

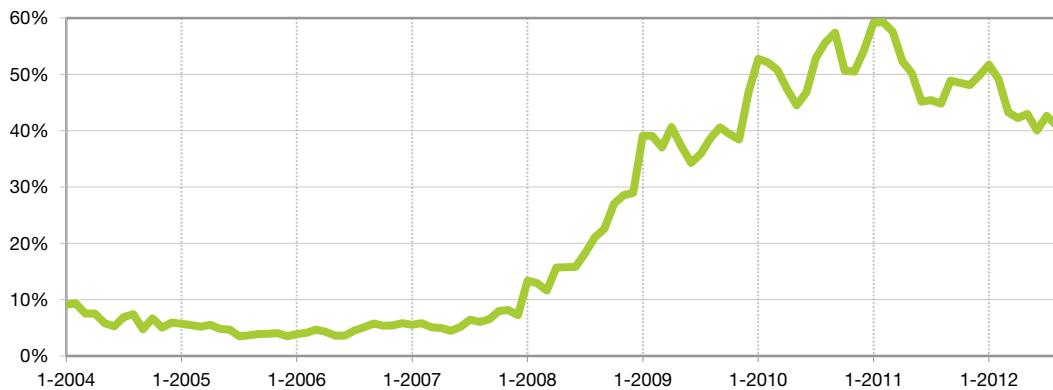
# Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS

Residential real estate activity comprised of single-family properties, townhomes, and condominiums combined. Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure". Short Sales are those noted the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure". REOs are those noted in the "Property Owner" field as "REO", "HUD Owned" and "VA Owned".

## September 2012

### Share of Closed Sales that were Lender-Mediated: 44.7%

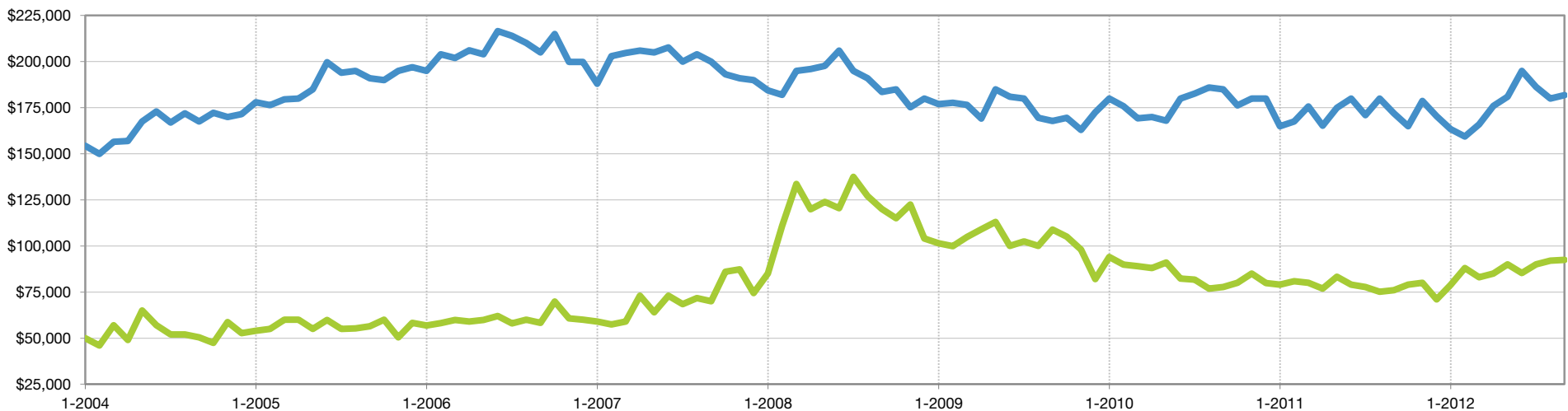


Closed Sales	9-2011	9-2012	+ / -
Traditional	713	707	-0.8%
Lender-Mediated	682	572	-16.1%
Total Market*	1,395	1,279	-8.3%

Median Sales Price	9-2011	9-2012	+ / -
Traditional	\$171,900	\$181,750	+5.7%
Lender-Mediated	\$75,199	\$92,000	+22.3%
Total Market*	\$124,000	\$135,000	+8.9%

