

Lender-Mediated Report

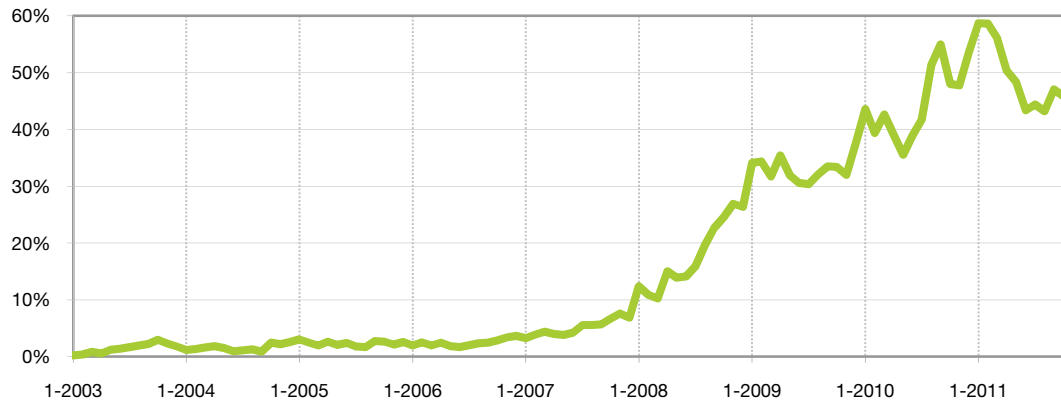
A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS**



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale."

November 2011

Share of Closed Sales that were Lender-Mediated: 46.6%

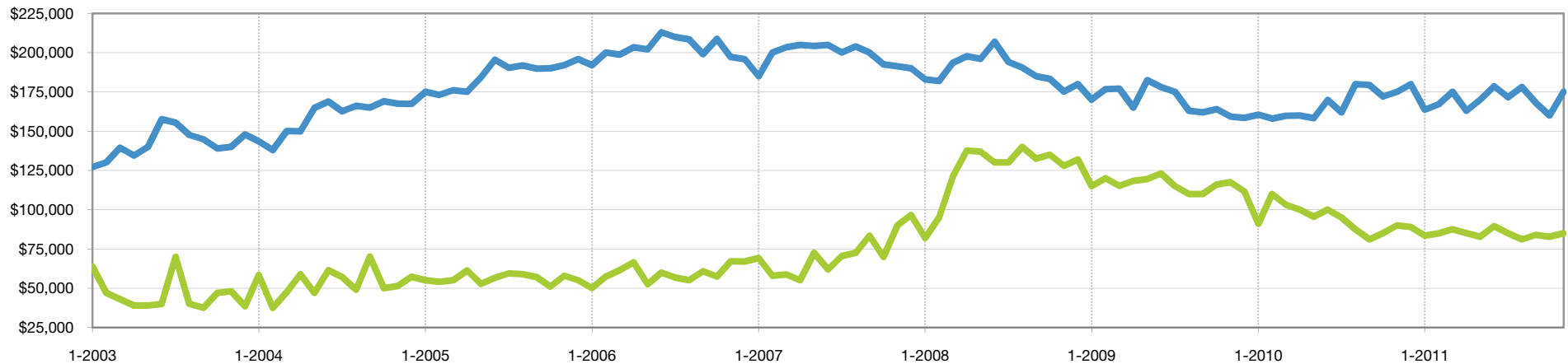


Closed Sales	11-2010	11-2011	+ / -
Traditional	584	627	+7.4%
Lender-Mediated	534	547	+2.4%
Total Market*	1,118	1,174	+5.0%

Median Sales Price	11-2010	11-2011	+ / -
Traditional	\$175,000	\$175,000	0.0%
Lender-Mediated	\$89,950	\$85,009	-5.5%
Total Market*	\$140,900	\$130,000	-7.7%

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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November 2011

