

# Lender-Mediated Report

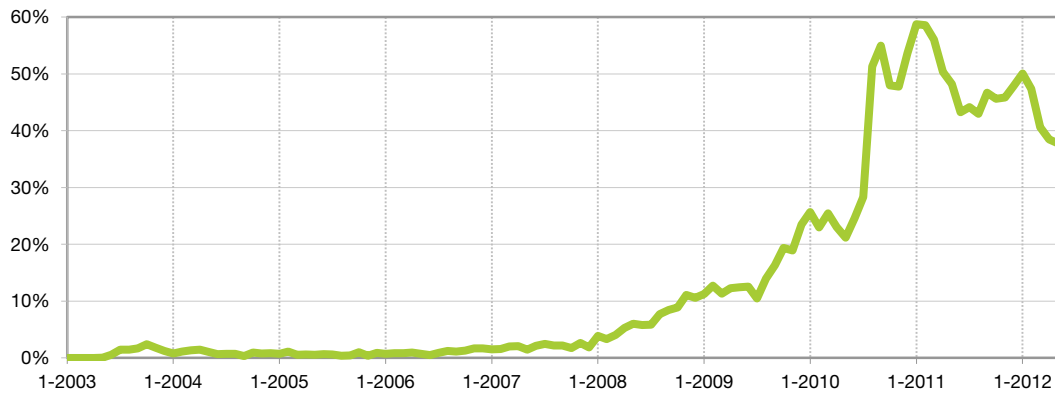
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS

Residential real estate activity comprised of single-family properties, townhomes, and condominiums combined.

Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale."

## June 2012

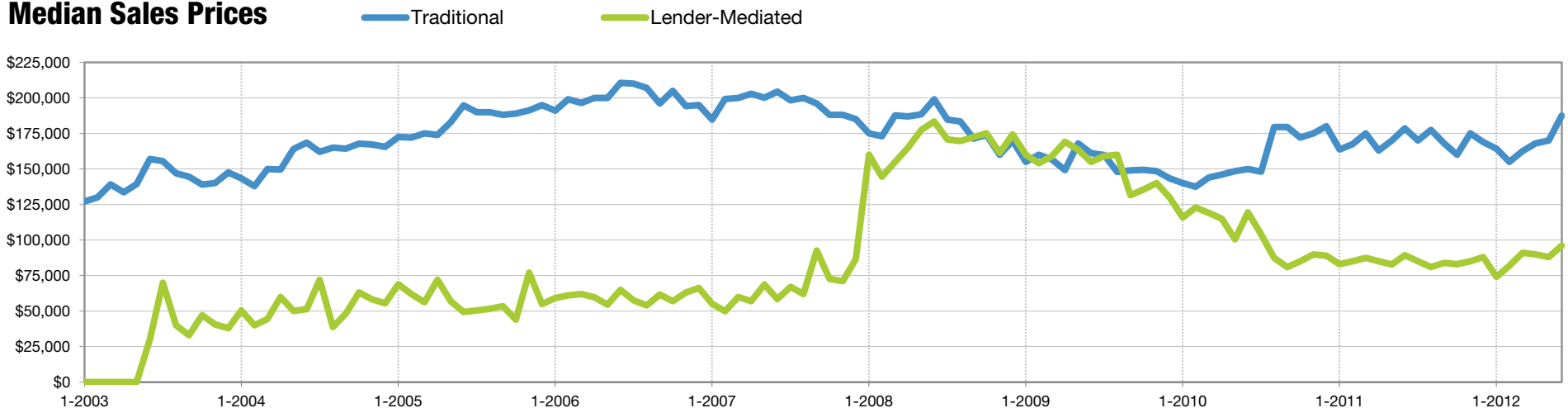
### Share of Closed Sales that were Lender-Mediated: 36.3%



Closed Sales	6-2011	6-2012	+ / -
Traditional	921	997	+8.3%
Lender-Mediated	701	568	-19.0%
Total Market*	1,622	1,565	-3.5%

Median Sales Price	6-2011	6-2012	+ / -
Traditional	\$178,500	\$187,500	+5.0%
Lender-Mediated	\$89,250	\$96,000	+7.6%
Total Market*	\$135,364	\$149,000	+10.1%

### Median Sales Prices



\*Total Market figures are not a summation of traditional and lender-mediated activity, as some lender-mediated homes are listed both as a foreclosure and short sale. Current as of July 9, 2012. All data from Northeast Florida Multiple Listing Service. Powered by 10K Research and Marketing.

# Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

## June 2012

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -
011-SAN MARCO	99	14	14.1%	146	25	17.1%	\$135,000	\$145,250	+7.6%	\$205,845	\$215,050	+4.5%	\$135,058	\$203,777	+50.9%	\$304,334	\$333,723	+9.7%
012-SAN JOSE	167	47	28.1%	251	98	39.0%	\$52,000	\$59,900	+15.2%	\$87,500	\$96,000	+9.7%	\$66,340	\$74,629	+12.5%	\$193,799	\$225,104	+16.2%
013-BEAUCLERC/MANDARIN N	176	65	36.9%	426	187	43.9%	\$85,000	\$85,050	+0.1%	\$126,500	\$125,000	-1.2%	\$100,858	\$101,257	+0.4%	\$178,218	\$164,434	-7.7%
014-MANDARIN	232	85	36.6%	518	195	37.6%	\$135,450	\$150,000	+10.7%	\$180,000	\$175,000	-2.8%	\$158,119	\$156,250	-1.2%	\$228,202	\$217,159	-4.8%
015-BARTRAM	73	36	49.3%	319	180	56.4%	\$125,000	\$111,500	-10.8%	\$134,075	\$148,290	+10.6%	\$132,971	\$121,115	-8.9%	\$145,168	\$167,406	+15.3%
021-ST NICHOLAS	87	34	39.1%	151	63	41.7%	\$42,000	\$37,000	-11.9%	\$70,000	\$58,000	-17.1%	\$54,728	\$55,165	+0.8%	\$95,090	\$96,685	+1.7%
022-GROVE PK/SAN SOUCI	127	64	50.4%	389	237	60.9%	\$58,900	\$67,000	+13.8%	\$71,000	\$75,250	+6.0%	\$74,718	\$79,313	+6.2%	\$121,412	\$111,787	-7.9%
023-E OF SS BLVD	158	75	47.5%	525	283	53.9%	\$70,000	\$71,025	+1.5%	\$85,000	\$88,360	+4.0%	\$85,956	\$82,990	-3.5%	\$152,913	\$135,419	-11.4%
024-BAYMEADOWS/DEERWOOD	167	60	35.9%	486	245	50.4%	\$62,250	\$61,550	-1.1%	\$102,500	\$98,250	-4.1%	\$92,266	\$92,490	+0.2%	\$231,972	\$229,554	-1.0%
025-ICW N-BCH & S ATL	87	29	33.3%	230	95	41.3%	\$144,900	\$148,000	+2.1%	\$176,750	\$174,000	-1.6%	\$157,204	\$150,438	-4.3%	\$207,936	\$213,590	+2.7%
026-ICW S-BCH & N JTB	197	43	21.8%	487	196	40.2%	\$90,000	\$81,000	-10.0%	\$190,000	\$214,250	+12.8%	\$149,625	\$135,258	-9.6%	\$313,308	\$337,076	+7.6%
027-ICW S-JTB	78	15	19.2%	134	37	27.6%	\$145,000	\$95,000	-34.5%	\$205,970	\$191,000	-7.3%	\$183,343	\$166,416	-9.2%	\$312,118	\$262,300	-16.0%
031-RIVERSIDE	49	14	28.6%	73	34	46.6%	\$53,500	\$124,500	+132.7%	\$126,000	\$139,900	+11.0%	\$90,146	\$111,526	+23.7%	\$216,776	\$214,009	-1.3%
032-AVONDALE	126	24	19.0%	182	46	25.3%	\$133,000	\$89,500	-32.7%	\$175,000	\$163,750	-6.4%	\$170,743	\$128,033	-25.0%	\$236,456	\$283,712	+20.0%
033-ORTEGA/VENETIA	92	14	15.2%	103	27	26.2%	\$225,000	\$222,500	-1.1%	\$240,250	\$237,500	-1.1%	\$275,223	\$352,184	+28.0%	\$352,680	\$329,319	-6.6%
041-ARLINGTON	294	113	38.4%	615	320	52.0%	\$49,900	\$50,000	+0.2%	\$79,900	\$75,000	-6.1%	\$64,401	\$63,430	-1.5%	\$121,692	\$107,717	-11.5%
042-FT CAROLINE	137	66	48.2%	365	178	48.8%	\$81,500	\$86,100	+5.6%	\$123,450	\$118,750	-3.8%	\$101,838	\$105,609	+3.7%	\$173,623	\$180,029	+3.7%
043-ICW N-ATLANTIC BLVD	132	50	37.9%	269	145	53.9%	\$130,000	\$125,000	-3.8%	\$160,000	\$147,000	-8.1%	\$183,653	\$152,151	-17.2%	\$290,902	\$243,175	-16.4%
