

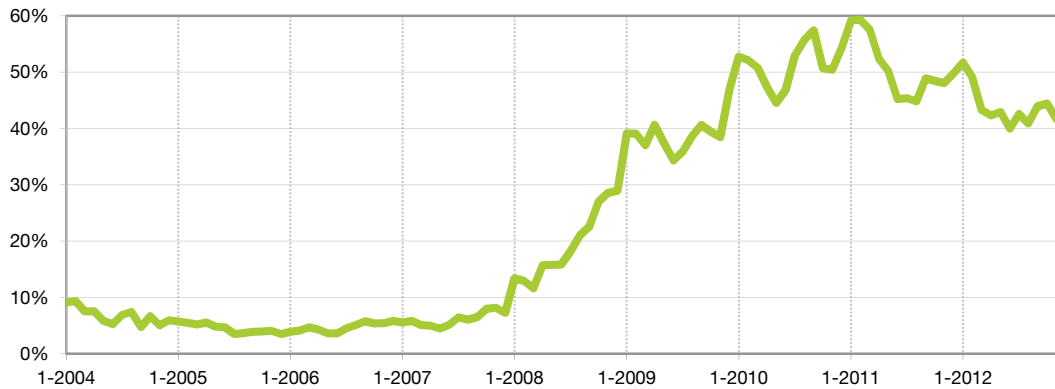
# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS**

Residential real estate activity comprised of single-family properties, townhomes, and condominiums combined. Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure". Short Sales are those noted the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure". REOs are those noted in the "Property Owner" field as "REO", "HUD Owned" and "VA Owned".

## December 2012

### Share of Closed Sales that were Lender-Mediated: **43.0%**

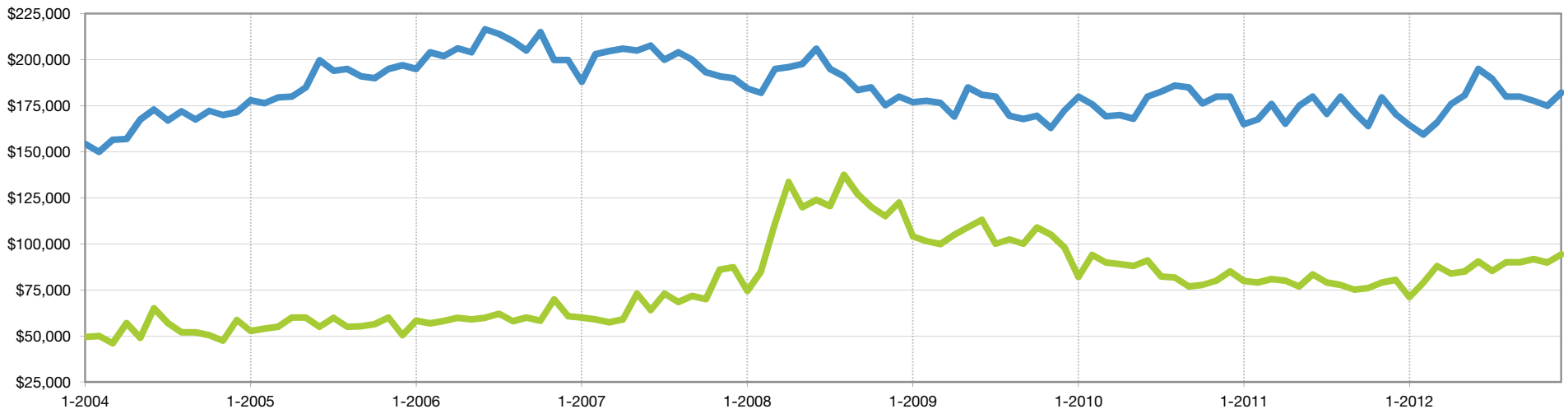


Closed Sales	12-2011	12-2012	+ / -
Traditional	726	886	+22.0%
Lender-Mediated	720	669	-7.1%
Total Market*	1,446	1,555	+7.5%

Median Sales Price	12-2011	12-2012	+ / -
Traditional	\$170,425	\$182,173	+6.9%
Lender-Mediated	\$80,500	\$94,257	+17.1%
Total Market*	\$125,000	\$142,950	+14.4%