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	11-2010	11-2011	+ / -	11-2010	11-2011	+ / -	11-2010	11-2011	+ / -	11-2010	11-2011	+ / -
011-SAN MARCO	133	30	22.6%	143	37	25.9%	\$56,500	\$137,000	+142.5%	\$201,750	\$210,000	+4.1%	\$122,109	\$135,244	+10.8%	\$287,623	\$295,974	+2.9%
012-SAN JOSE	197	63	32.0%	242	103	42.6%	\$54,675	\$50,150	-8.3%	\$71,500	\$90,000	+25.9%	\$77,952	\$64,172	-17.7%	\$129,317	\$193,416	+49.6%
013-BEAUCLERC/MANDARIN N	208	92	44.2%	405	207	51.1%	\$100,000	\$77,500	-22.5%	\$144,000	\$118,500	-17.7%	\$109,008	\$102,853	-5.6%	\$183,427	\$163,116	-11.1%
014-MANDARIN	272	113	41.5%	503	202	40.2%	\$165,000	\$138,000	-16.4%	\$190,000	\$176,000	-7.4%	\$186,468	\$145,138	-22.2%	\$222,739	\$237,361	+6.6%
015-BARTRAM	111	74	66.7%	307	169	55.0%	\$126,300	\$110,000	-12.9%	\$138,000	\$136,825	-0.9%	\$138,515	\$122,837	-11.3%	\$152,684	\$149,689	-2.0%
021-ST NICHOLAS	92	33	35.9%	147	72	49.0%	\$48,000	\$35,000	-27.1%	\$87,000	\$56,000	-35.6%	\$59,841	\$55,811	-6.7%	\$119,652	\$96,160	-19.6%
022-GROVE PK/SAN SOUCI	177	101	57.1%	408	270	66.2%	\$73,000	\$60,000	-17.8%	\$95,200	\$72,000	-24.4%	\$88,287	\$73,647	-16.6%	\$133,093	\$115,186	-13.5%
023-E OF SS BLVD	199	110	55.3%	531	356	67.0%	\$74,000	\$69,000	-6.8%	\$99,000	\$82,500	-16.7%	\$89,399	\$81,918	-8.4%	\$150,064	\$146,323	-2.5%
024-BAYMEADOWS/DEERWOOD	202	92	45.5%	488	258	52.9%	\$74,500	\$59,000	-20.8%	\$121,000	\$87,250	-27.9%	\$111,148	\$83,296	-25.1%	\$203,175	\$230,305	+13.4%
025-ICW N-BCH & S ATL	96	44	45.8%	224	91	40.6%	\$150,000	\$140,000	-6.7%	\$181,275	\$175,000	-3.5%	\$163,249	\$151,178	-7.4%	\$217,190	\$207,617	-4.4%
026-ICW S-BCH & N JTB	227	56	24.7%	458	216	47.2%	\$95,000	\$77,000	-18.9%	\$200,000	\$193,000	-3.5%	\$158,446	\$128,119	-19.1%	\$295,899	\$335,721	+13.5%
027-ICW S-JTB	81	22	27.2%	112	41	36.6%	\$145,000	\$115,000	-20.7%	\$208,255	\$195,930	-5.9%	\$190,475	\$167,296	-12.2%	\$271,686	\$321,746	+18.4%
031-RIVERSIDE	62	18	29.0%	76	36	47.4%	\$61,000	\$125,000	+104.9%	\$125,000	\$135,000	+8.0%	\$88,109	\$111,348	+26.4%	\$203,460	\$226,928	+11.5%
032-AVONDALE	134	25	18.7%	169	52	30.8%	\$108,325	\$125,000	+15.4%	\$175,000	\$175,000	0.0%	\$178,445	\$160,604	-10.0%	\$232,683	\$266,345	+14.5%
033-ORTEGA/VENETIA	97	15	15.5%	79	17	21.5%	\$205,000	\$259,500	+26.6%	\$240,000	\$259,500	+8.1%	\$267,322	\$297,400	+11.3%	\$397,221	\$380,698	-4.2%
041-ARLINGTON	372	179	48.1%	547	303	55.4%	\$60,400	\$50,000	-17.2%	\$90,000	\$77,250	-14.2%	\$74,098	\$63,522	-14.3%	\$120,778	\$116,062	-3.9%
042-FT CAROLINE	197	101	51.3%	411	220	53.5%	\$103,000	\$81,500	-20.9%	\$139,750	\$118,000	-15.6%	\$119,031	\$103,257	-13.3%	\$176,317	\$169,725	-3.7%
043-ICW N-ATLANTIC BLVD	152	79	52.0%	276	156	56.5%	\$140,000	\$129,450	-7.5%	\$170,000	\$151,600	-10.8%	\$156,489	\$173,805	+11.1%	\$277,861	\$258,623	-6.9%
