

Lender-Mediated Report

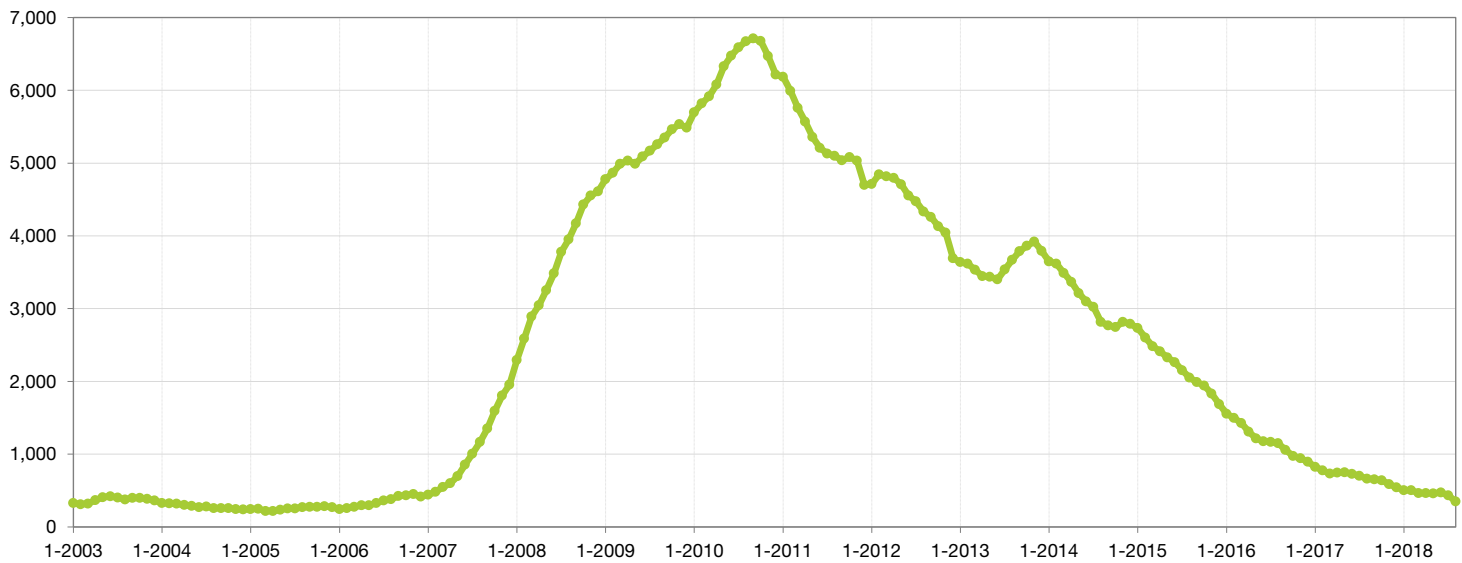
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



August 2018

New Listings in the Northeast Florida region increased 2.4 percent to 3,744.

- Traditional New Listings increased 4.5 percent to 3,584.
- Lender-mediated New Listings decreased 29.5 percent to 160.
- Share of all New Listings that were lender-mediated fell to 4.3 percent.

Closed Sales were down 6.2 percent to 2,656.

- Traditional Closed Sales were down 5.4 percent to 2,486.
- Lender-mediated Closed Sales were down 16.7 percent to 170.
- Share of all Closed Sales that were lender-mediated fell to 6.4 percent.

The Median Sales Price rose 7.3 percent to \$220,000.