### Historical Median Sales Prices

— Traditional — Lender Mediated



# Lender-Mediated Report – Activity by Area



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## December 2012

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price Lender-Mediated			Median Sales Price Traditional Properties			Average Sales Price Lender-Mediated			Average Sales Price Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -
	011-SAN MARCO	109	25	22.9%	152	35	23.0%	\$130,000	\$150,500	+15.8%	\$250,000	\$245,000	-2.0%	\$168,400	\$178,601	+6.1%	\$304,179	\$363,564
012-SAN JOSE	136	41	30.1%	316	117	37.0%	\$47,100	\$65,000	+38.0%	\$135,000	\$148,000	+9.6%	\$65,447	\$95,232	+45.5%	\$202,702	\$221,510	+9.3%
013-BEAUCLERC/MANDARIN N	131	59	45.0%	479	222	46.3%	\$75,000	\$90,000	+20.0%	\$149,900	\$155,500	+3.7%	\$102,722	\$96,866	-5.7%	\$162,369	\$177,014	+9.0%
014-MANDARIN	228	72	31.6%	565	225	39.8%	\$138,000	\$142,000	+2.9%	\$200,191	\$182,400	-8.9%	\$144,585	\$149,203	+3.2%	\$235,816	\$202,286	-14.2%
015-BARTRAM	51	23	45.1%	316	176	55.7%	\$113,080	\$123,125	+8.9%	\$149,022	\$157,816	+5.9%	\$124,475	\$131,002	+5.2%	\$151,613	\$166,834	+10.0%
021-ST NICHOLAS	69	32	46.4%	168	84	50.0%	\$34,000	\$44,500	+30.9%	\$82,500	\$99,900	+21.1%	\$52,842	\$52,410	-0.8%	\$98,422	\$108,886	+10.6%
022-GROVE PK/SAN SOUCI	90	46	51.1%	379	228	60.2%	\$60,000	\$68,056	+13.4%	\$111,500	\$105,000	-5.8%	\$73,878	\$82,218	+11.3%	\$111,764	\$118,755	+6.3%
023-E OF SS BLVD	103	51	49.5%	508	286	56.3%	\$65,000	\$72,000	+10.8%	\$151,000	\$128,900	-14.6%	\$79,327	\$83,554	+5.3%	\$152,757	\$144,482	-5.4%
024-BAYMEADOWS/DEERWOOD	143	71	49.7%	476	250	52.5%	\$58,000	\$64,450	+11.1%	\$201,000	\$230,000	+14.4%	\$80,087	\$102,443	+27.9%	\$233,723	\$239,728	+2.6%
025-ICW N-BCH & S ATL	54	22	40.7%	253	108	42.7%	\$139,750	\$150,000	+7.3%	\$199,900	\$195,000	-2.5%	\$149,153	\$150,547	+0.9%	\$211,172	\$210,681	-0.2%
026-ICW S-BCH & N JTB	130	26	20.0%	509	182	35.8%	\$76,500	\$95,000	+24.2%	\$266,500	\$264,890	-0.6%	\$126,041	\$146,084	+15.9%	\$347,773	\$304,188	-12.5%
027-ICW S-JTB	60	13	21.7%	131	39	29.8%	\$115,000	\$97,100	-15.6%	\$228,000	\$206,500	-9.4%	\$172,511	\$191,953	+11.3%	\$319,078	\$293,434	-8.0%
031-RIVERSIDE	36	8	22.2%	70	34	48.6%	\$123,500	\$105,000	-15.0%	\$136,000	\$175,000	+28.7%	\$113,562	\$97,472	-14.2%	\$213,641	\$200,343	-6.2%
032-AVONDALE	79	14	17.7%	196	60	30.6%	\$106,000	\$118,250	+11.6%	\$186,500	\$213,750	+14.6%	\$142,970	\$135,604	-5.2%	\$261,927	\$298,843	+14.1%
033-ORTEGA/VENETIA	65	15	23.1%	113	28	24.8%	\$225,000	\$166,150	-26.2%	\$250,000	\$250,000	0.0%	\$269,679	\$308,605	+14.4%	\$365,159	\$382,263	+4.7%
041-ARLINGTON	242	117	48.3%	672	353	52.5%	\$45,000	\$49,800	+10.7%	\$115,000	\$100,450	-12.7%	\$60,015	\$63,997	+6.6%	\$119,581	\$116,947	-2.2%
042-FT CAROLINE	113	58	51.3%	384	212	55.2%	\$75,000	\$91,000	+21.3%	\$155,000	\$160,000	+3.2%	\$97,608	\$105,699	+8.3%	\$172,424	\$193,109	+12.0%
