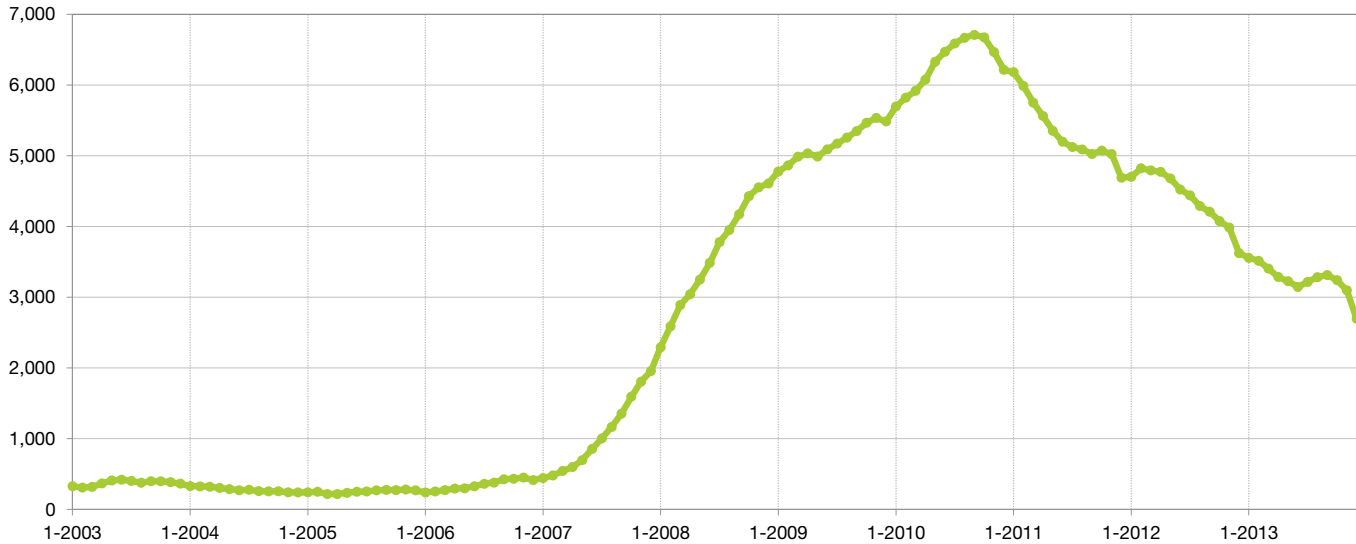


# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

## Historical Inventory of Lender-Mediated Properties



## December 2013

2013 marked a second consecutive year of a recovering foreclosure segment. As the economy recovers, borrowers are defaulting on fewer loans. Consequently, banks and financial institutions are listing far fewer distressed properties. That, of course, means consumers have fewer foreclosures and short sales to choose from. And since these distressed sales tend to sell at a steep discount to their traditional counterparts, this has, in turn, supported price recovery market-wide.

The median sales price has now shown year-over-year increases for 22 of the past 23 months. It's safe to call that a pattern. The share of closed sales that were lender-mediated has fallen to 36.2 percent. At 82 days on the market, on average, these bargain-priced properties are still selling faster than traditional sales. While the headline figures show robust recovery, each area and home is unique and dependent upon neighborhood, school district, market segment, structural conditions, renovations and more.

### Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure". Short Sales are those noted the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure". REOs are those noted in the "Property Owner" field as "REO", "HUD Owned" and "VA Owned".



NORTHEAST FLORIDA  
ASSOCIATION OF REALTORS

Inventory of Homes for Sale	2
New Listings and Closed Sales	3
Price and Days on Market	4
Lender-Mediated Activity by Area	5

[Click on desired metric to jump to that page.](#)