051-MURRAY HILL	110	47	42.7%	122	74	60.7%	\$34,000	\$31,575	-7.1%	\$44,950	\$40,105	-10.8%	\$42,512	\$41,411	-2.6%	\$82,738	\$77,217	-6.7%
052-LAKESHORE	58	21	36.2%	88	49	55.7%	\$35,100	\$28,000	-20.2%	\$41,000	\$42,000	+2.4%	\$46,957	\$34,121	-27.3%	\$67,213	\$83,496	+24.2%
053-HYDE GROVE AREA	73	42	57.5%	90	51	56.7%	\$37,500	\$30,000	-20.0%	\$80,000	\$40,000	-50.0%	\$50,139	\$41,027	-18.2%	\$100,082	\$91,151	-8.9%
054-CEDAR HILLS	58	19	32.8%	97	59	60.8%	\$38,000	\$34,750	-8.6%	\$52,000	\$39,250	-24.5%	\$46,328	\$37,386	-19.3%	\$79,590	\$70,704	-11.2%
055-CONF PT/ORTEGA FARMS	40	13	32.5%	47	25	53.2%	\$67,500	\$81,400	+20.6%	\$96,000	\$92,500	-3.6%	\$78,523	\$93,529	+19.1%	\$129,758	\$155,973	+20.2%
056-YUKN/WESC/OAK H	154	96	62.3%	212	133	62.7%	\$72,000	\$54,900	-23.8%	\$90,750	\$67,750	-25.3%	\$77,842	\$64,488	-17.2%	\$107,948	\$86,538	-19.8%
061-NORMANDY AREA	94	56	59.6%	126	81	64.3%	\$73,000	\$58,000	-20.5%	\$95,000	\$74,508	-21.6%	\$78,502	\$68,392	-12.9%	\$111,962	\$115,310	+3.0%
062-CRYSTAL SPR/COUNTRY CREEK	104	59	56.7%	223	128	57.4%	\$107,000	\$90,000	-15.9%	\$123,000	\$105,000	-14.6%	\$108,348	\$94,468	-12.8%	\$131,326	\$137,984	+5.1%
063-JACKSONVILLE HEIGHTS/OAK HILL	147	86	58.5%	199	141	70.9%	\$56,915	\$43,000	-24.4%	\$65,000	\$48,500	-25.4%	\$57,230	\$47,337	-17.3%	\$76,598	\$69,061	-9.8%
064-BENT CREEK/PLUM TREE	48	22	45.8%	100	56	56.0%	\$115,950	\$102,500	-11.6%	\$133,735	\$128,500	-3.9%	\$108,817	\$104,836	-3.7%	\$142,493	\$136,386	-4.3%
065-PANTHER CREEK/ADAMS LK/DUVAL SW	29	21	72.4%	26	18	69.2%	\$118,450	\$89,000	-24.9%	\$144,495	\$97,500	-32.5%	\$115,660	\$96,053	-17.0%	\$154,127	\$99,925	-35.2%
066-CECIL COMMERCE AREA	13	4	30.8%	39	8	20.5%	\$121,125	\$196,000	+61.8%	\$148,583	\$155,000	+4.3%	\$162,942	\$177,800	+9.1%	\$133,375	\$149,002	+11.7%
067-COLINS RD/ARGYLE/OAKLEAFPLNT-DUVAL	159	100	62.9%	351	196	55.8%	\$89,900	\$69,300	-22.9%	\$110,500	\$89,700	-18.8%	\$97,987	\$80,695	-17.6%	\$125,514	\$115,059	-8.3%
071-BRENTWOOD/EVERGREEN	125	56	44.8%	107	80	74.8%	\$17,000	\$15,150	-10.9%	\$17,500	\$15,800	-9.7%	\$18,765	\$21,663	+15.4%	\$34,171	\$39,949	+16.9%
072-SPRINGFIELD	109	40	36.7%	110	76	69.1%	\$15,000	\$27,500	+83.3%	\$26,000	\$38,000	+46.2%	\$49,359	\$56,507	+14.5%	\$89,092	\$119,570	+34.2%
073-DOWNTOWN JAX/NORTHBANK	27	9	33.3%	38	27	71.1%	\$96,000	\$79,500	-17.2%	\$97,200	\$80,500	-17.2%	\$99,199	\$86,446	-12.9%	\$103,600	\$143,170	+38.2%
074-PAXON	110	50	45.5%	167	107	64.1%	\$14,000	\$13,000	-7.1%	\$15,185	\$15,000	-1.2%	\$17,586	\$14,928	-15.1%	\$61,522	\$65,462	+6.4%
075-TROUT RIV/COLLEGE PRK/RIBAUT MNR	312	160	51.3%	357	260	72.8%	\$17,900	\$18,000	+0.6%	\$20,000	\$20,000	0.0%	\$25,624	\$25,113	-2.0%	\$52,873	\$57,403	+8.6%