043-ICW N-ATLANTIC BLVD	85	32	37.6%	294	156	53.1%	\$129,000	\$123,151	-4.5%	\$172,000	\$175,000	+1.7%	\$167,973	\$169,151	+0.7%	\$258,017	\$274,079	+6.2%
051-MURRAY HILL	52	28	53.8%	155	86	55.5%	\$31,575	\$35,500	+12.4%	\$70,659	\$55,000	-22.2%	\$40,738	\$42,282	+3.8%	\$82,549	\$67,355	-18.4%
052-LAKESHORE	64	29	45.3%	96	57	59.4%	\$28,000	\$35,300	+26.1%	\$80,000	\$59,900	-25.1%	\$32,493	\$39,853	+22.6%	\$81,110	\$65,038	-19.8%
053-HYDE GROVE AREA	51	27	52.9%	115	68	59.1%	\$31,000	\$34,000	+9.7%	\$85,750	\$72,000	-16.0%	\$40,328	\$42,826	+6.2%	\$90,904	\$74,544	-18.0%
054-CEDAR HILLS	28	14	50.0%	91	49	53.8%	\$33,750	\$36,000	+6.7%	\$72,500	\$62,000	-14.5%	\$36,758	\$37,096	+0.9%	\$66,978	\$61,033	-8.9%
055-CONF PT/ORTEGA FARMS	15	6	40.0%	45	20	44.4%	\$70,000	\$83,000	+18.6%	\$114,900	\$118,500	+3.1%	\$85,672	\$108,044	+26.1%	\$151,444	\$131,007	-13.5%
056-YUKN/WESC/OAK H	76	40	52.6%	295	201	68.1%	\$50,000	\$51,250	+2.5%	\$111,495	\$95,000	-14.8%	\$59,999	\$66,310	+10.5%	\$103,230	\$102,042	-1.2%
061-NORMANDY AREA	47	24	51.1%	181	125	69.1%	\$60,004	\$69,150	+15.2%	\$95,000	\$115,000	+21.1%	\$70,345	\$71,877	+2.2%	\$110,538	\$118,641	+7.3%
062-CRYSTAL SPR/COUNTRY CREEK	65	21	32.3%	198	105	53.0%	\$90,150	\$95,000	+5.4%	\$135,250	\$128,250	-5.2%	\$97,537	\$96,118	-1.5%	\$143,500	\$142,261	-0.9%
063-JACKSONVILLE HEIGHTS/OAK HILL	63	48	76.2%	266	166	62.4%	\$40,800	\$46,500	+14.0%	\$79,950	\$75,000	-6.2%	\$44,960	\$50,744	+12.9%	\$74,969	\$68,454	-8.7%
064-BENT CREEK/PLUM TREE	39	15	38.5%	99	44	44.4%	\$100,032	\$93,450	-6.6%	\$147,250	\$144,712	-1.7%	\$100,388	\$97,444	-2.9%	\$138,724	\$142,743	+2.9%
065-PANTHER CREEK/ADAMS LK/DUVAL SW	17	6	35.3%	48	36	75.0%	\$101,500	\$104,750	+3.2%	\$123,500	\$175,000	+41.7%	\$99,858	\$106,379	+6.5%	\$103,413	\$177,800	+71.9%
066-CECIL COMMERCE AREA	12	2	16.7%	12	3	25.0%	\$196,000	\$70,000	-64.3%	\$149,995	\$148,590	-0.9%	\$172,863	\$105,633	-38.9%	\$147,749	\$156,741	+6.1%
067-COLINS RD/ARGYLE/OAKLEAFPLNT-DUVAL	77	56	72.7%	303	183	60.4%	\$69,000	\$81,100	+17.5%	\$118,500	\$113,200	-4.5%	\$78,923	\$88,668	+12.3%	\$117,314	\$118,217	+0.8%
071-BRENTWOOD/EVERGREEN	82	30	36.6%	143	93	65.0%	\$15,100	\$17,500	+15.9%	\$27,500	\$25,000	-9.1%	\$20,836	\$21,359	+2.5%	\$41,135	\$30,923	-24.8%
072-SPRINGFIELD	69	35	50.7%	98	58	59.2%	\$20,050	\$35,000	+74.6%	\$60,500	\$72,500	+19.8%	\$49,137	\$60,237	+22.6%	\$93,722	\$90,355	-3.6%
073-DOWNTOWN JAX/NORTHBANK	16	9	56.3%	31	13	41.9%	\$77,050	\$19,100	-75.2%	\$90,000	\$122,900	+36.6%	\$79,804	\$50,355	-36.9%	\$129,864	\$132,707	+2.2%
074-PAXON	97	34	35.1%	145	95	65.5%	\$13,000	\$14,875	+14.4%	\$45,000	\$23,000	-48.9%	\$15,161	\$17,352	+14.5%	\$70,483	\$47,143	-33.1%
075-TROUT RIV/COLLEGE PRK/RIBAULT MNR	241	105	43.6%	365	226	61.9%	\$17,350	\$19,300	+11.2%	\$43,000	\$26,000	-39.5%	\$23,852	\$24,984	+4.7%	\$55,274	\$39,377	-28.8%

