

Lender-Mediated Report

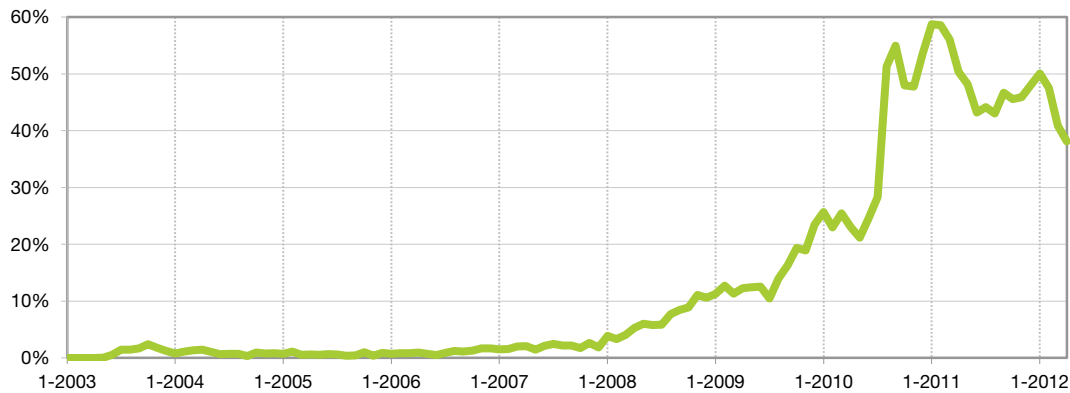
A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS**

Residential real estate activity comprised of single-family properties, townhomes, and condominiums combined.

Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale."

April 2012

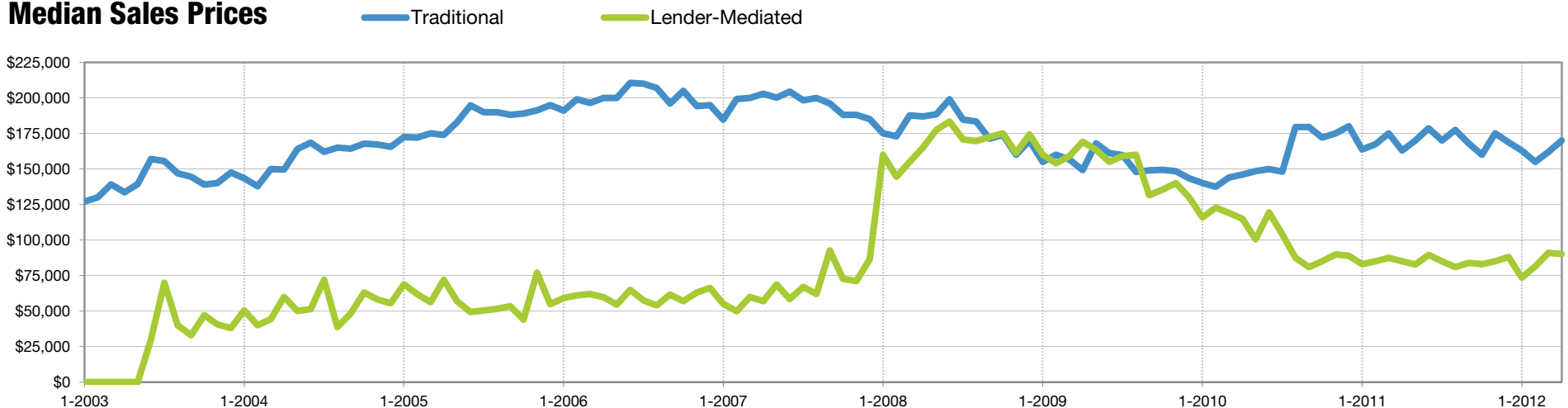
Share of Closed Sales that were Lender-Mediated: 38.1%



Closed Sales	4-2011	4-2012	+ / -
Traditional	759	845	+11.3%
Lender-Mediated	769	520	-32.4%
Total Market*	1,528	1,365	-10.7%

Median Sales Price	4-2011	4-2012	+ / -
Traditional	\$163,000	\$170,000	+4.3%
Lender-Mediated	\$85,000	\$90,000	+5.9%
Total Market*	\$125,500	\$137,750	+9.8%

Median Sales Prices



*Total Market figures are not a summation of traditional and lender-mediated activity, as some lender-mediated homes are listed both as a foreclosure and short sale. Current as of May 8, 2012. All data from Northeast Florida Multiple Listing Service. Powered by 10K Research and Marketing.

Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

April 2012

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -
011-SAN MARCO	111	17	15.3%	147	29	19.7%	\$144,860	\$132,500	-8.5%	\$195,000	\$211,900	+8.7%	\$141,586	\$169,909	+20.0%	\$268,619	\$307,696	+14.5%
012-SAN JOSE	190	50	26.3%	245	100	40.8%	\$54,000	\$50,525	-6.4%	\$92,500	\$95,000	+2.7%	\$71,204	\$62,761	-11.9%	\$175,816	\$234,419	+33.3%
013-BEAUCLERC/MANDARIN N	195	77	39.5%	404	182	45.0%	\$89,000	\$76,200	-14.4%	\$129,950	\$124,850	-3.9%	\$103,984	\$98,951	-4.8%	\$171,191	\$168,813	-1.4%
014-MANDARIN	253	95	37.5%	498	192	38.6%	\$138,000	\$146,500	+6.2%	\$181,000	\$174,500	-3.6%	\$159,758	\$156,008	-2.3%	\$224,947	\$221,828	-1.4%
015-BARTRAM	91	51	56.0%	304	175	57.6%	\$126,250	\$112,000	-11.3%	\$135,000	\$142,000	+5.2%	\$135,857	\$120,455	-11.3%	\$146,534	\$160,962	+9.8%
021-ST NICHOLAS	98	38	38.8%	142	62	43.7%	\$45,600	\$35,000	-23.2%	\$80,500	\$55,000	-31.7%	\$60,143	\$53,258	-11.4%	\$104,011	\$96,021	-7.7%
022-GROVE PK/SAN SOUCI	124	72	58.1%	378	235	62.2%	\$62,500	\$64,000	+2.4%	\$75,000	\$74,900	-0.1%	\$78,124	\$77,918	-0.3%	\$123,022	\$107,708	-12.4%
023-E OF SS BLVD	176	88	50.0%	515	302	58.6%	\$71,000	\$67,000	-5.6%	\$87,500	\$85,000	-2.9%	\$86,610	\$82,136	-5.2%	\$137,641	\$139,162	+1.1%
024-BAYMEADOWS/DEERWOOD	174	71	40.8%	487	246	50.5%	\$63,500	\$60,100	-5.4%	\$114,500	\$94,900	-17.1%	\$98,470	\$87,294	-11.4%	\$215,903	\$231,257	+7.1%
025-ICW N-BCH & S ATL	73	30	41.1%	234	98	41.9%	\$145,000	\$142,500	-1.7%	\$179,000	\$173,500	-3.1%	\$158,912	\$150,169	-5.5%	\$209,558	\$210,965	+0.7%
026-ICW S-BCH & N JTB	205	35	17.1%	461	196	42.5%	\$92,600	\$85,000	-8.2%	\$187,000	\$205,000	+9.6%	\$153,548	\$131,455	-14.4%	\$285,280	\$340,748	+19.4%
027-ICW S-JTB	73	16	21.9%	117	36	30.8%	\$150,000	\$93,000	-38.0%	\$205,970	\$195,465	-5.1%	\$180,554	\$174,731	-3.2%	\$271,014	\$289,498	+6.8%
031-RIVERSIDE	51	12	23.5%	77	37	48.1%	\$58,500	\$122,000	+108.5%	\$121,900	\$141,500	+16.1%	\$81,261	\$112,196	+38.1%	\$190,110	\$242,588	+27.6%
032-AVONDALE	127	22	17.3%	185	47	25.4%	\$125,000	\$91,450	-26.8%	\$160,000	\$176,000	+10.0%	\$154,940	\$138,880	-10.4%	\$233,711	\$287,623	+23.1%
033-ORTEGA/VENETIA	101	16	15.8%	92	22	23.9%	\$262,501	\$210,000	-20.0%	\$240,250	\$227,500	-5.3%	\$300,242	\$257,738	-14.2%	\$343,300	\$343,496	+0.1%
041-ARLINGTON	304	144	47.4%	618	326	52.8%	\$50,900	\$49,000	-3.7%	\$85,000	\$75,000	-11.8%	\$65,362	\$64,398	-1.5%	\$119,378	\$110,934	-7.1%
042-FT CAROLINE	146	73	50.0%	377	180	47.7%	\$84,900	\$82,500	-2.8%	\$126,000	\$120,250	-4.6%	\$104,554	\$107,155	+2.5%	\$173,847	\$173,150	-0.4%
043-ICW N-ATLANTIC BLVD	144	61	42.4%	272	156	57.4%	\$135,607	\$130,000	-4.1%	\$160,000	\$147,500	-7.8%	\$180,622	\$160,455	-11.2%	\$269,194	\$252,140	-6.3%