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®

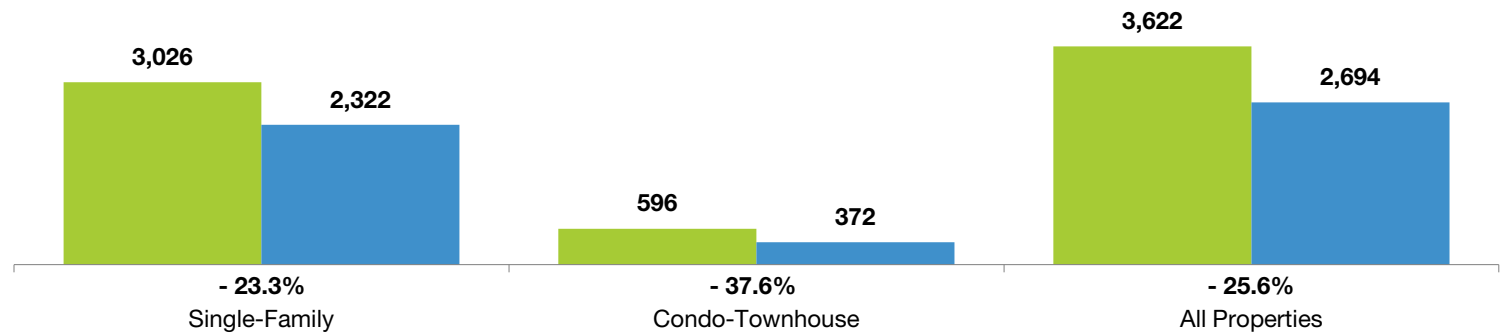


## Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -	12-2012	12-2013
Single-Family	3,026	2,322	- 23.3%	5,209	5,339	+ 2.5%	9,515	8,767	- 7.9%	31.8%	26.5%
Condo-Townhouse	596	372	- 37.6%	684	734	+ 7.3%	1,280	1,106	- 13.6%	46.6%	33.6%
<b>All Properties</b>	<b>3,622</b>	<b>2,694</b>	<b>- 25.6%</b>	<b>5,892</b>	<b>6,073</b>	<b>+ 3.1%</b>	<b>9,515</b>	<b>8,767</b>	<b>- 7.9%</b>	<b>38.1%</b>	<b>30.7%</b>

### Lender-Mediated Inventory by Property Type

■ 12-2012 ■ 12-2013

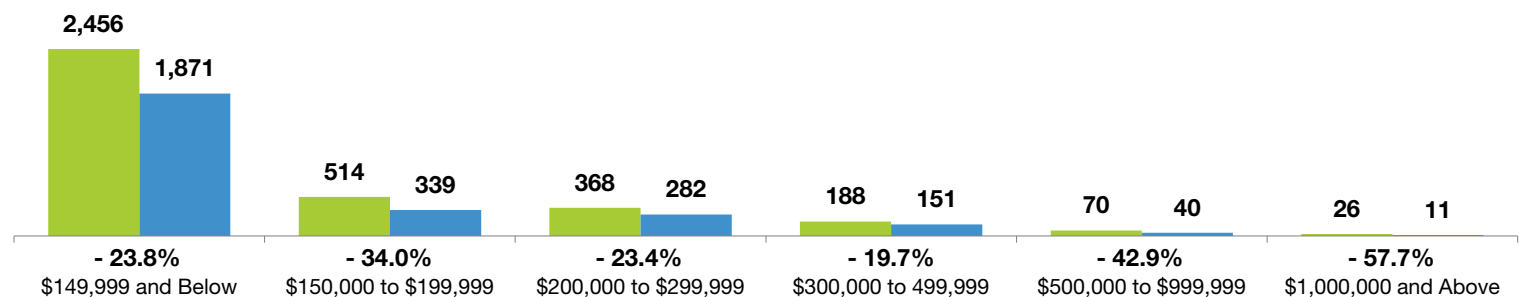


## Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -	12-2012	12-2013
\$149,999 and Below	2,456	1,871	- 23.8%	1,937	1,860	- 4.0%	4,676	3,880	- 17.0%	52.5%	48.2%
\$150,000 to \$199,999	514	339	- 34.0%	824	849	+ 3.0%	1,280	1,188	- 7.2%	40.2%	28.5%
\$200,000 to \$299,999	368	282	- 23.4%	1,183	1,341	+ 13.4%	1,520	1,603	+ 5.5%	24.2%	17.6%
\$300,000 to 499,999	188	151	- 19.7%	1,012	1,103	+ 9.0%	1,134	1,172	+ 3.4%	16.6%	12.9%
\$500,000 to \$999,999	70	40	- 42.9%	633	619	- 2.2%	649	637	- 1.8%	10.8%	6.3%
\$1,000,000 and Above	26	11	- 57.7%	303	301	- 0.7%	256	287	+ 12.1%	10.2%	3.8%
<b>All Price Ranges</b>	<b>3,622</b>	<b>2,694</b>	<b>- 25.6%</b>	<b>5,892</b>	<b>6,073</b>	<b>+ 3.1%</b>	<b>9,515</b>	<b>8,767</b>	<b>- 7.9%</b>	<b>38.1%</b>	<b>30.7%</b>

### Lender-Mediated Inventory by Price Range

■ 12-2012 ■ 12-2013



# Lender-Mediated Report

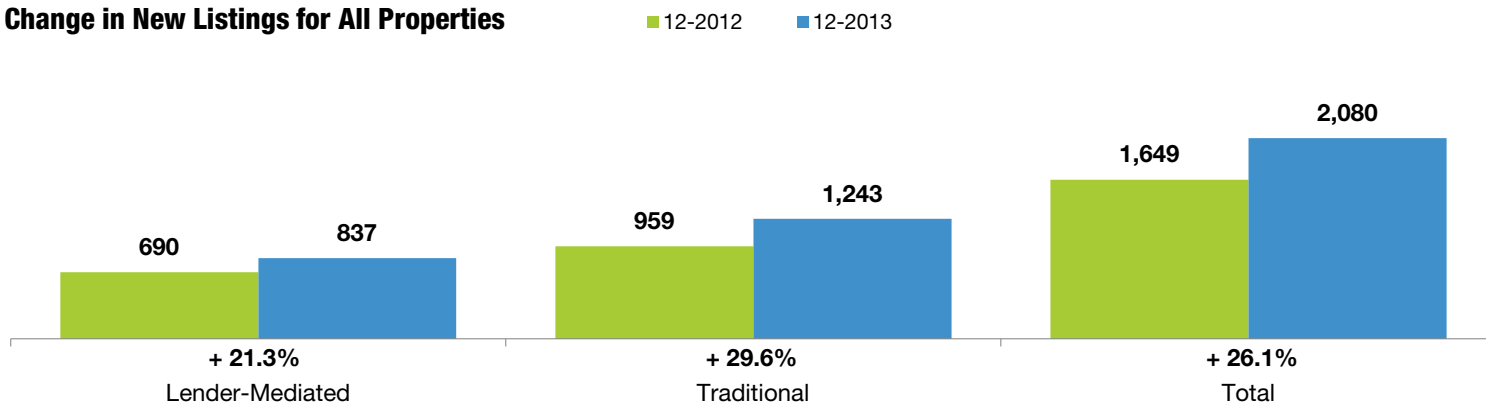
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -	12-2012	12-2013
Single-Family	537	692	+ 28.9%	834	1,064	+ 27.6%	1,371	1,756	+ 28.1%	39.2%	39.4%
Condo-Townhouse	153	145	- 5.2%	125	179	+ 43.2%	278	324	+ 16.5%	55.0%	44.8%
<b>All Properties</b>	<b>690</b>	<b>837</b>	<b>+ 21.3%</b>	<b>959</b>	<b>1,243</b>	<b>+ 29.6%</b>	<b>1,649</b>	<b>2,080</b>	<b>+ 26.1%</b>	<b>41.8%</b>	<b>40.2%</b>