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	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	11-2010	11-2011	+ / -	11-2010	11-2011	+ / -	11-2010	11-2011	+ / -	11-2010	11-2011	+ / -
081-MARIETA/WHITSE/BALDWIN	111	53	47.7%	136	79	58.1%	\$114,000	\$85,000	-25.4%	\$128,000	\$109,900	-14.1%	\$108,181	\$86,539	-20.0%	\$140,318	\$138,923	-1.0%
082-DINSMORE/NORTHWEST DUVAL	18	8	44.4%	11	4	36.4%	\$30,000	\$50,000	+66.7%	\$40,000	\$39,001	-2.5%	\$73,397	\$69,300	-5.6%	\$68,001	\$73,300	+7.8%
091-GARDN CTY/AIRPORT	198	119	60.1%	328	213	64.9%	\$89,000	\$71,750	-19.4%	\$111,000	\$90,000	-18.9%	\$90,406	\$75,588	-16.4%	\$129,035	\$122,623	-5.0%
092-OCEANWAY/PECAN PARK	139	76	54.7%	277	153	55.2%	\$145,800	\$127,185	-12.8%	\$160,000	\$152,000	-5.0%	\$141,090	\$122,302	-13.3%	\$173,517	\$171,012	-1.4%
095-SAN MATEO/EASTPORT	21	5	23.8%	44	17	38.6%	\$85,000	\$55,000	-35.3%	\$97,200	\$93,000	-4.3%	\$111,901	\$120,171	+7.4%	\$150,189	\$140,370	-6.5%
096-FT GEORGE/BLOUNT IS/CEDAR PT	169	87	51.5%	187	97	51.9%	\$160,000	\$150,000	-6.3%	\$173,000	\$158,450	-8.4%	\$172,769	\$165,859	-4.0%	\$206,671	\$202,647	-1.9%
121-FLEMING ISLAND-NE	16	5	31.3%	16	10	62.5%	\$149,000	\$155,000	+4.0%	\$175,000	\$162,000	-7.4%	\$145,667	\$185,900	+27.6%	\$292,400	\$250,667	-14.3%
122-FLEMING ISLAND-NW	92	28	30.4%	157	60	38.2%	\$234,900	\$195,950	-16.6%	\$250,000	\$238,050	-4.8%	\$258,343	\$250,466	-3.0%	\$297,246	\$307,964	+3.6%
123-FLEMING ISLAND-SE	50	12	24.0%	96	35	36.5%	\$162,450	\$129,900	-20.0%	\$180,000	\$175,000	-2.8%	\$175,723	\$145,597	-17.1%	\$231,388	\$284,331	+22.9%
124-FLEMING ISLAND-SW	84	36	42.9%	184	88	47.8%	\$180,000	\$120,000	-33.3%	\$180,000	\$137,500	-23.6%	\$176,216	\$141,466	-19.7%	\$206,856	\$182,302	-11.9%
131-MDWBK/LOCH RANE	32	11	34.4%	84	40	47.6%	\$95,000	\$51,500	-45.8%	\$118,900	\$81,000	-31.9%	\$117,928	\$101,083	-14.3%	\$188,444	\$153,154	-18.7%
132-BELLAIR/GROVE PARK	41	21	51.2%	81	51	63.0%	\$58,375	\$49,900	-14.5%	\$91,500	\$70,000	-23.5%	\$67,210	\$58,719	-12.6%	\$108,446	\$92,085	-15.1%
133-NORTH ORANGE PK	15	5	33.3%	32	20	62.5%	\$113,000	\$35,000	-69.0%	\$136,000	\$75,000	-44.9%	\$99,972	\$62,266	-37.7%	\$178,123	\$335,460	+88.3%
134-SOUTH BLANDING	43	18	41.9%	82	43	52.4%	\$109,700	\$103,700	-5.5%	\$124,950	\$116,078	-7.1%	\$106,100	\$99,356	-6.4%	\$140,858	\$136,578	-3.0%
135-PARK W/MONTCLAIR	22	9	40.9%	34	14	41.2%	\$110,000	\$115,250	+4.8%	\$133,650	\$135,500	+1.4%	\$109,220	\$111,911	+2.5%	\$145,728	\$147,850	+1.5%
136-LAKESIDE EST	20	11	55.0%	49	28	57.1%	\$114,000	\$101,477	-11.0%	\$127,950	\$116,000	-9.3%	\$123,622	\$107,741	-12.8%	\$129,706	\$141,830	+9.3%
137-DOCTORS LAKE	49	13	26.5%	46	20	43.5%	\$180,000	\$142,700	-20.7%	\$221,500	\$180,000	-18.7%	\$227,392	\$212,535	-6.5%	\$283,857	\$276,132	-2.7%