051-MURRAY HILL	87	37	42.5%	127	64	50.4%	\$31,000	\$33,100	+6.8%	\$39,100	\$40,000	+2.3%	\$38,851	\$41,437	+6.7%	\$81,541	\$66,136	-18.9%
052-LAKESHORE	57	27	47.4%	84	43	51.2%	\$33,000	\$34,500	+4.5%	\$42,700	\$41,600	-2.6%	\$38,385	\$34,186	-10.9%	\$65,230	\$83,803	+28.5%
053-HYDE GROVE AREA	54	26	48.1%	97	54	55.7%	\$33,500	\$29,000	-13.4%	\$54,900	\$39,950	-27.2%	\$45,012	\$35,227	-21.7%	\$91,632	\$81,525	-11.0%
054-CEDAR HILLS	43	18	41.9%	108	51	47.2%	\$36,000	\$34,275	-4.8%	\$40,000	\$37,000	-7.5%	\$39,639	\$35,465	-10.5%	\$74,742	\$59,088	-20.9%
055-CONF PT/ORTEGA FARMS	36	14	38.9%	59	24	40.7%	\$90,000	\$70,000	-22.2%	\$105,000	\$109,900	+4.7%	\$99,688	\$100,722	+1.0%	\$158,838	\$137,000	-13.7%
056-YUKN/WESC/OAK H	110	52	47.3%	255	152	59.6%	\$54,000	\$51,750	-4.2%	\$72,000	\$70,000	-2.8%	\$64,029	\$67,555	+5.5%	\$101,449	\$86,640	-14.6%
061-NORMANDY AREA	87	45	51.7%	169	105	62.1%	\$54,000	\$62,000	+14.8%	\$74,900	\$72,700	-2.9%	\$62,908	\$68,400	+8.7%	\$126,166	\$97,294	-22.9%
062-CRYSTAL SPR/COUNTRY CREEK	92	44	47.8%	174	76	43.7%	\$90,300	\$85,000	-5.9%	\$100,500	\$113,000	+12.4%	\$99,081	\$90,396	-8.8%	\$130,268	\$145,439	+11.6%
063-JACKSONVILLE HEIGHTS/OAK HILL	100	56	56.0%	248	153	61.7%	\$48,250	\$40,550	-16.0%	\$54,000	\$47,000	-13.0%	\$51,126	\$46,359	-9.3%	\$73,263	\$62,408	-14.8%
064-BENT CREEK/PLUM TREE	55	22	40.0%	99	43	43.4%	\$120,000	\$100,450	-16.3%	\$132,000	\$125,500	-4.9%	\$113,622	\$103,347	-9.0%	\$136,147	\$135,262	-0.7%
065-PANTHER CREEK/ADAMS LK/DUVAL SW	29	15	51.7%	33	26	78.8%	\$107,500	\$100,450	-6.6%	\$120,000	\$109,900	-8.4%	\$109,904	\$105,213	-4.3%	\$127,495	\$135,257	+6.1%
066-CECIL COMMERCE AREA	11	2	18.2%	20	3	15.0%	\$160,000	\$232,000	+45.0%	\$145,000	\$146,795	+1.2%	\$193,900	\$191,667	-1.2%	\$136,763	\$143,420	+4.9%
067-COLINS RD/ARGYLE/OAKLEAFPLNT-DUVAL	128	77	60.2%	298	167	56.0%	\$70,938	\$75,000	+5.7%	\$93,000	\$97,950	+5.3%	\$85,012	\$84,349	-0.8%	\$117,964	\$112,200	-4.9%
071-BRENTWOOD/EVERGREEN	89	38	42.7%	129	74	57.4%	\$15,500	\$15,750	+1.6%	\$15,500	\$18,000	+16.1%	\$19,901	\$19,242	-3.3%	\$30,472	\$34,595	+13.5%
072-SPRINGFIELD	84	27	32.1%	97	59	60.8%	\$15,300	\$29,900	+95.4%	\$38,900	\$38,000	-2.3%	\$50,493	\$52,866	+4.7%	\$140,970	\$81,316	-42.3%
073-DOWNTOWN JAX/NORTHBANK	14	6	42.9%	34	16	47.1%	\$76,950	\$89,250	+16.0%	\$79,000	\$96,750	+22.5%	\$76,947	\$101,407	+31.8%	\$109,045	\$139,561	+28.0%
074-PAXON	116	56	48.3%	146	86	58.9%	\$12,500	\$13,500	+8.0%	\$15,000	\$15,150	+1.0%	\$15,313	\$14,888	-2.8%	\$70,962	\$55,067	-22.4%
075-TROUT RIV/COLLEGE PRK/RIBAULT MNR	220	87	39.5%	363	231	63.6%	\$16,500	\$17,776	+7.7%	\$19,050	\$19,000	-0.3%	\$24,348	\$25,247	+3.7%	\$54,331	\$41,815	-23.0%