051-MURRAY HILL	86	49	57.0%	130	68	52.3%	\$31,000	\$33,350	+7.6%	\$40,000	\$40,153	+0.4%	\$40,908	\$40,062	-2.1%	\$74,139	\$70,621	-4.7%
052-LAKESHORE	56	24	42.9%	82	41	50.0%	\$34,900	\$31,298	-10.3%	\$42,700	\$46,000	+7.7%	\$44,779	\$33,159	-25.9%	\$64,710	\$81,974	+26.7%
053-HYDE GROVE AREA	54	30	55.6%	103	57	55.3%	\$33,500	\$30,000	-10.4%	\$59,700	\$40,000	-33.0%	\$43,725	\$38,063	-13.0%	\$90,218	\$84,549	-6.3%
054-CEDAR HILLS	46	18	39.1%	105	54	51.4%	\$36,075	\$34,725	-3.7%	\$45,601	\$38,210	-16.2%	\$39,032	\$36,738	-5.9%	\$78,078	\$61,678	-21.0%
055-CONF PT/ORTEGA FARMS	31	13	41.9%	52	19	36.5%	\$79,900	\$68,551	-14.2%	\$82,400	\$107,450	+30.4%	\$75,605	\$90,561	+19.8%	\$129,042	\$136,784	+6.0%
056-YUKN/WESC/OAK H	105	58	55.2%	249	144	57.8%	\$54,450	\$52,000	-4.5%	\$79,588	\$72,400	-9.0%	\$65,039	\$65,060	+0.0%	\$98,760	\$91,148	-7.7%
061-NORMANDY AREA	77	36	46.8%	176	114	64.8%	\$62,500	\$59,500	-4.8%	\$80,500	\$67,000	-16.8%	\$70,957	\$64,947	-8.5%	\$115,528	\$96,829	-16.2%
062-CRYSTAL SPR/COUNTRY CREEK	94	52	55.3%	188	87	46.3%	\$95,000	\$88,950	-6.4%	\$108,000	\$110,000	+1.9%	\$101,388	\$91,466	-9.8%	\$128,978	\$140,305	+8.8%
063-JACKSONVILLE HEIGHTS/OAK HILL	109	65	59.6%	239	155	64.9%	\$52,000	\$40,500	-22.1%	\$58,500	\$47,000	-19.7%	\$54,698	\$46,014	-15.9%	\$73,438	\$65,151	-11.3%
064-BENT CREEK/PLUM TREE	62	29	46.8%	95	47	49.5%	\$120,000	\$105,000	-12.5%	\$132,000	\$132,000	0.0%	\$118,233	\$106,453	-10.0%	\$132,544	\$137,111	+3.4%
065-PANTHER CREEK/ADAMS LK/DUVAL SW	24	10	41.7%	32	25	78.1%	\$110,000	\$102,000	-7.3%	\$138,450	\$104,000	-24.9%	\$112,740	\$102,943	-8.7%	\$148,280	\$104,471	-29.5%
066-CECIL COMMERCE AREA	9	1	11.1%	23	6	26.1%	\$77,625	\$196,000	+152.5%	\$135,000	\$145,000	+7.4%	\$168,442	\$177,900	+5.6%	\$134,042	\$134,562	+0.4%
067-COLINS RD/ARGYLE/OAKLEAFPLNT-DUVAL	146	81	55.5%	308	168	54.5%	\$73,950	\$72,000	-2.6%	\$95,775	\$95,000	-0.8%	\$89,758	\$82,513	-8.1%	\$118,579	\$112,998	-4.7%
071-BRENTWOOD/EVERGREEN	94	39	41.5%	125	76	60.8%	\$15,450	\$16,000	+3.6%	\$16,750	\$18,000	+7.5%	\$19,808	\$19,993	+0.9%	\$33,245	\$37,160	+11.8%
072-SPRINGFIELD	82	31	37.8%	91	55	60.4%	\$14,500	\$29,450	+103.1%	\$36,400	\$38,500	+5.8%	\$48,892	\$50,223	+2.7%	\$124,607	\$89,371	-28.3%
073-DOWNTOWN JAX/NORTHBANK	23	8	34.8%	35	19	54.3%	\$77,000	\$83,000	+7.8%	\$79,500	\$87,000	+9.4%	\$84,806	\$91,241	+7.6%	\$90,440	\$132,354	+46.3%
074-PAXON	119	62	52.1%	148	91	61.5%	\$12,900	\$13,550	+5.0%	\$15,000	\$15,050	+0.3%	\$15,401	\$14,743	-4.3%	\$62,244	\$59,054	-5.1%
075-TROUT RIV/COLLEGE PRK/RIBAUTL MNR	256	118	46.1%	357	234	65.5%	\$15,850	\$17,776	+12.2%	\$18,900	\$20,000	+5.8%	\$27,011	\$25,098	-7.1%	\$48,959	\$47,362	-3.3%