### Historical Median Sales Prices

— Traditional — Lender Mediated



# Lender-Mediated Report – Activity by Area

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## September 2012

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price Lender-Mediated			Median Sales Price Traditional Properties			Average Sales Price Lender-Mediated			Average Sales Price Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	9-2011	9-2012	+ / -	9-2011	9-2012	+ / -	9-2011	9-2012	+ / -	9-2011	9-2012	+ / -
	011-SAN MARCO	99	15	15.2%	160	38	23.8%	\$138,410	\$149,500	+8.0%	\$250,000	\$259,500	+3.8%	\$144,334	\$206,058	+42.8%	\$316,871	\$355,157
012-SAN JOSE	172	43	25.0%	294	125	42.5%	\$42,500	\$61,500	+44.7%	\$133,500	\$147,750	+10.7%	\$67,545	\$86,495	+28.1%	\$210,865	\$225,703	+7.0%
013-BEAUCLERC/MANDARIN N	173	59	34.1%	423	207	48.9%	\$75,000	\$85,000	+13.3%	\$154,000	\$150,000	-2.6%	\$96,632	\$99,760	+3.2%	\$166,973	\$173,616	+4.0%
014-MANDARIN	236	71	30.1%	544	224	41.2%	\$138,500	\$145,000	+4.7%	\$205,000	\$185,750	-9.4%	\$149,445	\$151,553	+1.4%	\$236,054	\$206,951	-12.3%
015-BARTRAM	45	24	53.3%	297	173	58.2%	\$109,900	\$115,000	+4.6%	\$143,570	\$160,000	+11.4%	\$121,758	\$126,610	+4.0%	\$147,725	\$171,193	+15.9%
021-ST NICHOLAS	91	40	44.0%	144	72	50.0%	\$37,000	\$43,459	+17.5%	\$88,000	\$90,000	+2.3%	\$55,220	\$52,178	-5.5%	\$100,907	\$106,113	+5.2%
022-GROVE PK/SAN SOUCI	89	48	53.9%	373	231	61.9%	\$60,100	\$65,450	+8.9%	\$115,000	\$107,500	-6.5%	\$73,657	\$80,910	+9.8%	\$117,344	\$119,950	+2.2%
023-E OF SS BLVD	138	78	56.5%	520	304	58.5%	\$67,900	\$69,950	+3.0%	\$149,000	\$136,200	-8.6%	\$80,220	\$82,346	+2.6%	\$152,702	\$146,585	-4.0%
024-BAYMEADOWS/DEERWOOD	146	58	39.7%	471	255	54.1%	\$60,000	\$62,001	+3.3%	\$208,950	\$228,750	+9.5%	\$82,435	\$98,495	+19.5%	\$232,667	\$242,959	+4.4%
025-ICW N-BCH & S ATL	81	29	35.8%	245	106	43.3%	\$139,500	\$148,000	+6.1%	\$200,000	\$195,000	-2.5%	\$149,042	\$148,664	-0.3%	\$210,483	\$208,810	-0.8%
026-ICW S-BCH & N JTB	170	33	19.4%	459	186	40.5%	\$81,000	\$89,000	+9.9%	\$265,000	\$267,865	+1.1%	\$135,746	\$144,318	+6.3%	\$335,042	\$318,625	-4.9%
027-ICW S-JTB	53	9	17.0%	123	33	26.8%	\$117,500	\$95,500	-18.7%	\$229,000	\$202,995	-11.4%	\$166,693	\$195,924	+17.5%	\$331,584	\$277,594	-16.3%
031-RIVERSIDE	44	9	20.5%	70	34	48.6%	\$52,250	\$125,250	+139.7%	\$169,000	\$168,500	-0.3%	\$94,668	\$108,470	+14.6%	\$204,370	\$210,433	+3.0%
032-AVONDALE	109	22	20.2%	188	49	26.1%	\$120,000	\$92,250	-23.1%	\$186,500	\$196,000	+5.1%	\$155,559	\$116,997	-24.8%	\$258,191	\$263,819	+2.2%
033-ORTEGA/VENETIA	88	18	20.5%	100	23	23.0%	\$279,500	\$210,000	-24.9%	\$271,113	\$235,000	-13.3%	\$319,606	\$311,490	-2.5%	\$378,246	\$325,200	-14.0%
041-ARLINGTON	292	126	43.2%	624	354	56.7%	\$46,750	\$47,756	+2.2%	\$119,000	\$100,900	-15.2%	\$59,776	\$62,975	+5.4%	\$129,973	\$115,646	-11.0%