138-TNGLWD/ORANGE PRK S	94	59	62.8%	213	133	62.4%	\$90,000	\$90,000	0.0%	\$105,000	\$100,000	-4.8%	\$99,869	\$96,821	-3.1%	\$121,206	\$123,739	+2.1%
139-OAKLEAF PLNTN/ORANGE PARK NW	193	107	55.4%	495	305	61.6%	\$150,000	\$120,000	-20.0%	\$159,450	\$139,900	-12.3%	\$153,664	\$130,965	-14.8%	\$185,766	\$190,123	+2.3%
141-MIDDLEBURG	66	25	37.9%	115	58	50.4%	\$73,900	\$64,500	-12.7%	\$84,900	\$67,400	-20.6%	\$82,952	\$84,077	+1.4%	\$114,647	\$95,386	-16.8%
142-MIDDLEBURG E/LAKE ASBURY	143	52	36.4%	268	154	57.5%	\$121,500	\$101,325	-16.6%	\$135,000	\$125,250	-7.2%	\$119,162	\$116,976	-1.8%	\$172,230	\$172,412	+0.1%
143-FOXMEADOW AREA	75	17	22.7%	140	41	29.3%	\$130,000	\$102,500	-21.2%	\$165,000	\$157,000	-4.8%	\$141,776	\$116,020	-18.2%	\$180,285	\$178,893	-0.8%
144-MIDDLEBURG-SE	20	9	45.0%	20	8	40.0%	\$134,750	\$102,500	-23.9%	\$153,000	\$170,500	+11.4%	\$128,680	\$112,563	-12.5%	\$186,581	\$196,450	+5.3%
145-MIDDLEBURG-SW	69	21	30.4%	79	37	46.8%	\$71,500	\$74,900	+4.8%	\$80,450	\$83,500	+3.8%	\$83,060	\$76,597	-7.8%	\$91,177	\$95,614	+4.9%
151-KEYSTONE HGTS	163	21	12.9%	106	36	34.0%	\$53,500	\$51,877	-3.0%	\$71,365	\$77,750	+8.9%	\$62,411	\$67,607	+8.3%	\$105,547	\$106,996	+1.4%
152-KINGSLEY LAKE	4	0	0.0%	0	0	--	\$0	\$0	--	\$530,000	\$0	-100.0%	\$0	\$0	--	\$425,800	\$0	-100.0%
161-GREEN COVE SPRS	94	25	26.6%	116	54	46.6%	\$110,000	\$103,950	-5.5%	\$134,420	\$130,000	-3.3%	\$127,551	\$114,827	-10.0%	\$227,803	\$192,203	-15.6%
162-RUSS L/PEN FRMS	6	4	66.7%	13	2	15.4%	\$170,000	\$165,000	-2.9%	\$180,000	\$175,000	-2.8%	\$198,000	\$165,000	-16.7%	\$178,209	\$197,227	+10.7%
211-JACKSONVILLE BCH-NE	34	8	23.5%	60	22	36.7%	\$320,000	\$277,500	-13.3%	\$332,500	\$349,450	+5.1%	\$333,173	\$319,381	-4.1%	\$405,309	\$520,054	+28.3%
212-JACKSONVILLE BCH-SE	113	11	9.7%	115	38	33.0%	\$215,000	\$300,000	+39.5%	\$259,000	\$281,000	+8.5%	\$274,949	\$337,703	+22.8%	\$448,987	\$423,389	-5.7%
213-JACKSONVILLE BCH-NW	48	18	37.5%	76	31	40.8%	\$171,000	\$161,500	-5.6%	\$180,250	\$175,000	-2.9%	\$161,144	\$172,250	+6.9%	\$217,685	\$208,878	-4.0%
214-JACKSONVILLE BCH-SW	86	31	36.0%	216	105	48.6%	\$114,950	\$80,000	-30.4%	\$190,000	\$181,500	-4.5%	\$174,944	\$120,272	-31.3%	\$235,338	\$247,202	+5.0%
221-NEPTUNE BCH-EAST	20	3	15.0%	19	3	15.8%	\$301,125	\$425,000	+41.1%	\$375,000	\$425,000	+13.3%	\$301,125	\$411,667	+36.7%	\$403,113	\$702,219	+74.2%
222-NEPTUNE BCH-WEST	26	17	65.4%	46	18	39.1%	\$215,000	\$196,500	-8.6%	\$235,200	\$228,500	-2.8%	\$223,532	\$276,694	+23.8%	\$274,588	\$264,314	-3.7%
231-ATLANTIC BCH-EAST	92	23	25.0%	148	40	27.0%	\$209,500	\$105,500	-49.6%	\$283,650	\$246,784	-13.0%	\$198,972	\$207,695	+4.4%	\$447,266	\$417,055	-6.8%
232-ATLANTIC BCH/MAYPORT-WEST	40	16	40.0%	51	34	66.7%	\$81,125	\$70,000	-13.7%	\$95,000	\$85,000	-10.5%	\$85,108	\$81,885	-3.8%	\$125,315	\$127,220	+1.5%

