

Lender-Mediated Report

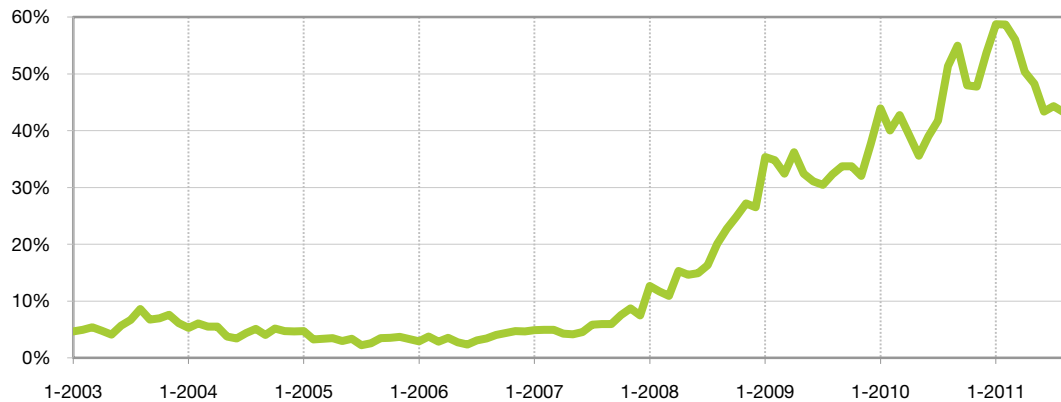
A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS**



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale."

September 2011

Share of Closed Sales that were Lender-Mediated: 46.7%

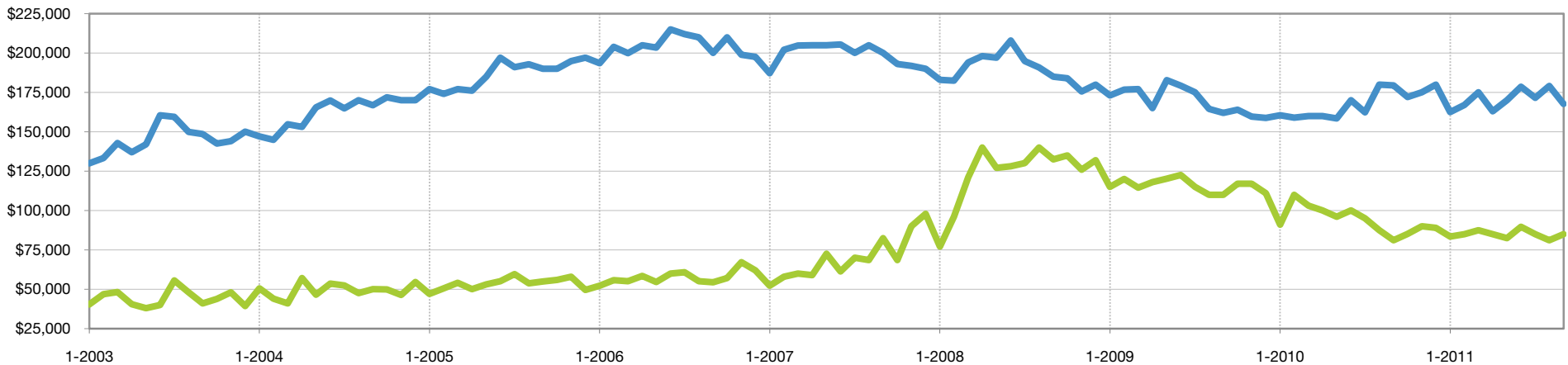


Closed Sales	9-2010	9-2011	+ / -
Traditional	587	701	+19.4%
Lender-Mediated	716	614	-14.2%
Total Market*	1,303	1,315	+0.9%

Median Sales Price	9-2010	9-2011	+ / -
Traditional	\$179,450	\$167,700	-6.5%
Lender-Mediated	\$81,000	\$85,000	+4.9%
Total Market*	\$130,000	\$124,000	-4.6%

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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September 2011