042-FT CAROLINE	139	69	49.6%	379	201	53.0%	\$79,500	\$88,900	+11.8%	\$158,000	\$155,500	-1.6%	\$100,006	\$106,443	+6.4%	\$173,227	\$180,700	+4.3%
043-ICW N-ATLANTIC BLVD	102	43	42.2%	294	161	54.8%	\$130,000	\$123,000	-5.4%	\$176,400	\$175,000	-0.8%	\$181,121	\$163,871	-9.5%	\$296,781	\$265,786	-10.4%
051-MURRAY HILL	65	28	43.1%	132	78	59.1%	\$30,000	\$33,100	+10.3%	\$72,818	\$42,950	-41.0%	\$37,569	\$40,546	+7.9%	\$83,508	\$62,415	-25.3%
052-LAKESHORE	64	36	56.3%	86	46	53.5%	\$28,250	\$34,500	+22.1%	\$75,000	\$68,450	-8.7%	\$32,389	\$36,141	+11.6%	\$81,805	\$69,063	-15.6%
053-HYDE GROVE AREA	55	31	56.4%	104	63	60.6%	\$30,000	\$32,190	+7.3%	\$85,050	\$75,000	-11.8%	\$40,474	\$39,666	-2.0%	\$91,094	\$84,985	-6.7%
054-CEDAR HILLS	35	13	37.1%	95	52	54.7%	\$34,500	\$35,000	+1.4%	\$75,450	\$63,500	-15.8%	\$36,893	\$36,134	-2.1%	\$74,254	\$60,107	-19.1%
055-CONF PT/ORTEGA FARMS	19	4	21.1%	49	22	44.9%	\$79,950	\$85,000	+6.3%	\$114,000	\$119,450	+4.8%	\$89,639	\$107,761	+20.2%	\$153,547	\$126,480	-17.6%
056-YUKN/WESC/OAK H	98	53	54.1%	263	179	68.1%	\$50,268	\$47,500	-5.5%	\$105,000	\$92,625	-11.8%	\$62,500	\$61,683	-1.3%	\$98,691	\$99,562	+0.9%
061-NORMANDY AREA	71	34	47.9%	190	135	71.1%	\$55,440	\$60,600	+9.3%	\$114,000	\$117,500	+3.1%	\$67,611	\$66,740	-1.3%	\$123,370	\$116,140	-5.9%
062-CRYSTAL SPR/COUNTRY CREEK	83	31	37.3%	181	89	49.2%	\$86,450	\$90,000	+4.1%	\$135,990	\$131,500	-3.3%	\$92,668	\$96,235	+3.8%	\$139,015	\$144,874	+4.2%
063-JACKSONVILLE HEIGHTS/OAK HILL	83	59	71.1%	254	174	68.5%	\$42,250	\$42,500	+0.6%	\$81,000	\$69,500	-14.2%	\$46,440	\$48,247	+3.9%	\$75,383	\$68,170	-9.6%
064-BENT CREEK/PLUM TREE	54	23	42.6%	95	47	49.5%	\$101,266	\$94,900	-6.3%	\$147,750	\$144,856	-2.0%	\$105,618	\$97,225	-7.9%	\$135,537	\$143,038	+5.5%
065-PANTHER CREEK/ADAMS LK/DUVAL SW	22	11	50.0%	43	36	83.7%	\$103,000	\$107,500	+4.4%	\$137,900	\$125,000	-9.4%	\$102,715	\$108,152	+5.3%	\$131,418	\$138,257	+5.2%
066-CECIL COMMERCE AREA	14	2	14.3%	15	5	33.3%	\$160,000	\$58,000	-63.8%	\$151,570	\$150,790	-0.5%	\$189,322	\$84,880	-55.2%	\$148,674	\$156,467	+5.2%
067-COLINS RD/ARGYLE/OAKLEAFPLNT-DUVAL	104	72	69.2%	304	190	62.5%	\$70,000	\$79,000	+12.9%	\$118,750	\$118,825	+0.1%	\$81,957	\$86,509	+5.6%	\$119,746	\$117,287	-2.1%
071-BRENTWOOD/EVERGREEN	97	37	38.1%	137	88	64.2%	\$14,550	\$16,000	+10.0%	\$31,000	\$25,000	-19.4%	\$19,386	\$19,605	+1.1%	\$48,495	\$29,593	-39.0%
072-SPRINGFIELD	83	34	41.0%	91	57	62.6%	\$14,889	\$35,000	+135.1%	\$85,000	\$65,000	-23.5%	\$48,195	\$58,144	+20.6%	\$110,450	\$89,649	-18.8%
073-DOWNTOWN JAX/NORTHBANK	12	5	41.7%	31	14	45.2%	\$75,000	\$20,000	-73.3%	\$90,000	\$106,000	+17.8%	\$68,361	\$60,131	-12.0%	\$129,654	\$123,580	-4.7%
074-PAXON	103	40	38.8%	149	101	67.8%	\$13,000	\$14,000	+7.7%	\$38,500	\$30,450	-20.9%	\$15,006	\$16,236	+8.2%	\$66,501	\$59,525	-10.5%
075-TROUT RIV/COLLEGE PRK/RIBAULT MNR	245	108	44.1%	364	237	65.1%	\$17,500	\$18,000	+2.9%	\$59,000	\$24,500	-58.5%	\$24,001	\$24,843	+3.5%	\$63,873	\$39,358	-38.4%