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	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -
081-MARIETA/WHITSE/BALDWIN	107	49	45.8%	128	70	54.7%	\$92,000	\$88,000	-4.3%	\$111,745	\$114,900	+2.8%	\$96,346	\$95,573	-0.8%	\$132,645	\$137,624	+3.8%
082-DINSMORE/NORTHWEST DUVAL	8	4	50.0%	16	8	50.0%	\$26,500	\$61,900	+133.6%	\$35,000	\$69,900	+99.7%	\$60,204	\$110,275	+83.2%	\$85,824	\$111,013	+29.3%
091-GARDN CTY/AIRPORT	165	95	57.6%	326	210	64.4%	\$75,000	\$74,500	-0.7%	\$100,250	\$86,000	-14.2%	\$79,354	\$77,138	-2.8%	\$124,735	\$120,506	-3.4%
092-OCEANWAY/PECAN PARK	108	61	56.5%	285	141	49.5%	\$130,900	\$123,000	-6.0%	\$159,100	\$155,000	-2.6%	\$131,664	\$119,835	-9.0%	\$172,705	\$174,802	+1.2%
095-SAN MATEO/EASTPORT	23	7	30.4%	49	16	32.7%	\$83,000	\$46,950	-43.4%	\$99,000	\$89,000	-10.1%	\$121,756	\$89,963	-26.1%	\$161,316	\$139,516	-13.5%
096-FT GEORGE/BLOUNT IS/CEDAR PT	141	71	50.4%	180	101	56.1%	\$152,000	\$146,250	-3.8%	\$163,000	\$154,000	-5.5%	\$160,684	\$165,688	+3.1%	\$195,990	\$199,600	+1.8%
121-FLEMING ISLAND-NE	18	5	27.8%	13	6	46.2%	\$164,000	\$152,500	-7.0%	\$175,000	\$153,000	-12.6%	\$195,333	\$148,667	-23.9%	\$417,500	\$169,714	-59.3%
122-FLEMING ISLAND-NW	96	21	21.9%	154	51	33.1%	\$237,300	\$194,900	-17.9%	\$243,750	\$235,750	-3.3%	\$273,622	\$233,041	-14.8%	\$300,252	\$302,816	+0.9%
123-FLEMING ISLAND-SE	47	12	25.5%	76	26	34.2%	\$129,900	\$121,500	-6.5%	\$173,500	\$174,250	+0.4%	\$145,344	\$145,944	+0.4%	\$277,215	\$261,252	-5.8%
124-FLEMING ISLAND-SW	67	33	49.3%	162	70	43.2%	\$165,000	\$101,000	-38.8%	\$161,000	\$140,000	-13.0%	\$157,175	\$149,705	-4.8%	\$181,943	\$184,989	+1.7%
131-MDWBK/LOCH RANE	33	9	27.3%	65	21	32.3%	\$63,500	\$50,000	-21.3%	\$106,000	\$90,000	-15.1%	\$105,039	\$100,358	-4.5%	\$175,644	\$166,235	-5.4%
132-BELLAIR/GROVE PARK	43	20	46.5%	74	41	55.4%	\$48,849	\$60,500	+23.9%	\$75,000	\$78,000	+4.0%	\$58,425	\$63,630	+8.9%	\$100,001	\$93,736	-6.3%
133-NORTH ORANGE PK	11	4	36.4%	29	16	55.2%	\$44,500	\$35,900	-19.3%	\$132,450	\$67,500	-49.0%	\$73,762	\$48,843	-33.8%	\$201,827	\$340,271	+68.6%
134-SOUTH BLANDING	49	23	46.9%	83	41	49.4%	\$103,450	\$101,250	-2.1%	\$116,250	\$116,280	+0.0%	\$98,405	\$100,018	+1.6%	\$138,390	\$131,666	-4.9%
135-PARK W/MONTCLAIR	9	2	22.2%	42	19	45.2%	\$108,500	\$89,500	-17.5%	\$130,000	\$126,000	-3.1%	\$105,041	\$92,587	-11.9%	\$139,081	\$145,161	+4.4%
136-LAKESIDE EST	23	10	43.5%	53	27	50.9%	\$110,000	\$95,450	-13.2%	\$117,950	\$112,500	-4.6%	\$105,843	\$105,302	-0.5%	\$127,820	\$135,700	+6.2%
137-DOCTORS LAKE	49	10	20.4%	45	16	35.6%	\$206,450	\$138,000	-33.2%	\$210,000	\$169,000	-19.5%	\$228,777	\$191,788	-16.2%	\$253,699	\$268,219	+5.7%
138-TNGLWD/ORANGE PRK S	90	51	56.7%	187	103	55.1%	\$90,500	\$83,600	-7.6%	\$100,000	\$102,000	+2.0%	\$99,831	\$94,416	-5.4%	\$118,151	\$121,199	+2.6%
