

# Lender-Mediated Report

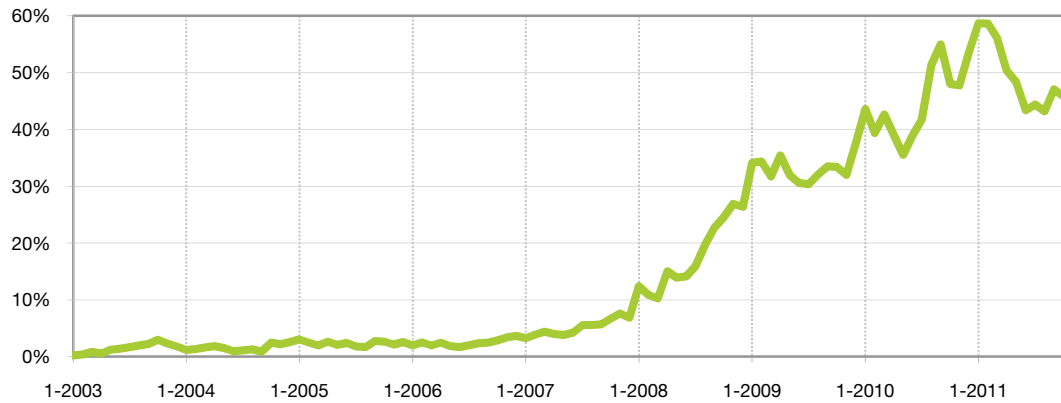
A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS**



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale."

## November 2011

**Share of Closed Sales that were Lender-Mediated:** 46.6%

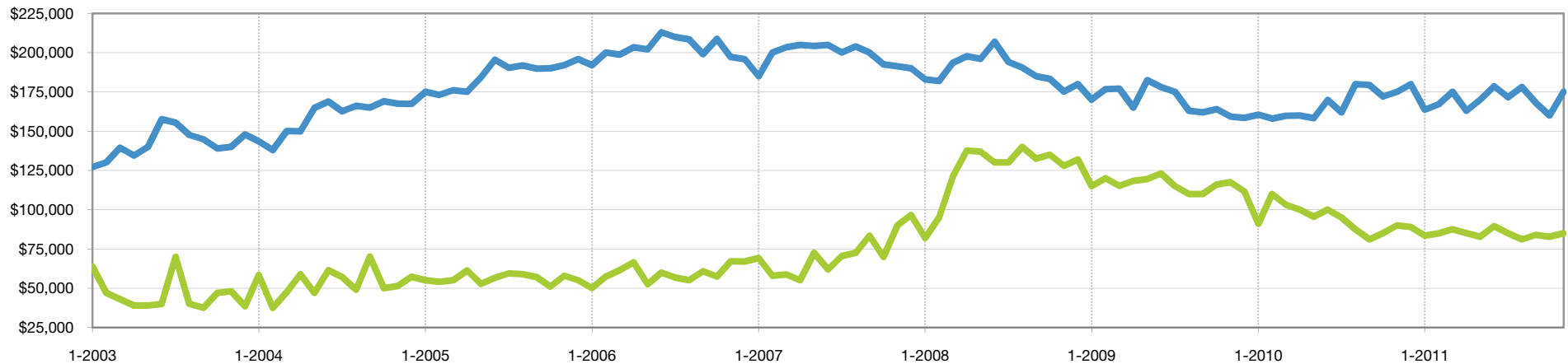


| Closed Sales    | 11-2010 | 11-2011 | + / - |
|-----------------|---------|---------|-------|
| Traditional     | 584     | 627     | +7.4% |
| Lender-Mediated | 534     | 547     | +2.4% |
| Total Market*   | 1,118   | 1,174   | +5.0% |

| Median Sales Price | 11-2010   | 11-2011   | + / - |
|--------------------|-----------|-----------|-------|
| Traditional        | \$175,000 | \$175,000 | 0.0%  |
| Lender-Mediated    | \$89,950  | \$85,009  | -5.5% |
| Total Market*      | \$140,900 | \$130,000 | -7.7% |

## Median Sales Prices

— Traditional      — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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## November 2011