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## September 2012

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price						Average Sales Price					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
							9-2011	9-2012	+ / -	9-2011	9-2012	+ / -	9-2011	9-2012	+ / -	9-2011	9-2012	+ / -
081-MARIETA/WHITSE/BALDWIN	87	31	35.6%	138	82	59.4%	\$79,900	\$86,950	+8.8%	\$139,990	\$146,000	+4.3%	\$82,202	\$93,240	+13.4%	\$147,762	\$151,957	+2.8%
082-DINSMORE/NORTHWEST DUVAL	8	2	25.0%	13	9	69.2%	\$28,001	\$61,900	+121.1%	\$82,000	\$200,000	+143.9%	\$51,389	\$96,014	+86.8%	\$99,250	\$198,725	+100.2%
091-GARDN CTY/AIRPORT	131	63	48.1%	344	234	68.0%	\$67,000	\$74,900	+11.8%	\$120,000	\$135,495	+12.9%	\$73,598	\$76,049	+3.3%	\$121,500	\$132,060	+8.7%
092-OCEANWAY/PECAN PARK	123	52	42.3%	276	139	50.4%	\$127,900	\$116,500	-8.9%	\$179,900	\$183,060	+1.8%	\$120,643	\$115,543	-4.2%	\$175,477	\$182,472	+4.0%
095-SAN MATEO/EASTPORT	32	10	31.3%	42	19	45.2%	\$52,800	\$53,450	+1.2%	\$122,450	\$152,500	+24.5%	\$102,755	\$66,959	-34.8%	\$160,313	\$170,821	+6.6%
096-FT GEORGE/BLOUNT IS/CEDAR PT	102	39	38.2%	190	112	58.9%	\$153,069	\$140,000	-8.5%	\$178,500	\$180,000	+0.8%	\$157,496	\$157,607	+0.1%	\$205,911	\$224,301	+8.9%
121-FLEMING ISLAND-NE	19	6	31.6%	16	6	37.5%	\$155,000	\$239,000	+54.2%	\$220,000	\$167,000	-24.1%	\$185,900	\$323,983	+74.3%	\$331,667	\$210,450	-36.5%
122-FLEMING ISLAND-NW	87	20	23.0%	134	49	36.6%	\$199,500	\$207,000	+3.8%	\$261,000	\$249,000	-4.6%	\$254,528	\$234,222	-8.0%	\$301,559	\$282,211	-6.4%
123-FLEMING ISLAND-SE	50	11	22.0%	68	18	26.5%	\$126,450	\$148,000	+17.0%	\$221,963	\$225,450	+1.6%	\$144,079	\$159,641	+10.8%	\$280,224	\$266,094	-5.0%
124-FLEMING ISLAND-SW	51	21	41.2%	167	77	46.1%	\$137,500	\$140,000	+1.8%	\$149,000	\$164,950	+10.7%	\$140,773	\$158,855	+12.8%	\$180,548	\$184,079	+2.0%
131-MDWBK/LOCH RANE	31	10	32.3%	54	24	44.4%	\$50,750	\$57,000	+12.3%	\$170,000	\$185,900	+9.4%	\$98,228	\$104,963	+6.9%	\$168,807	\$188,736	+11.8%
132-BELLAIR/GROVE PARK	38	14	36.8%	77	44	57.1%	\$48,149	\$57,700	+19.8%	\$89,900	\$95,000	+5.7%	\$57,029	\$60,040	+5.3%	\$94,613	\$99,112	+4.8%
133-NORTH ORANGE PK	9	3	33.3%	24	12	50.0%	\$35,450	\$38,500	+8.6%	\$174,450	\$170,000	-2.6%	\$66,836	\$48,358	-27.6%	\$311,293	\$218,908	-29.7%
134-SOUTH BLANDING	38	16	42.1%	92	43	46.7%	\$98,500	\$96,679	-1.8%	\$141,450	\$136,000	-3.9%	\$92,692	\$97,101	+4.8%	\$147,932	\$132,853	-10.2%
135-PARK W/MONTCLAIR	16	7	43.8%	34	16	47.1%	\$95,000	\$67,450	-29.0%	\$136,000	\$139,250	+2.4%	\$105,225	\$78,691	-25.2%	\$136,796	\$142,472	+4.1%
136-LAKESIDE EST	18	10	55.6%	45	20	44.4%	\$96,000	\$88,250	-8.1%	\$145,000	\$125,000	-13.8%	\$103,279	\$101,582	-1.6%	\$144,750	\$125,608	-13.2%
137-DOCTORS LAKE	47	5	10.6%	47	17	36.2%	\$161,500	\$159,900	-1.0%	\$180,000	\$222,750	+23.8%	\$219,717	\$167,318	-23.8%	\$233,714	\$304,702	+30.4%