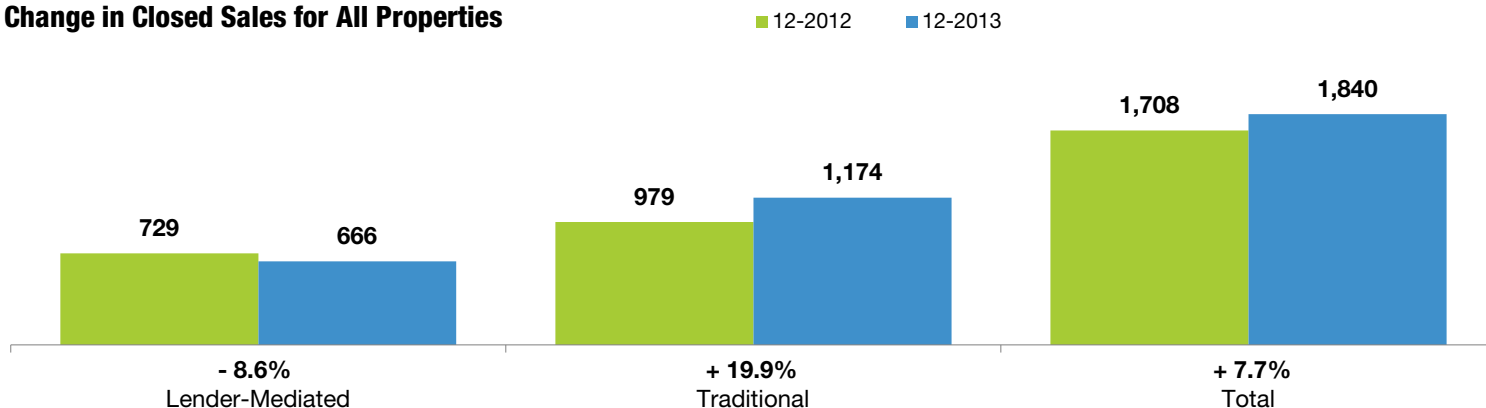
### Change in New Listings for All Properties



## Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -	12-2012	12-2013
Single-Family	591	593	+ 0.3%	808	1,014	+ 25.5%	1,399	1,607	+ 14.9%	42.2%	36.9%
Condo-Townhouse	153	103	- 32.7%	156	130	- 16.7%	309	233	- 24.6%	49.5%	44.2%
<b>All Properties</b>	<b>729</b>	<b>666</b>	<b>- 8.6%</b>	<b>979</b>	<b>1,174</b>	<b>+ 19.9%</b>	<b>1,708</b>	<b>1,840</b>	<b>+ 7.7%</b>	<b>42.7%</b>	<b>36.2%</b>

### Change in Closed Sales for All Properties



# Lender-Mediated Report

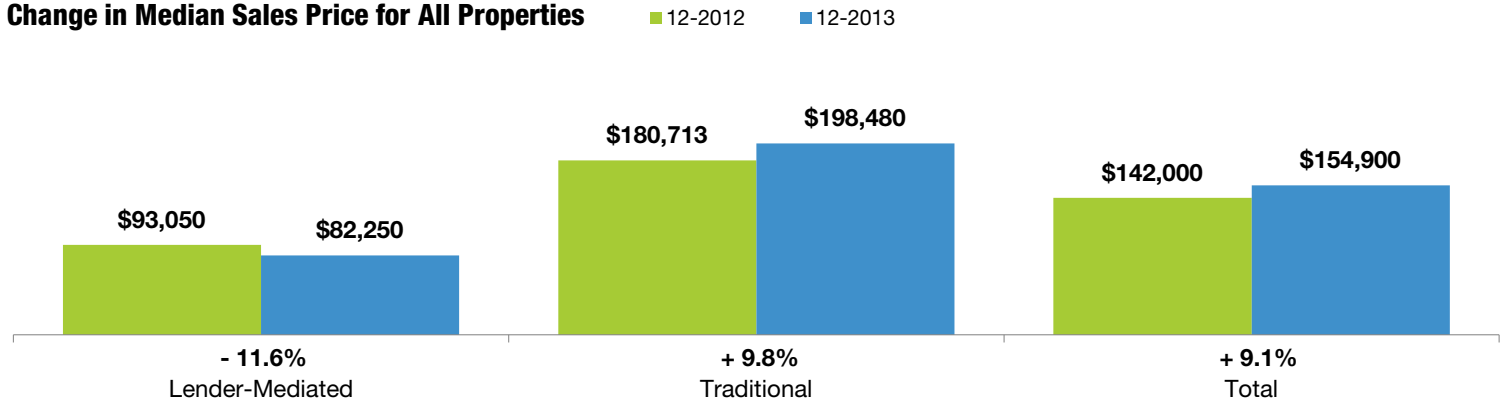
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Median Sales Price