139-OAKLEAF PLNTN/ORANGE PARK NW	187	100	53.5%	463	264	57.0%	\$132,500	\$114,500	-13.6%	\$150,000	\$136,750	-8.8%	\$140,443	\$124,039	-11.7%	\$191,692	\$183,665	-4.2%
141-MIDDLEBURG	57	23	40.4%	108	53	49.1%	\$58,750	\$72,000	+22.6%	\$69,450	\$85,000	+22.4%	\$82,976	\$96,802	+16.7%	\$107,525	\$106,388	-1.1%
142-MIDDLEBURG E/LAKE ASBURY	155	68	43.9%	262	140	53.4%	\$110,000	\$105,000	-4.5%	\$130,000	\$132,000	+1.5%	\$113,158	\$118,437	+4.7%	\$164,040	\$182,437	+11.2%
143-FOXMEADOW AREA	66	23	34.8%	115	32	27.8%	\$104,000	\$115,400	+11.0%	\$156,000	\$159,500	+2.2%	\$113,834	\$127,236	+11.8%	\$175,697	\$179,289	+2.0%
144-MIDDLEBURG-SE	20	5	25.0%	28	14	50.0%	\$80,000	\$90,000	+12.5%	\$160,000	\$159,100	-0.6%	\$121,811	\$107,250	-12.0%	\$174,669	\$215,243	+23.2%
145-MIDDLEBURG-SW	55	17	30.9%	79	32	40.5%	\$52,000	\$85,000	+63.5%	\$76,000	\$85,500	+12.5%	\$76,669	\$76,508	-0.2%	\$88,239	\$95,097	+7.8%
151-KEYSTONE HGTS	148	27	18.2%	100	30	30.0%	\$46,601	\$53,750	+15.3%	\$71,500	\$70,000	-2.1%	\$62,468	\$60,838	-2.6%	\$101,028	\$104,433	+3.4%
152-KINGSLEY LAKE	4	0	0.0%	0	0	--	\$0	\$0	--	\$625,000	\$0	-100.0%	\$0	\$0	--	\$483,333	\$0	-100.0%
161-GREEN COVE SPRS	96	30	31.3%	122	53	43.4%	\$110,150	\$105,975	-3.8%	\$126,450	\$131,500	+4.0%	\$126,283	\$116,246	-7.9%	\$195,852	\$186,084	-5.0%
162-RUSS L/PEN FRMS	3	1	33.3%	5	2	40.0%	\$165,000	\$112,400	-31.9%	\$178,000	\$171,700	-3.5%	\$196,333	\$112,400	-42.8%	\$178,453	\$256,133	+43.5%
211-JACKSONVILLE BCH-NE	40	12	30.0%	50	19	38.0%	\$287,000	\$305,000	+6.3%	\$325,000	\$305,000	-6.2%	\$293,955	\$337,278	+14.7%	\$486,326	\$407,810	-16.1%
212-JACKSONVILLE BCH-SE	79	11	13.9%	132	35	26.5%	\$285,750	\$275,000	-3.8%	\$259,000	\$297,500	+14.9%	\$306,985	\$323,391	+5.3%	\$412,446	\$430,841	+4.5%
213-JACKSONVILLE BCH-NW	28	8	28.6%	82	25	30.5%	\$163,000	\$143,500	-12.0%	\$180,000	\$172,454	-4.2%	\$157,567	\$162,086	+2.9%	\$220,182	\$198,198	-10.0%
214-JACKSONVILLE BCH-SW	54	15	27.8%	213	90	42.3%	\$82,250	\$83,900	+2.0%	\$164,900	\$195,500	+18.6%	\$137,430	\$125,475	-8.7%	\$214,245	\$268,129	+25.2%
221-NEPTUNE BCH-EAST	23	2	8.7%	20	5	25.0%	\$410,000	\$300,000	-26.8%	\$425,000	\$347,500	-18.2%	\$384,313	\$342,980	-10.8%	\$592,569	\$530,800	-10.4%
222-NEPTUNE BCH-WEST	25	15	60.0%	55	21	38.2%	\$201,000	\$193,750	-3.6%	\$233,000	\$236,750	+1.6%	\$235,400	\$261,915	+11.3%	\$276,338	\$281,953	+2.0%
231-ATLANTIC BCH-EAST	80	16	20.0%	143	33	23.1%	\$120,450	\$204,950	+70.2%	\$260,000	\$294,000	+13.1%	\$223,580	\$207,563	-7.2%	\$465,351	\$372,006	-20.1%
232-ATLANTIC BCH/MAYPORT-WEST	27	13	48.1%	73	44	60.3%	\$64,000	\$82,500	+28.9%	\$75,625	\$90,000	+19.0%	\$72,894	\$90,751	+24.5%	\$108,013	\$125,400	+16.1%