138-TNGLWD/ORANGE PRK S	67	43	64.2%	178	110	61.8%	\$85,000	\$82,200	-3.3%	\$126,500	\$110,000	-13.0%	\$93,649	\$91,626	-2.2%	\$133,509	\$114,863	-14.0%
139-OAKLEAF PLNTN/ORANGE PARK NW	149	59	39.6%	472	259	54.9%	\$120,000	\$112,700	-6.1%	\$186,095	\$188,000	+1.0%	\$130,954	\$120,839	-7.7%	\$197,062	\$196,264	-0.4%
141-MIDDLEBURG	74	23	31.1%	88	52	59.1%	\$45,499	\$59,900	+31.7%	\$93,000	\$97,000	+4.3%	\$71,849	\$93,335	+29.9%	\$116,658	\$105,146	-9.9%
142-MIDDLEBURG E/LAKE ASBURY	103	44	42.7%	261	139	53.3%	\$101,325	\$105,000	+3.6%	\$165,000	\$169,900	+3.0%	\$114,168	\$119,871	+5.0%	\$174,145	\$173,998	-0.1%
143-FOXMEADOW AREA	50	16	32.0%	117	35	29.9%	\$100,000	\$111,850	+11.9%	\$171,192	\$169,999	-0.7%	\$109,957	\$118,071	+7.4%	\$175,138	\$181,206	+3.5%
144-MIDDLEBURG-SE	16	5	31.3%	28	13	46.4%	\$85,000	\$104,000	+22.4%	\$191,950	\$175,000	-8.8%	\$124,944	\$108,000	-13.6%	\$187,025	\$186,860	-0.1%
145-MIDDLEBURG-SW	46	19	41.3%	82	42	51.2%	\$46,000	\$63,500	+38.0%	\$98,450	\$94,885	-3.6%	\$72,198	\$78,518	+8.8%	\$107,750	\$101,528	-5.8%
151-KEYSTONE HGTS	152	29	19.1%	110	42	38.2%	\$47,500	\$55,000	+15.8%	\$92,250	\$78,750	-14.6%	\$59,860	\$66,107	+10.4%	\$109,253	\$101,726	-6.9%
152-KINGSLEY LAKE	4	0	0.0%	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
161-GREEN COVE SPRS	110	42	38.2%	120	49	40.8%	\$88,500	\$109,000	+23.2%	\$162,500	\$197,450	+21.5%	\$110,535	\$146,995	+33.0%	\$177,019	\$238,288	+34.6%
162-RUSS L/PEN FRMS	3	1	33.3%	2	1	50.0%	\$105,700	\$150,000	+41.9%	\$185,000	\$158,400	-14.4%	\$129,567	\$150,000	+15.8%	\$211,408	\$158,400	-25.1%
211-JACKSONVILLE BCH-NE	19	2	10.5%	54	22	40.7%	\$275,000	\$275,000	0.0%	\$360,000	\$340,000	-5.6%	\$359,790	\$254,748	-29.2%	\$551,263	\$406,885	-26.2%
212-JACKSONVILLE BCH-SE	80	13	16.3%	127	24	18.9%	\$325,900	\$245,000	-24.8%	\$259,000	\$307,500	+18.7%	\$369,182	\$265,862	-28.0%	\$462,440	\$463,882	+0.3%
213-JACKSONVILLE BCH-NW	37	12	32.4%	87	31	35.6%	\$163,000	\$153,750	-5.7%	\$181,000	\$233,500	+29.0%	\$168,161	\$152,912	-9.1%	\$212,137	\$226,544	+6.8%
214-JACKSONVILLE BCH-SW	58	16	27.6%	203	68	33.5%	\$80,000	\$142,000	+77.5%	\$230,500	\$250,000	+8.5%	\$117,090	\$152,137	+29.9%	\$241,629	\$264,682	+9.5%
221-NEPTUNE BCH-EAST	17	0	0.0%	25	6	24.0%	\$425,000	\$408,280	-3.9%	\$387,500	\$419,000	+8.1%	\$593,000	\$371,910	-37.3%	\$652,806	\$516,658	-20.9%
222-NEPTUNE BCH-WEST	17	7	41.2%	53	21	39.6%	\$193,000	\$171,000	-11.4%	\$259,000	\$239,250	-7.6%	\$270,788	\$188,638	-30.3%	\$293,779	\$292,886	-0.3%
231-ATLANTIC BCH-EAST	84	19	22.6%	152	39	25.7%	\$109,000	\$135,000	+23.9%	\$320,000	\$348,750	+9.0%	\$212,744	\$185,041	-13.0%	\$456,079	\$442,702	-2.9%
232-ATLANTIC BCH/MAYPORT-WEST	23	9	39.1%	70	43	61.4%	\$69,000	\$60,250	-12.7%	\$118,750	\$100,000	-15.8%	\$75,187	\$84,369	+12.2%	\$117,389	\$118,989	+1.4%