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price						Average Sales Price					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
							9-2010	9-2011	+ / -	9-2010	9-2011	+ / -	9-2010	9-2011	+ / -	9-2010	9-2011	+ / -
011-SAN MARCO	136	29	21.3%	141	44	31.2%	\$47,000	\$139,900	+197.7%	\$210,000	\$220,000	+4.8%	\$98,604	\$149,475	+51.6%	\$280,679	\$318,066	+13.3%
012-SAN JOSE	213	70	32.9%	233	103	44.2%	\$58,000	\$48,825	-15.8%	\$95,000	\$92,000	-3.2%	\$78,636	\$68,226	-13.2%	\$131,719	\$203,136	+54.2%
013-BEAUCLERC/MANDARIN N	223	102	45.7%	383	188	49.1%	\$100,250	\$79,000	-21.2%	\$148,063	\$123,425	-16.6%	\$109,626	\$98,772	-9.9%	\$187,265	\$166,521	-11.1%
014-MANDARIN	295	105	35.6%	501	194	38.7%	\$160,500	\$140,000	-12.8%	\$191,250	\$178,000	-6.9%	\$183,463	\$150,847	-17.8%	\$227,943	\$236,087	+3.6%
015-BARTRAM	114	79	69.3%	302	159	52.6%	\$145,000	\$110,000	-24.1%	\$145,000	\$135,559	-6.5%	\$150,654	\$122,643	-18.6%	\$152,134	\$146,290	-3.8%
021-ST NICHOLAS	92	33	35.9%	145	72	49.7%	\$45,725	\$41,500	-9.2%	\$87,000	\$70,000	-19.5%	\$58,785	\$58,518	-0.5%	\$123,578	\$98,023	-20.7%
022-GROVE PK/SAN SOUCI	159	86	54.1%	420	279	66.4%	\$79,950	\$60,505	-24.3%	\$106,000	\$72,000	-32.1%	\$94,399	\$74,597	-21.0%	\$135,592	\$116,795	-13.9%
023-E OF SS BLVD	212	121	57.1%	508	342	67.3%	\$81,275	\$69,450	-14.5%	\$103,458	\$82,500	-20.3%	\$94,710	\$82,418	-13.0%	\$151,341	\$144,994	-4.2%
024-BAYMEADOWS/DEERWOOD	211	87	41.2%	477	248	52.0%	\$81,500	\$61,000	-25.2%	\$124,900	\$92,000	-26.3%	\$115,136	\$83,673	-27.3%	\$200,544	\$230,024	+14.7%
025-ICW N-BCH & S ATL	110	41	37.3%	226	91	40.3%	\$158,000	\$140,000	-11.4%	\$182,000	\$175,000	-3.8%	\$163,560	\$149,626	-8.5%	\$214,891	\$209,179	-2.7%
026-ICW S-BCH & N JTB	234	79	33.8%	451	209	46.3%	\$95,500	\$82,000	-14.1%	\$200,000	\$191,000	-4.5%	\$152,918	\$137,671	-10.0%	\$292,582	\$332,874	+13.8%
027-ICW S-JTB	86	25	29.1%	104	40	38.5%	\$133,950	\$120,050	-10.4%	\$204,860	\$204,010	-0.4%	\$183,181	\$171,281	-6.5%	\$261,069	\$332,295	+27.3%
031-RIVERSIDE	71	24	33.8%	79	37	46.8%	\$100,000	\$62,500	-37.5%	\$125,000	\$132,750	+6.2%	\$105,536	\$97,921	-7.2%	\$212,674	\$203,589	-4.3%
032-AVONDALE	144	27	18.8%	162	49	30.2%	\$124,450	\$125,450	+0.8%	\$180,000	\$175,000	-2.8%	\$184,342	\$164,955	-10.5%	\$237,199	\$259,319	+9.3%
033-ORTEGA/VENETIA	94	15	16.0%	80	18	22.5%	\$172,500	\$300,000	+73.9%	\$258,250	\$279,225	+8.1%	\$151,817	\$336,641	+121.7%	\$436,892	\$378,246	-13.4%
041-ARLINGTON	364	179	49.2%	542	285	52.6%	\$60,056	\$49,500	-17.6%	\$92,000	\$77,900	-15.3%	\$72,667	\$63,749	-12.3%	\$119,820	\$119,617	-0.2%
042-FT CAROLINE	210	105	50.0%	388	215	55.4%	\$112,000	\$81,750	-27.0%	\$140,000	\$118,000	-15.7%	\$119,556	\$102,659	-14.1%	\$178,556	\$172,847	-3.2%