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	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price Lender-Mediated			Median Sales Price Traditional Properties			Average Sales Price Lender-Mediated			Average Sales Price Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -
	081-MARIETA/WHITSE/BALDWIN	86	25	29.1%	152	92	60.5%	\$78,788	\$94,000	+19.3%	\$139,995	\$145,500	+3.9%	\$83,116	\$100,156	+20.5%	\$152,241	\$149,671
082-DINSMORE/NORTHWEST DUVAL	6	1	16.7%	8	6	75.0%	\$28,001	\$111,100	+296.8%	\$47,450	\$282,500	+495.4%	\$33,657	\$122,954	+265.3%	\$47,450	\$282,500	+495.4%
091-GARDN CTY/AIRPORT	122	60	49.2%	357	240	67.2%	\$65,500	\$79,950	+22.1%	\$124,500	\$144,000	+15.7%	\$72,280	\$77,213	+6.8%	\$123,369	\$140,569	+13.9%
092-OCEANWAY/PECAN PARK	92	35	38.0%	294	153	52.0%	\$121,500	\$118,750	-2.3%	\$174,000	\$192,945	+10.9%	\$115,775	\$119,041	+2.8%	\$173,478	\$190,440	+9.8%
095-SAN MATEO/EASTPORT	26	4	15.4%	48	18	37.5%	\$51,550	\$63,607	+23.4%	\$122,450	\$169,880	+38.7%	\$108,230	\$87,648	-19.0%	\$163,831	\$179,728	+9.7%
096-FT GEORGE/BLOUNT IS/CEDAR PT	85	30	35.3%	214	125	58.4%	\$145,000	\$140,000	-3.4%	\$178,000	\$182,250	+2.4%	\$160,764	\$142,997	-11.1%	\$209,280	\$221,390	+5.8%
121-FLEMING ISLAND-NE	12	3	25.0%	21	7	33.3%	\$150,000	\$178,000	+18.7%	\$179,500	\$174,950	-2.5%	\$149,889	\$296,914	+98.1%	\$250,667	\$254,829	+1.7%
122-FLEMING ISLAND-NW	60	10	16.7%	150	46	30.7%	\$191,250	\$198,000	+3.5%	\$260,000	\$250,000	-3.8%	\$239,761	\$226,364	-5.6%	\$308,039	\$275,935	-10.4%
123-FLEMING ISLAND-SE	32	9	28.1%	66	20	30.3%	\$120,000	\$137,740	+14.8%	\$211,500	\$230,000	+8.7%	\$139,150	\$164,013	+17.9%	\$271,866	\$270,022	-0.7%
124-FLEMING ISLAND-SW	37	16	43.2%	173	81	46.8%	\$115,000	\$150,000	+30.4%	\$174,000	\$172,500	-0.9%	\$137,846	\$160,815	+16.7%	\$190,412	\$184,624	-3.0%
131-MDWBK/LOCH RANE	31	12	38.7%	69	27	39.1%	\$48,800	\$59,700	+22.3%	\$175,000	\$210,000	+20.0%	\$94,921	\$115,345	+21.5%	\$176,927	\$202,309	+14.3%
132-BELLAIR/GROVE PARK	28	9	32.1%	85	43	50.6%	\$57,250	\$56,000	-2.2%	\$90,000	\$95,000	+5.6%	\$59,484	\$59,740	+0.4%	\$92,671	\$95,831	+3.4%
133-NORTH ORANGE PK	8	4	50.0%	12	5	41.7%	\$35,000	\$28,000	-20.0%	\$225,000	\$200,000	-11.1%	\$57,307	\$41,380	-27.8%	\$335,460	\$205,714	-38.7%
134-SOUTH BLANDING	34	13	38.2%	101	43	42.6%	\$102,750	\$90,000	-12.4%	\$138,000	\$138,250	+0.2%	\$97,048	\$93,864	-3.3%	\$145,355	\$135,360	-6.9%
135-PARK W/MONTCLAIR	8	4	50.0%	39	20	51.3%	\$122,000	\$79,900	-34.5%	\$151,250	\$134,700	-10.9%	\$112,308	\$77,182	-31.3%	\$148,000	\$139,645	-5.6%
136-LAKESIDE EST	10	6	60.0%	64	27	42.2%	\$95,900	\$93,500	-2.5%	\$142,500	\$122,500	-14.0%	\$102,831	\$100,067	-2.7%	\$141,862	\$123,293	-13.1%
137-DOCTORS LAKE	44	12	27.3%	58	16	27.6%	\$144,400	\$158,200	+9.6%	\$189,900	\$200,750	+5.7%	\$212,248	\$165,207	-22.2%	\$287,298	\$277,094	-3.6%