|  | Homes for Sale |                 |       | Closed Sales   |                 |       | Median Sales Price |           |         |                        |           |        | Average Sales Price |           |        |                        |           |        |
|--|----------------|-----------------|-------|----------------|-----------------|-------|--------------------|-----------|---------|------------------------|-----------|--------|---------------------|-----------|--------|------------------------|-----------|--------|
|  | Current Month  |                 |       | Last 12 Months |                 |       | Lender-Mediated    |           |         | Traditional Properties |           |        | Lender-Mediated     |           |        | Traditional Properties |           |        |
|  | Total          | Lender-Mediated | Share | Total          | Lender-Mediated | Share | 11-2010            | 11-2011   | + / -   | 11-2010                | 11-2011   | + / -  | 11-2010             | 11-2011   | + / -  | 11-2010                | 11-2011   | + / -  |
| 011-SAN MARCO                          | 133            | 30              | 22.6% | 143            | 37              | 25.9% | \$56,500           | \$137,000 | +142.5% | \$201,750              | \$210,000 | +4.1%  | \$122,109           | \$135,244 | +10.8% | \$287,623              | \$295,974 | +2.9%  |
| 012-SAN JOSE                           | 197            | 63              | 32.0% | 242            | 103             | 42.6% | \$54,675           | \$50,150  | -8.3%   | \$71,500               | \$90,000  | +25.9% | \$77,952            | \$64,172  | -17.7% | \$129,317              | \$193,416 | +49.6% |
| 013-BEAUCLERC/MANDARIN N               | 208            | 92              | 44.2% | 405            | 207             | 51.1% | \$100,000          | \$77,500  | -22.5%  | \$144,000              | \$118,500 | -17.7% | \$109,008           | \$102,853 | -5.6%  | \$183,427              | \$163,116 | -11.1% |
| 014-MANDARIN                           | 272            | 113             | 41.5% | 503            | 202             | 40.2% | \$165,000          | \$138,000 | -16.4%  | \$190,000              | \$176,000 | -7.4%  | \$186,468           | \$145,138 | -22.2% | \$222,739              | \$237,361 | +6.6%  |
| 015-BARTRAM                            | 111            | 74              | 66.7% | 307            | 169             | 55.0% | \$126,300          | \$110,000 | -12.9%  | \$138,000              | \$136,825 | -0.9%  | \$138,515           | \$122,837 | -11.3% | \$152,684              | \$149,689 | -2.0%  |
| 021-ST NICHOLAS                        | 92             | 33              | 35.9% | 147            | 72              | 49.0% | \$48,000           | \$35,000  | -27.1%  | \$87,000               | \$56,000  | -35.6% | \$59,841            | \$55,811  | -6.7%  | \$119,652              | \$96,160  | -19.6% |
| 022-GROVE PK/SAN SOUCI                 | 177            | 101             | 57.1% | 408            | 270             | 66.2% | \$73,000           | \$60,000  | -17.8%  | \$95,200               | \$72,000  | -24.4% | \$88,287            | \$73,647  | -16.6% | \$133,093              | \$115,186 | -13.5% |
| 023-E OF SS BLVD                       | 199            | 110             | 55.3% | 531            | 356             | 67.0% | \$74,000           | \$69,000  | -6.8%   | \$99,000               | \$82,500  | -16.7% | \$89,399            | \$81,918  | -8.4%  | \$150,064              | \$146,323 | -2.5%  |
| 024-BAYMEADOWS/DEERWOOD                | 202            | 92              | 45.5% | 488            | 258             | 52.9% | \$74,500           | \$59,000  | -20.8%  | \$121,000              | \$87,250  | -27.9% | \$111,148           | \$83,296  | -25.1% | \$203,175              | \$230,305 | +13.4% |
| 025-ICW N-BCH & S ATL                  | 96             | 44              | 45.8% | 224            | 91              | 40.6% | \$150,000          | \$140,000 | -6.7%   | \$181,275              | \$175,000 | -3.5%  | \$163,249           | \$151,178 | -7.4%  | \$217,190              | \$207,617 | -4.4%  |
| 026-ICW S-BCH & N JTB                  | 227            | 56              | 24.7% | 458            | 216             | 47.2% | \$95,000           | \$77,000  | -18.9%  | \$200,000              | \$193,000 | -3.5%  | \$158,446           | \$128,119 | -19.1% | \$295,899              | \$335,721 | +13.5% |
| 027-ICW S-JTB                          | 81             | 22              | 27.2% | 112            | 41              | 36.6% | \$145,000          | \$115,000 | -20.7%  | \$208,255              | \$195,930 | -5.9%  | \$190,475           | \$167,296 | -12.2% | \$271,686              | \$321,746 | +18.4% |
| 031-RIVERSIDE                          | 62             | 18              | 29.0% | 76             | 36              | 47.4% | \$61,000           | \$125,000 | +104.9% | \$125,000              | \$135,000 | +8.0%  | \$88,109            | \$111,348 | +26.4% | \$203,460              | \$226,928 | +11.5% |
| 032-AVONDALE                           | 134            | 25              | 18.7% | 169            | 52              | 30.8% | \$108,325          | \$125,000 | +15.4%  | \$175,000              | \$175,000 | 0.0%   | \$178,445           | \$160,604 | -10.0% | \$232,683              | \$266,345 | +14.5% |
| 033-ORTEGA/VENETIA                     | 97             | 15              | 15.5% | 79             | 17              | 21.5% | \$205,000          | \$259,500 | +26.6%  | \$240,000              | \$259,500 | +8.1%  | \$267,322           | \$297,400 | +11.3% | \$397,221              | \$380,698 | -4.2%  |
| 041-ARLINGTON                          | 372            | 179             | 48.1% | 547            | 303             | 55.4% | \$60,400           | \$50,000  | -17.2%  | \$90,000               | \$77,250  | -14.2% | \$74,098            | \$63,522  | -14.3% | \$120,778              | \$116,062 | -3.9%  |