043-ICW N-ATLANTIC BLVD	168	86	51.2%	252	143	56.7%	\$142,000	\$130,000	-8.5%	\$171,000	\$160,000	-6.4%	\$153,789	\$183,295	+19.2%	\$270,116	\$295,003	+9.2%
051-MURRAY HILL	108	44	40.7%	127	79	62.2%	\$35,200	\$30,750	-12.6%	\$50,000	\$40,000	-20.0%	\$45,482	\$39,930	-12.2%	\$88,658	\$81,412	-8.2%
052-LAKESHORE	69	27	39.1%	90	50	55.6%	\$35,000	\$28,500	-18.6%	\$45,067	\$40,500	-10.1%	\$48,103	\$33,889	-29.5%	\$71,873	\$80,575	+12.1%
053-HYDE GROVE AREA	67	36	53.7%	97	54	55.7%	\$37,500	\$30,400	-18.9%	\$82,750	\$46,600	-43.7%	\$52,238	\$41,800	-20.0%	\$96,241	\$89,555	-6.9%
054-CEDAR HILLS	54	23	42.6%	93	57	61.3%	\$40,000	\$35,000	-12.5%	\$64,375	\$40,500	-37.1%	\$48,115	\$37,578	-21.9%	\$84,856	\$73,507	-13.4%
055-CONF PT/ORTEGA FARMS	42	15	35.7%	44	25	56.8%	\$60,000	\$81,400	+35.7%	\$96,000	\$85,900	-10.5%	\$73,499	\$93,942	+27.8%	\$130,543	\$131,284	+0.6%
056-YUKN/WESC/OAK H	136	76	55.9%	196	125	63.8%	\$75,000	\$54,900	-26.8%	\$93,750	\$68,000	-27.5%	\$79,934	\$64,336	-19.5%	\$111,138	\$90,416	-18.6%
061-NORMANDY AREA	86	51	59.3%	118	72	61.0%	\$76,900	\$55,720	-27.5%	\$98,250	\$78,450	-20.2%	\$81,791	\$66,196	-19.1%	\$111,983	\$119,087	+6.3%
062-CRYSTAL SPR/COUNTRY CREEK	109	55	50.5%	242	140	57.9%	\$115,000	\$90,000	-21.7%	\$124,000	\$105,000	-15.3%	\$113,605	\$94,708	-16.6%	\$130,626	\$136,422	+4.4%
063-JACKSONVILLE HEIGHTS/OAK HILL	145	82	56.6%	190	132	69.5%	\$57,400	\$45,000	-21.6%	\$66,750	\$50,000	-25.1%	\$58,810	\$48,135	-18.2%	\$79,040	\$73,379	-7.2%
064-BENT CREEK/PLUM TREE	50	22	44.0%	92	49	53.3%	\$116,798	\$107,700	-7.8%	\$135,050	\$129,950	-3.8%	\$113,437	\$107,107	-5.6%	\$143,712	\$135,154	-6.0%
065-PANTHER CREEK/ADAMS LK/DUVAL SW	26	17	65.4%	32	21	65.6%	\$118,450	\$103,000	-13.0%	\$145,990	\$109,000	-25.3%	\$113,688	\$105,760	-7.0%	\$159,767	\$119,980	-24.9%
066-CECIL COMMERCE AREA	18	3	16.7%	43	7	16.3%	\$107,625	\$240,000	+123.0%	\$149,015	\$154,990	+4.0%	\$109,608	\$226,057	+106.2%	\$141,554	\$143,789	+1.6%
067-COLINS RD/ARGYLE/OAKLEAFPLNT-DUVAL	147	87	59.2%	337	189	56.1%	\$89,950	\$70,000	-22.2%	\$113,100	\$92,000	-18.7%	\$98,290	\$84,962	-13.6%	\$125,143	\$116,024	-7.3%
071-BRENTWOOD/EVERGREEN	128	62	48.4%	113	82	72.6%	\$16,250	\$15,075	-7.2%	\$17,500	\$14,957	-14.5%	\$18,510	\$21,296	+15.0%	\$39,332	\$36,032	-8.4%
072-SPRINGFIELD	100	33	33.0%	108	75	69.4%	\$15,000	\$17,000	+13.3%	\$23,250	\$40,000	+72.0%	\$40,173	\$54,396	+35.4%	\$92,367	\$122,562	+32.7%
073-DOWNTOWN JAX/NORTHBANK	23	4	17.4%	46	32	69.6%	\$110,000	\$77,050	-30.0%	\$115,000	\$79,000	-31.3%	\$111,477	\$75,443	-32.3%	\$121,771	\$130,131	+6.9%
074-PAXON	107	53	49.5%	173	115	66.5%	\$15,000	\$12,625	-15.8%	\$15,801	\$15,000	-5.1%	\$18,615	\$14,952	-19.7%	\$58,240	\$66,165	+13.6%
075-TROUT RIV/COLLEGE PRK/RIBAUTL MNR	302	139	46.0%	355	262	73.8%	\$19,500	\$18,000	-7.7%	\$20,500	\$21,000	+2.4%	\$26,091	\$25,742	-1.3%	\$50,195	\$66,148	+31.8%