138-TNGLWD/ORANGE PRK S	37	20	54.1%	211	134	63.5%	\$85,000	\$80,000	-5.9%	\$126,000	\$108,250	-14.1%	\$91,903	\$91,684	-0.2%	\$131,315	\$110,118	-16.1%
139-OAKLEAF PLNTN/ORANGE PARK NW	126	34	27.0%	487	257	52.8%	\$115,500	\$114,000	-1.3%	\$180,000	\$190,000	+5.6%	\$126,674	\$124,429	-1.8%	\$194,678	\$198,092	+1.8%
141-MIDDLEBURG	57	13	22.8%	83	51	61.4%	\$47,000	\$61,500	+30.9%	\$93,000	\$99,500	+7.0%	\$73,626	\$99,635	+35.3%	\$110,972	\$104,241	-6.1%
142-MIDDLEBURG E/LAKE ASBURY	89	30	33.7%	257	138	53.7%	\$103,888	\$104,900	+1.0%	\$165,000	\$169,950	+3.0%	\$119,601	\$119,813	+0.2%	\$172,944	\$191,711	+10.9%
143-FOXMEADOW AREA	43	13	30.2%	117	28	23.9%	\$99,900	\$116,500	+16.6%	\$170,000	\$175,984	+3.5%	\$114,277	\$122,650	+7.3%	\$180,516	\$181,019	+0.3%
144-MIDDLEBURG-SE	18	4	22.2%	23	11	47.8%	\$109,900	\$104,000	-5.4%	\$220,000	\$169,500	-23.0%	\$115,218	\$115,645	+0.4%	\$212,885	\$176,158	-17.3%
145-MIDDLEBURG-SW	44	20	45.5%	77	40	51.9%	\$56,000	\$67,000	+19.6%	\$112,500	\$92,500	-17.8%	\$72,142	\$75,333	+4.4%	\$109,738	\$107,123	-2.4%
151-KEYSTONE HGTS	148	23	15.5%	112	42	37.5%	\$49,600	\$59,199	+19.4%	\$92,000	\$77,500	-15.8%	\$62,238	\$67,815	+9.0%	\$105,433	\$98,093	-7.0%
152-KINGSLEY LAKE	4	1	25.0%	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
161-GREEN COVE SPRS	94	27	28.7%	114	58	50.9%	\$68,000	\$98,000	+44.1%	\$164,750	\$223,000	+35.4%	\$102,745	\$133,348	+29.8%	\$193,256	\$238,567	+23.4%
162-RUSS L/PEN FRMS	5	1	20.0%	2	1	50.0%	\$77,200	\$150,000	+94.3%	\$185,000	\$118,000	-36.2%	\$88,350	\$150,000	+69.8%	\$221,588	\$118,000	-46.7%
211-JACKSONVILLE BCH-NE	23	3	13.0%	60	28	46.7%	\$317,000	\$282,000	-11.0%	\$360,000	\$300,000	-16.7%	\$416,132	\$273,967	-34.2%	\$514,763	\$395,030	-23.3%
212-JACKSONVILLE BCH-SE	64	10	15.6%	132	22	16.7%	\$310,000	\$233,500	-24.7%	\$271,500	\$330,000	+21.5%	\$364,052	\$255,066	-29.9%	\$430,097	\$458,106	+6.5%
213-JACKSONVILLE BCH-NW	28	6	21.4%	90	29	32.2%	\$155,000	\$152,500	-1.6%	\$190,000	\$239,000	+25.8%	\$166,325	\$157,295	-5.4%	\$209,679	\$231,834	+10.6%
214-JACKSONVILLE BCH-SW	54	11	20.4%	200	63	31.5%	\$80,000	\$120,000	+50.0%	\$237,000	\$250,500	+5.7%	\$121,556	\$146,451	+20.5%	\$255,228	\$261,896	+2.6%
221-NEPTUNE BCH-EAST	14	0	0.0%	33	6	18.2%	\$419,900	\$368,750	-12.2%	\$539,000	\$435,000	-19.3%	\$446,633	\$327,343	-26.7%	\$668,346	\$541,130	-19.0%
222-NEPTUNE BCH-WEST	25	7	28.0%	56	22	39.3%	\$190,000	\$169,900	-10.6%	\$240,000	\$257,000	+7.1%	\$264,158	\$182,910	-30.8%	\$275,461	\$291,579	+5.9%
231-ATLANTIC BCH-EAST	74	12	16.2%	171	47	27.5%	\$107,750	\$124,000	+15.1%	\$324,250	\$320,000	-1.3%	\$216,467	\$159,517	-26.3%	\$405,624	\$430,864	+6.2%
232-ATLANTIC BCH/MAYPORT-WEST	19	9	47.4%	73	43	58.9%	\$70,000	\$65,000	-7.1%	\$97,500	\$116,000	+19.0%	\$84,187	\$83,634	-0.7%	\$113,691	\$118,463	+4.2%