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## June 2012

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -
081-MARIETA/WHITSE/BALDWIN	98	45	45.9%	128	64	50.0%	\$89,900	\$81,900	-8.9%	\$109,900	\$117,000	+6.5%	\$93,957	\$94,226	+0.3%	\$136,375	\$140,503	+3.0%
082-DINSMORE/NORTHWEST DUVAL	9	4	44.4%	11	8	72.7%	\$22,250	\$61,900	+178.2%	\$28,001	\$112,450	+301.6%	\$50,465	\$110,275	+118.5%	\$81,463	\$156,633	+92.3%
091-GARDN CTY/AIRPORT	146	75	51.4%	306	198	64.7%	\$71,000	\$75,150	+5.8%	\$96,300	\$88,000	-8.6%	\$77,351	\$77,942	+0.8%	\$124,919	\$126,084	+0.9%
092-OCEANWAY/PECAN PARK	136	58	42.6%	278	136	48.9%	\$130,900	\$121,000	-7.6%	\$156,750	\$155,000	-1.1%	\$130,119	\$118,407	-9.0%	\$172,909	\$178,565	+3.3%
095-SAN MATEO/EASTPORT	27	9	33.3%	46	14	30.4%	\$69,500	\$46,950	-32.4%	\$91,500	\$106,000	+15.8%	\$114,697	\$93,300	-18.7%	\$156,533	\$153,610	-1.9%
096-FT GEORGE/BLOUNT IS/CEDAR PT	118	52	44.1%	181	98	54.1%	\$155,000	\$135,250	-12.7%	\$161,141	\$147,000	-8.8%	\$161,708	\$153,071	-5.3%	\$200,278	\$199,219	-0.5%
121-FLEMING ISLAND-NE	23	6	26.1%	15	4	26.7%	\$162,000	\$145,000	-10.5%	\$185,500	\$158,500	-14.6%	\$193,950	\$137,667	-29.0%	\$498,333	\$208,727	-58.1%
122-FLEMING ISLAND-NW	93	20	21.5%	147	49	33.3%	\$235,000	\$202,000	-14.0%	\$245,350	\$235,000	-4.2%	\$271,720	\$227,341	-16.3%	\$301,602	\$295,181	-2.1%
123-FLEMING ISLAND-SE	38	7	18.4%	77	22	28.6%	\$120,000	\$136,370	+13.6%	\$168,500	\$189,000	+12.2%	\$141,529	\$152,984	+8.1%	\$268,287	\$277,683	+3.5%
124-FLEMING ISLAND-SW	59	26	44.1%	170	77	45.3%	\$149,000	\$106,000	-28.9%	\$142,000	\$146,000	+2.8%	\$147,725	\$149,446	+1.2%	\$177,447	\$190,781	+7.5%
131-MDWBK/LOCH RANE	32	11	34.4%	54	19	35.2%	\$59,000	\$57,000	-3.4%	\$90,000	\$139,750	+55.3%	\$102,347	\$110,792	+8.3%	\$157,902	\$191,166	+21.1%
132-BELLAIR/GROVE PARK	33	11	33.3%	71	37	52.1%	\$57,250	\$61,000	+6.6%	\$73,000	\$75,000	+2.7%	\$58,617	\$61,822	+5.5%	\$99,337	\$92,391	-7.0%
133-NORTH ORANGE PK	12	4	33.3%	27	12	44.4%	\$43,500	\$36,950	-15.1%	\$117,000	\$86,000	-26.5%	\$71,400	\$45,763	-35.9%	\$188,262	\$307,835	+63.5%
134-SOUTH BLANDING	49	28	57.1%	87	41	47.1%	\$106,500	\$99,129	-6.9%	\$117,050	\$116,280	-0.7%	\$101,130	\$96,453	-4.6%	\$138,466	\$135,316	-2.3%
135-PARK W/MONTCLAIR	12	7	58.3%	39	18	46.2%	\$108,500	\$87,250	-19.6%	\$123,500	\$124,000	+0.4%	\$102,930	\$89,175	-13.4%	\$132,244	\$141,200	+6.8%
136-LAKESIDE EST	26	10	38.5%	48	21	43.8%	\$95,000	\$102,200	+7.6%	\$101,977	\$129,000	+26.5%	\$98,647	\$110,350	+11.9%	\$131,613	\$138,833	+5.5%
137-DOCTORS LAKE	54	10	18.5%	45	15	33.3%	\$225,450	\$135,000	-40.1%	\$194,250	\$169,000	-13.0%	\$253,004	\$137,867	-45.5%	\$232,760	\$284,832	+22.4%