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	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
							9-2010	9-2011	+ / -	9-2010	9-2011	+ / -	9-2010	9-2011	+ / -	9-2010	9-2011	+ / -
081-MARIETA/WHITSE/BALDWIN	115	49	42.6%	137	83	60.6%	\$115,000	\$89,900	-21.8%	\$135,000	\$109,900	-18.6%	\$107,810	\$90,204	-16.3%	\$144,298	\$134,467	-6.8%
082-DINSMORE/NORTHWEST DUVAL	16	6	37.5%	13	7	53.8%	\$40,000	\$33,250	-16.9%	\$56,500	\$27,251	-51.8%	\$80,905	\$61,883	-23.5%	\$79,646	\$73,867	-7.3%
091-GARDN CTY/AIRPORT	209	114	54.5%	319	212	66.5%	\$96,900	\$75,000	-22.6%	\$115,250	\$90,050	-21.9%	\$94,084	\$77,259	-17.9%	\$132,183	\$120,226	-9.0%
092-OCEANWAY/PECAN PARK	178	88	49.4%	271	151	55.7%	\$150,000	\$130,000	-13.3%	\$159,955	\$154,900	-3.2%	\$141,165	\$127,353	-9.8%	\$171,058	\$170,395	-0.4%
095-SAN MATEO/EASTPORT	18	3	16.7%	44	17	38.6%	\$86,000	\$53,250	-38.1%	\$105,000	\$96,500	-8.1%	\$112,501	\$118,188	+5.1%	\$158,999	\$150,524	-5.3%
096-FT GEORGE/BLOUNT IS/CEDAR PT	156	76	48.7%	190	96	50.5%	\$163,000	\$154,137	-5.4%	\$183,198	\$159,945	-12.7%	\$178,548	\$157,608	-11.7%	\$210,128	\$196,528	-6.5%
121-FLEMING ISLAND-NE	15	4	26.7%	16	10	62.5%	\$176,750	\$155,000	-12.3%	\$182,000	\$162,000	-11.0%	\$180,500	\$185,900	+3.0%	\$198,800	\$331,667	+66.8%
122-FLEMING ISLAND-NW	95	27	28.4%	167	59	35.3%	\$225,000	\$202,000	-10.2%	\$243,750	\$245,000	+0.5%	\$231,770	\$256,638	+10.7%	\$296,085	\$300,663	+1.5%
123-FLEMING ISLAND-SE	50	9	18.0%	94	37	39.4%	\$164,900	\$129,900	-21.2%	\$183,000	\$175,000	-4.4%	\$185,229	\$145,756	-21.3%	\$239,160	\$282,062	+17.9%
124-FLEMING ISLAND-SW	84	33	39.3%	194	98	50.5%	\$180,000	\$141,500	-21.4%	\$186,000	\$142,500	-23.4%	\$181,763	\$142,974	-21.3%	\$219,954	\$177,965	-19.1%
131-MDWBK/LOCH RANE	41	11	26.8%	89	44	49.4%	\$95,000	\$54,200	-42.9%	\$115,000	\$88,700	-22.9%	\$114,222	\$106,758	-6.5%	\$184,373	\$157,395	-14.6%
132-BELLAIR/GROVE PARK	44	19	43.2%	80	49	61.3%	\$59,375	\$49,900	-16.0%	\$91,500	\$70,500	-23.0%	\$73,152	\$58,934	-19.4%	\$104,497	\$94,613	-9.5%
133-NORTH ORANGE PK	13	5	38.5%	30	18	60.0%	\$102,450	\$35,900	-65.0%	\$133,000	\$113,000	-15.0%	\$101,206	\$69,597	-31.2%	\$178,025	\$311,293	+74.9%
134-SOUTH BLANDING	41	21	51.2%	78	41	52.6%	\$109,900	\$101,000	-8.1%	\$129,450	\$115,500	-10.8%	\$107,596	\$96,004	-10.8%	\$142,264	\$140,519	-1.2%
135-PARK W/MONTCLAIR	22	9	40.9%	38	14	36.8%	\$121,000	\$101,750	-15.9%	\$141,000	\$127,950	-9.3%	\$114,936	\$106,348	-7.5%	\$161,759	\$138,225	-14.5%
136-LAKESIDE EST	21	9	42.9%	53	31	58.5%	\$122,500	\$96,000	-21.6%	\$129,000	\$113,750	-11.8%	\$130,218	\$103,279	-20.7%	\$124,936	\$144,857	+15.9%
137-DOCTORS LAKE	48	8	16.7%	49	24	49.0%	\$179,950	\$175,000	-2.8%	\$215,000	\$179,000	-16.7%	\$203,191	\$227,422	+11.9%	\$284,759	\$233,714	-17.9%