# Lender-Mediated Report – Activity by Area



A RESEARCH TOOL PROVIDED BY THE NORtheast Florida ASSOCIATION OF REALTORS

Residential real estate activity comprised of single-family properties, townhomes, and condominiums combined. Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosure in the "Title" field as "Foreclosure". Short Sales are those noted the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure". REOs are those noted in the "Property Owner" field as "REO", "HUD Owned" and "VA Owned". | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

## December 2012

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price Lender-Mediated			Median Sales Price Traditional Properties			Average Sales Price Lender-Mediated			Average Sales Price Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -
	251-PVB E A1A-N CORONA	23	1	4.3%	61	9	14.8%	\$319,000	\$310,000	-2.8%	\$852,750	\$1,185,000	+39.0%	\$450,800	\$517,667	+14.8%	\$1,146,455	\$1,456,870
252-PVB W A1A-N SOLANA	54	13	24.1%	153	55	35.9%	\$88,000	\$101,250	+15.1%	\$576,000	\$465,000	-19.3%	\$136,906	\$239,591	+75.0%	\$555,187	\$557,488	+0.4%
261-PVB E A1A-S CORONA	78	10	12.8%	159	29	18.2%	\$150,000	\$134,000	-10.7%	\$310,000	\$344,750	+11.2%	\$215,306	\$150,102	-30.3%	\$555,752	\$506,457	-8.9%
262-PVB W A1A-S SOLANA/PALM VALLEY	85	13	15.3%	232	64	27.6%	\$170,000	\$112,250	-34.0%	\$342,500	\$388,250	+13.4%	\$243,948	\$195,392	-19.9%	\$377,373	\$428,091	+13.4%
263-PVB W A1A-S CR-210	67	8	11.9%	98	18	18.4%	\$367,500	\$382,500	+4.1%	\$500,000	\$442,000	-11.6%	\$524,340	\$403,719	-23.0%	\$599,629	\$589,173	-1.7%
264-SOUTH PVB/VILANO BCH	72	15	20.8%	88	21	23.9%	\$314,900	\$342,500	+8.8%	\$378,907	\$400,000	+5.6%	\$374,517	\$403,367	+7.7%	\$535,302	\$564,726	+5.5%
265-PONTE VEDRA/NOCATEE-STJ	70	3	4.3%	397	39	9.8%	\$189,990	\$191,000	+0.5%	\$277,580	\$286,423	+3.2%	\$239,478	\$261,809	+9.3%	\$299,489	\$310,305	+3.6%
301-JUL CK/SWITZ	267	45	16.9%	833	206	24.7%	\$175,000	\$176,200	+0.7%	\$255,000	\$260,000	+2.0%	\$192,069	\$191,517	-0.3%	\$285,271	\$286,565	+0.5%
302-ORANGEDALE AREA	37	7	18.9%	39	6	15.4%	\$213,950	\$150,000	-29.9%	\$260,000	\$263,000	+1.2%	\$243,721	\$243,483	-0.1%	\$271,667	\$395,427	+45.6%
303-PALMO/SIX MILE AREA	15	3	20.0%	20	9	45.0%	\$196,806	\$167,900	-14.7%	\$232,500	\$345,000	+48.4%	\$221,794	\$186,200	-16.0%	\$232,500	\$324,636	+39.6%
304- 210 SOUTH	57	13	22.8%	238	98	41.2%	\$165,000	\$175,000	+6.1%	\$244,000	\$236,145	-3.2%	\$158,039	\$193,207	+22.3%	\$260,884	\$252,378	-3.3%
305-WORLD GOLF V-CENTRAL	40	12	30.0%	95	22	23.2%	\$197,500	\$186,000	-5.8%	\$242,807	\$250,000	+3.0%	\$198,217	\$184,327	-7.0%	\$246,836	\$241,078	-2.3%
306-WORLD GOLF V-NE	5	0	0.0%	9	0	0.0%	\$0	\$0	--	\$211,500	\$238,500	+12.8%	\$0	\$0	--	\$198,298	\$237,308	+19.7%
307-WORLD GOLF V-SE	4	2	50.0%	5	3	60.0%	\$52,450	\$75,000	+43.0%	\$0	\$36,250	--	\$51,850	\$98,667	+90.3%	\$0	\$36,250	--
308-WORLD GOLF V-SW	48	12	25.0%	170	52	30.6%	\$160,000	\$159,000	-0.6%	\$207,803	\$209,312	+0.7%	\$162,296	\$152,121	-6.3%	\$208,562	\$211,898	+1.6%