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							11-2010	11-2011	+ / -	11-2010	11-2011	+ / -	11-2010	11-2011	+ / -	11-2010	11-2011	+ / -
251-PVB E A1A-N CORONA	32	2	6.3%	50	4	8.0%	\$382,570	\$286,500	-25.1%	\$727,500	\$756,500	+4.0%	\$547,136	\$288,500	-47.3%	\$1,217,815	\$1,048,890	-13.9%
252-PVB W A1A-N SOLANA	92	21	22.8%	110	44	40.0%	\$91,825	\$85,105	-7.3%	\$210,000	\$185,900	-11.5%	\$228,715	\$146,668	-35.9%	\$663,010	\$544,559	-17.9%
261-PVB E A1A-S CORONA	133	12	9.0%	145	38	26.2%	\$120,000	\$151,500	+26.3%	\$275,000	\$275,000	0.0%	\$171,412	\$276,574	+61.4%	\$447,498	\$583,747	+30.4%
262-PVB W A1A-S SOLANA/PALM VALLEY	105	22	21.0%	187	81	43.3%	\$64,500	\$144,000	+123.3%	\$303,500	\$280,000	-7.7%	\$143,882	\$236,591	+64.4%	\$461,867	\$392,752	-15.0%
263-PVB W A1A-S CR-210	70	12	17.1%	76	16	21.1%	\$369,000	\$319,500	-13.4%	\$422,500	\$465,000	+10.1%	\$344,103	\$402,778	+17.1%	\$663,194	\$543,485	-18.1%
264-SOUTH PVB/VILANO BCH	94	17	18.1%	97	32	33.0%	\$319,000	\$279,950	-12.2%	\$335,000	\$365,000	+9.0%	\$340,017	\$356,094	+4.7%	\$482,964	\$522,189	+8.1%
265-PONTE VEDRA/NOCATEE-STJ	99	21	21.2%	273	36	13.2%	\$209,000	\$188,250	-9.9%	\$290,000	\$271,404	-6.4%	\$242,048	\$219,909	-9.1%	\$333,009	\$298,674	-10.3%
301-JUL CK/SWITZ	375	92	24.5%	695	201	28.9%	\$189,000	\$175,000	-7.4%	\$249,990	\$229,900	-8.0%	\$211,184	\$188,605	-10.7%	\$281,731	\$282,892	+0.4%
302-ORANGEDALE AREA	36	3	8.3%	28	13	46.4%	\$420,000	\$213,950	-49.1%	\$277,500	\$247,500	-10.8%	\$410,200	\$256,242	-37.5%	\$292,537	\$256,362	-12.4%
303-PALMO/SIX MILE AREA	29	4	13.8%	7	6	85.7%	\$160,000	\$196,806	+23.0%	\$149,000	\$211,111	+41.7%	\$131,667	\$221,794	+68.5%	\$92,000	\$390,000	+323.9%
304- 210 SOUTH	92	46	50.0%	200	97	48.5%	\$180,000	\$169,500	-5.8%	\$222,250	\$204,000	-8.2%	\$187,757	\$165,958	-11.6%	\$260,811	\$257,062	-1.4%
305-WORLD GOLF V-CENTRAL	44	11	25.0%	63	17	27.0%	\$120,000	\$195,000	+62.5%	\$194,450	\$220,000	+13.1%	\$135,972	\$197,876	+45.5%	\$205,162	\$228,633	+11.4%
306-WORLD GOLF V-NE	3	0	0.0%	5	0	0.0%	\$0	\$0	--	\$0	\$211,500	--	\$0	\$0	--	\$0	\$198,298	--
307-WORLD GOLF V-SE	4	1	25.0%	5	5	100.0%	\$67,950	\$52,450	-22.8%	\$76,000	\$52,450	-31.0%	\$67,950	\$51,850	-23.7%	\$84,994	\$0	-100.0%
308-WORLD GOLF V-SW	72	26	36.1%	158	64	40.5%	\$165,000	\$160,000	-3.0%	\$189,760	\$191,242	+0.8%	\$168,513	\$162,526	-3.6%	\$204,674	\$208,728	+2.0%
309-WORLD GOLF V-WEST	102	49	48.0%	170	102	60.0%	\$169,900	\$144,000	-15.2%	\$179,990	\$158,500	-11.9%	\$188,597	\$186,583	-1.1%	\$232,685	\$220,313	-5.3%
312-PALENCIA AREA	85	20	23.5%	116	47	40.5%	\$227,000	\$250,000	+10.1%	\$262,502	\$265,000	+1.0%	\$221,015	\$274,334	+24.1%	\$317,173	\$334,670	+5.5%
313-WHITECASTLE/AIRPORT AREA	13	5	38.5%	16	12	75.0%	\$104,250	\$88,000	-15.6%	\$135,000	\$88,000	-34.8%	\$160,400	\$119,167	-25.7%	\$167,451	\$96,975	-42.1%