| 042-FT CAROLINE                        | 197            | 101             | 51.3% | 411            | 220             | 53.5% | \$103,000          | \$81,500  | -20.9%  | \$139,750              | \$118,000 | -15.6% | \$119,031           | \$103,257 | -13.3% | \$176,317              | \$169,725 | -3.7%  |
| 043-ICW N-ATLANTIC BLVD                | 152            | 79              | 52.0% | 276            | 156             | 56.5% | \$140,000          | \$129,450 | -7.5%   | \$170,000              | \$151,600 | -10.8% | \$156,489           | \$173,805 | +11.1% | \$277,861              | \$258,623 | -6.9%  |
| 051-MURRAY HILL                        | 110            | 47              | 42.7% | 122            | 74              | 60.7% | \$34,000           | \$31,575  | -7.1%   | \$44,950               | \$40,105  | -10.8% | \$42,512            | \$41,411  | -2.6%  | \$82,738               | \$77,217  | -6.7%  |
| 052-LAKESHORE                          | 58             | 21              | 36.2% | 88             | 49              | 55.7% | \$35,100           | \$28,000  | -20.2%  | \$41,000               | \$42,000  | +2.4%  | \$46,957            | \$34,121  | -27.3% | \$67,213               | \$83,496  | +24.2% |
| 053-HYDE GROVE AREA                    | 73             | 42              | 57.5% | 90             | 51              | 56.7% | \$37,500           | \$30,000  | -20.0%  | \$80,000               | \$40,000  | -50.0% | \$50,139            | \$41,027  | -18.2% | \$100,082              | \$91,151  | -8.9%  |
| 054-CEDAR HILLS                        | 58             | 19              | 32.8% | 97             | 59              | 60.8% | \$38,000           | \$34,750  | -8.6%   | \$52,000               | \$39,250  | -24.5% | \$46,328            | \$37,386  | -19.3% | \$79,590               | \$70,704  | -11.2% |
| 055-CONF PT/ORTEGA FARMS               | 40             | 13              | 32.5% | 47             | 25              | 53.2% | \$67,500           | \$81,400  | +20.6%  | \$96,000               | \$92,500  | -3.6%  | \$78,523            | \$93,529  | +19.1% | \$129,758              | \$155,973 | +20.2% |
| 056-YUKN/WESC/OAK H                    | 154            | 96              | 62.3% | 212            | 133             | 62.7% | \$72,000           | \$54,900  | -23.8%  | \$90,750               | \$67,750  | -25.3% | \$77,842            | \$64,488  | -17.2% | \$107,948              | \$86,538  | -19.8% |
| 061-NORMANDY AREA                      | 94             | 56              | 59.6% | 126            | 81              | 64.3% | \$73,000           | \$58,000  | -20.5%  | \$95,000               | \$74,508  | -21.6% | \$78,502            | \$68,392  | -12.9% | \$111,962              | \$115,310 | +3.0%  |
| 062-CRYSTAL SPR/COUNTRY CREEK          | 104            | 59              | 56.7% | 223            | 128             | 57.4% | \$107,000          | \$90,000  | -15.9%  | \$123,000              | \$105,000 | -14.6% | \$108,348           | \$94,468  | -12.8% | \$131,326              | \$137,984 | +5.1%  |
| 063-JACKSONVILLE HEIGHTS/OAK HILL      | 147            | 86              | 58.5% | 199            | 141             | 70.9% | \$56,915           | \$43,000  | -24.4%  | \$65,000               | \$48,500  | -25.4% | \$57,230            | \$47,337  | -17.3% | \$76,598               | \$69,061  | -9.8%  |
| 064-BENT CREEK/PLUM TREE               | 48             | 22              | 45.8% | 100            | 56              | 56.0% | \$115,950          | \$102,500 | -11.6%  | \$133,735              | \$128,500 | -3.9%  | \$108,817           | \$104,836 | -3.7%  | \$142,493              | \$136,386 | -4.3%  |
| 065-PANTHER CREEK/ADAMS LK/DUVAL SW    | 29             | 21              | 72.4% | 26             | 18              | 69.2% | \$118,450          | \$89,000  | -24.9%  | \$144,495              | \$97,500  | -32.5% | \$115,660           | \$96,053  | -17.0% | \$154,127              | \$99,925  | -35.2% |
| 066-CECIL COMMERCE AREA                | 13             | 4               | 30.8% | 39             | 8               | 20.5% | \$121,125          | \$196,000 | +61.8%  | \$148,583              | \$155,000 | +4.3%  | \$162,942           | \$177,800 | +9.1%  | \$133,375              | \$149,002 | +11.7% |
| 067-COLINS RD/ARGYLE/OAKLEAFPLNT-DUVAL | 159            | 100             | 62.9% | 351            | 196             | 55.8% | \$89,900           | \$69,300  | -22.9%  | \$110,500              | \$89,700  | -18.8% | \$97,987            | \$80,695  | -17.6% | \$125,514              | \$115,059 | -8.3%  |
| 071-BRENTWOOD/EVERGREEN                | 125            | 56              | 44.8% | 107            | 80              | 74.8% | \$17,000           | \$15,150  | -10.9%  | \$17,500               | \$15,800  | -9.7%  | \$18,765            | \$21,663  | +15.4% | \$34,171               | \$39,949  | +16.9% |
| 072-SPRINGFIELD                        | 109            | 40              | 36.7% | 110            | 76              | 69.1% | \$15,000           | \$27,500  | +83.3%  | \$26,000               | \$38,000  | +46.2% | \$49,359            | \$56,507  | +14.5% | \$89,092               | \$119,570 | +34.2% |
| 073-DOWNTOWN JAX/NORTHBANK             | 27             | 9               | 33.3% | 38             | 27              | 71.1% | \$96,000           | \$79,500  | -17.2%  | \$97,200               | \$80,500  | -17.2% | \$99,199            | \$86,446  | -12.9% | \$103,600              | \$143,170 | +38.2% |
| 074-PAXON                              | 110            | 50              | 45.5% | 167            | 107             | 64.1% | \$14,000           | \$13,000  | -7.1%   | \$15,185               | \$15,000  | -1.2%  | \$17,586            | \$14,928  | -15.1% | \$61,522               | \$65,462  | +6.4%  |
| 075-TROUT RIV/COLLEGE PRK/RIBAUT MNR   | 312            | 160             | 51.3% | 357            | 260             | 72.8% | \$17,900           | \$18,000  | +0.6%   | \$20,000               | \$20,000  | 0.0%   | \$25,624            | \$25,113  | -2.0%  | \$52,873               | \$57,403  | +8.6%  |