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	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -
251-PVB E A1A-N CORONA	41	3	7.3%	54	6	11.1%	\$329,570	\$284,950	-13.5%	\$725,000	\$756,500	+4.3%	\$513,890	\$267,667	-47.9%	\$1,160,650	\$1,169,538	+0.8%
252-PVB W A1A-N SOLANA	87	19	21.8%	135	50	37.0%	\$87,200	\$88,000	+0.9%	\$205,500	\$175,000	-14.8%	\$206,854	\$163,581	-20.9%	\$612,512	\$561,001	-8.4%
261-PVB E A1A-S CORONA	129	13	10.1%	153	32	20.9%	\$145,000	\$154,000	+6.2%	\$275,000	\$275,000	0.0%	\$237,029	\$227,479	-4.0%	\$560,058	\$478,754	-14.5%
262-PVB W A1A-S SOLANA/PALM VALLEY	134	20	14.9%	186	61	32.8%	\$100,450	\$165,000	+64.3%	\$250,000	\$301,000	+20.4%	\$191,426	\$233,455	+22.0%	\$436,086	\$395,920	-9.2%
263-PVB W A1A-S CR-210	96	12	12.5%	72	12	16.7%	\$369,000	\$386,250	+4.7%	\$416,000	\$447,500	+7.6%	\$353,395	\$464,971	+31.6%	\$550,040	\$545,944	-0.7%
264-SOUTH PVB/VILANO BCH	81	13	16.0%	75	20	26.7%	\$322,000	\$262,500	-18.5%	\$338,500	\$378,907	+11.9%	\$336,067	\$383,580	+14.1%	\$474,928	\$543,400	+14.4%
265-PONTE VEDRA/NOCATEE-STJ	85	14	16.5%	308	32	10.4%	\$206,000	\$184,250	-10.6%	\$276,160	\$269,995	-2.2%	\$246,266	\$220,190	-10.6%	\$307,401	\$299,056	-2.7%
301-JUL CK/SWITZ	344	81	23.5%	729	178	24.4%	\$175,000	\$175,000	0.0%	\$230,000	\$237,000	+3.0%	\$195,289	\$199,598	+2.2%	\$276,375	\$287,552	+4.0%
302-ORANGEDALE AREA	38	5	13.2%	27	11	40.7%	\$250,000	\$280,000	+12.0%	\$297,500	\$243,078	-18.3%	\$301,200	\$299,200	-0.7%	\$349,771	\$251,900	-28.0%
303-PALMO/SIX MILE AREA	18	2	11.1%	11	7	63.6%	\$160,000	\$169,000	+5.6%	\$160,000	\$182,500	+14.1%	\$213,858	\$174,087	-18.6%	\$390,000	\$288,125	-26.1%
304- 210 SOUTH	93	42	45.2%	212	95	44.8%	\$177,666	\$166,000	-6.6%	\$218,438	\$204,950	-6.2%	\$184,100	\$164,027	-10.9%	\$258,729	\$248,010	-4.1%
305-WORLD GOLF V-CENTRAL	55	16	29.1%	72	15	20.8%	\$155,000	\$202,000	+30.3%	\$199,900	\$234,417	+17.3%	\$166,717	\$194,587	+16.7%	\$203,604	\$248,080	+21.8%
306-WORLD GOLF V-NE	7	0	0.0%	4	0	0.0%	\$0	\$0	--	\$199,990	\$213,250	+6.6%	\$0	\$0	--	\$199,990	\$197,875	-1.1%
307-WORLD GOLF V-SE	6	3	50.0%	2	2	100.0%	\$59,900	\$52,450	-12.4%	\$59,900	\$52,450	-12.4%	\$54,133	\$52,450	-3.1%	\$63,495	\$0	-100.0%
308-WORLD GOLF V-SW	74	33	44.6%	165	62	37.6%	\$168,100	\$160,000	-4.8%	\$195,075	\$189,990	-2.6%	\$168,721	\$157,910	-6.4%	\$201,852	\$216,155	+7.1%
309-WORLD GOLF V-WEST	109	35	32.1%	146	88	60.3%	\$157,750	\$145,000	-8.1%	\$168,775	\$156,000	-7.6%	\$187,493	\$177,514	-5.3%	\$213,170	\$203,993	-4.3%
312-PALENCIA AREA	74	21	28.4%	115	35	30.4%	\$247,000	\$225,000	-8.9%	\$265,000	\$255,500	-3.6%	\$247,159	\$241,744	-2.2%	\$308,168	\$325,172	+5.5%
313-WHITECASTLE/AIRPORT AREA	17	3	17.6%	18	13	72.2%	\$86,500	\$76,000	-12.1%	\$110,450	\$78,000	-29.4%	\$92,467	\$100,377	+8.6%	\$152,625	\$159,475	+4.5%