138-TNGLWD/ORANGE PRK S	75	53	70.7%	171	98	57.3%	\$89,250	\$89,950	+0.8%	\$100,000	\$101,500	+1.5%	\$96,930	\$96,504	-0.4%	\$125,805	\$114,949	-8.6%
139-OAKLEAF PLNTN/ORANGE PARK NW	191	94	49.2%	460	253	55.0%	\$127,000	\$114,000	-10.2%	\$144,500	\$139,450	-3.5%	\$133,303	\$124,127	-6.9%	\$194,220	\$188,034	-3.2%
141-MIDDLEBURG	58	23	39.7%	107	49	45.8%	\$49,900	\$100,500	+101.4%	\$63,440	\$90,603	+42.8%	\$71,729	\$111,726	+55.8%	\$108,257	\$103,128	-4.7%
142-MIDDLEBURG E/LAKE ASBURY	138	64	46.4%	269	136	50.6%	\$109,000	\$109,856	+0.8%	\$127,750	\$135,000	+5.7%	\$112,073	\$124,383	+11.0%	\$163,957	\$177,016	+8.0%
143-FOXMEADOW AREA	52	19	36.5%	123	34	27.6%	\$102,750	\$109,100	+6.2%	\$161,000	\$155,000	-3.7%	\$112,735	\$123,110	+9.2%	\$174,830	\$175,731	+0.5%
144-MIDDLEBURG-SE	15	1	6.7%	22	12	54.5%	\$143,200	\$90,000	-37.2%	\$165,000	\$145,100	-12.1%	\$130,436	\$103,583	-20.6%	\$194,371	\$212,890	+9.5%
145-MIDDLEBURG-SW	52	12	23.1%	81	32	39.5%	\$41,950	\$92,250	+119.9%	\$78,500	\$89,900	+14.5%	\$71,536	\$85,964	+20.2%	\$100,840	\$97,163	-3.6%
151-KEYSTONE HGTS	151	25	16.6%	103	34	33.0%	\$47,650	\$60,450	+26.9%	\$74,000	\$70,000	-5.4%	\$62,102	\$66,922	+7.8%	\$110,659	\$102,253	-7.6%
152-KINGSLEY LAKE	4	0	0.0%	0	0	--	\$0	\$0	--	\$100,000	\$0	-100.0%	\$0	\$0	--	\$100,000	\$0	-100.0%
161-GREEN COVE SPRS	105	39	37.1%	124	48	38.7%	\$110,150	\$105,975	-3.8%	\$130,000	\$138,000	+6.2%	\$123,553	\$120,838	-2.2%	\$223,604	\$186,929	-16.4%
162-RUSS L/PEN FRMS	2	1	50.0%	5	3	60.0%	\$165,000	\$131,200	-20.5%	\$183,950	\$154,200	-16.2%	\$196,333	\$131,200	-33.2%	\$181,913	\$291,700	+60.4%
211-JACKSONVILLE BCH-NE	30	10	33.3%	55	22	40.0%	\$275,000	\$299,000	+8.7%	\$332,500	\$300,000	-9.8%	\$296,609	\$313,567	+5.7%	\$559,706	\$404,394	-27.7%
212-JACKSONVILLE BCH-SE	75	7	9.3%	132	28	21.2%	\$322,500	\$245,000	-24.0%	\$259,000	\$285,000	+10.0%	\$338,391	\$272,800	-19.4%	\$422,303	\$456,315	+8.1%
213-JACKSONVILLE BCH-NW	23	6	26.1%	83	23	27.7%	\$170,000	\$142,700	-16.1%	\$177,500	\$168,000	-5.4%	\$169,697	\$147,032	-13.4%	\$211,051	\$204,762	-3.0%
214-JACKSONVILLE BCH-SW	60	16	26.7%	219	86	39.3%	\$82,500	\$85,500	+3.6%	\$173,000	\$215,000	+24.3%	\$141,153	\$133,246	-5.6%	\$214,768	\$267,802	+24.7%
221-NEPTUNE BCH-EAST	21	1	4.8%	23	5	21.7%	\$395,000	\$405,000	+2.5%	\$425,000	\$380,000	-10.6%	\$367,450	\$363,980	-0.9%	\$694,964	\$551,056	-20.7%
222-NEPTUNE BCH-WEST	12	3	25.0%	55	21	38.2%	\$196,500	\$193,750	-1.4%	\$239,000	\$230,000	-3.8%	\$272,483	\$209,720	-23.0%	\$286,909	\$294,927	+2.8%
231-ATLANTIC BCH-EAST	74	18	24.3%	150	31	20.7%	\$120,450	\$200,000	+66.0%	\$267,500	\$295,100	+10.3%	\$224,343	\$205,697	-8.3%	\$465,982	\$430,223	-7.7%
232-ATLANTIC BCH/MAYPORT-WEST	17	6	35.3%	68	37	54.4%	\$68,000	\$78,825	+15.9%	\$75,625	\$93,000	+23.0%	\$76,464	\$88,710	+16.0%	\$108,026	\$128,717	+19.2%