# Lender-Mediated Report – Activity by Area

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Residential real estate activity comprised of single-family properties, townhomes, and condominiums combined. Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure". Short Sales are those noted the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure". REOs are those noted in the "Property Owner" field as "REO", "HUD Owned" and "VA Owned". | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are **based on a rolling 12-month timeframe** through the month indicated.

## September 2012

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price						Average Sales Price					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
							9-2011	9-2012	+ / -	9-2011	9-2012	+ / -	9-2011	9-2012	+ / -	9-2011	9-2012	+ / -
251-PVB E A1A-N CORONA	28	1	3.6%	58	6	10.3%	\$324,500	\$290,000	-10.6%	\$857,500	\$969,500	+13.1%	\$432,357	\$445,667	+3.1%	\$1,215,977	\$1,314,226	+8.1%
252-PVB W A1A-N SOLANA	64	11	17.2%	147	52	35.4%	\$85,105	\$90,000	+5.8%	\$560,000	\$490,000	-12.5%	\$162,380	\$191,727	+18.1%	\$594,399	\$556,932	-6.3%
261-PVB E A1A-S CORONA	114	14	12.3%	150	27	18.0%	\$150,000	\$137,000	-8.7%	\$327,500	\$330,000	+0.8%	\$285,361	\$168,796	-40.8%	\$558,474	\$484,041	-13.3%
262-PVB W A1A-S SOLANA/PALM VALLEY	95	12	12.6%	220	61	27.7%	\$143,000	\$114,500	-19.9%	\$342,500	\$390,000	+13.9%	\$233,534	\$174,128	-25.4%	\$379,794	\$442,697	+16.6%
263-PVB W A1A-S CR-210	69	9	13.0%	85	16	18.8%	\$382,000	\$490,000	+28.3%	\$491,750	\$429,750	-12.6%	\$374,636	\$467,033	+24.7%	\$550,407	\$509,719	-7.4%
264-SOUTH PVB/VILANO BCH	90	16	17.8%	71	18	25.4%	\$314,900	\$315,000	+0.0%	\$398,500	\$378,000	-5.1%	\$348,606	\$448,567	+28.7%	\$540,310	\$523,633	-3.1%
265-PONTE VEDRA/NOCATEE-STJ	79	9	11.4%	366	41	11.2%	\$181,500	\$187,500	+3.3%	\$283,910	\$285,220	+0.5%	\$217,434	\$246,722	+13.5%	\$301,699	\$307,378	+1.9%
301-JUL CK/SWITZ	331	65	19.6%	780	195	25.0%	\$175,000	\$175,000	0.0%	\$255,000	\$255,365	+0.1%	\$193,399	\$189,026	-2.3%	\$285,429	\$281,706	-1.3%
302-ORANGEDALE AREA	39	9	23.1%	28	7	25.0%	\$250,000	\$180,000	-28.0%	\$262,500	\$263,000	+0.2%	\$254,777	\$261,729	+2.7%	\$289,253	\$355,794	+23.0%
303-PALMO/SIX MILE AREA	22	5	22.7%	15	6	40.0%	\$171,250	\$162,450	-5.1%	\$390,000	\$327,500	-16.0%	\$196,770	\$178,483	-9.3%	\$390,000	\$293,444	-24.8%
304- 210 SOUTH	87	25	28.7%	227	101	44.5%	\$170,000	\$166,500	-2.1%	\$239,990	\$239,900	-0.0%	\$170,642	\$173,081	+1.4%	\$260,321	\$251,943	-3.2%
305-WORLD GOLF V-CENTRAL	53	21	39.6%	91	21	23.1%	\$189,000	\$185,000	-2.1%	\$231,787	\$249,975	+7.8%	\$178,385	\$176,633	-1.0%	\$226,967	\$246,533	+8.6%
306-WORLD GOLF V-NE	8	0	0.0%	7	0	0.0%	\$0	\$0	--	\$199,990	\$238,500	+19.3%	\$0	\$0	--	\$177,997	\$235,043	+32.0%
307-WORLD GOLF V-SE	4	2	50.0%	3	2	66.7%	\$58,450	\$58,000	-0.8%	\$0	\$25,000	--	\$62,050	\$58,000	-6.5%	\$0	\$25,000	--
308-WORLD GOLF V-SW	58	19	32.8%	154	52	33.8%	\$163,000	\$155,000	-4.9%	\$208,900	\$212,067	+1.5%	\$166,446	\$146,375	-12.1%	\$208,532	\$214,512	+2.9%