# Lender-Mediated Report – Activity by Area

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## November 2011

|                                  | Homes for Sale |                 |       | Closed Sales   |                 |       | Median Sales Price |           |        |                        |           |         | Average Sales Price |           |        |                        |           |         |
|----------------------------------|----------------|-----------------|-------|----------------|-----------------|-------|--------------------|-----------|--------|------------------------|-----------|---------|---------------------|-----------|--------|------------------------|-----------|---------|
|                                  | Current Month  |                 |       | Last 12 Months |                 |       | Lender-Mediated    |           |        | Traditional Properties |           |         | Lender-Mediated     |           |        | Traditional Properties |           |         |
|                                  | Total          | Lender-Mediated | Share | Total          | Lender-Mediated | Share | 11-2010            | 11-2011   | + / -  | 11-2010                | 11-2011   | + / -   | 11-2010             | 11-2011   | + / -  | 11-2010                | 11-2011   | + / -   |
| 081-MARIETA/WHITSE/BALDWIN       | 111            | 53              | 47.7% | 136            | 79              | 58.1% | \$114,000          | \$85,000  | -25.4% | \$128,000              | \$109,900 | -14.1%  | \$108,181           | \$86,539  | -20.0% | \$140,318              | \$138,923 | -1.0%   |
| 082-DINSMORE/NORTHWEST DUVAL     | 18             | 8               | 44.4% | 11             | 4               | 36.4% | \$30,000           | \$50,000  | +66.7% | \$40,000               | \$39,001  | -2.5%   | \$73,397            | \$69,300  | -5.6%  | \$68,001               | \$73,300  | +7.8%   |
| 091-GARDN CTY/AIRPORT            | 198            | 119             | 60.1% | 328            | 213             | 64.9% | \$89,000           | \$71,750  | -19.4% | \$111,000              | \$90,000  | -18.9%  | \$90,406            | \$75,588  | -16.4% | \$129,035              | \$122,623 | -5.0%   |
| 092-OCEANWAY/PECAN PARK          | 139            | 76              | 54.7% | 277            | 153             | 55.2% | \$145,800          | \$127,185 | -12.8% | \$160,000              | \$152,000 | -5.0%   | \$141,090           | \$122,302 | -13.3% | \$173,517              | \$171,012 | -1.4%   |
| 095-SAN MATEO/EASTPORT           | 21             | 5               | 23.8% | 44             | 17              | 38.6% | \$85,000           | \$55,000  | -35.3% | \$97,200               | \$93,000  | -4.3%   | \$111,901           | \$120,171 | +7.4%  | \$150,189              | \$140,370 | -6.5%   |
| 096-FT GEORGE/BLOUNT IS/CEDAR PT | 169            | 87              | 51.5% | 187            | 97              | 51.9% | \$160,000          | \$150,000 | -6.3%  | \$173,000              | \$158,450 | -8.4%   | \$172,769           | \$165,859 | -4.0%  | \$206,671              | \$202,647 | -1.9%   |
| 121-FLEMING ISLAND-NE            | 16             | 5               | 31.3% | 16             | 10              | 62.5% | \$149,000          | \$155,000 | +4.0%  | \$175,000              | \$162,000 | -7.4%   | \$145,667           | \$185,900 | +27.6% | \$292,400              | \$250,667 | -14.3%  |
| 122-FLEMING ISLAND-NW            | 92             | 28              | 30.4% | 157            | 60              | 38.2% | \$234,900          | \$195,950 | -16.6% | \$250,000              | \$238,050 | -4.8%   | \$258,343           | \$250,466 | -3.0%  | \$297,246              | \$307,964 | +3.6%   |
| 123-FLEMING ISLAND-SE            | 50             | 12              | 24.0% | 96             | 35              | 36.5% | \$162,450          | \$129,900 | -20.0% | \$180,000              | \$175,000 | -2.8%   | \$175,723           | \$145,597 | -17.1% | \$231,388              | \$284,331 | +22.9%  |
| 124-FLEMING ISLAND-SW            | 84             | 36              | 42.9% | 184            | 88              | 47.8% | \$180,000          | \$120,000 | -33.3% | \$180,000              | \$137,500 | -23.6%  | \$176,216           | \$141,466 | -19.7% | \$206,856              | \$182,302 | -11.9%  |
| 131-MDWBK/LOCH RANE              | 32             | 11              | 34.4% | 84             | 40              | 47.6% | \$95,000           | \$51,500  | -45.8% | \$118,900              | \$81,000  | -31.9%  | \$117,928           | \$101,083 | -14.3% | \$188,444              | \$153,154 | -18.7%  |
| 132-BELLAIR/GROVE PARK           | 41             | 21              | 51.2% | 81             | 51              | 63.0% | \$58,375           | \$49,900  | -14.5% | \$91,500               | \$70,000  | -23.5%  | \$67,210            | \$58,719  | -12.6% | \$108,446              | \$92,085  | -15.1%  |
| 133-NORTH ORANGE PK              | 15             | 5               | 33.3% | 32             | 20              | 62.5% | \$113,000          | \$35,000  | -69.0% | \$136,000              | \$75,000  | -44.9%  | \$99,972            | \$62,266  | -37.7% | \$178,123              | \$335,460 | +88.3%  |
| 134-SOUTH BLANDING               | 43             | 18              | 41.9% | 82             | 43              | 52.4% | \$109,700          | \$103,700 | -5.5%  | \$124,950              | \$116,078 | -7.1%   | \$106,100           | \$99,356  | -6.4%  | \$140,858              | \$136,578 | -3.0%   |
| 135-PARK W/MONTCLAIR             | 22             | 9               | 40.9% | 34             | 14              | 41.2% | \$110,000          | \$115,250 | +4.8%  | \$133,650              | \$135,500 | +1.4%   | \$109,220           | \$111,911 | +2.5%  | \$145,728              | \$147,850 | +1.5%   |
| 136-LAKESIDE EST                 | 20             | 11              | 55.0% | 49             | 28              | 57.1% | \$114,000          | \$101,477 | -11.0% | \$127,950              | \$116,000 | -9.3%   | \$123,622           | \$107,741 | -12.8% | \$129,706              | \$141,830 | +9.3%   |