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	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -
251-PVB E A1A-N CORONA	37	2	5.4%	56	5	8.9%	\$330,000	\$259,900	-21.2%	\$700,000	\$882,750	+26.1%	\$487,620	\$255,200	-47.7%	\$1,057,779	\$1,176,098	+11.2%
252-PVB W A1A-N SOLANA	85	21	24.7%	144	50	34.7%	\$86,250	\$94,750	+9.9%	\$219,750	\$172,500	-21.5%	\$189,728	\$177,633	-6.4%	\$635,983	\$550,833	-13.4%
261-PVB E A1A-S CORONA	123	16	13.0%	152	32	21.1%	\$142,000	\$151,500	+6.7%	\$300,000	\$268,000	-10.7%	\$248,841	\$219,206	-11.9%	\$582,991	\$451,246	-22.6%
262-PVB W A1A-S SOLANA/PALM VALLEY	129	22	17.1%	209	60	28.7%	\$99,950	\$144,000	+44.1%	\$260,000	\$301,000	+15.8%	\$196,459	\$215,489	+9.7%	\$428,345	\$427,045	-0.3%
263-PVB W A1A-S CR-210	90	12	13.3%	76	14	18.4%	\$349,500	\$368,750	+5.5%	\$415,000	\$470,000	+13.3%	\$342,016	\$448,190	+31.0%	\$527,811	\$601,188	+13.9%
264-SOUTH PVB/VILANO BCH	86	14	16.3%	69	21	30.4%	\$325,000	\$252,500	-22.3%	\$346,250	\$390,000	+12.6%	\$346,097	\$346,480	+0.1%	\$451,465	\$629,832	+39.5%
265-PONTE VEDRA/NOCATEE-STJ	80	15	18.8%	319	33	10.3%	\$184,000	\$189,000	+2.7%	\$273,823	\$268,728	-1.9%	\$234,221	\$256,379	+9.5%	\$310,152	\$296,897	-4.3%
301-JUL CK/SWITZ	333	60	18.0%	755	182	24.1%	\$178,500	\$172,500	-3.4%	\$229,654	\$235,000	+2.3%	\$199,287	\$192,273	-3.5%	\$280,465	\$278,277	-0.8%
302-ORANGEDALE AREA	31	6	19.4%	28	10	35.7%	\$272,500	\$175,000	-35.8%	\$285,000	\$241,156	-15.4%	\$316,675	\$285,222	-9.9%	\$339,292	\$310,760	-8.4%
303-PALMO/SIX MILE AREA	17	1	5.9%	13	6	46.2%	\$160,000	\$163,000	+1.9%	\$171,250	\$169,000	-1.3%	\$193,521	\$185,685	-4.0%	\$390,000	\$308,000	-21.0%
304- 210 SOUTH	101	33	32.7%	223	95	42.6%	\$168,000	\$175,000	+4.2%	\$209,530	\$211,500	+0.9%	\$173,147	\$176,065	+1.7%	\$261,301	\$245,031	-6.2%
305-WORLD GOLF V-CENTRAL	53	15	28.3%	85	16	18.8%	\$170,000	\$189,450	+11.4%	\$200,000	\$235,000	+17.5%	\$176,917	\$184,988	+4.6%	\$192,467	\$251,222	+30.5%
306-WORLD GOLF V-NE	8	0	0.0%	4	0	0.0%	\$0	\$0	--	\$199,990	\$213,250	+6.6%	\$0	\$0	--	\$199,990	\$197,875	-1.1%
307-WORLD GOLF V-SE	3	3	100.0%	1	1	100.0%	\$57,000	\$75,000	+31.6%	\$58,450	\$75,000	+28.3%	\$53,460	\$75,000	+40.3%	\$74,990	\$0	-100.0%
308-WORLD GOLF V-SW	55	19	34.5%	165	51	30.9%	\$166,821	\$160,000	-4.1%	\$196,000	\$190,909	-2.6%	\$169,608	\$154,540	-8.9%	\$207,735	\$215,438	+3.7%
309-WORLD GOLF V-WEST	100	29	29.0%	140	77	55.0%	\$152,000	\$141,975	-6.6%	\$167,000	\$155,000	-7.2%	\$189,591	\$166,023	-12.4%	\$215,945	\$204,560	-5.3%
312-PALENCIA AREA	70	20	28.6%	120	38	31.7%	\$250,000	\$226,000	-9.6%	\$269,750	\$250,000	-7.3%	\$264,103	\$256,382	-2.9%	\$346,184	\$303,467	-12.3%
313-WHITECASTLE/AIRPORT AREA	14	0	0.0%	15	11	73.3%	\$91,750	\$78,000	-15.0%	\$97,000	\$81,500	-16.0%	\$122,640	\$82,355	-32.8%	\$110,143	\$170,967	+55.2%