309-WORLD GOLF V-WEST	77	13	16.9%	152	77	50.7%	\$144,000	\$144,500	+0.3%	\$186,500	\$197,000	+5.6%	\$185,449	\$159,809	-13.8%	\$219,566	\$211,268	-3.8%
312-PALENCIA AREA	56	14	25.0%	117	44	37.6%	\$260,000	\$199,350	-23.3%	\$271,518	\$273,000	+0.5%	\$276,528	\$242,604	-12.3%	\$341,012	\$335,835	-1.5%
313-WHITECASTLE/AIRPORT AREA	17	6	35.3%	16	12	75.0%	\$91,750	\$76,500	-16.6%	\$59,900	\$156,500	+161.3%	\$120,708	\$76,050	-37.0%	\$78,300	\$183,250	+134.0%
321-NORTH CITY	11	3	27.3%	17	9	52.9%	\$105,000	\$80,350	-23.5%	\$124,250	\$227,500	+83.1%	\$147,515	\$82,737	-43.9%	\$129,650	\$223,611	+72.5%
322-DOWNTOWN ST AUGUSTINE	24	3	12.5%	21	5	23.8%	\$92,000	\$216,925	+135.8%	\$225,000	\$215,000	-4.4%	\$183,218	\$376,463	+105.5%	\$340,073	\$283,824	-16.5%
323-DAVIS SHORES	21	2	9.5%	40	5	12.5%	\$190,000	\$280,000	+47.4%	\$210,000	\$217,050	+3.4%	\$277,852	\$420,000	+51.2%	\$249,539	\$258,302	+3.5%
331-ST AUGUSTINE BCH	114	18	15.8%	168	44	26.2%	\$182,963	\$203,500	+11.2%	\$295,000	\$293,000	-0.7%	\$251,480	\$246,324	-2.1%	\$337,095	\$345,753	+2.6%
332-CRESCENT BCH/SUMMER HVN	22	5	22.7%	16	4	25.0%	\$405,000	\$207,000	-48.9%	\$220,000	\$304,500	+38.4%	\$482,744	\$196,250	-59.3%	\$227,767	\$421,250	+84.9%
333-ST JOHNS CO-SE	2	0	0.0%	3	3	100.0%	\$87,000	\$131,200	+50.8%	\$168,750	\$0	-100.0%	\$112,125	\$168,133	+50.0%	\$192,083	\$0	-100.0%
334-MOULTRIE/ST AUG SHORES	47	8	17.0%	54	20	37.0%	\$86,250	\$124,850	+44.8%	\$132,775	\$131,940	-0.6%	\$94,350	\$158,612	+68.1%	\$150,908	\$147,449	-2.3%
335-ST AUGUSTINE SOUTH	9	2	22.2%	21	11	52.4%	\$95,900	\$97,000	+1.1%	\$145,000	\$150,000	+3.4%	\$93,181	\$93,255	+0.1%	\$229,767	\$152,950	-33.4%
336-RAVENSWOOD/W AUGUSTINE	115	27	23.5%	210	57	27.1%	\$71,000	\$74,050	+4.3%	\$140,000	\$115,495	-17.5%	\$74,551	\$85,031	+14.1%	\$142,811	\$128,351	-10.1%
337-OLD MOULTRIE RD/WILDWOOD	46	8	17.4%	71	19	26.8%	\$78,000	\$134,075	+71.9%	\$188,000	\$197,500	+5.1%	\$113,753	\$123,114	+8.2%	\$194,857	\$212,419	+9.0%
341-FLAGLER EST/HASTINGS	26	5	19.2%	41	22	53.7%	\$30,000	\$39,700	+32.3%	\$60,000	\$58,000	-3.3%	\$35,004	\$42,249	+20.7%	\$84,300	\$73,400	-12.9%
342-ST JOHN SR 207 S/W I-95	10	2	20.0%	27	10	37.0%	\$154,500	\$148,500	-3.9%	\$171,950	\$161,990	-5.8%	\$144,272	\$125,320	-13.1%	\$174,889	\$178,627	+2.1%
343-MOLASSES JNCTN/ELKTON	6	3	50.0%	4	3	75.0%	\$75,000	\$89,900	+19.9%	\$255,000	\$140,000	-45.1%	\$70,686	\$107,392	+51.9%	\$255,000	\$140,000	-45.1%
344-HASTINGS/TOCOI/RVRDALE	20	2	10.0%	12	7	58.3%	\$52,001	\$29,900	-42.5%	\$140,250	\$100,000	-28.7%	\$107,625	\$46,479	-56.8%	\$157,625	\$139,700	-11.4%
410-FERNANDINA BCH DOWNTOWN-WEST	5	1	20.0%	7	3	42.9%	\$64,397	\$62,500	-2.9%	\$220,166	\$250,000	+13.6%	\$79,739	\$62,667	-21.4%	\$251,594	\$217,250	-13.7%
420-FERNANDINA BCH-DOWNTOWN-EAST	9	2	22.2%	21	10	47.6%	\$162,000	\$102,760	-36.6%	\$126,880	\$190,000	+49.7%	\$161,613	\$112,654	-30.3%	\$126,880	\$177,042	+39.5%
430-NASSAU CNTY BEACHES-N	14	3	21.4%	7	4	57.1%	\$185,000	\$248,000	+34.1%	\$495,688	\$212,000	-57.2%	\$197,771	\$256,125	+29.5%	\$490,241	\$197,000	-59.8%
431-NASSAU CNTY BEACHES-S	3	1	33.3%	8	4	50.0%	\$164,000	\$156,500	-4.6%	\$193,600	\$320,000	+65.3%	\$204,746	\$159,641	-22.0%	\$193,600	\$449,500	+132.2%