| 137-DOCTORS LAKE                 | 49             | 13              | 26.5% | 46             | 20              | 43.5% | \$180,000          | \$142,700 | -20.7% | \$221,500              | \$180,000 | -18.7%  | \$227,392           | \$212,535 | -6.5%  | \$283,857              | \$276,132 | -2.7%   |
| 138-TNGLWD/ORANGE PRK S          | 94             | 59              | 62.8% | 213            | 133             | 62.4% | \$90,000           | \$90,000  | 0.0%   | \$105,000              | \$100,000 | -4.8%   | \$99,869            | \$96,821  | -3.1%  | \$121,206              | \$123,739 | +2.1%   |
| 139-OAKLEAF PLNTN/ORANGE PARK NW | 193            | 107             | 55.4% | 495            | 305             | 61.6% | \$150,000          | \$120,000 | -20.0% | \$159,450              | \$139,900 | -12.3%  | \$153,664           | \$130,965 | -14.8% | \$185,766              | \$190,123 | +2.3%   |
| 141-MIDDLEBURG                   | 66             | 25              | 37.9% | 115            | 58              | 50.4% | \$73,900           | \$64,500  | -12.7% | \$84,900               | \$67,400  | -20.6%  | \$82,952            | \$84,077  | +1.4%  | \$114,647              | \$95,386  | -16.8%  |
| 142-MIDDLEBURG E/LAKE ASBURY     | 143            | 52              | 36.4% | 268            | 154             | 57.5% | \$121,500          | \$101,325 | -16.6% | \$135,000              | \$125,250 | -7.2%   | \$119,162           | \$116,976 | -1.8%  | \$172,230              | \$172,412 | +0.1%   |
| 143-FOXMEADOW AREA               | 75             | 17              | 22.7% | 140            | 41              | 29.3% | \$130,000          | \$102,500 | -21.2% | \$165,000              | \$157,000 | -4.8%   | \$141,776           | \$116,020 | -18.2% | \$180,285              | \$178,893 | -0.8%   |
| 144-MIDDLEBURG-SE                | 20             | 9               | 45.0% | 20             | 8               | 40.0% | \$134,750          | \$102,500 | -23.9% | \$153,000              | \$170,500 | +11.4%  | \$128,680           | \$112,563 | -12.5% | \$186,581              | \$196,450 | +5.3%   |
| 145-MIDDLEBURG-SW                | 69             | 21              | 30.4% | 79             | 37              | 46.8% | \$71,500           | \$74,900  | +4.8%  | \$80,450               | \$83,500  | +3.8%   | \$83,060            | \$76,597  | -7.8%  | \$91,177               | \$95,614  | +4.9%   |
| 151-KEYSTONE HGTS                | 163            | 21              | 12.9% | 106            | 36              | 34.0% | \$53,500           | \$51,877  | -3.0%  | \$71,365               | \$77,750  | +8.9%   | \$62,411            | \$67,607  | +8.3%  | \$105,547              | \$106,996 | +1.4%   |
| 152-KINGSLEY LAKE                | 4              | 0               | 0.0%  | 0              | 0               | --    | \$0                | \$0       | --     | \$530,000              | \$0       | -100.0% | \$0                 | \$0       | --     | \$425,800              | \$0       | -100.0% |
| 161-GREEN COVE SPRS              | 94             | 25              | 26.6% | 116            | 54              | 46.6% | \$110,000          | \$103,950 | -5.5%  | \$134,420              | \$130,000 | -3.3%   | \$127,551           | \$114,827 | -10.0% | \$227,803              | \$192,203 | -15.6%  |
| 162-RUSS L/PEN FRMS              | 6              | 4               | 66.7% | 13             | 2               | 15.4% | \$170,000          | \$165,000 | -2.9%  | \$180,000              | \$175,000 | -2.8%   | \$198,000           | \$165,000 | -16.7% | \$178,209              | \$197,227 | +10.7%  |
| 211-JACKSONVILLE BCH-NE          | 34             | 8               | 23.5% | 60             | 22              | 36.7% | \$320,000          | \$277,500 | -13.3% | \$332,500              | \$349,450 | +5.1%   | \$333,173           | \$319,381 | -4.1%  | \$405,309              | \$520,054 | +28.3%  |
| 212-JACKSONVILLE BCH-SE          | 113            | 11              | 9.7%  | 115            | 38              | 33.0% | \$215,000          | \$300,000 | +39.5% | \$259,000              | \$281,000 | +8.5%   | \$274,949           | \$337,703 | +22.8% | \$448,987              | \$423,389 | -5.7%   |
| 213-JACKSONVILLE BCH-NW          | 48             | 18              | 37.5% | 76             | 31              | 40.8% | \$171,000          | \$161,500 | -5.6%  | \$180,250              | \$175,000 | -2.9%   | \$161,144           | \$172,250 | +6.9%  | \$217,685              | \$208,878 | -4.0%   |
| 214-JACKSONVILLE BCH-SW          | 86             | 31              | 36.0% | 216            | 105             | 48.6% | \$114,950          | \$80,000  | -30.4% | \$190,000              | \$181,500 | -4.5%   | \$174,944           | \$120,272 | -31.3% | \$235,338              | \$247,202 | +5.0%   |
| 221-NEPTUNE BCH-EAST             | 20             | 3               | 15.0% | 19             | 3               | 15.8% | \$301,125          | \$425,000 | +41.1% | \$375,000              | \$425,000 | +13.3%  | \$301,125           | \$411,667 | +36.7% | \$403,113              | \$702,219 | +74.2%  |
| 222-NEPTUNE BCH-WEST             | 26             | 17              | 65.4% | 46             | 18              | 39.1% | \$215,000          | \$196,500 | -8.6%  | \$235,200              | \$228,500 | -2.8%   | \$223,532           | \$276,694 | +23.8% | \$274,588              | \$264,314 | -3.7%   |
| 231-ATLANTIC BCH-EAST            | 92             | 23              | 25.0% | 148            | 40              | 27.0% | \$209,500          | \$105,500 | -49.6% | \$283,650              | \$246,784 | -13.0%  | \$198,972           | \$207,695 | +4.4%  | \$447,266              | \$417,055 | -6.8%   |
| 232-ATLANTIC BCH/MAYPORT-WEST    | 40             | 16              | 40.0% | 51             | 34              | 66.7% | \$81,125           | \$70,000  | -13.7% | \$95,000               | \$85,000  | -10.5%  | \$85,108            | \$81,885  | -3.8%  | \$125,315              | \$127,220 | +1.5%   |

# Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

## November 2011

|                                    | Homes for Sale |                 |       | Closed Sales   |                 |        | Median Sales Price |           |         |                        |           |        | Average Sales Price |           |        |                        |             |         |
|------------------------------------|----------------|-----------------|-------|----------------|-----------------|--------|--------------------|-----------|---------|------------------------|-----------|--------|---------------------|-----------|--------|------------------------|-------------|---------|
|                                    | Current Month  |                 |       | Last 12 Months |                 |        | Lender-Mediated    |           |         | Traditional Properties |           |        | Lender-Mediated     |           |        | Traditional Properties |             |         |
|                                    | Total          | Lender-Mediated | Share | Total          | Lender-Mediated | Share  | 11-2010            | 11-2011   | + / -   | 11-2010                | 11-2011   | + / -  | 11-2010             | 11-2011   | + / -  | 11-2010                | 11-2011     | + / -   |
| 251-PVB E A1A-N CORONA             | 32             | 2               | 6.3%  | 50             | 4               | 8.0%   | \$382,570          | \$286,500 | -25.1%  | \$727,500              | \$756,500 | +4.0%  | \$547,136           | \$288,500 | -47.3% | \$1,217,815            | \$1,048,890 | -13.9%  |
| 252-PVB W A1A-N SOLANA             | 92             | 21              | 22.8% | 110            | 44              | 40.0%  | \$91,825           | \$85,105  | -7.3%   | \$210,000              | \$185,900 | -11.5% | \$228,715           | \$146,668 | -35.9% | \$663,010              | \$544,559   | -17.9%  |
| 261-PVB E A1A-S CORONA             | 133            | 12              | 9.0%  | 145            | 38              | 26.2%  | \$120,000          | \$151,500 | +26.3%  | \$275,000              | \$275,000 | 0.0%   | \$171,412           | \$276,574 | +61.4% | \$447,498              | \$583,747   | +30.4%  |
| 262-PVB W A1A-S SOLANA/PALM VALLEY | 105            | 22              | 21.0% | 187            | 81              | 43.3%  | \$64,500           | \$144,000 | +123.3% | \$303,500              | \$280,000 | -7.7%  | \$143,882           | \$236,591 | +64.4% | \$461,867              | \$392,752   | -15.0%  |
| 263-PVB W A1A-S CR-210             | 70             | 12              | 17.1% | 76             | 16              | 21.1%  | \$369,000          | \$319,500 | -13.4%  | \$422,500              | \$465,000 | +10.1% | \$344,103           | \$402,778 | +17.1% | \$663,194              | \$543,485   | -18.1%  |
| 264-SOUTH PVB/VILANO BCH           | 94             | 17              | 18.1% | 97             | 32              | 33.0%  | \$319,000          | \$279,950 | -12.2%  | \$335,000              | \$365,000 | +9.0%  | \$340,017           | \$356,094 | +4.7%  | \$482,964              | \$522,189   | +8.1%   |
| 265-PONTE VEDRA/NOCATEE-STJ        | 99             | 21              | 21.2% | 273            | 36              | 13.2%  | \$209,000          | \$188,250 | -9.9%   | \$290,000              | \$271,404 | -6.4%  | \$242,048           | \$219,909 | -9.1%  | \$333,009              | \$298,674   | -10.3%  |
| 301-JUL CK/SWITZ                   | 375            | 92              | 24.5% | 695            | 201             | 28.9%  | \$189,000          | \$175,000 | -7.4%   | \$249,990              | \$229,900 | -8.0%  | \$211,184           | \$188,605 | -10.7% | \$281,731              | \$282,892   | +0.4%   |
| 302-ORANGEDALE AREA                | 36             | 3               | 8.3%  | 28             | 13              | 46.4%  | \$420,000          | \$213,950 | -49.1%  | \$277,500              | \$247,500 | -10.8% | \$410,200           | \$256,242 | -37.5% | \$292,537              | \$256,362   | -12.4%  |
| 303-PALMO/SIX MILE AREA            | 29             | 4               | 13.8% | 7              | 6               | 85.7%  | \$160,000          | \$196,806 | +23.0%  | \$149,000              | \$211,111 | +41.7% | \$131,667           | \$221,794 | +68.5% | \$92,000               | \$390,000   | +323.9% |
| 304- 210 SOUTH                     | 92             | 46              | 50.0% | 200            | 97              | 48.5%  | \$180,000          | \$169,500 | -5.8%   | \$222,250              | \$204,000 | -8.2%  | \$187,757           | \$165,958 | -11.6% | \$260,811              | \$257,062   | -1.4%   |
| 305-WORLD GOLF V-CENTRAL           | 44             | 11              | 25.0% | 63             | 17              | 27.0%  | \$120,000          | \$195,000 | +62.5%  | \$194,450              | \$220,000 | +13.1% | \$135,972           | \$197,876 | +45.5% | \$205,162              | \$228,633   | +11.4%  |
| 306-WORLD GOLF V-NE                | 3              | 0               | 0.0%  | 5              | 0               | 0.0%   | \$0                | \$0       | --      | \$0                    | \$211,500 | --     | \$0                 | \$0       | --     | \$0                    | \$198,298   | --      |
| 307-WORLD GOLF V-SE                | 4              | 1               | 25.0% | 5              | 5               | 100.0% | \$67,950           | \$52,450  | -22.8%  | \$76,000               | \$52,450  | -31.0% | \$67,950            | \$51,850  | -23.7% | \$84,994               | \$0         | -100.0% |
| 308-WORLD GOLF V-SW                | 72             | 26              | 36.1% | 158            | 64              | 40.5%  | \$165,000          | \$160,000 | -3.0%   | \$189,760              | \$191,242 | +0.8%  | \$168,513           | \$162,526 | -3.6%  | \$204,674              | \$208,728   | +2.0%   |
| 309-WORLD GOLF V-WEST              | 102            | 49              | 48.0% | 170            | 102             | 60.0%  | \$169,900          | \$144,000 | -15.2%  | \$179,990              | \$158,500 | -11.9% | \$188,597           | \$186,583 | -1.1%  | \$232,685              | \$220,313   | -5.3%   |