321-NORTH CITY	10	3	30.0%	19	5	26.3%	\$102,000	\$103,000	+1.0%	\$105,000	\$111,699	+6.4%	\$139,538	\$96,580	-30.8%	\$197,000	\$183,214	-7.0%
322-DOWNTOWN ST AUGUSTINE	17	1	5.9%	25	6	24.0%	\$121,000	\$216,925	+79.3%	\$188,613	\$215,000	+14.0%	\$181,238	\$345,975	+90.9%	\$284,141	\$316,889	+11.5%
323-DAVIS SHORES	27	3	11.1%	33	5	15.2%	\$218,285	\$260,000	+19.1%	\$199,000	\$175,000	-12.1%	\$288,834	\$374,000	+29.5%	\$239,298	\$240,486	+0.5%
331-ST AUGUSTINE BCH	127	19	15.0%	163	38	23.3%	\$191,000	\$166,500	-12.8%	\$261,750	\$267,750	+2.3%	\$231,936	\$215,081	-7.3%	\$336,526	\$334,941	-0.5%
332-CRESCENT BCH/SUMMER HVN	24	4	16.7%	14	5	35.7%	\$379,900	\$271,000	-28.7%	\$342,900	\$353,250	+3.0%	\$415,856	\$407,200	-2.1%	\$299,992	\$476,556	+58.9%
333-ST JOHNS CO-SE	5	0	0.0%	4	2	50.0%	\$158,690	\$188,700	+18.9%	\$195,000	\$105,100	-46.1%	\$147,970	\$188,700	+27.5%	\$214,700	\$66,500	-69.0%
334-MOULTRIE/ST AUG SHORES	42	11	26.2%	47	17	36.2%	\$90,000	\$115,000	+27.8%	\$125,000	\$121,600	-2.7%	\$97,267	\$156,088	+60.5%	\$153,208	\$129,600	-15.4%
335-ST AUGUSTINE SOUTH	13	6	46.2%	27	12	44.4%	\$97,450	\$100,000	+2.6%	\$120,000	\$120,000	0.0%	\$95,070	\$100,483	+5.7%	\$213,118	\$144,967	-32.0%
336-RAVENSWOOD/W AUGUSTINE	98	25	25.5%	227	65	28.6%	\$73,500	\$75,000	+2.0%	\$100,000	\$99,900	-0.1%	\$76,960	\$86,099	+11.9%	\$147,905	\$129,297	-12.6%
337-OLD MOULTRIE RD/WILDWOOD	35	6	17.1%	66	24	36.4%	\$82,000	\$130,000	+58.5%	\$169,945	\$175,015	+3.0%	\$107,983	\$118,156	+9.4%	\$190,200	\$215,473	+13.3%
341-FLAGLER EST/HASTINGS	16	1	6.3%	44	25	56.8%	\$35,000	\$33,951	-3.0%	\$45,000	\$43,000	-4.4%	\$37,353	\$38,437	+2.9%	\$74,744	\$74,216	-0.7%
342-ST JOHN SR 207 S/W I-95	18	2	11.1%	23	8	34.8%	\$140,000	\$152,000	+8.6%	\$166,450	\$161,000	-3.3%	\$134,896	\$135,475	+0.4%	\$182,967	\$177,411	-3.0%
343-MOLASSES JNCTN/ELKTON	6	1	16.7%	3	3	100.0%	\$69,625	\$75,000	+7.7%	\$86,090	\$75,000	-12.9%	\$69,625	\$106,500	+53.0%	\$161,420	\$0	-100.0%
344-HASTINGS/TOCOI/RVRDALE	18	3	16.7%	16	9	56.3%	\$47,200	\$50,551	+7.1%	\$67,500	\$57,500	-14.8%	\$44,275	\$53,359	+20.5%	\$126,833	\$139,571	+10.0%
410-FERNANDINA BCH DOWNTOWN-WEST	6	1	16.7%	12	2	16.7%	\$80,000	\$72,647	-9.2%	\$109,950	\$225,078	+104.7%	\$91,244	\$72,647	-20.4%	\$159,967	\$246,516	+54.1%
420-FERNANDINA BCH-DOWNTOWN-EAST	11	1	9.1%	18	11	61.1%	\$207,000	\$100,000	-51.7%	\$207,000	\$123,440	-40.4%	\$179,113	\$114,677	-36.0%	\$0	\$166,479	--
430-NASSAU CNTY BEACHES-N	16	3	18.8%	5	3	60.0%	\$185,000	\$231,000	+24.9%	\$259,500	\$231,000	-11.0%	\$197,771	\$224,833	+13.7%	\$427,741	\$456,000	+6.6%
431-NASSAU CNTY BEACHES-S	6	1	16.7%	9	6	66.7%	\$154,500	\$150,000	-2.9%	\$168,000	\$157,000	-6.5%	\$218,270	\$127,513	-41.6%	\$193,600	\$257,667	+33.1%

# Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

## June 2012

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -	6-2011	6-2012	+ / -
440-FERNANDINA BCH DOWNTOWN-SOUTH	1	0	0.0%	15	10	66.7%	\$120,000	\$97,925	-18.4%	\$127,500	\$112,000	-12.2%	\$121,928	\$120,965	-0.8%	\$189,633	\$269,100	+41.9%
450-AMELIA ISLAND	30	6	20.0%	37	10	27.0%	\$162,000	\$205,450	+26.8%	\$227,750	\$279,900	+22.9%	\$177,485	\$193,090	+8.8%	\$253,013	\$291,665	+15.3%
470-PINEY ISL AND AREA	1	0	0.0%	3	1	33.3%	\$154,250	\$225,000	+45.9%	\$154,250	\$480,000	+211.2%	\$154,250	\$225,000	+45.9%	\$0	\$505,000	--
471-NASSAU CO N-CHESTER/PIRATES WOOD	46	15	32.6%	57	23	40.4%	\$141,760	\$119,200	-15.9%	\$155,604	\$143,000	-8.1%	\$157,538	\$131,302	-16.7%	\$177,419	\$167,133	-5.8%
472-ONEIL,NASSAVILLE,HOLLY PT	48	13	27.1%	71	26	36.6%	\$142,000	\$115,900	-18.4%	\$169,900	\$182,750	+7.6%	\$144,581	\$142,550	-1.4%	\$194,726	\$194,302	-0.2%
480-N-A1A/W LOFN CK	1	1	100.0%	2	1	50.0%	\$43,500	\$112,000	+157.5%	\$85,000	\$211,000	+148.2%	\$134,833	\$112,000	-16.9%	\$87,500	\$310,000	+254.3%
481-S-A1A/W LOFN CK	27	9	33.3%	35	17	48.6%	\$100,000	\$105,000	+5.0%	\$102,450	\$125,000	+22.0%	\$97,366	\$101,912	+4.7%	\$104,350	\$138,478	+32.7%
490-CALLAHAN	13	2	15.4%	18	10	55.6%	\$150,000	\$98,000	-34.7%	\$135,000	\$119,000	-11.9%	\$141,000	\$106,811	-24.2%	\$142,067	\$141,741	-0.2%
491-HILLARD	15	1	6.7%	14	8	57.1%	\$104,900	\$65,000	-38.0%	\$118,000	\$75,000	-36.4%	\$95,614	\$70,286	-26.5%	\$113,688	\$95,000	-16.4%
492-W I-95/N FL LNE	80	22	27.5%	101	55	54.5%	\$121,500	\$79,761	-34.4%	\$125,000	\$122,250	-2.2%	\$119,573	\$90,016	-24.7%	\$150,979	\$146,757	-2.8%
501-MACCLENNY AREA	56	17	30.4%	75	32	42.7%	\$114,500	\$112,500	-1.7%	\$134,950	\$122,850	-9.0%	\$108,000	\$114,199	+5.7%	\$149,795	\$134,418	-10.3%
502-BAKER COUNTY-NW	30	7	23.3%	16	7	43.8%	\$42,000	\$62,450	+48.7%	\$129,250	\$92,500	-28.4%	\$75,429	\$61,400	-18.6%	\$185,444	\$159,378	-14.1%
503-BAKER COUNTY-SOUTH	13	4	30.8%	30	16	53.3%	\$86,000	\$87,500	+1.7%	\$99,900	\$122,250	+22.4%	\$99,413	\$110,416	+11.1%	\$142,090	\$164,450	+15.7%
521-BRADFORD COUNTY-NE	25	8	32.0%	28	14	50.0%	\$34,500	\$47,473	+37.6%	\$80,000	\$82,000	+2.5%	\$53,167	\$72,061	+35.5%	\$91,071	\$106,415	+16.8%
522-BRADFORD COUNTY-NW	44	10	22.7%	31	18	58.1%	\$54,950	\$38,500	-29.9%	\$97,500	\$53,000	-45.6%	\$68,636	\$70,568	+2.8%	\$113,235	\$73,231	-35.3%
523-BRADFORD COUNTY-SE	58	5	8.6%	31	7	22.6%	\$45,950	\$59,500	+29.5%	\$101,000	\$89,950	-10.9%	\$62,000	\$75,736	+22.2%	\$131,606	\$118,035	-10.3%
524-BRADFORD COUNTY-SW	28	1	3.6%	15	8	53.3%	\$54,000	\$48,000	-11.1%	\$93,000	\$78,750	-15.3%	\$87,875	\$70,386	-19.9%	\$117,407	\$130,857	+11.5%
541-UNION COUNTY-NORTH	1	0	0.0%	2	1	50.0%	\$0	\$34,199	--	\$110,000	\$35,100	-68.1%	\$0	\$34,199	--	\$110,000	\$36,000	-67.3%
542-UNION COUNTY-SOUTH	4	1	25.0%	7	4	57.1%	\$56,500	\$44,000	-22.1%	\$85,000	\$136,500	+60.6%	\$56,500	\$73,050	+29.3%	\$141,720	\$202,167	+42.7%
561-GREATER PALATKA	150	34	22.7%	104	36	34.6%	\$50,000	\$51,500	+3.0%	\$66,000	\$57,750	-12.5%	\$63,912	\$66,695	+4.4%	\$94,294	\$81,653	-13.4%
562-BARDIN/WEST BOSTWICK	11	3	27.3%	10	2	20.0%	\$66,500	\$28,050	-57.8%	\$72,000	\$36,250	-49.7%	\$49,750	\$28,050	-43.6%	\$137,725	\$60,188	-56.3%
563-E BOSTWICK/BRIDGEPORT/CEDAR CR	37	4	10.8%	29	13	44.8%	\$150,000	\$40,975	-72.7%	\$147,500	\$59,750	-59.5%	\$132,812	\$57,451	-56.7%	\$174,750	\$121,139	-30.7%
564-E PALATKA/SAN MATEO/N SATSUMA	109	13	11.9%	61	21	34.4%	\$90,250	\$56,251	-37.7%	\$81,400	\$78,000	-4.2%	\$88,146	\$68,564	-22.2%	\$109,262	\$124,804	+14.2%
571-INTERLACHEN-SE	11	1	9.1%	15	8	53.3%	\$46,500	\$58,000	+24.7%	\$45,000	\$54,000	+20.0%	\$47,000	\$68,457	+45.7%	\$43,222	\$61,580	+42.5%
572-INTERLACHEN-NE	69	6	8.7%	57	6	10.5%	\$23,000	\$31,299	+36.1%	\$38,950	\$30,000	-23.0%	\$31,936	\$35,632	+11.6%	\$49,542	\$60,147	+21.4%
573-INTERLACHEN-SW	20	2	10.0%	16	5	31.3%	\$20,000	\$45,000	+125.0%	\$42,250	\$45,000	+6.5%	\$28,167	\$39,800	+41.3%	\$74,500	\$47,490	-36.3%
574-INTERLACHEN-NW	38	6	15.8%	24	5	20.8%	\$59,900	\$38,600	-35.6%	\$57,450	\$59,500	+3.6%	\$67,111	\$40,700	-39.4%	\$71,799	\$77,467	+7.9%
575-WEST OF SR21	16	1	6.3%	7	2	28.6%	\$88,000	\$111,500	+26.7%	\$88,000	\$80,000	-9.1%	\$93,667	\$111,500	+19.0%	\$210,375	\$90,880	-56.8%
576-GEORGES LAKE	13	2	15.4%	11	6	54.5%	\$45,700	\$137,000	+199.8%	\$79,750	\$143,500	+79.9%	\$70,525	\$131,400	+86.3%	\$185,000	\$134,800	-27.1%
581-SATSUMA/HOOT OWL RIDGE	54	3	5.6%	34	13	38.2%	\$30,000	\$36,000	+20.0%	\$45,000	\$48,450	+7.7%	\$111,667	\$37,138	-66.7%	\$88,394	\$50,985	-42.3%
582-POMONA PARK/WELAKA/LK COMO	109	11	10.1%	54	4	7.4%	\$45,000	\$39,550	-12.1%	\$72,000	\$57,000	-20.8%	\$64,944	\$70,275	+8.2%	\$99,071	\$89,558	-9.6%
583-CRESCENT CITY/GEORGETOWN/FRUIT	94	5	5.3%	44	8	18.2%	\$51,950	\$75,000	+44.4%	\$39,000	\$44,500	+14.1%	\$78,671	\$98,234	+24.9%	\$55,756	\$64,406	+15.5%
584-OCALA NATIONAL FOREST/OKLAWAHA	1	0	0.0%	1	0	0.0%	\$0	\$0	--	\$0	\$260,000	--	\$0	\$0	--	\$0	\$260,000	--