	Lender-Mediated			Traditional			Total		
	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -
Single-Family	\$106,000	\$91,000	- 14.2%	\$189,495	\$206,544	+ 9.0%	\$150,000	\$165,000	+ 10.0%
Condo-Townhouse	\$68,000	\$67,000	- 1.5%	\$144,750	\$136,565	- 5.7%	\$95,500	\$105,000	+ 9.9%
<b>All Properties</b>	<b>\$93,050</b>	<b>\$82,250</b>	<b>- 11.6%</b>	<b>\$180,713</b>	<b>\$198,480</b>	<b>+ 9.8%</b>	<b>\$142,000</b>	<b>\$154,900</b>	<b>+ 9.1%</b>

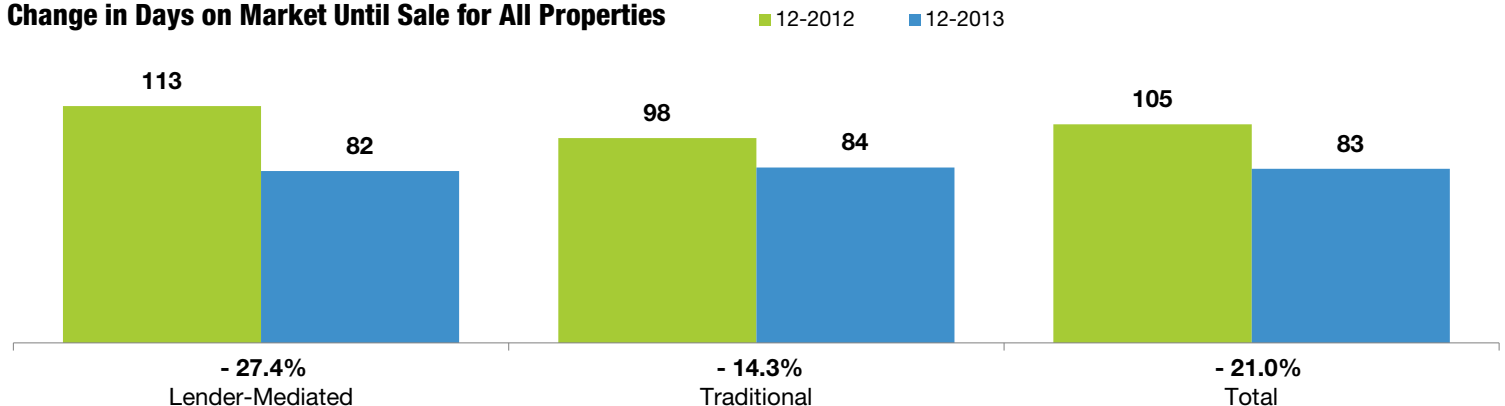
### Change in Median Sales Price for All Properties



## Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -	12-2012	12-2013	+ / -
Single-Family	118	83	- 29.6%	95	84	- 12.3%	105	83	- 20.5%
Condo-Townhouse	95	78	- 17.8%	111	86	- 22.7%	103	83	- 20.1%
<b>All Properties</b>	<b>113</b>	<b>82</b>	<b>- 27.4%</b>	<b>98</b>	<b>84</b>	<b>- 14.3%</b>	<b>105</b>	<b>83</b>	<b>- 21.0%</b>