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## September 2012

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price						Average Sales Price					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
							9-2011	9-2012	+ / -	9-2011	9-2012	+ / -	9-2011	9-2012	+ / -	9-2011	9-2012	+ / -
440-FERNANDINA BCH DOWNTOWN-SOUTH	1	1	100.0%	10	7	70.0%	\$83,628	\$110,000	+31.5%	\$248,700	\$135,000	-45.7%	\$104,527	\$138,493	+32.5%	\$347,100	\$284,667	-18.0%
450-AMELIA ISLAND	32	5	15.6%	42	10	23.8%	\$162,000	\$242,450	+49.7%	\$315,000	\$320,750	+1.8%	\$182,639	\$223,550	+22.4%	\$281,818	\$293,271	+4.1%
470-PINEY ISL AND AREA	0	0	--	2	0	0.0%	\$178,500	\$0	-100.0%	\$0	\$505,000	--	\$177,833	\$0	-100.0%	\$0	\$505,000	--
471-NASSAU CO N-CHESTER/PIRATES WOOD	44	15	34.1%	55	22	40.0%	\$127,250	\$115,950	-8.9%	\$173,590	\$150,000	-13.6%	\$145,455	\$119,016	-18.2%	\$184,412	\$159,487	-13.5%
472-ONEIL,NASSAVILLE,HOLLY PT	46	10	21.7%	75	30	40.0%	\$110,600	\$120,500	+9.0%	\$186,500	\$209,950	+12.6%	\$135,585	\$131,580	-3.0%	\$201,652	\$227,861	+13.0%
480-N-A1A/W LOFN CK	1	1	100.0%	1	1	100.0%	\$43,500	\$112,000	+157.5%	\$90,000	\$0	-100.0%	\$134,833	\$112,000	-16.9%	\$161,667	\$0	-100.0%
481-S-A1A/W LOFN CK	35	12	34.3%	34	19	55.9%	\$90,100	\$125,000	+38.7%	\$145,000	\$149,000	+2.8%	\$96,997	\$116,476	+20.1%	\$123,544	\$138,771	+12.3%
490-CALLAHAN	13	4	30.8%	18	12	66.7%	\$119,955	\$80,000	-33.3%	\$114,000	\$119,800	+5.1%	\$107,591	\$94,576	-12.1%	\$115,750	\$138,775	+19.9%
491-HILLARD	15	4	26.7%	11	9	81.8%	\$63,950	\$55,000	-14.0%	\$86,500	\$100,500	+16.2%	\$70,020	\$62,333	-11.0%	\$101,500	\$100,500	-1.0%
492-W I-95/N FL LNE	96	31	32.3%	100	57	57.0%	\$109,200	\$75,000	-31.3%	\$144,900	\$155,000	+7.0%	\$109,354	\$91,309	-16.5%	\$161,909	\$144,637	-10.7%
501-MACCLENNY AREA	49	13	26.5%	68	32	47.1%	\$113,300	\$112,500	-0.7%	\$140,000	\$137,575	-1.7%	\$104,070	\$120,335	+15.6%	\$149,596	\$141,708	-5.3%
502-BAKER COUNTY-NW	33	6	18.2%	17	8	47.1%	\$40,500	\$65,000	+60.5%	\$176,000	\$126,250	-28.3%	\$63,000	\$80,371	+27.6%	\$157,833	\$149,540	-5.3%
503-BAKER COUNTY-SOUTH	15	7	46.7%	23	13	56.5%	\$87,000	\$127,375	+46.4%	\$159,000	\$145,000	-8.8%	\$106,630	\$134,438	+26.1%	\$169,093	\$159,955	-5.4%
521-BRADFORD COUNTY-NE	31	14	45.2%	25	12	48.0%	\$57,000	\$31,750	-44.3%	\$81,000	\$82,000	+1.2%	\$60,800	\$60,248	-0.9%	\$102,375	\$101,869	-0.5%
522-BRADFORD COUNTY-NW	47	13	27.7%	35	26	74.3%	\$59,500	\$44,250	-25.6%	\$98,750	\$60,000	-39.2%	\$74,242	\$68,509	-7.7%	\$92,929	\$72,356	-22.1%
523-BRADFORD COUNTY-SE	67	7	10.4%	33	6	18.2%	\$51,500	\$94,500	+83.5%	\$105,000	\$109,900	+4.7%	\$67,021	\$103,417	+54.3%	\$119,429	\$126,246	+5.7%
524-BRADFORD COUNTY-SW	26	0	0.0%	14	8	57.1%	\$109,500	\$38,500	-64.8%	\$136,000	\$78,750	-42.1%	\$118,375	\$50,004	-57.8%	\$143,180	\$123,750	-13.6%
541-UNION COUNTY-NORTH	2	1	50.0%	3	1	33.3%	\$0	\$34,199	--	\$110,000	\$100,500	-8.6%	\$0	\$34,199	--	\$110,000	\$100,500	-8.6%
542-UNION COUNTY-SOUTH	6	3	50.0%	7	3	42.9%	\$75,000	\$36,000	-52.0%	\$122,000	\$215,000	+76.2%	\$94,000	\$41,067	-56.3%	\$122,000	\$209,125	+71.4%
561-GREATER PALATKA	135	30	22.2%	109	45	41.3%	\$40,500	\$39,125	-3.4%	\$80,125	\$70,900	-11.5%	\$56,067	\$60,576	+8.0%	\$95,068	\$92,040	-3.2%
562-BARDIN/WEST BOSTWICK	7	2	28.6%	13	7	53.8%	\$32,600	\$35,000	+7.4%	\$130,950	\$95,250	-27.3%	\$37,367	\$35,929	-3.8%	\$130,950	\$86,817	-33.7%
563-E BOSTWICK/BRIDGEPORT/CEDAR CR	43	3	7.0%	26	11	42.3%	\$102,275	\$43,949	-57.0%	\$72,000	\$155,000	+115.3%	\$110,969	\$64,339	-42.0%	\$89,313	\$148,542	+66.3%
564-E PALATKA/SAN MATEO/N SATSUMA	117	18	15.4%	66	25	37.9%	\$55,000	\$50,000	-9.1%	\$81,400	\$105,000	+29.0%	\$69,390	\$68,248	-1.6%	\$110,813	\$149,244	+34.7%
571-INTERLACHEN-SE	14	3	21.4%	16	9	56.3%	\$42,500	\$38,900	-8.5%	\$35,000	\$50,000	+42.9%	\$34,984	\$52,606	+50.4%	\$35,444	\$56,557	+59.6%
572-INTERLACHEN-NE	63	11	17.5%	55	7	12.7%	\$31,299	\$16,500	-47.3%	\$39,000	\$39,000	0.0%	\$33,389	\$23,125	-30.7%	\$50,171	\$64,837	+29.2%
573-INTERLACHEN-SW	23	1	4.3%	14	3	21.4%	\$20,000	\$49,000	+145.0%	\$35,000	\$76,000	+117.1%	\$23,786	\$48,000	+101.8%	\$46,000	\$81,218	+76.6%
574-INTERLACHEN-NW	41	6	14.6%	20	4	20.0%	\$25,000	\$41,750	+67.0%	\$72,500	\$45,750	-36.9%	\$44,663	\$47,625	+6.6%	\$79,625	\$54,119	-32.0%
575-WEST OF SR21	17	3	17.6%	8	3	37.5%	\$23,000	\$93,000	+304.3%	\$30,000	\$75,000	+150.0%	\$23,000	\$91,967	+299.9%	\$174,300	\$99,880	-42.7%
576-GEORGES LAKE	17	2	11.8%	10	7	70.0%	\$39,900	\$108,500	+171.9%	\$165,000	\$150,000	-9.1%	\$74,330	\$117,833	+58.5%	\$173,333	\$129,667	-25.2%
581-SATSUMA/HOOT OWL RIDGE	55	4	7.3%	28	7	25.0%	\$22,500	\$24,000	+6.7%	\$45,000	\$52,000	+15.6%	\$27,800	\$28,929	+4.1%	\$80,787	\$54,057	-33.1%
582-POMONA PARK/WELAKA/LK COMO	106	9	8.5%	62	12	19.4%	\$38,000	\$51,000	+34.2%	\$72,000	\$58,500	-18.8%	\$48,223	\$77,779	+61.3%	\$101,176	\$85,996	-15.0%
583-CRESCENT CITY/GEORGETOWN/FRUIT	99	6	6.1%	50	8	16.0%	\$51,950	\$51,000	-1.8%	\$33,000	\$46,000	+39.4%	\$79,207	\$83,671	+5.6%	\$40,837	\$73,571	+80.2%
584-OCALA NATIONAL FOREST/OKLAWAHA	2	0	0.0%	0	0	--	\$0	\$0	--	\$260,000	\$0	-100.0%	\$0	\$0	--	\$260,000	\$0	-100.0%