321-NORTH CITY	17	5	29.4%	24	13	54.2%	\$94,000	\$115,000	+22.3%	\$99,450	\$121,250	+21.9%	\$103,850	\$163,904	+57.8%	\$158,710	\$149,773	-5.6%
322-DOWNTOWN ST AUGUSTINE	25	3	12.0%	31	9	29.0%	\$143,475	\$207,450	+44.6%	\$165,000	\$210,000	+27.3%	\$122,744	\$223,613	+82.2%	\$289,258	\$308,872	+6.8%
323-DAVIS SHORES	27	1	3.7%	28	8	28.6%	\$242,500	\$225,000	-7.2%	\$204,500	\$210,000	+2.7%	\$215,167	\$294,709	+37.0%	\$239,882	\$250,739	+4.5%
331-ST AUGUSTINE BCH	143	21	14.7%	157	41	26.1%	\$170,000	\$178,982	+5.3%	\$235,000	\$263,750	+12.2%	\$188,353	\$234,886	+24.7%	\$295,154	\$338,071	+14.5%
332-CRESCENT BCH/SUMMER HVN	19	2	10.5%	20	7	35.0%	\$350,000	\$405,000	+15.7%	\$342,900	\$340,000	-0.8%	\$432,080	\$442,100	+2.3%	\$373,817	\$309,385	-17.2%
333-ST JOHNS CO-SE	5	1	20.0%	10	3	30.0%	\$123,690	\$120,000	-3.0%	\$161,750	\$134,250	-17.0%	\$123,690	\$131,500	+6.3%	\$150,500	\$172,357	+14.5%
334-MOULTRIE/ST AUG SHORES	31	6	19.4%	76	24	31.6%	\$95,000	\$92,000	-3.2%	\$124,000	\$132,650	+7.0%	\$100,757	\$135,770	+34.7%	\$163,660	\$149,493	-8.7%
335-ST AUGUSTINE SOUTH	15	5	33.3%	26	14	53.8%	\$112,750	\$98,000	-13.1%	\$119,000	\$121,500	+2.1%	\$103,279	\$98,944	-4.2%	\$208,603	\$152,208	-27.0%
336-RAVENSWOOD/W AUGUSTINE	130	21	16.2%	207	77	37.2%	\$70,000	\$74,750	+6.8%	\$105,950	\$109,000	+2.9%	\$79,589	\$81,628	+2.6%	\$148,827	\$143,980	-3.3%
337-OLD MOULTRIE RD/WILDWOOD	22	5	22.7%	83	33	39.8%	\$74,250	\$130,000	+75.1%	\$173,238	\$170,000	-1.9%	\$114,713	\$124,785	+8.8%	\$199,812	\$191,683	-4.1%
341-FLAGLER EST/HASTINGS	24	6	25.0%	45	27	60.0%	\$35,000	\$31,575	-9.8%	\$41,250	\$47,500	+15.2%	\$41,307	\$36,031	-12.8%	\$56,353	\$87,483	+55.2%
342-ST JOHN SR 207 S/W I-95	16	7	43.8%	20	8	40.0%	\$164,850	\$158,700	-3.7%	\$165,000	\$169,969	+3.0%	\$160,469	\$158,556	-1.2%	\$162,506	\$183,796	+13.1%
343-MOLASSES JNCTN/ELKTON	7	2	28.6%	6	4	66.7%	\$93,500	\$66,000	-29.4%	\$87,590	\$82,500	-5.8%	\$93,500	\$67,813	-27.5%	\$86,154	\$255,000	+196.0%
344-HASTINGS/TOCOI/RVRDALE	15	1	6.7%	14	8	57.1%	\$48,100	\$47,101	-2.1%	\$60,500	\$100,000	+65.3%	\$48,100	\$45,800	-4.8%	\$179,950	\$191,750	+6.6%
410-FERNANDINA BCH DOWNTOWN-WEST	6	1	16.7%	17	10	58.8%	\$57,722	\$74,397	+28.9%	\$85,000	\$131,000	+54.1%	\$65,006	\$87,187	+34.1%	\$119,980	\$251,594	+109.7%
420-FERNANDINA BCH-DOWNTOWN-EAST	14	3	21.4%	12	8	66.7%	\$142,500	\$162,000	+13.7%	\$142,500	\$146,440	+2.8%	\$156,225	\$161,613	+3.4%	\$0	\$147,588	--
430-NASSAU CNTY BEACHES-N	13	2	15.4%	13	7	53.8%	\$178,200	\$178,500	+0.2%	\$218,946	\$256,500	+17.2%	\$164,067	\$196,271	+19.6%	\$385,464	\$464,448	+20.5%
431-NASSAU CNTY BEACHES-S	7	1	14.3%	12	11	91.7%	\$105,000	\$166,000	+58.1%	\$193,000	\$168,000	-13.0%	\$140,580	\$215,580	+53.4%	\$325,000	\$193,600	-40.4%

Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

November 2011

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	11-2010	11-2011	+ / -	11-2010	11-2011	+ / -	11-2010	11-2011	+ / -	11-2010	11-2011	+ / -
440-FERNANDINA BCH DOWNTOWN-SOUTH	9	7	77.8%	22	18	81.8%	\$130,000	\$83,628	-35.7%	\$155,000	\$101,500	-34.5%	\$140,429	\$98,671	-29.7%	\$207,333	\$347,100	+67.4%
450-AMELIA ISLAND	44	4	9.1%	22	14	63.6%	\$112,500	\$148,500	+32.0%	\$225,500	\$222,001	-1.6%	\$126,210	\$176,736	+40.0%	\$336,500	\$266,188	-20.9%
470-PINEY ISL AND AREA	4	0	0.0%	3	2	66.7%	\$340,500	\$177,500	-47.9%	\$290,000	\$225,000	-22.4%	\$298,000	\$177,500	-40.4%	\$264,000	\$530,000	+100.8%
471-NASSAU CO N-CHESTER/PIRATES WOOD	39	9	23.1%	68	35	51.5%	\$141,000	\$121,900	-13.5%	\$149,900	\$149,120	-0.5%	\$158,432	\$145,202	-8.4%	\$183,112	\$174,809	-4.5%
472-ONEIL,NASSAVILLE,HOLLY PT	50	8	16.0%	87	42	48.3%	\$144,000	\$115,900	-19.5%	\$171,500	\$170,500	-0.6%	\$158,030	\$134,940	-14.6%	\$182,505	\$189,571	+3.9%
480-N-A1A/W LOFN CK	1	1	100.0%	4	2	50.0%	\$82,750	\$180,500	+118.1%	\$90,000	\$197,500	+119.4%	\$82,750	\$180,500	+118.1%	\$90,000	\$197,500	+119.4%
481-S-A1A/W LOFN CK	18	8	44.4%	42	23	54.8%	\$122,750	\$98,050	-20.1%	\$125,000	\$109,900	-12.1%	\$104,850	\$95,465	-9.0%	\$110,745	\$122,668	+10.8%
490-CALLAHAN	16	4	25.0%	13	9	69.2%	\$151,250	\$119,000	-21.3%	\$159,750	\$119,000	-25.5%	\$135,417	\$122,864	-9.3%	\$160,186	\$115,750	-27.7%
491-HILLARD	13	4	30.8%	16	8	50.0%	\$77,500	\$72,750	-6.1%	\$115,800	\$79,750	-31.1%	\$86,063	\$73,883	-14.2%	\$126,040	\$87,688	-30.4%
492-W I-95/N FL LNE	81	31	38.3%	99	62	62.6%	\$125,000	\$109,200	-12.6%	\$141,785	\$124,900	-11.9%	\$125,297	\$108,779	-13.2%	\$145,584	\$161,550	+11.0%
501-MACCLENNY AREA	65	21	32.3%	70	32	45.7%	\$103,995	\$121,500	+16.8%	\$133,000	\$134,450	+1.1%	\$104,017	\$117,987	+13.4%	\$145,693	\$149,451	+2.6%
502-BAKER COUNTY-NW	25	7	28.0%	16	8	50.0%	\$80,000	\$41,500	-48.1%	\$130,000	\$84,950	-34.7%	\$127,214	\$64,250	-49.5%	\$207,313	\$139,613	-32.7%
503-BAKER COUNTY-SOUTH	11	1	9.1%	38	21	55.3%	\$67,000	\$93,375	+39.4%	\$87,000	\$110,000	+26.4%	\$77,127	\$100,826	+30.7%	\$122,106	\$156,684	+28.3%
521-BRADFORD COUNTY-NE	27	5	18.5%	20	10	50.0%	\$30,000	\$45,750	+52.5%	\$80,500	\$64,500	-19.9%	\$26,667	\$59,213	+122.0%	\$118,333	\$81,178	-31.4%
522-BRADFORD COUNTY-NW	57	13	22.8%	28	13	46.4%	\$45,000	\$60,100	+33.6%	\$85,000	\$77,950	-8.3%	\$69,750	\$84,069	+20.5%	\$105,270	\$90,033	-14.5%
523-BRADFORD COUNTY-SE	77	8	10.4%	31	11	35.5%	\$45,950	\$60,500	+31.7%	\$101,000	\$87,000	-13.9%	\$59,675	\$72,775	+22.0%	\$147,935	\$115,211	-22.1%
524-BRADFORD COUNTY-SW	27	4	14.8%	9	3	33.3%	\$55,000	\$53,000	-3.6%	\$113,225	\$107,500	-5.1%	\$99,500	\$83,667	-15.9%	\$118,405	\$134,317	+13.4%
541-UNION COUNTY-NORTH	1	0	0.0%	1	0	0.0%	\$75,000	\$0	-100.0%	\$62,000	\$110,000	+77.4%	\$75,000	\$0	-100.0%	\$49,000	\$110,000	+124.5%
542-UNION COUNTY-SOUTH	9	1	11.1%	5	4	80.0%	\$29,500	\$56,500	+91.5%	\$85,000	\$75,000	-11.8%	\$29,500	\$79,300	+168.8%	\$133,730	\$200,000	+49.6%
561-GREATER PALATKA	133	24	18.0%	100	51	51.0%	\$50,595	\$49,450	-2.3%	\$73,950	\$64,450	-12.8%	\$64,066	\$65,676	+2.5%	\$100,332	\$90,527	-9.8%
562-BARDIN/WEST BOSTWICK	9	0	0.0%	7	4	57.1%	\$44,375	\$28,050	-36.8%	\$64,375	\$32,600	-49.4%	\$44,375	\$33,900	-23.6%	\$93,752	\$96,967	+3.4%
563-E BOSTWICK/BRIDGEPORT/CEDAR CR	44	3	6.8%	25	17	68.0%	\$117,500	\$102,275	-13.0%	\$85,000	\$73,275	-13.8%	\$110,625	\$117,293	+6.0%	\$148,215	\$86,800	-41.4%
564-E PALATKA/SAN MATEO/N SATSUMA	103	13	12.6%	62	19	30.6%	\$115,700	\$60,000	-48.1%	\$85,000	\$78,000	-8.2%	\$107,470	\$78,507	-27.0%	\$125,837	\$112,728	-10.4%
571-INTERLACHEN-SE	19	4	21.1%	14	6	42.9%	\$55,000	\$46,001	-16.4%	\$108,500	\$38,500	-64.5%	\$55,000	\$45,000	-18.2%	\$111,080	\$32,875	-70.4%
572-INTERLACHEN-NE	70	2	2.9%	59	13	22.0%	\$29,200	\$31,299	+7.2%	\$42,900	\$37,650	-12.2%	\$34,567	\$35,187	+1.8%	\$58,427	\$54,853	-6.1%
573-INTERLACHEN-SW	26	2	7.7%	21	8	38.1%	\$23,000	\$29,000	+26.1%	\$50,950	\$35,000	-31.3%	\$23,000	\$31,583	+37.3%	\$65,378	\$53,444	-18.3%
574-INTERLACHEN-NW	43	2	4.7%	25	9	36.0%	\$45,600	\$53,300	+16.9%	\$63,950	\$60,000	-6.2%	\$49,044	\$74,017	+50.9%	\$100,546	\$76,355	-24.1%
575-WEST OF SR21	19	2	10.5%	5	1	20.0%	\$129,000	\$23,000	-82.2%	\$145,000	\$30,000	-79.3%	\$129,000	\$23,000	-82.2%	\$163,500	\$109,125	-33.3%
576-GEORGES LAKE	15	1	6.7%	10	6	60.0%	\$112,625	\$39,900	-64.6%	\$93,250	\$108,000	+15.8%	\$112,625	\$55,580	-50.7%	\$93,000	\$191,248	+105.6%
581-SATSUMA/HOOT OWL RIDGE	62	7	11.3%	29	9	31.0%	\$31,000	\$30,000	-3.2%	\$47,500	\$39,950	-15.9%	\$73,167	\$36,525	-50.1%	\$65,246	\$69,545	+6.6%
582-POMONA PARK/WELAKA/LK COMO	105	6	5.7%	38	6	15.8%	\$47,000	\$38,000	-19.1%	\$72,400	\$61,000	-15.7%	\$66,214	\$57,420	-13.3%	\$108,851	\$97,179	-10.7%
583-CRESCENT CITY/GEORGETOWN/FRUIT	100	5	5.0%	48	13	27.1%	\$58,900	\$75,500	+28.2%	\$55,000	\$34,900	-36.5%	\$84,570	\$91,737	+8.5%	\$92,403	\$40,117	-56.6%
584-OCALA NATIONAL FOREST/OKLAWAHA	1	0	0.0%	1	0	0.0%	\$0	\$0	--	\$0	\$260,000	--	\$0	\$0	--	\$0	\$260,000	--