### Change in Days on Market Until Sale for All Properties



# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



NORTHEAST FLORIDA  
ASSOCIATION OF REALTORS

## Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

December 2013	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
011-SAN MARCO	24	25.5%	-27.3%	5	27.8%	--	\$229,500	-13.6%	\$483,245	28.4%
012-SAN JOSE	46	31.1%	-25.8%	15	44.1%	87.5%	\$112,200	-31.4%	\$174,177	-5.6%
013-BEAUCLERC/MANDARIN N	73	40.8%	-23.2%	15	41.7%	-44.4%	\$157,500	20.2%	\$180,271	41.0%
014-MANDARIN	78	33.1%	-32.8%	19	30.6%	-26.9%	\$186,500	17.3%	\$187,814	-2.0%
015-BARTRAM	23	33.3%	-51.1%	8	29.6%	-42.9%	\$145,375	-9.1%	\$159,503	4.6%
021-ST NICHOLAS	44	52.4%	-18.5%	12	57.1%	71.4%	\$60,000	-6.3%	\$109,391	63.7%
022-GROVE PK/SAN SOUCI	75	47.5%	-6.3%	20	52.6%	0.0%	\$97,951	8.8%	\$104,103	6.8%
023-E OF SS BLVD	77	45.8%	-18.1%	33	55.0%	83.3%	\$93,700	-14.8%	\$114,358	-2.3%
024-BAYMEADOWS/DEERWOOD	58	43.0%	-46.8%	12	46.2%	-36.8%	\$192,138	144.8%	\$226,964	59.6%
025-ICW N-BCH & S ATL	20	32.8%	-47.4%	11	45.8%	-21.4%	\$182,500	-14.9%	\$188,927	-13.0%
026-ICW S-BCH & N JTB	42	26.6%	-20.8%	8	15.4%	-57.9%	\$286,595	39.8%	\$318,051	31.0%
027-ICW S-JTB	20	32.8%	25.0%	2	22.2%	-33.3%	\$176,130	-18.1%	\$250,934	-22.0%
031-RIVERSIDE	5	13.2%	-66.7%	5	27.8%	25.0%	\$192,400	33.6%	\$187,643	-12.9%
032-AVONDALE	17	15.2%	-34.6%	5	29.4%	-37.5%	\$192,500	-3.9%	\$338,503	-4.8%
033-ORTEGA/VENETIA	5	7.1%	-73.7%	2	40.0%	-50.0%	\$137,500	-17.3%	\$145,700	-61.8%
041-ARLINGTON	134	47.5%	-23.0%	41	58.6%	5.1%	\$83,000	-9.8%	\$99,506	-2.4%
042-FT CAROLINE	53	44.5%	-43.0%	15	37.5%	-34.8%	\$186,000	24.1%	\$213,316	17.4%
043-ICW N-ATLANTIC BLVD	28	32.6%	-53.3%	14	41.2%	-6.7%	\$184,500	27.3%	\$217,875	7.0%
051-MURRAY HILL	31	41.3%	-22.5%	9	42.9%	50.0%	\$62,000	12.7%	\$80,463	30.6%
052-LAKESHORE	38	44.2%	-13.6%	5	62.5%	0.0%	\$47,950	20.0%	\$49,575	11.4%
053-HYDE GROVE AREA	25	43.9%	-35.9%	5	55.6%	0.0%	\$45,320	14.7%	\$62,091	23.7%
054-CEDAR HILLS	18	51.4%	-25.0%	7	77.8%	-22.2%	\$42,000	0.0%	\$45,978	1.7%
055-CONF PT/ORTEGA FARMS	18	41.9%	28.6%	1	16.7%	--	\$122,750	-44.8%	\$118,367	-46.8%
056-YUKN/WESC/OAK H	35	41.2%	-51.4%	16	69.6%	-38.5%	\$49,000	-32.7%	\$70,938	-8.9%