309-WORLD GOLF V-WEST	78	15	19.2%	166	75	45.2%	\$145,000	\$144,500	-0.3%	\$186,500	\$203,000	+8.8%	\$185,247	\$163,615	-11.7%	\$223,873	\$225,352	+0.7%
312-PALENCIA AREA	51	10	19.6%	118	46	39.0%	\$250,000	\$213,663	-14.5%	\$272,215	\$290,000	+6.5%	\$273,296	\$248,384	-9.1%	\$343,950	\$345,530	+0.5%
313-WHITECASTLE/AIRPORT AREA	19	8	42.1%	15	10	66.7%	\$79,000	\$86,000	+8.9%	\$139,000	\$120,000	-13.7%	\$87,685	\$77,770	-11.3%	\$142,983	\$122,600	-14.3%
321-NORTH CITY	10	1	10.0%	16	8	50.0%	\$111,699	\$78,000	-30.2%	\$146,750	\$150,000	+2.2%	\$144,827	\$78,600	-45.7%	\$154,250	\$207,389	+34.4%
322-DOWNTOWN ST AUGUSTINE	20	2	10.0%	25	5	20.0%	\$207,450	\$216,925	+4.6%	\$230,000	\$219,000	-4.8%	\$282,690	\$233,838	-17.3%	\$334,149	\$305,655	-8.5%
323-DAVIS SHORES	18	1	5.6%	43	4	9.3%	\$225,000	\$155,000	-31.1%	\$171,500	\$218,525	+27.4%	\$347,767	\$197,500	-43.2%	\$247,365	\$249,573	+0.9%
331-ST AUGUSTINE BCH	104	13	12.5%	179	50	27.9%	\$189,900	\$212,500	+11.9%	\$294,000	\$286,900	-2.4%	\$238,795	\$252,446	+5.7%	\$340,411	\$342,749	+0.7%
332-CRESCENT BCH/SUMMER HVN	21	2	9.5%	16	7	43.8%	\$392,450	\$271,000	-30.9%	\$200,000	\$320,000	+60.0%	\$414,963	\$377,700	-9.0%	\$323,083	\$474,722	+46.9%
333-ST JOHNS CO-SE	3	0	0.0%	5	3	60.0%	\$54,000	\$131,200	+143.0%	\$195,000	\$37,500	+21.8%	\$54,000	\$168,133	+211.4%	\$205,300	\$237,500	+15.7%
334-MOULTRIE/ST AUG SHORES	37	8	21.6%	56	17	30.4%	\$88,500	\$103,699	+17.2%	\$132,900	\$135,681	+2.1%	\$124,475	\$118,553	-4.8%	\$147,403	\$161,632	+9.7%
335-ST AUGUSTINE SOUTH	8	2	25.0%	29	13	44.8%	\$96,450	\$100,000	+3.7%	\$144,000	\$150,000	+4.2%	\$96,707	\$99,791	+3.2%	\$152,864	\$148,500	-2.9%
336-RAVENSWOOD/W AUGUSTINE	94	19	20.2%	201	51	25.4%	\$68,300	\$85,500	+25.2%	\$127,500	\$110,000	-13.7%	\$79,121	\$90,239	+14.1%	\$141,947	\$124,385	-12.4%
337-OLD MOULTRIE RD/WILDWOOD	35	5	14.3%	74	19	25.7%	\$130,000	\$97,000	-25.4%	\$190,085	\$209,500	+10.2%	\$125,481	\$95,164	-24.2%	\$196,570	\$211,844	+7.8%
341-FLAGLER EST/HASTINGS	22	3	13.6%	36	22	61.1%	\$32,038	\$38,200	+19.2%	\$67,500	\$61,450	-9.0%	\$35,149	\$41,857	+19.1%	\$93,388	\$88,279	-5.5%
342-ST JOHN SR 207 S/W I-95	12	0	0.0%	36	11	30.6%	\$154,500	\$147,000	-4.9%	\$169,969	\$175,000	+3.0%	\$157,606	\$121,200	-23.1%	\$177,444	\$183,216	+3.3%
343-MOLASSES JNCTN/ELKTON	6	2	33.3%	7	5	71.4%	\$75,000	\$89,900	+19.9%	\$100,000	\$160,000	+60.0%	\$74,000	\$101,188	+36.7%	\$100,000	\$160,000	+60.0%
344-HASTINGS/TOCOI/RVRDALE	18	1	5.6%	13	9	69.2%	\$54,000	\$51,000	-5.6%	\$220,000	\$78,750	-64.2%	\$99,722	\$66,039	-33.8%	\$223,875	\$148,875	-33.5%
410-FERNANDINA BCH DOWNTOWN-WEST	3	0	0.0%	7	3	42.9%	\$60,497	\$62,500	+3.3%	\$225,078	\$172,000	-23.6%	\$68,174	\$62,667	-8.1%	\$250,145	\$174,750	-30.1%
420-FERNANDINA BCH-DOWNTOWN-EAST	5	0	0.0%	21	11	52.4%	\$108,500	\$106,400	-1.9%	\$146,440	\$200,998	+37.3%	\$138,483	\$116,040	-16.2%	\$147,588	\$198,399	+34.4%
430-NASSAU CNTY BEACHES-N	11	2	18.2%	11	5	45.5%	\$181,750	\$265,000	+45.8%	\$370,000	\$253,000	-31.6%	\$210,667	\$293,620	+39.4%	\$458,200	\$277,667	-39.4%
431-NASSAU CNTY BEACHES-S	6	1	16.7%	11	6	54.5%	\$164,000	\$162,500	-0.9%	\$193,600	\$210,000	+8.5%	\$150,100	\$284,761	+89.7%	\$193,600	\$362,660	+87.3%