138-TNGLWD/ORANGE PRK S	85	49	57.6%	215	136	63.3%	\$98,875	\$89,750	-9.2%	\$109,500	\$102,000	-6.8%	\$101,328	\$97,117	-4.2%	\$123,723	\$126,025	+1.9%
139-OAKLEAF PLNTN/ORANGE PARK NW	204	105	51.5%	480	302	62.9%	\$151,000	\$123,250	-18.4%	\$160,000	\$142,000	-11.3%	\$156,979	\$132,359	-15.7%	\$184,456	\$195,066	+5.8%
141-MIDDLEBURG	73	25	34.2%	109	59	54.1%	\$65,000	\$61,875	-4.8%	\$83,725	\$67,199	-19.7%	\$77,881	\$81,521	+4.7%	\$110,194	\$105,162	-4.6%
142-MIDDLEBURG E/LAKE ASBURY	155	54	34.8%	268	153	57.1%	\$122,000	\$101,825	-16.5%	\$135,000	\$126,900	-6.0%	\$121,042	\$117,570	-2.9%	\$176,118	\$174,056	-1.2%
143-FOXMEADOW AREA	52	21	40.4%	139	35	25.2%	\$130,000	\$102,500	-21.2%	\$169,702	\$161,000	-5.1%	\$143,811	\$112,688	-21.6%	\$186,670	\$174,369	-6.6%
144-MIDDLEBURG-SE	22	8	36.4%	21	9	42.9%	\$134,750	\$85,000	-36.9%	\$144,100	\$170,000	+18.0%	\$117,850	\$124,944	+6.0%	\$176,588	\$187,025	+5.9%
145-MIDDLEBURG-SW	80	28	35.0%	69	36	52.2%	\$67,250	\$51,450	-23.5%	\$80,900	\$82,000	+1.4%	\$79,927	\$75,850	-5.1%	\$94,010	\$101,030	+7.5%
151-KEYSTONE HGTS	157	16	10.2%	107	37	34.6%	\$52,450	\$50,627	-3.5%	\$71,000	\$76,000	+7.0%	\$61,561	\$64,916	+5.5%	\$101,342	\$110,262	+8.8%
152-KINGSLEY LAKE	6	0	0.0%	0	0	--	\$0	\$0	--	\$530,000	\$0	-100.0%	\$0	\$0	--	\$425,800	\$0	-100.0%
161-GREEN COVE SPRS	105	26	24.8%	101	53	52.5%	\$110,000	\$110,400	+0.4%	\$145,000	\$130,000	-10.3%	\$124,863	\$116,701	-6.5%	\$229,156	\$177,019	-22.8%
162-RUSS L/PEN FRMS	8	3	37.5%	17	4	23.5%	\$147,500	\$165,000	+11.9%	\$178,000	\$183,950	+3.3%	\$147,500	\$196,333	+33.1%	\$175,658	\$198,377	+12.9%
211-JACKSONVILLE BCH-NE	36	6	16.7%	60	25	41.7%	\$325,000	\$243,000	-25.2%	\$335,000	\$342,500	+2.2%	\$342,500	\$307,152	-10.3%	\$386,794	\$553,361	+43.1%
212-JACKSONVILLE BCH-SE	113	14	12.4%	123	39	31.7%	\$277,500	\$300,000	+8.1%	\$279,000	\$268,000	-3.9%	\$382,488	\$319,689	-16.4%	\$403,678	\$459,911	+13.9%
213-JACKSONVILLE BCH-NW	53	12	22.6%	76	33	43.4%	\$172,000	\$166,500	-3.2%	\$185,000	\$175,000	-5.4%	\$180,297	\$171,807	-4.7%	\$213,496	\$212,137	-0.6%
214-JACKSONVILLE BCH-SW	94	25	26.6%	202	105	52.0%	\$124,900	\$80,000	-35.9%	\$210,000	\$171,000	-18.6%	\$181,227	\$117,642	-35.1%	\$242,237	\$241,899	-0.1%
221-NEPTUNE BCH-EAST	21	4	19.0%	23	5	21.7%	\$245,075	\$410,000	+67.3%	\$427,000	\$392,500	-8.1%	\$245,075	\$407,500	+66.3%	\$473,980	\$652,806	+37.7%
222-NEPTUNE BCH-WEST	26	16	61.5%	45	17	37.8%	\$215,000	\$193,000	-10.2%	\$233,000	\$245,000	+5.2%	\$224,626	\$283,969	+26.4%	\$269,396	\$293,779	+9.1%
231-ATLANTIC BCH-EAST	94	24	25.5%	152	41	27.0%	\$210,000	\$109,500	-47.9%	\$275,000	\$250,000	-9.1%	\$225,185	\$215,688	-4.2%	\$399,857	\$460,720	+15.2%
232-ATLANTIC BCH/MAYPORT-WEST	38	13	34.2%	58	36	62.1%	\$77,250	\$70,000	-9.4%	\$95,000	\$85,250	-10.3%	\$87,420	\$77,260	-11.6%	\$131,442	\$125,578	-4.5%