321-NORTH CITY	14	3	21.4%	17	4	23.5%	\$102,000	\$97,200	-4.7%	\$106,000	\$111,699	+5.4%	\$137,398	\$94,225	-31.4%	\$174,310	\$157,538	-9.6%
322-DOWNTOWN ST AUGUSTINE	25	1	4.0%	23	5	21.7%	\$167,000	\$170,000	+1.8%	\$200,000	\$195,000	-2.5%	\$199,271	\$339,400	+70.3%	\$283,859	\$303,525	+6.9%
323-DAVIS SHORES	28	2	7.1%	32	5	15.6%	\$218,285	\$260,000	+19.1%	\$183,000	\$160,000	-12.6%	\$288,834	\$374,000	+29.5%	\$236,660	\$239,024	+1.0%
331-ST AUGUSTINE BCH	136	18	13.2%	150	36	24.0%	\$175,000	\$225,000	+28.6%	\$250,000	\$280,000	+12.0%	\$205,838	\$263,338	+27.9%	\$310,086	\$358,332	+15.6%
332-CRESCENT BCH/SUMMER HVN	22	2	9.1%	17	8	47.1%	\$439,950	\$315,000	-28.4%	\$336,450	\$350,000	+4.0%	\$480,617	\$361,875	-24.7%	\$306,990	\$454,444	+48.0%
333-ST JOHNS CO-SE	3	1	33.3%	4	1	25.0%	\$158,690	\$246,200	+55.1%	\$195,000	\$110,750	-43.2%	\$147,970	\$246,200	+66.4%	\$222,500	\$91,833	-58.7%
334-MOULTRIE/ST AUG SHORES	34	6	17.6%	62	20	32.3%	\$95,900	\$112,450	+17.3%	\$125,000	\$124,850	-0.1%	\$107,252	\$137,980	+28.6%	\$140,936	\$147,768	+4.8%
335-ST AUGUSTINE SOUTH	18	6	33.3%	29	15	51.7%	\$99,000	\$100,000	+1.0%	\$117,000	\$120,000	+2.6%	\$93,681	\$101,647	+8.5%	\$186,429	\$146,321	-21.5%
336-RAVENSWOOD/W AUGUSTINE	116	26	22.4%	220	70	31.8%	\$73,250	\$75,100	+2.5%	\$100,000	\$99,200	-0.8%	\$75,958	\$88,483	+16.5%	\$144,980	\$130,496	-10.0%
337-OLD MOULTRIE RD/WILDWOOD	39	8	20.5%	67	25	37.3%	\$70,300	\$130,000	+84.9%	\$168,400	\$175,000	+3.9%	\$101,138	\$119,190	+17.8%	\$189,018	\$216,399	+14.5%
341-FLAGLER EST/HASTINGS	20	3	15.0%	41	21	51.2%	\$38,500	\$31,575	-18.0%	\$44,000	\$48,000	+9.1%	\$41,890	\$34,413	-17.8%	\$46,642	\$91,405	+96.0%
342-ST JOHN SR 207 S/W I-95	17	4	23.5%	19	8	42.1%	\$160,000	\$152,000	-5.0%	\$170,000	\$164,900	-3.0%	\$147,423	\$138,288	-6.2%	\$185,273	\$184,371	-0.5%
343-MOLASSES JNCTN/ELKTON	7	1	14.3%	3	3	100.0%	\$69,625	\$75,000	+7.7%	\$90,000	\$75,000	-16.7%	\$69,625	\$106,500	+53.0%	\$126,526	\$0	-100.0%
344-HASTINGS/TOCOI/RVRDALE	20	4	20.0%	12	8	66.7%	\$37,500	\$54,000	+44.0%	\$81,000	\$67,500	-16.7%	\$36,533	\$53,350	+46.0%	\$115,375	\$197,750	+71.4%
410-FERNANDINA BCH DOWNTOWN-WEST	6	2	33.3%	14	4	28.6%	\$105,000	\$52,647	-49.9%	\$109,900	\$210,083	+91.2%	\$107,950	\$60,574	-43.9%	\$133,300	\$254,616	+91.0%
420-FERNANDINA BCH-DOWNTOWN-EAST	13	2	15.4%	13	7	53.8%	\$207,000	\$100,000	-51.7%	\$207,000	\$126,880	-38.7%	\$192,557	\$119,131	-38.1%	\$0	\$164,225	--
430-NASSAU CNTY BEACHES-N	15	2	13.3%	7	5	71.4%	\$181,600	\$231,000	+27.2%	\$262,500	\$231,000	-12.0%	\$188,517	\$221,200	+17.3%	\$427,741	\$456,000	+6.6%
431-NASSAU CNTY BEACHES-S	5	0	0.0%	8	5	62.5%	\$141,000	\$166,000	+17.7%	\$195,500	\$168,000	-14.1%	\$223,856	\$165,500	-26.1%	\$265,000	\$202,200	-23.7%

Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

April 2012

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -	4-2011	4-2012	+ / -
440-FERNANDINA BCH DOWNTOWN-SOUTH	3	1	33.3%	16	11	68.8%	\$120,000	\$94,000	-21.7%	\$125,000	\$111,000	-11.2%	\$122,899	\$100,814	-18.0%	\$154,417	\$300,080	+94.3%
450-AMELIA ISLAND	34	4	11.8%	29	10	34.5%	\$175,000	\$150,000	-14.3%	\$225,000	\$270,000	+20.0%	\$188,482	\$169,890	-9.9%	\$229,800	\$285,613	+24.3%
470-PINEY ISL AND AREA	3	0	0.0%	3	1	33.3%	\$154,250	\$225,000	+45.9%	\$154,250	\$480,000	+211.2%	\$154,250	\$225,000	+45.9%	\$0	\$505,000	--
471-NASSAU CO N-CHESTER/PIRATES WOOD	41	11	26.8%	56	24	42.9%	\$139,950	\$129,000	-7.8%	\$158,495	\$145,000	-8.5%	\$157,844	\$134,990	-14.5%	\$177,122	\$165,019	-6.8%
472-ONEIL,NASSAVILLE,HOLLY PT	52	14	26.9%	76	31	40.8%	\$125,000	\$120,950	-3.2%	\$169,000	\$182,000	+7.7%	\$147,230	\$139,450	-5.3%	\$195,706	\$189,871	-3.0%
480-N-A1A/W LOFN CK	1	1	100.0%	2	1	50.0%	\$43,500	\$112,000	+157.5%	\$85,000	\$211,000	+148.2%	\$134,833	\$112,000	-16.9%	\$87,500	\$310,000	+254.3%
481-S-A1A/W LOFN CK	25	9	36.0%	38	21	55.3%	\$121,750	\$89,550	-26.4%	\$125,000	\$122,000	-2.4%	\$106,528	\$92,992	-12.7%	\$108,983	\$138,829	+27.4%
490-CALLAHAN	18	4	22.2%	18	11	61.1%	\$117,000	\$101,000	-13.7%	\$115,000	\$119,000	+3.5%	\$117,375	\$112,630	-4.0%	\$136,964	\$144,875	+5.8%
491-HILLARD	14	2	14.3%	12	6	50.0%	\$104,900	\$65,000	-38.0%	\$111,450	\$75,000	-32.7%	\$95,614	\$67,500	-29.4%	\$110,056	\$86,417	-21.5%
492-W I-95/N FL LNE	83	26	31.3%	105	58	55.2%	\$122,977	\$90,500	-26.4%	\$129,000	\$123,000	-4.7%	\$116,740	\$97,038	-16.9%	\$146,283	\$153,421	+4.9%
501-MACCLENNY AREA	56	11	19.6%	67	31	46.3%	\$125,000	\$111,000	-11.2%	\$136,950	\$122,000	-10.9%	\$119,370	\$112,033	-6.1%	\$146,473	\$138,701	-5.3%
502-BAKER COUNTY-NW	28	7	25.0%	15	5	33.3%	\$59,000	\$53,000	-10.2%	\$128,500	\$126,250	-1.8%	\$93,000	\$72,000	-22.6%	\$192,429	\$151,640	-21.2%
503-BAKER COUNTY-SOUTH	9	1	11.1%	34	17	50.0%	\$72,450	\$109,905	+51.7%	\$96,450	\$112,900	+17.1%	\$83,372	\$115,871	+39.0%	\$150,307	\$149,647	-0.4%
521-BRADFORD COUNTY-NE	28	6	21.4%	23	13	56.5%	\$69,750	\$40,237	-42.3%	\$83,000	\$64,500	-22.3%	\$69,750	\$57,967	-16.9%	\$113,500	\$104,278	-8.1%
522-BRADFORD COUNTY-NW	56	13	23.2%	32	15	46.9%	\$62,500	\$32,324	-48.3%	\$94,250	\$55,950	-40.6%	\$82,958	\$59,748	-28.0%	\$104,092	\$85,588	-17.8%
523-BRADFORD COUNTY-SE	55	9	16.4%	35	9	25.7%	\$45,950	\$59,500	+29.5%	\$101,000	\$89,000	-11.9%	\$58,233	\$65,583	+12.6%	\$147,900	\$113,325	-23.4%
524-BRADFORD COUNTY-SW	27	1	3.7%	12	7	58.3%	\$54,000	\$43,250	-19.9%	\$107,500	\$71,500	-33.5%	\$87,875	\$62,267	-29.1%	\$121,785	\$161,000	+32.2%
541-UNION COUNTY-NORTH	3	1	33.3%	0	0	--	\$0	\$0	--	\$92,500	\$0	-100.0%	\$0	\$0	--	\$92,500	\$0	-100.0%
542-UNION COUNTY-SOUTH	6	1	16.7%	4	2	50.0%	\$56,500	\$102,100	+80.7%	\$85,000	\$184,500	+117.1%	\$56,500	\$102,100	+80.7%	\$115,514	\$235,000	+103.4%
561-GREATER PALATKA	138	36	26.1%	94	34	36.2%	\$58,450	\$43,500	-25.6%	\$66,000	\$64,450	-2.3%	\$70,615	\$65,403	-7.4%	\$98,618	\$82,757	-16.1%
562-BARDIN/WEST BOSTWICK	11	3	27.3%	10	3	30.0%	\$41,375	\$32,600	-21.2%	\$69,750	\$50,750	-27.2%	\$41,375	\$40,867	-1.2%	\$116,000	\$81,843	-29.4%
563-E BOSTWICK/BRIDGEPORT/CEDAR CR	40	6	15.0%	25	12	48.0%	\$158,900	\$48,750	-69.3%	\$148,750	\$72,000	-51.6%	\$140,100	\$79,015	-43.6%	\$150,167	\$126,556	-15.7%
564-E PALATKA/SAN MATEO/N SATSUMA	111	15	13.5%	64	17	26.6%	\$116,500	\$52,500	-54.9%	\$89,500	\$78,000	-12.8%	\$91,081	\$66,661	-26.8%	\$129,138	\$120,117	-7.0%
571-INTERLACHEN-SE	14	1	7.1%	15	8	53.3%	\$45,000	\$58,000	+28.9%	\$47,500	\$47,001	-1.1%	\$46,667	\$69,757	+49.5%	\$63,929	\$34,833	-45.5%
572-INTERLACHEN-NE	70	6	8.6%	58	8	13.8%	\$19,000	\$34,400	+81.1%	\$35,544	\$36,250	+2.0%	\$31,350	\$32,860	+4.8%	\$48,732	\$53,622	+10.0%
573-INTERLACHEN-SW	22	3	13.6%	18	5	27.8%	\$20,000	\$45,000	+125.0%	\$41,000	\$41,500	+1.2%	\$28,167	\$39,800	+41.3%	\$68,333	\$46,581	-31.8%
574-INTERLACHEN-NW	46	6	13.0%	23	5	21.7%	\$59,900	\$35,550	-40.7%	\$57,000	\$65,000	+14.0%	\$66,833	\$35,550	-46.8%	\$71,938	\$86,681	+20.5%
575-WEST OF SR21	15	2	13.3%	6	2	33.3%	\$88,000	\$111,500	+26.7%	\$59,000	\$71,000	+20.3%	\$93,667	\$111,500	+19.0%	\$174,000	\$46,725	-73.1%
576-GEORGES LAKE	14	3	21.4%	12	7	58.3%	\$51,500	\$108,500	+110.7%	\$79,750	\$137,000	+71.8%	\$79,430	\$113,833	+43.3%	\$140,333	\$134,800	-3.9%
581-SATSUMA/HOOT OWL RIDGE	53	3	5.7%	34	12	35.3%	\$31,000	\$36,000	+16.1%	\$44,900	\$44,000	-2.0%	\$91,750	\$38,350	-58.2%	\$95,861	\$44,681	-53.4%
582-POMONA PARK/WELAKA/LK COMO	101	10	9.9%	53	4	7.5%	\$45,000	\$39,550	-12.1%	\$69,800	\$57,000	-18.3%	\$64,944	\$70,275	+8.2%	\$95,130	\$87,224	-8.3%
583-CRESCENT CITY/GEORGETOWN/FRUIT	97	5	5.2%	42	10	23.8%	\$73,950	\$45,000	-39.1%	\$42,500	\$39,900	-6.1%	\$87,905	\$79,453	-9.6%	\$66,219	\$60,421	-8.8%
584-OCALA NATIONAL FOREST/OKLAWAHA	1	0	0.0%	1	0	0.0%	\$0	\$0	--	\$0	\$260,000	--	\$0	\$0	--	\$0	\$260,000	--