- The traditional Median Sales Price rose 6.9 percent to \$225,000.
- The lender-mediated Median Sales Price declined 6.5 percent to \$108,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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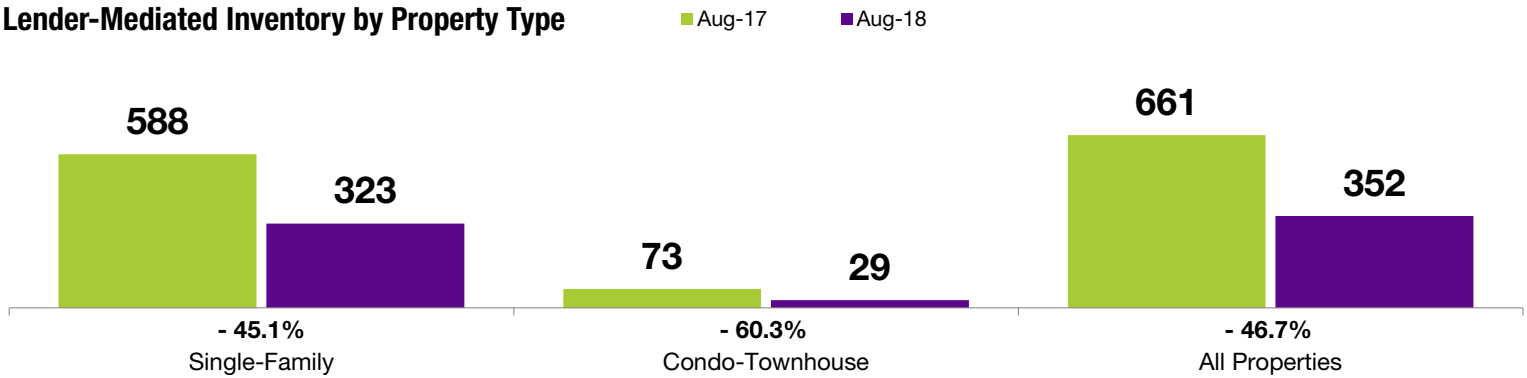
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -	Aug-17	Aug-18
Single-Family	588	323	- 45.1%	7,666	7,638	- 0.4%	8,254	7,961	- 3.5%	7.1%	4.1%
Condo-Townhouse	73	29	- 60.3%	1,045	1,247	+ 19.3%	1,118	1,276	+ 14.1%	6.5%	2.3%
All Properties	661	352	- 46.7%	8,711	8,885	+ 2.0%	9,372	9,237	- 1.4%	7.1%	3.8%

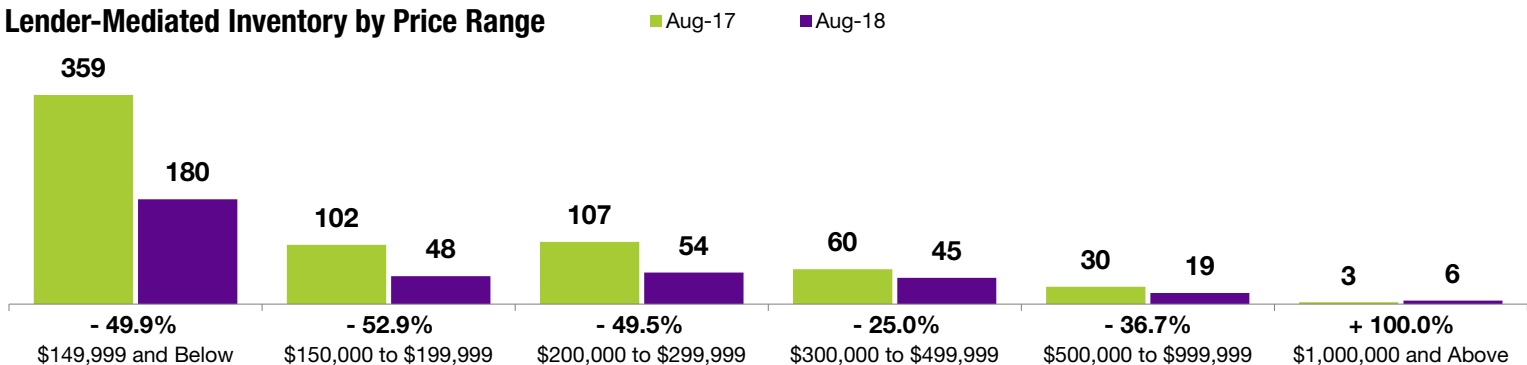
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -	Aug-17	Aug-18
\$149,999 and Below	359	180	- 49.9%	1,618	1,434	- 11.4%	1,977	1,614	- 18.4%	18.2%	11.2%
\$150,000 to \$199,999	102	48	- 52.9%	973	903	- 7.2%	1,075	951	- 11.5%	9.5%	5.0%
\$200,000 to \$299,999	107	54	- 49.5%	2,226	2,403	+ 8.0%	2,333	2,457	+ 5.3%	4.6%	2.2%
\$300,000 to \$499,999	60	45	- 25.0%	2,348	2,436	+ 3.7%	2,408	2,481	+ 3.0%	2.5%	1.8%
\$500,000 to \$999,999	30	19	- 36.7%	1,125	1,285	+ 14.2%	1,155	1,304	+ 12.9%	2.6%	1.5%
\$1,000,000 and Above	3	6	+ 100.0%	421	424	+ 0.7%	424	430	+ 1.4%	0.7%	1.4%
All Price Ranges	661	352	- 46.7%	8,711	8,885	+ 2.0%	9,372	9,237	- 1.4%	7.1%	3.8%