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	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	9-2010	9-2011	+ / -	9-2010	9-2011	+ / -	9-2010	9-2011	+ / -	9-2010	9-2011	+ / -
	251-PVB E A1A-N CORONA	36	3	8.3%	47	5	10.6%	\$425,000	\$319,000	-24.9%	\$607,500	\$813,650	+33.9%	\$576,707	\$298,828	-48.2%	\$1,135,714	\$1,189,904
252-PVB W A1A-N SOLANA	98	24	24.5%	111	48	43.2%	\$108,000	\$86,000	-20.4%	\$225,000	\$182,000	-19.1%	\$321,156	\$166,513	-48.2%	\$584,397	\$602,615	+3.1%
261-PVB E A1A-S CORONA	141	16	11.3%	145	30	20.7%	\$132,000	\$150,000	+13.6%	\$275,000	\$285,000	+3.6%	\$187,544	\$285,361	+52.2%	\$443,685	\$557,119	+25.6%
262-PVB W A1A-S SOLANA/PALM VALLEY	129	19	14.7%	176	79	44.9%	\$64,500	\$146,250	+126.7%	\$333,950	\$294,000	-12.0%	\$131,654	\$238,944	+81.5%	\$499,722	\$381,132	-23.7%
263-PVB W A1A-S CR-210	70	12	17.1%	76	18	23.7%	\$262,500	\$382,000	+45.5%	\$456,250	\$440,000	-3.6%	\$308,455	\$374,636	+21.5%	\$663,825	\$550,407	-17.1%
264-SOUTH PVB/VILANO BCH	103	16	15.5%	95	33	34.7%	\$309,900	\$309,950	+0.0%	\$335,000	\$365,000	+9.0%	\$328,066	\$344,656	+5.1%	\$470,791	\$540,310	+14.8%
265-PONTE VEDRA/NOCATEE-STJ	106	17	16.0%	249	32	12.9%	\$204,500	\$181,500	-11.2%	\$297,855	\$267,546	-10.2%	\$238,205	\$217,434	-8.7%	\$336,768	\$301,350	-10.5%
301-JUL CK/SWITZ	369	105	28.5%	711	213	30.0%	\$190,313	\$175,000	-8.0%	\$250,000	\$230,500	-7.8%	\$218,910	\$193,237	-11.7%	\$280,316	\$284,347	+1.4%
302-ORANGEDALE AREA	36	4	11.1%	30	12	40.0%	\$396,250	\$295,000	-25.6%	\$275,000	\$262,500	-4.5%	\$407,750	\$296,355	-27.3%	\$277,932	\$286,857	+3.2%
303-PALMO/SIX MILE AREA	27	4	14.8%	9	8	88.9%	\$117,500	\$182,500	+55.3%	\$112,000	\$196,806	+75.7%	\$117,500	\$212,966	+81.2%	\$92,000	\$390,000	+323.9%
304- 210 SOUTH	100	49	49.0%	194	96	49.5%	\$180,000	\$170,000	-5.6%	\$226,485	\$204,900	-9.5%	\$193,444	\$172,865	-10.6%	\$266,554	\$259,144	-2.8%
305-WORLD GOLF V-CENTRAL	40	13	32.5%	54	13	24.1%	\$155,000	\$189,000	+21.9%	\$194,000	\$208,263	+7.4%	\$152,238	\$178,385	+17.2%	\$203,869	\$223,976	+9.9%
306-WORLD GOLF V-NE	1	0	0.0%	3	0	0.0%	\$0	\$0	--	\$242,495	\$199,990	-17.5%	\$0	\$0	--	\$242,495	\$177,997	-26.6%
307-WORLD GOLF V-SE	3	1	33.3%	6	6	100.0%	\$77,250	\$57,000	-26.2%	\$101,995	\$57,000	-44.1%	\$77,250	\$53,460	-30.8%	\$117,328	\$0	-100.0%
308-WORLD GOLF V-SW	72	22	30.6%	153	60	39.2%	\$167,500	\$164,911	-1.5%	\$185,000	\$193,000	+4.3%	\$171,229	\$166,854	-2.6%	\$200,525	\$208,942	+4.2%
309-WORLD GOLF V-WEST	111	56	50.5%	161	99	61.5%	\$170,000	\$145,500	-14.4%	\$180,000	\$158,000	-12.2%	\$189,474	\$183,672	-3.1%	\$240,093	\$217,969	-9.2%
312-PALENCIA AREA	80	17	21.3%	113	50	44.2%	\$205,000	\$255,000	+24.4%	\$260,000	\$265,000	+1.9%	\$210,038	\$279,144	+32.9%	\$320,850	\$337,742	+5.3%