061-NORMANDY AREA	27	36.5%	-32.5%	15	71.4%	36.4%	\$93,000	-3.1%	\$99,771	1.5%
062-CRYSTAL SPR/COUNTRY CREEK	32	38.1%	-30.4%	10	43.5%	-23.1%	\$134,500	51.1%	\$130,641	47.8%
063-JACKSONVILLE HEIGHTS/OAK HILL	69	69.7%	-13.8%	27	81.8%	92.9%	\$63,000	11.6%	\$67,805	12.0%
064-BENT CREEK/PLUM TREE	8	14.8%	-60.0%	5	62.5%	-58.3%	\$144,500	38.9%	\$146,802	41.2%
065-PANTHER CREEK/ADAMS LK/DUVAL SW	6	26.1%	-53.8%	0	0.0%	--	\$203,670	-1.8%	\$203,373	-2.0%
066-CECIL COMMERCE AREA	6	33.3%	200.0%	1	50.0%	0.0%	\$87,250	-59.0%	\$87,250	-59.0%
067-COLINS RD/ARGYLE/OKLEAFPLNT-DUVAL	51	60.7%	-45.7%	20	58.8%	-9.1%	\$99,950	1.5%	\$103,912	10.1%
071-BRENTWOOD/EVERGREEN	58	49.2%	34.9%	10	76.9%	42.9%	\$29,900	55.3%	\$46,333	42.2%
072-SPRINGFIELD	35	41.2%	-31.4%	6	40.0%	20.0%	\$82,000	168.9%	\$92,026	38.3%
073-DOWNTOWN JAX/NORTHBANK	5	27.8%	-64.3%	1	100.0%	0.0%	\$25,213	-64.0%	\$25,213	-64.0%
074-PAXON	61	46.9%	13.0%	10	58.8%	233.3%	\$22,000	-6.4%	\$56,017	36.8%
075-TROUT RIV/COLLEGE PRK/RIBAULT MNR	139	52.7%	-5.4%	23	67.6%	9.5%	\$23,300	16.5%	\$50,933	41.4%
081-MARIETA/WHITHSE/BALDWIN	45	44.6%	9.8%	8	53.3%	0.0%	\$102,000	38.3%	\$107,961	19.3%
082-DINSMORE/NORTHWEST DUVAL	5	55.6%	400.0%	2	100.0%	--	\$23,750	0.0%	\$23,750	0.0%
091-GARDN CTY/AIRPORT	62	41.3%	-41.0%	19	70.4%	-5.0%	\$96,500	-12.2%	\$103,121	-7.4%
092-OCEANWAY/PECAN PARK	50	34.0%	-10.7%	16	40.0%	23.1%	\$174,000	3.6%	\$158,949	2.1%
095-SAN MATEO/EASTPORT	13	40.6%	62.5%	4	100.0%	100.0%	\$48,000	-65.0%	\$62,750	-64.4%
096-FT GEORGE/BLOUNT IS/CEDAR PT	38	36.5%	-29.6%	11	44.0%	-15.4%	\$180,000	18.9%	\$181,106	2.8%
121-FLEMING ISLAND-NE	1	8.3%	-75.0%	0	0.0%	-100.0%	\$347,450	98.7%	\$347,450	-4.6%
122-FLEMING ISLAND-NW	18	26.5%	5.9%	2	18.2%	-60.0%	\$255,000	37.1%	\$267,035	8.3%
123-FLEMING ISLAND-SE	6	17.6%	-60.0%	3	30.0%	200.0%	\$178,000	-30.2%	\$199,930	-10.4%
124-FLEMING ISLAND-SW	11	23.4%	-67.6%	4	57.1%	33.3%	\$189,500	14.0%	\$269,071	61.8%
131-MDWBK/LOCH RANE	5	18.5%	-70.6%	2	20.0%	--	\$255,000	-6.3%	\$215,350	-19.4%
132-BELLAIR/GROVE PARK	24	68.6%	60.0%	4	57.1%	100.0%	\$85,000	33.4%	\$95,843	30.5%
133-NORTH ORANGE PK	5	41.7%	0.0%	1	100.0%	--	\$78,000	0.0%	\$78,000	0.0%
134-SOUTH BLANDING	18	34.6%	-25.0%	4	36.4%	33.3%	\$140,000	30.5%	\$153,160	26.6%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