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	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -	12-2011	12-2012	+ / -
	440-FERNANDINA BCH DOWNTOWN-SOUTH	4	1	25.0%	10	6	60.0%	\$83,628	\$134,500	+60.8%	\$248,700	\$214,500	-13.8%	\$99,786	\$176,142	+76.5%	\$347,100	\$287,000
450-AMELIA ISLAND	42	5	11.9%	37	9	24.3%	\$217,001	\$214,900	-1.0%	\$324,000	\$326,250	+0.7%	\$194,869	\$212,400	+9.0%	\$273,075	\$301,249	+10.3%
470-PINEY ISL AND AREA	0	0	--	1	0	0.0%	\$177,500	\$0	-100.0%	\$530,000	\$480,000	-9.4%	\$177,500	\$0	-100.0%	\$530,000	\$480,000	-9.4%
471-NASSAU CO N-CHESTER/PIRATES WOOD	36	10	27.8%	56	22	39.3%	\$133,500	\$105,250	-21.2%	\$168,500	\$152,250	-9.6%	\$146,183	\$113,264	-22.5%	\$165,678	\$162,043	-2.2%
472-ONEIL,NASSAVILLE,HOLLY PT	62	17	27.4%	77	30	39.0%	\$115,000	\$127,950	+11.3%	\$188,000	\$212,500	+13.0%	\$131,568	\$140,131	+6.5%	\$198,814	\$229,629	+15.5%
480-N-A1A/W LOFN CK	3	2	66.7%	2	2	100.0%	\$180,500	\$113,000	-37.4%	\$197,500	\$0	-100.0%	\$180,500	\$113,000	-37.4%	\$197,500	\$0	-100.0%
481-S-A1A/W LOFN CK	19	4	21.1%	38	18	47.4%	\$106,000	\$115,000	+8.5%	\$145,500	\$154,950	+6.5%	\$100,884	\$116,194	+15.2%	\$126,130	\$143,123	+13.5%
490-CALLAHAN	8	3	37.5%	15	10	66.7%	\$119,000	\$64,000	-46.2%	\$132,000	\$139,900	+6.0%	\$124,539	\$63,280	-49.2%	\$121,167	\$144,571	+19.3%
491-HILLARD	9	2	22.2%	10	7	70.0%	\$50,500	\$65,000	+28.7%	\$79,750	\$138,000	+73.0%	\$65,589	\$66,929	+2.0%	\$87,688	\$136,300	+55.4%
492-W I-95/N FL LNE	87	16	18.4%	101	57	56.4%	\$93,500	\$78,000	-16.6%	\$148,495	\$164,130	+10.5%	\$101,821	\$97,158	-4.6%	\$157,417	\$162,173	+3.0%
501-MACCLENNY AREA	53	13	24.5%	67	28	41.8%	\$112,000	\$111,500	-0.4%	\$144,163	\$139,805	-3.0%	\$106,529	\$119,112	+11.8%	\$151,086	\$148,732	-1.6%
502-BAKER COUNTY-NW	26	3	11.5%	19	11	57.9%	\$40,500	\$59,900	+47.9%	\$125,000	\$202,250	+61.8%	\$55,063	\$83,845	+52.3%	\$126,322	\$173,750	+37.5%
503-BAKER COUNTY-SOUTH	22	10	45.5%	18	10	55.6%	\$88,000	\$135,250	+53.7%	\$159,000	\$145,000	-8.8%	\$107,759	\$120,972	+12.3%	\$167,253	\$174,844	+4.5%
521-BRADFORD COUNTY-NE	20	5	25.0%	23	8	34.8%	\$30,500	\$76,750	+151.6%	\$81,000	\$75,000	-7.4%	\$43,046	\$100,553	+133.6%	\$94,925	\$92,593	-2.5%
522-BRADFORD COUNTY-NW	39	15	38.5%	37	27	73.0%	\$60,100	\$45,000	-25.1%	\$97,500	\$69,500	-28.7%	\$81,069	\$69,538	-14.2%	\$88,267	\$91,570	+3.7%
523-BRADFORD COUNTY-SE	61	5	8.2%	37	11	29.7%	\$62,000	\$102,000	+64.5%	\$90,000	\$130,500	+45.0%	\$77,195	\$102,659	+33.0%	\$102,414	\$149,087	+45.6%
524-BRADFORD COUNTY-SW	27	1	3.7%	11	6	54.5%	\$53,000	\$43,250	-18.4%	\$121,750	\$71,500	-41.3%	\$83,667	\$52,671	-37.0%	\$155,983	\$74,500	-52.2%
541-UNION COUNTY-NORTH	3	1	33.3%	4	1	25.0%	\$0	\$34,199	--	\$0	\$83,750	--	\$0	\$34,199	--	\$0	\$94,917	--
542-UNION COUNTY-SOUTH	6	3	50.0%	6	2	33.3%	\$56,500	\$44,000	-22.1%	\$200,000	\$183,250	-8.4%	\$79,300	\$44,000	-44.5%	\$200,000	\$188,625	-5.7%
561-GREATER PALATKA	123	30	24.4%	108	45	41.7%	\$36,350	\$40,000	+10.0%	\$74,900	\$68,500	-8.5%	\$56,357	\$60,889	+8.0%	\$92,282	\$95,100	+3.1%
562-BARDIN/WEST BOSTWICK	7	2	28.6%	11	6	54.5%	\$32,600	\$35,500	+8.9%	\$72,000	\$97,500	+35.4%	\$34,120	\$36,983	+8.4%	\$96,967	\$98,380	+1.5%
563-E BOSTWICK/BRIDGEPORT/CEDAR CR	43	8	18.6%	23	9	39.1%	\$48,750	\$77,100	+58.2%	\$108,500	\$105,000	-3.2%	\$83,975	\$85,744	+2.1%	\$130,394	\$119,171	-8.6%
564-E PALATKA/SAN MATEO/N SATSUMA	112	12	10.7%	73	27	37.0%	\$33,000	\$50,000	+51.5%	\$80,700	\$117,450	+45.5%	\$52,331	\$67,657	+29.3%	\$118,281	\$155,650	+31.6%
571-INTERLACHEN-SE	15	3	20.0%	15	9	60.0%	\$40,000	\$38,900	-2.8%	\$35,000	\$54,500	+55.7%	\$34,772	\$52,981	+52.4%	\$33,750	\$62,650	+85.6%
572-INTERLACHEN-NE	66	8	12.1%	52	7	13.5%	\$31,299	\$23,500	-24.9%	\$36,400	\$39,500	+8.5%	\$33,848	\$30,843	-8.9%	\$51,145	\$65,037	+27.2%
573-INTERLACHEN-SW	25	2	8.0%	13	1	7.7%	\$22,000	\$49,000	+122.7%	\$35,000	\$60,500	+72.9%	\$29,056	\$49,000	+68.6%	\$49,333	\$80,200	+62.6%
574-INTERLACHEN-NW	42	5	11.9%	21	6	28.6%	\$19,675	\$32,750	+66.5%	\$77,500	\$42,500	-45.2%	\$39,289	\$37,500	-4.6%	\$83,306	\$44,977	-46.0%
575-WEST OF SR21	18	2	11.1%	8	2	25.0%	\$58,000	\$91,450	+57.7%	\$30,000	\$68,500	+128.3%	\$58,000	\$91,450	+57.7%	\$109,125	\$92,400	-15.3%
576-GEORGES LAKE	23	3	13.0%	5	2	40.0%	\$59,950	\$93,500	+56.0%	\$172,500	\$150,000	-13.0%	\$89,738	\$93,500	+4.2%	\$175,000	\$136,267	-22.1%
581-SATSUMA/HOOT OWL RIDGE	45	6	13.3%	31	8	25.8%	\$24,000	\$26,000	+8.3%	\$45,000	\$50,400	+12.0%	\$28,509	\$29,524	+3.6%	\$46,259	\$53,217	+15.0%
582-POMONA PARK/WELAKA/LK COMO	94	9	9.6%	65	14	21.5%	\$38,000	\$58,500	+53.9%	\$68,000	\$60,000	-11.8%	\$43,593	\$91,368	+109.6%	\$98,484	\$99,816	+1.4%
583-CRESCENT CITY/GEORGETOWN/FRUIT	86	4	4.7%	56	10	17.9%	\$45,000	\$34,000	-24.4%	\$31,920	\$49,000	+53.5%	\$80,988	\$65,400	-19.2%	\$39,272	\$82,791	+110.8%
584-OCALA NATIONAL FOREST/OKLAWAHA	3	1	33.3%	0	0	--	\$0	\$0	--	\$260,000	\$0	-100.0%	\$0	\$0	--	\$260,000	\$0	-100.0%