313-WHITECASTLE/AIRPORT AREA	11	4	36.4%	15	12	80.0%	\$122,000	\$91,750	-24.8%	\$135,000	\$86,500	-35.9%	\$170,957	\$120,708	-29.4%	\$167,953	\$78,300	-53.4%
321-NORTH CITY	19	5	26.3%	26	17	65.4%	\$99,000	\$110,000	+11.1%	\$107,000	\$105,000	-1.9%	\$107,173	\$150,359	+40.3%	\$180,029	\$122,944	-31.7%
322-DOWNTOWN ST AUGUSTINE	27	5	18.5%	33	10	30.3%	\$143,475	\$170,000	+18.5%	\$161,000	\$210,000	+30.4%	\$117,119	\$205,878	+75.8%	\$243,021	\$335,747	+38.2%
323-DAVIS SHORES	30	1	3.3%	27	9	33.3%	\$212,900	\$190,000	-10.8%	\$229,800	\$200,000	-13.0%	\$202,075	\$277,852	+37.5%	\$254,359	\$233,074	-8.4%
331-ST AUGUSTINE BCH	140	17	12.1%	154	38	24.7%	\$170,000	\$175,000	+2.9%	\$236,500	\$262,500	+11.0%	\$195,557	\$231,260	+18.3%	\$303,712	\$332,211	+9.4%
332-CRESCENT BCH/SUMMER HVN	27	3	11.1%	18	9	50.0%	\$205,200	\$405,000	+97.4%	\$275,000	\$346,450	+26.0%	\$264,100	\$482,744	+82.8%	\$433,400	\$227,767	-47.4%
333-ST JOHNS CO-SE	7	1	14.3%	10	3	30.0%	\$123,690	\$120,000	-3.0%	\$161,750	\$134,250	-17.0%	\$123,690	\$131,500	+6.3%	\$150,500	\$172,357	+14.5%
334-MOULTRIE/ST AUG SHORES	28	6	21.4%	76	22	28.9%	\$100,000	\$90,000	-10.0%	\$120,950	\$125,250	+3.6%	\$111,258	\$97,414	-12.4%	\$149,971	\$152,435	+1.6%
335-ST AUGUSTINE SOUTH	16	9	56.3%	29	15	51.7%	\$115,000	\$95,900	-16.6%	\$120,000	\$120,000	0.0%	\$109,673	\$93,181	-15.0%	\$138,286	\$240,607	+74.0%
336-RAVENSWOOD/W AUGUSTINE	126	20	15.9%	201	76	37.8%	\$73,000	\$72,750	-0.3%	\$113,500	\$99,000	-12.8%	\$89,219	\$76,280	-14.5%	\$143,599	\$144,158	+0.4%
337-OLD MOULTRIE RD/WILDWOOD	29	11	37.9%	76	32	42.1%	\$78,000	\$78,000	0.0%	\$174,000	\$174,154	+0.1%	\$119,800	\$115,019	-4.0%	\$198,884	\$192,805	-3.1%
341-FLAGLER EST/HASTINGS	31	6	19.4%	42	27	64.3%	\$44,500	\$30,000	-32.6%	\$48,000	\$41,058	-14.5%	\$47,967	\$35,708	-25.6%	\$65,295	\$77,201	+18.2%
342-ST JOHN SR 207 S/W I-95	15	4	26.7%	22	9	40.9%	\$169,000	\$154,500	-8.6%	\$169,950	\$168,994	-0.6%	\$171,713	\$144,272	-16.0%	\$175,540	\$174,889	-0.4%
343-MOLASSES JNCTN/ELKTON	4	1	25.0%	7	4	57.1%	\$93,500	\$66,000	-29.4%	\$93,000	\$82,179	-11.6%	\$93,500	\$67,813	-27.5%	\$86,817	\$197,393	+127.4%
344-HASTINGS/TOCOI/RVRDALE	17	4	23.5%	12	8	66.7%	\$48,100	\$47,101	-2.1%	\$60,500	\$67,500	+11.6%	\$48,100	\$45,800	-4.8%	\$179,950	\$157,625	-12.4%
410-FERNANDINA BCH DOWNTOWN-WEST	4	1	25.0%	17	10	58.8%	\$57,722	\$74,397	+28.9%	\$85,000	\$131,000	+54.1%	\$65,006	\$87,187	+34.1%	\$119,980	\$251,594	+109.7%
420-FERNANDINA BCH-DOWNTOWN-EAST	12	1	8.3%	8	8	100.0%	\$70,000	\$162,000	+131.4%	\$105,000	\$162,000	+54.3%	\$137,960	\$161,613	+17.1%	\$140,000	\$0	-100.0%
430-NASSAU CNTY BEACHES-N	8	1	12.5%	14	7	50.0%	\$151,600	\$185,000	+22.0%	\$248,892	\$278,250	+11.8%	\$151,600	\$197,771	+30.5%	\$253,797	\$490,241	+93.2%
431-NASSAU CNTY BEACHES-S	8	1	12.5%	14	13	92.9%	\$77,000	\$166,000	+115.6%	\$245,000	\$168,000	-31.4%	\$84,000	\$217,225	+158.6%	\$356,250	\$193,600	-45.7%

Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS



Lender-mediated properties are those marked in the "Title" field of the Northeast Florida Multiple Listing Service as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

September 2011

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price						Average Sales Price					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
							9-2010	9-2011	+ / -	9-2010	9-2011	+ / -	9-2010	9-2011	+ / -	9-2010	9-2011	+ / -
440-FERNANDINA BCH DOWNTOWN-SOUTH	8	6	75.0%	22	18	81.8%	\$117,450	\$83,628	-28.8%	\$149,000	\$114,500	-23.2%	\$137,317	\$104,527	-23.9%	\$198,143	\$347,100	+75.2%
450-AMELIA ISLAND	43	2	4.7%	24	13	54.2%	\$112,500	\$162,000	+44.0%	\$222,500	\$240,250	+8.0%	\$126,210	\$182,639	+44.7%	\$348,027	\$281,818	-19.0%
470-PINEY ISL AND AREA	5	0	0.0%	3	3	100.0%	\$357,750	\$178,500	-50.1%	\$315,250	\$178,500	-43.4%	\$357,750	\$177,833	-50.3%	\$264,000	\$0	-100.0%
471-NASSAU CO N-CHESTER/PIRATES WOOD	37	8	21.6%	64	32	50.0%	\$141,000	\$127,250	-9.8%	\$149,900	\$157,752	+5.2%	\$158,821	\$145,455	-8.4%	\$179,815	\$184,412	+2.6%
472-ONEIL,NASSAVILLE,HOLLY PT	51	11	21.6%	85	43	50.6%	\$150,250	\$115,450	-23.2%	\$170,000	\$171,100	+0.6%	\$155,375	\$140,017	-9.9%	\$175,454	\$199,155	+13.5%
480-N-A1A/W LOFN CK	0	0	--	6	3	50.0%	\$122,000	\$43,500	-64.3%	\$81,000	\$87,500	+8.0%	\$122,000	\$134,833	+10.5%	\$40,000	\$161,667	+304.2%
481-S-A1A/W LOFN CK	25	10	40.0%	38	22	57.9%	\$125,000	\$90,100	-27.9%	\$125,000	\$106,000	-15.2%	\$105,670	\$95,225	-9.9%	\$123,790	\$116,056	-6.2%
490-CALLAHAN	22	7	31.8%	9	5	55.6%	\$151,250	\$119,955	-20.7%	\$162,950	\$119,955	-26.4%	\$134,688	\$107,591	-20.1%	\$167,754	\$115,750	-31.0%
491-HILLARD	17	5	29.4%	19	10	52.6%	\$68,500	\$87,500	+27.7%	\$115,800	\$86,500	-25.3%	\$77,500	\$82,663	+6.7%	\$130,808	\$101,500	-22.4%
492-W I-95/N FL LNE	83	26	31.3%	93	57	61.3%	\$135,000	\$122,450	-9.3%	\$144,280	\$126,000	-12.7%	\$129,674	\$113,222	-12.7%	\$148,933	\$156,720	+5.2%
501-MACCLENNY AREA	70	21	30.0%	67	28	41.8%	\$109,500	\$115,000	+5.0%	\$134,500	\$133,000	-1.1%	\$112,960	\$110,119	-2.5%	\$145,529	\$147,493	+1.3%
502-BAKER COUNTY-NW	31	7	22.6%	14	8	57.1%	\$78,000	\$41,500	-46.8%	\$130,000	\$126,750	-2.5%	\$127,688	\$74,833	-41.4%	\$194,167	\$157,833	-18.7%
503-BAKER COUNTY-SOUTH	15	5	33.3%	34	18	52.9%	\$67,000	\$87,000	+29.9%	\$87,000	\$109,953	+26.4%	\$62,044	\$97,177	+56.6%	\$127,263	\$162,997	+28.1%
521-BRADFORD COUNTY-NE	39	12	30.8%	15	6	40.0%	\$30,000	\$57,000	+90.0%	\$81,000	\$80,000	-1.2%	\$26,667	\$60,800	+128.0%	\$121,600	\$102,375	-15.8%
522-BRADFORD COUNTY-NW	60	12	20.0%	26	12	46.2%	\$49,500	\$59,500	+20.2%	\$108,250	\$77,950	-28.0%	\$72,028	\$74,242	+3.1%	\$112,199	\$92,929	-17.2%
523-BRADFORD COUNTY-SE	73	8	11.0%	31	13	41.9%	\$58,500	\$51,500	-12.0%	\$134,900	\$85,000	-37.0%	\$87,425	\$67,021	-23.3%	\$154,426	\$123,206	-20.2%
524-BRADFORD COUNTY-SW	24	3	12.5%	9	4	44.4%	\$36,000	\$109,500	+204.2%	\$110,000	\$136,000	+23.6%	\$36,000	\$118,375	+228.8%	\$118,405	\$143,180	+20.9%
541-UNION COUNTY-NORTH	2	1	50.0%	1	0	0.0%	\$75,000	\$0	-100.0%	\$62,000	\$110,000	+77.4%	\$75,000	\$0	-100.0%	\$49,000	\$110,000	+124.5%
542-UNION COUNTY-SOUTH	7	0	0.0%	5	3	60.0%	\$29,500	\$75,000	+154.2%	\$85,000	\$75,000	-11.8%	\$29,500	\$94,000	+218.6%	\$123,568	\$122,000	-1.3%
561-GREATER PALATKA	146	23	15.8%	91	51	56.0%	\$51,298	\$49,450	-3.6%	\$74,000	\$64,900	-12.3%	\$62,398	\$64,460	+3.3%	\$99,782	\$90,073	-9.7%
562-BARDIN/WEST BOSTWICK	8	1	12.5%	5	3	60.0%	\$44,375	\$32,600	-26.5%	\$69,750	\$66,500	-4.7%	\$44,375	\$37,367	-15.8%	\$96,002	\$130,950	+36.4%
563-E BOSTWICK/BRIDGEPORT/CEDAR CR	45	3	6.7%	23	16	69.6%	\$71,750	\$140,000	+95.1%	\$82,500	\$130,000	+57.6%	\$87,750	\$125,615	+43.2%	\$152,947	\$96,357	-37.0%
564-E PALATKA/SAN MATEO/N SATSUMA	112	9	8.0%	64	19	29.7%	\$106,450	\$64,000	-39.9%	\$85,000	\$81,400	-4.2%	\$99,520	\$85,370	-14.2%	\$125,518	\$111,861	-10.9%
571-INTERLACHEN-SE	15	2	13.3%	15	6	40.0%	\$55,000	\$46,001	-16.4%	\$115,950	\$40,000	-65.5%	\$55,000	\$45,000	-18.2%	\$127,280	\$35,444	-72.2%
572-INTERLACHEN-NE	79	2	2.5%	56	13	23.2%	\$31,000	\$27,150	-12.4%	\$45,750	\$38,950	-14.9%	\$39,480	\$33,088	-16.2%	\$57,106	\$52,791	-7.6%
573-INTERLACHEN-SW	26	3	11.5%	20	7	35.0%	\$20,500	\$20,000	-2.4%	\$54,900	\$36,250	-34.0%	\$20,500	\$27,900	+36.1%	\$61,355	\$54,777	-10.7%
574-INTERLACHEN-NW	51	2	3.9%	29	12	41.4%	\$46,000	\$42,100	-8.5%	\$68,500	\$45,600	-33.4%	\$52,971	\$64,338	+21.5%	\$104,460	\$76,099	-27.2%
575-WEST OF SR21	20	2	10.0%	6	1	16.7%	\$129,000	\$23,000	-82.2%	\$88,000	\$30,000	-65.9%	\$129,000	\$23,000	-82.2%	\$85,500	\$174,300	+103.9%
576-GEORGES LAKE	16	4	25.0%	8	5	62.5%	\$51,500	\$39,900	-22.5%	\$51,500	\$114,000	+121.4%	\$51,500	\$74,330	+44.3%	\$93,000	\$194,997	+109.7%
581-SATSUMA/HOOT OWL RIDGE	56	4	7.1%	26	9	34.6%	\$32,000	\$20,000	-37.5%	\$50,000	\$39,000	-22.0%	\$84,000	\$24,750	-70.5%	\$65,960	\$74,694	+13.2%
582-POMONA PARK/WELAKA/LK COMO	96	6	6.3%	40	10	25.0%	\$64,500	\$46,000	-28.7%	\$70,000	\$70,000	0.0%	\$72,875	\$63,333	-13.1%	\$116,256	\$102,784	-11.6%
583-CRESCENT CITY/GEORGETOWN/FRUIT	104	5	4.8%	46	10	21.7%	\$63,500	\$58,900	-7.2%	\$57,000	\$34,950	-38.7%	\$90,988	\$84,841	-6.8%	\$95,555	\$41,704	-56.4%
584-OCALA NATIONAL FOREST/OKLAWAHA	1	0	0.0%	1	0	0.0%	\$0	\$0	--	\$0	\$260,000	--	\$0	\$0	--	\$0	\$260,000	--