| 312-PALENCIA AREA                  | 85             | 20              | 23.5% | 116            | 47              | 40.5%  | \$227,000          | \$250,000 | +10.1%  | \$262,502              | \$265,000 | +1.0%  | \$221,015           | \$274,334 | +24.1% | \$317,173              | \$334,670   | +5.5%   |
| 313-WHITECASTLE/AIRPORT AREA       | 13             | 5               | 38.5% | 16             | 12              | 75.0%  | \$104,250          | \$88,000  | -15.6%  | \$135,000              | \$88,000  | -34.8% | \$160,400           | \$119,167 | -25.7% | \$167,451              | \$96,975    | -42.1%  |
| 321-NORTH CITY                     | 17             | 5               | 29.4% | 24             | 13              | 54.2%  | \$94,000           | \$115,000 | +22.3%  | \$99,450               | \$121,250 | +21.9% | \$103,850           | \$163,904 | +57.8% | \$158,710              | \$149,773   | -5.6%   |
| 322-DOWNTOWN ST AUGUSTINE          | 25             | 3               | 12.0% | 31             | 9               | 29.0%  | \$143,475          | \$207,450 | +44.6%  | \$165,000              | \$210,000 | +27.3% | \$122,744           | \$223,613 | +82.2% | \$289,258              | \$308,872   | +6.8%   |
| 323-DAVIS SHORES                   | 27             | 1               | 3.7%  | 28             | 8               | 28.6%  | \$242,500          | \$225,000 | -7.2%   | \$204,500              | \$210,000 | +2.7%  | \$215,167           | \$294,709 | +37.0% | \$239,882              | \$250,739   | +4.5%   |
| 331-ST AUGUSTINE BCH               | 143            | 21              | 14.7% | 157            | 41              | 26.1%  | \$170,000          | \$178,982 | +5.3%   | \$235,000              | \$263,750 | +12.2% | \$188,353           | \$234,886 | +24.7% | \$295,154              | \$338,071   | +14.5%  |
| 332-CRESCENT BCH/SUMMER HVN        | 19             | 2               | 10.5% | 20             | 7               | 35.0%  | \$350,000          | \$405,000 | +15.7%  | \$342,900              | \$340,000 | -0.8%  | \$432,080           | \$442,100 | +2.3%  | \$373,817              | \$309,385   | -17.2%  |
| 333-ST JOHNS CO-SE                 | 5              | 1               | 20.0% | 10             | 3               | 30.0%  | \$123,690          | \$120,000 | -3.0%   | \$161,750              | \$134,250 | -17.0% | \$123,690           | \$131,500 | +6.3%  | \$150,500              | \$172,357   | +14.5%  |
| 334-MOULTRIE/ST AUG SHORES         | 31             | 6               | 19.4% | 76             | 24              | 31.6%  | \$95,000           | \$92,000  | -3.2%   | \$124,000              | \$132,650 | +7.0%  | \$100,757           | \$135,770 | +34.7% | \$163,660              | \$149,493   | -8.7%   |
| 335-ST AUGUSTINE SOUTH             | 15             | 5               | 33.3% | 26             | 14              | 53.8%  | \$112,750          | \$98,000  | -13.1%  | \$119,000              | \$121,500 | +2.1%  | \$103,279           | \$98,944  | -4.2%  | \$208,603              | \$152,208   | -27.0%  |
| 336-RAVENSWOOD/W AUGUSTINE         | 130            | 21              | 16.2% | 207            | 77              | 37.2%  | \$70,000           | \$74,750  | +6.8%   | \$105,950              | \$109,000 | +2.9%  | \$79,589            | \$81,628  | +2.6%  | \$148,827              | \$143,980   | -3.3%   |
| 337-OLD MOULTRIE RD/WILDWOOD       | 22             | 5               | 22.7% | 83             | 33              | 39.8%  | \$74,250           | \$130,000 | +75.1%  | \$173,238              | \$170,000 | -1.9%  | \$114,713           | \$124,785 | +8.8%  | \$199,812              | \$191,683   | -4.1%   |
| 341-FLAGLER EST/HASTINGS           | 24             | 6               | 25.0% | 45             | 27              | 60.0%  | \$35,000           | \$31,575  | -9.8%   | \$41,250               | \$47,500  | +15.2% | \$41,307            | \$36,031  | -12.8% | \$56,353               | \$87,483    | +55.2%  |
| 342-ST JOHN SR 207 S/W I-95        | 16             | 7               | 43.8% | 20             | 8               | 40.0%  | \$164,850          | \$158,700 | -3.7%   | \$165,000              | \$169,969 | +3.0%  | \$160,469           | \$158,556 | -1.2%  | \$162,506              | \$183,796   | +13.1%  |
| 343-MOLASSES JNCTN/ELKTON          | 7              | 2               | 28.6% | 6              | 4               | 66.7%  | \$93,500           | \$66,000  | -29.4%  | \$87,590               | \$82,500  | -5.8%  | \$93,500            | \$67,813  | -27.5% | \$86,154               | \$255,000   | +196.0% |
| 344-HASTINGS/TOCOI/RVRDALE         | 15             | 1               | 6.7%  | 14             | 8               | 57.1%  | \$48,100           | \$47,101  | -2.1%   | \$60,500               | \$100,000 | +65.3% | \$48,100            | \$45,800  | -4.8%  | \$179,950              | \$191,750   | +6.6%   |
| 410-FERNANDINA BCH DOWNTOWN-WEST   | 6              | 1               | 16.7% | 17             | 10              | 58.8%  | \$57,722           | \$74,397  | +28.9%  | \$85,000               | \$131,000 | +54.1% | \$65,006            | \$87,187  | +34.1% | \$119,980              | \$251,594   | +109.7% |
| 420-FERNANDINA BCH-DOWNTOWN-EAST   | 14             | 3               | 21.4% | 12             | 8               | 66.7%  | \$142,500          | \$162,000 | +13.7%  | \$142,500              | \$146,440 | +2.8%  | \$156,225           | \$161,613 | +3.4%  | \$0                    | \$147,588   | --      |
| 430-NASSAU CNTY BEACHES-N          | 13             | 2               | 15.4% | 13             | 7               | 53.8%  | \$178,200          | \$178,500 | +0.2%   | \$218,946              | \$256,500 | +17.2% | \$164,067           | \$196,271 | +19.6% | \$385,464              | \$464,448   | +20.5%  |
| 431-NASSAU CNTY BEACHES-S          | 7              | 1               | 14.3% | 12             | 11              | 91.7%  | \$105,000          | \$166,000 | +58.1%  | \$193,000              | \$168,000 | -13.0% | \$140,580           | \$215,580 | +53.4% | \$325,000              | \$193,600   | -40.4%  |