NORTHEAST FLORIDA  
ASSOCIATION OF REALTORS

## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

December 2013	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
135-PARK W/MONTCLAIR	8	38.1%	-27.3%	0	0.0%	-100.0%	\$150,000	25.0%	\$157,967	42.5%
136-LAKESIDE EST	9	34.6%	-25.0%	3	37.5%	50.0%	\$142,450	17.7%	\$141,538	18.7%
137-DOCTORS LAKE	11	28.2%	-21.4%	0	0.0%	--	\$150,000	-10.2%	\$132,333	-43.5%
138-TNGLWD/ORANGE PRK S	23	41.8%	-52.1%	8	44.4%	-46.7%	\$119,500	21.1%	\$112,819	10.9%
139-OAKLEAF PLNTN/ORANGE PARK NW	49	24.4%	-44.9%	12	21.8%	-61.3%	\$208,000	43.4%	\$216,797	23.9%
141-MIDDLEBURG	22	34.9%	-4.3%	5	38.5%	0.0%	\$135,000	12.0%	\$131,669	-10.1%
142-MIDDLEBURG E/LAKE ASBURY	44	33.6%	-29.0%	11	33.3%	-8.3%	\$145,500	3.2%	\$156,199	-37.3%
143-FOXMEADOW AREA	12	18.8%	-42.9%	3	30.0%	200.0%	\$202,548	31.0%	\$187,551	11.1%
144-MIDDLEBURG-SE	3	15.8%	-57.1%	2	66.7%	100.0%	\$126,350	5.3%	\$138,818	15.7%
145-MIDDLEBURG-SW	18	37.5%	-41.9%	2	33.3%	-71.4%	\$63,500	-10.5%	\$99,750	34.1%
151-KEYSTONE HGTS	25	19.2%	-30.6%	5	38.5%	0.0%	\$72,200	18.6%	\$90,423	9.9%
152-KINGSLEY LAKE	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPRS	30	29.1%	-23.1%	3	27.3%	200.0%	\$118,000	-17.0%	\$154,190	5.7%
162-RUSS L/PEN FRMS	1	14.3%	-50.0%	0	--	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BCH-NE	3	11.5%	0.0%	1	50.0%	--	\$415,000	19.4%	\$415,000	19.4%
212-JACKSONVILLE BCH-SE	5	9.3%	-68.8%	3	21.4%	200.0%	\$378,750	43.5%	\$561,700	68.7%
213-JACKSONVILLE BCH-NW	9	25.0%	0.0%	2	16.7%	-50.0%	\$266,500	15.9%	\$264,608	24.5%
214-JACKSONVILLE BCH-SW	14	23.3%	-26.3%	9	39.1%	80.0%	\$229,000	27.2%	\$227,409	19.9%
221-NEPTUNE BCH-EAST	0	0.0%	--	0	0.0%	--	\$399,000	-6.1%	\$399,000	-6.1%
222-NEPTUNE BCH-WEST	9	50.0%	-10.0%	2	22.2%	0.0%	\$285,000	18.8%	\$398,333	60.2%
231-ATLANTIC BCH-EAST	13	20.3%	-23.5%	6	31.6%	100.0%	\$202,000	-23.6%	\$237,139	-48.4%
232-ATLANTIC BCH/MAYPORT-WEST	10	40.0%	-16.7%	2	40.0%	0.0%	\$108,000	-9.8%	\$118,445	-12.7%
251-PVB E A1A-N CORONA	1	4.0%	0.0%	0	0.0%	-100.0%	\$2,092,500	141.9%	\$2,092,500	112.1%
252-PVB W A1A-N SOLANA	10	17.2%	-41.2%	1	12.5%	-83.3%	\$247,500	-61.6%	\$419,938	-29.3%
261-PVB E A1A-S CORONA	5	6.4%	-68.8%	3	16.7%	-50.0%	\$508,500	97.0%	\$502,318	-11.7%
262-PVB W A1A-S SOLANA/PALM VALLEY	10	13.5%	-52.4%	1	9.1%	-75.0%	\$385,000	27.3%	\$449,595	15.8%
263-PVB W A1A-S CR-210	3	5.6%	-66.7%	2	25.0%	0.0%	\$640,000	73.6%	\$610,625	-42.4%
264-SOUTH PVB/VILANO BCH	8	8.3%	-57.9%	0	0.0%	-100.0%	\$386,500	-12.4%	\$380,833	-27.8%
265-PONTE VEDRA/NOCATEE-STJ	6	7.3%	20.0%	2	4.0%	0.0%	\$351,552	31.6%	\$348,933	23.7%
301-JUL CK/SWITZ	49	19.9%	-34.7%	14	15.7%	-39.1%	\$284,458	13.8%	\$297,753	8.2%
302-ORANGEDALE AREA	4	13.8%	-60.0%	3	37.5%	--	\$275,038	-16.8%	\$303,946	-44.0%
303-PALMO/SIX MILE AREA	4	26.7%	33.3%	0	0.0%	-100.0%	\$200,000	-34.4%	\$196,333	-35.6%
304- 210 SOUTH	19	26.4%	-32.1%	1	11.1%	-90.0%	\$215,875	-10.8%	\$229,816	-16.4%
305-WORLD GOLF V-CENTRAL	5	9.3%	-64.3%	1	6.3%	-87.5%	\$290,473	29.1%	\$289,854	24.2%
306-WORLD GOLF V-NE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
307-WORLD GOLF V-SE	1	100.0%	-50.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
308-WORLD GOLF V-SW	13	18.6%	-45.8%	0	0.0%	-100.0%	\$249,090	24.7%	\$239,745	20.6%
309-WORLD GOLF V-WEST	21	21.2%	-12.5%	2	18.2%	-60.0%	\$195,153	-15.8%	\$265,941	10.5%
312-PALENCIA AREA	5	9.4%	-68.8%	1	14.3%	-66.7%	\$395,000	95.5%	\$417,557	82.9%
313-WHITECASTLE/AIRPORT AREA	1	20.0%	-87.5%	1	33.3%	--	\$99,750	0.0%	\$111,250	0.0%
321-NORTH CITY	1	12.5%	-66.7%	0	0.0%	--	\$176,750	0.0%	\$223,833	0.0%
322-DOWNTOWN ST AUGUSTINE	2	11.1%	0.0%	1	16.7%	0.0%	\$327,237	-19.0%	\$327,121	-17.1%
323-DAVIS SHORES	2	8.7%	100.0%	0	0.0%	-100.0%	\$291,000	-8.0%	\$291,000	-8.0%
331-ST AUGUSTINE BCH	12	10.3%	-36.8%	2	20.0%	0.0%	\$418,742	73.9%	\$571,648	90.5%
332-CRESCENT BCH/SUMMER HVN	0	0.0%	-100.0%	0	0.0%	-100.0%	\$1,000,000	-16.7%	\$1,000,000	12.9%
333-ST JOHNS CO-SE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
334-MOULTRIE/ST AUG SHORES	8	23.5%	-27.3%	1	11.1%	0.0%	\$200,000	60.6%	\$196,431	39.0%
335-ST AUGUSTINE SOUTH	1	33.3%	-83.3%	0	0.0%	-100.0%	\$152,500	27.1%	\$169,750	35.1%
336-RAVENSWOOD/W AUGUSTINE	19	21.8%	-38.7%	6	30.0%	-14.3%	\$135,300	35.4%	\$146,094	30.5%
337-OLD MOULTRIE RD/WILDWOOD	5	8.2%	-44.4%	3	16.7%	0.0%	\$229,995	49.3%	\$200,694	32.5%

# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



## Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

December 2013	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
341-FLAGLER EST/HASTINGS	5	18.5%	-16.7%	2	40.0%	--	\$77,500	0.0%	\$60,280	0.0%
342-ST JOHN SR 207 S/W I-95	3	23.1%	0.0%	0	0.0%	-100.0%	\$192,495	27.5%	\$192,748	49.8%
343-MOLASSES JNCTN/ELKTON	1	20.0%	-50.0%	2	100.0%	100.0%	\$232,500	238.1%	\$232,500	238.1%
344-HASTINGS/TOCOI/RVRDALE	4	19.0%	100.0%	1	50.0%	-50.0%	\$93,405	6.1%	\$93,405	6.1%
410-FERNANDINA BCH DOWNTOWN-WEST	2	40.0%	0.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
420-FERNANDINA BCH-DOWNTOWN-EAST	1	20.0%	0.0%	2	50.0%	--	\$140,250	0.0%	\$155,357	0.0%
430-NASSAU CNTY BEACHES-N	0	0.0%	-100.0%	1	50.0%	0.0%	\$239,001	40.6%	\$239,001	40.6%
431-NASSAU CNTY BEACHES-S	2	33.3%	100.0%	1	100.0%	--	\$352,000	112.9%	\$352,000	112.9%
440-FERNANDINA BCH DOWNTOWN-SOUTH	4	57.1%	300.0%	0	0.0%	--	\$192,000	0.0%	\$192,000	0.0%
450-AMELIA ISLAND	2	7.1%	-71.4%	1	16.7%	--	\$387,950	15.0%	\$362,719	7.5%
470-PINEY ISL AND AREA	1	25.0%	--	1	100.0%	--	\$280,000	0.0%	\$280,000	0.0%
471-NASSAU CO N-CHESTER/PIRATES WOOD	9	17.6%	-47.1%	3	42.9%	200.0%	\$165,000	-5.7%	\$181,051	44.5%
472-ONEIL,NASSAVILLE,HOLLY PT	19	33.3%	-9.5%	6	35.3%	500.0%	\$217,000	-5.2%	\$215,634	6.3%
480-N-A1A/W LOFN CK	2	100.0%	0.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
481-S-A1A/W LOFN CK	13	31.7%	225.0%	1	25.0%	-75.0%	\$184,275	34.5%	\$176,138	33.4%
490-CALLAHAN	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
491-HILLARD	4	25.0%	-33.3%	1	33.3%	0.0%	\$112,000	6.7%	\$219,000	108.7%
492-W I-95/N FL LNE	31	33.7%	-6.1%	10	52.6%	150.0%	\$164,500	105.6%	\$147,121	52.6%
501-MACCLENNY AREA	25	38.5%	19.0%	6	50.0%	50.0%	\$195,950	29.8%	\$181,129	24.7%
502-BAKER COUNTY-NW	12	30.8%	140.0%	2	33.3%	0.0%	\$126,450	416.1%	\$140,150	115.9%
503-BAKER COUNTY-SOUTH	4	26.7%	-66.7%	1	25.0%	0.0%	\$177,450	582.5%	\$184,200	608.5%
521-BRADFORD COUNTY-NE	7	41.2%	0.0%	2	66.7%	0.0%	\$55,000	-53.4%	\$85,500	-27.5%
522-BRADFORD COUNTY-NW	13	32.5%	-7.1%	4	50.0%	300.0%	\$112,450	-36.8%	\$124,738	-29.9%
523-BRADFORD COUNTY-SE	9	15.8%	0.0%	1	50.0%	-50.0%	\$77,775	-8.9%	\$77,775	-8.8%
524-BRADFORD COUNTY-SW	5	18.5%	66.7%	0	--	--	\$0	0.0%	\$0	0.0%
541-UNION COUNTY-NORTH	1	20.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	2	25.0%	-33.3%	0	--	--	\$0	0.0%	\$0	0.0%
561-GREATER PALATKA	47	31.8%	2.2%	8	57.1%	700.0%	\$55,955	8.1%	\$90,315	61.3%
562-BARDIN/WEST BOSTWICK	1	12.5%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%
563-E BOSTWICK/BRIDGEPORT/CEDAR CR	9	22.0%	-25.0%	2	66.7%	--	\$66,000	29.4%	\$84,400	65.5%
564-E PALATKA/SAN MATEO/N SATSUMA	20	20.8%	-4.8%	2	28.6%	0.0%	\$169,000	202.9%	\$140,929	-14.3%
571-INTERLACHEN-SE	5	29.4%	66.7%	1	100.0%	--	\$44,000	0.0%	\$44,000	0.0%
572-INTERLACHEN-NE	11	15.1%	22.2%	0	0.0%	--	\$47,500	34.8%	\$55,286	56.8%
573-INTERLACHEN-SW	3	10.3%	50.0%	1	100.0%	--	\$47,000	4.4%	\$47,000	-41.3%
574-INTERLACHEN-NW	5	10.9%	-28.6%	1	33.3%	0.0%	\$53,000	75.2%	\$53,333	41.9%
575-WEST OF SR21	6	27.3%	200.0%	0	0.0%	--	\$44,900	-18.4%	\$44,900	-18.4%
576-GEORGES LAKE	6	35.3%	50.0%	1	50.0%	--	\$142,500	-12.7%	\$142,500	-12.7%
581-SATSUMA/HOOT OWL RIDGE	7	14.3%	-22.2%	2	40.0%	--	\$58,000	93.3%	\$62,280	10.1%
582-POMONA PARK/WELAKA/LK COMO	7	8.0%	-30.0%	2	18.2%	0.0%	\$58,500	-60.6%	\$107,755	-49.8%
583-CRESCENT CITY/GEORGETOWN/FRUIT	5	6.8%	-28.6%	2	40.0%	100.0%	\$57,750	71.1%	\$53,000	-26.0%
584-OCALA NATIONAL FOREST/OKLAWAHA	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%