# Lender-Mediated Report – Activity by Area

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## November 2011

|                                      | Homes for Sale |                 |        | Closed Sales   |                 |       | Median Sales Price |           |         |                        |           |         | Average Sales Price |           |         |                        |           |         |
|--------------------------------------|----------------|-----------------|--------|----------------|-----------------|-------|--------------------|-----------|---------|------------------------|-----------|---------|---------------------|-----------|---------|------------------------|-----------|---------|
|                                      | Current Month  |                 |        | Last 12 Months |                 |       | Lender-Mediated    |           |         | Traditional Properties |           |         | Lender-Mediated     |           |         | Traditional Properties |           |         |
|                                      | Total          | Lender-Mediated | Share  | Total          | Lender-Mediated | Share | 11-2010            | 11-2011   | + / -   | 11-2010                | 11-2011   | + / -   | 11-2010             | 11-2011   | + / -   | 11-2010                | 11-2011   | + / -   |
| 440-FERNANDINA BCH DOWNTOWN-SOUTH    | 9              | 7               | 77.8%  | 22             | 18              | 81.8% | \$130,000          | \$83,628  | -35.7%  | \$155,000              | \$101,500 | -34.5%  | \$140,429           | \$98,671  | -29.7%  | \$207,333              | \$347,100 | +67.4%  |
| 450-AMELIA ISLAND                    | 44             | 4               | 9.1%   | 22             | 14              | 63.6% | \$112,500          | \$148,500 | +32.0%  | \$225,500              | \$222,001 | -1.6%   | \$126,210           | \$176,736 | +40.0%  | \$336,500              | \$266,188 | -20.9%  |
| 470-PINEY ISL AND AREA               | 4              | 0               | 0.0%   | 3              | 2               | 66.7% | \$340,500          | \$177,500 | -47.9%  | \$290,000              | \$225,000 | -22.4%  | \$298,000           | \$177,500 | -40.4%  | \$264,000              | \$530,000 | +100.8% |
| 471-NASSAU CO N-CHESTER/PIRATES WOOD | 39             | 9               | 23.1%  | 68             | 35              | 51.5% | \$141,000          | \$121,900 | -13.5%  | \$149,900              | \$149,120 | -0.5%   | \$158,432           | \$145,202 | -8.4%   | \$183,112              | \$174,809 | -4.5%   |
| 472-ONEIL,NASSAVILLE,HOLLY PT        | 50             | 8               | 16.0%  | 87             | 42              | 48.3% | \$144,000          | \$115,900 | -19.5%  | \$171,500              | \$170,500 | -0.6%   | \$158,030           | \$134,940 | -14.6%  | \$182,505              | \$189,571 | +3.9%   |
| 480-N-A1A/W LOFN CK                  | 1              | 1               | 100.0% | 4              | 2               | 50.0% | \$82,750           | \$180,500 | +118.1% | \$90,000               | \$197,500 | +119.4% | \$82,750            | \$180,500 | +118.1% | \$90,000               | \$197,500 | +119.4% |
| 481-S-A1A/W LOFN CK                  | 18             | 8               | 44.4%  | 42             | 23              | 54.8% | \$122,750          | \$98,050  | -20.1%  | \$125,000              | \$109,900 | -12.1%  | \$104,850           | \$95,465  | -9.0%   | \$110,745              | \$122,668 | +10.8%  |
| 490-CALLAHAN                         | 16             | 4               | 25.0%  | 13             | 9               | 69.2% | \$151,250          | \$119,000 | -21.3%  | \$159,750              | \$119,000 | -25.5%  | \$135,417           | \$122,864 | -9.3%   | \$160,186              | \$115,750 | -27.7%  |
| 491-HILLARD                          | 13             | 4               | 30.8%  | 16             | 8               | 50.0% | \$77,500           | \$72,750  | -6.1%   | \$115,800              | \$79,750  | -31.1%  | \$86,063            | \$73,883  | -14.2%  | \$126,040              | \$87,688  | -30.4%  |
| 492-W I-95/N FL LNE                  | 81             | 31              | 38.3%  | 99             | 62              | 62.6% | \$125,000          | \$109,200 | -12.6%  | \$141,785              | \$124,900 | -11.9%  | \$125,297           | \$108,779 | -13.2%  | \$145,584              | \$161,550 | +11.0%  |
| 501-MACCLENNY AREA                   | 65             | 21              | 32.3%  | 70             | 32              | 45.7% | \$103,995          | \$121,500 | +16.8%  | \$133,000              | \$134,450 | +1.1%   | \$104,017           | \$117,987 | +13.4%  | \$145,693              | \$149,451 | +2.6%   |
| 502-BAKER COUNTY-NW                  | 25             | 7               | 28.0%  | 16             | 8               | 50.0% | \$80,000           | \$41,500  | -48.1%  | \$130,000              | \$84,950  | -34.7%  | \$127,214           | \$64,250  | -49.5%  | \$207,313              | \$139,613 | -32.7%  |
| 503-BAKER COUNTY-SOUTH               | 11             | 1               | 9.1%   | 38             | 21              | 55.3% | \$67,000           | \$93,375  | +39.4%  | \$87,000               | \$110,000 | +26.4%  | \$77,127            | \$100,826 | +30.7%  | \$122,106              | \$156,684 | +28.3%  |
| 521-BRADFORD COUNTY-NE               | 27             | 5               | 18.5%  | 20             | 10              | 50.0% | \$30,000           | \$45,750  | +52.5%  | \$80,500               | \$64,500  | -19.9%  | \$26,667            | \$59,213  | +122.0% | \$118,333              | \$81,178  | -31.4%  |
| 522-BRADFORD COUNTY-NW               | 57             | 13              | 22.8%  | 28             | 13              | 46.4% | \$45,000           | \$60,100  | +33.6%  | \$85,000               | \$77,950  | -8.3%   | \$69,750            | \$84,069  | +20.5%  | \$105,270              | \$90,033  | -14.5%  |
| 523-BRADFORD COUNTY-SE               | 77             | 8               | 10.4%  | 31             | 11              | 35.5% | \$45,950           | \$60,500  | +31.7%  | \$101,000              | \$87,000  | -13.9%  | \$59,675            | \$72,775  | +22.0%  | \$147,935              | \$115,211 | -22.1%  |
| 524-BRADFORD COUNTY-SW               | 27             | 4               | 14.8%  | 9              | 3               | 33.3% | \$55,000           | \$53,000  | -3.6%   | \$113,225              | \$107,500 | -5.1%   | \$99,500            | \$83,667  | -15.9%  | \$118,405              | \$134,317 | +13.4%  |
| 541-UNION COUNTY-NORTH               | 1              | 0               | 0.0%   | 1              | 0               | 0.0%  | \$75,000           | \$0       | -100.0% | \$62,000               | \$110,000 | +77.4%  | \$75,000            | \$0       | -100.0% | \$49,000               | \$110,000 | +124.5% |
| 542-UNION COUNTY-SOUTH               | 9              | 1               | 11.1%  | 5              | 4               | 80.0% | \$29,500           | \$56,500  | +91.5%  | \$85,000               | \$75,000  | -11.8%  | \$29,500            | \$79,300  | +168.8% | \$133,730              | \$200,000 | +49.6%  |
| 561-GREATER PALATKA                  | 133            | 24              | 18.0%  | 100            | 51              | 51.0% | \$50,595           | \$49,450  | -2.3%   | \$73,950               | \$64,450  | -12.8%  | \$64,066            | \$65,676  | +2.5%   | \$100,332              | \$90,527  | -9.8%   |
| 562-BARDIN/WEST BOSTWICK             | 9              | 0               | 0.0%   | 7              | 4               | 57.1% | \$44,375           | \$28,050  | -36.8%  | \$64,375               | \$32,600  | -49.4%  | \$44,375            | \$33,900  | -23.6%  | \$93,752               | \$96,967  | +3.4%   |
| 563-E BOSTWICK/BRIDGEPORT/CEDAR CR   | 44             | 3               | 6.8%   | 25             | 17              | 68.0% | \$117,500          | \$102,275 | -13.0%  | \$85,000               | \$73,275  | -13.8%  | \$110,625           | \$117,293 | +6.0%   | \$148,215              | \$86,800  | -41.4%  |
| 564-E PALATKA/SAN MATEO/N SATSUMA    | 103            | 13              | 12.6%  | 62             | 19              | 30.6% | \$115,700          | \$60,000  | -48.1%  | \$85,000               | \$78,000  | -8.2%   | \$107,470           | \$78,507  | -27.0%  | \$125,837              | \$112,728 | -10.4%  |
| 571-INTERLACHEN-SE                   | 19             | 4               | 21.1%  | 14             | 6               | 42.9% | \$55,000           | \$46,001  | -16.4%  | \$108,500              | \$38,500  | -64.5%  | \$55,000            | \$45,000  | -18.2%  | \$111,080              | \$32,875  | -70.4%  |
| 572-INTERLACHEN-NE                   | 70             | 2               | 2.9%   | 59             | 13              | 22.0% | \$29,200           | \$31,299  | +7.2%   | \$42,900               | \$37,650  | -12.2%  | \$34,567            | \$35,187  | +1.8%   | \$58,427               | \$54,853  | -6.1%   |
| 573-INTERLACHEN-SW                   | 26             | 2               | 7.7%   | 21             | 8               | 38.1% | \$23,000           | \$29,000  | +26.1%  | \$50,950               | \$35,000  | -31.3%  | \$23,000            | \$31,583  | +37.3%  | \$65,378               | \$53,444  | -18.3%  |
| 574-INTERLACHEN-NW                   | 43             | 2               | 4.7%   | 25             | 9               | 36.0% | \$45,600           | \$53,300  | +16.9%  | \$63,950               | \$60,000  | -6.2%   | \$49,044            | \$74,017  | +50.9%  | \$100,546              | \$76,355  | -24.1%  |
| 575-WEST OF SR21                     | 19             | 2               | 10.5%  | 5              | 1               | 20.0% | \$129,000          | \$23,000  | -82.2%  | \$145,000              | \$30,000  | -79.3%  | \$129,000           | \$23,000  | -82.2%  | \$163,500              | \$109,125 | -33.3%  |
| 576-GEORGES LAKE                     | 15             | 1               | 6.7%   | 10             | 6               | 60.0% | \$112,625          | \$39,900  | -64.6%  | \$93,250               | \$108,000 | +15.8%  | \$112,625           | \$55,580  | -50.7%  | \$93,000               | \$191,248 | +105.6% |
| 581-SATSUMA/HOOT OWL RIDGE           | 62             | 7               | 11.3%  | 29             | 9               | 31.0% | \$31,000           | \$30,000  | -3.2%   | \$47,500               | \$39,950  | -15.9%  | \$73,167            | \$36,525  | -50.1%  | \$65,246               | \$69,545  | +6.6%   |
| 582-POMONA PARK/WELAKA/LK COMO       | 105            | 6               | 5.7%   | 38             | 6               | 15.8% | \$47,000           | \$38,000  | -19.1%  | \$72,400               | \$61,000  | -15.7%  | \$66,214            | \$57,420  | -13.3%  | \$108,851              | \$97,179  | -10.7%  |
| 583-CRESCENT CITY/GEORGETOWN/FRUIT   | 100            | 5               | 5.0%   | 48             | 13              | 27.1% | \$58,900           | \$75,500  | +28.2%  | \$55,000               | \$34,900  | -36.5%  | \$84,570            | \$91,737  | +8.5%   | \$92,403               | \$40,117  | -56.6%  |
| 584-OCALA NATIONAL FOREST/OKLAWAHA   | 1              | 0               | 0.0%   | 1              | 0               | 0.0%  | \$0                | \$0       | --      | \$0                    | \$260,000 | --      | \$0                 | \$0       | --      | \$0                    | \$260,000 | --      |