Lender-Mediated Inventory by Price Range



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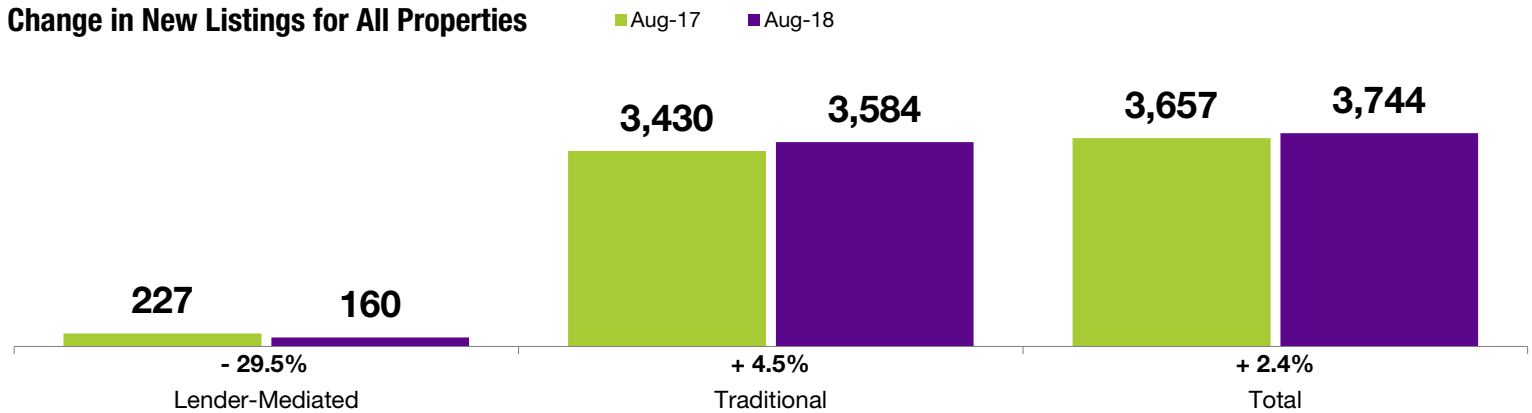
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -	Aug-17	Aug-18
Single-Family	194	145	- 25.3%	2,969	3,047	+ 2.6%	3,163	3,192	+ 0.9%	6.1%	4.5%
Condo-Townhouse	33	15	- 54.5%	461	537	+ 16.5%	494	552	+ 11.7%	6.7%	2.7%
All Properties	227	160	- 29.5%	3,430	3,584	+ 4.5%	3,657	3,744	+ 2.4%	6.2%	4.3%

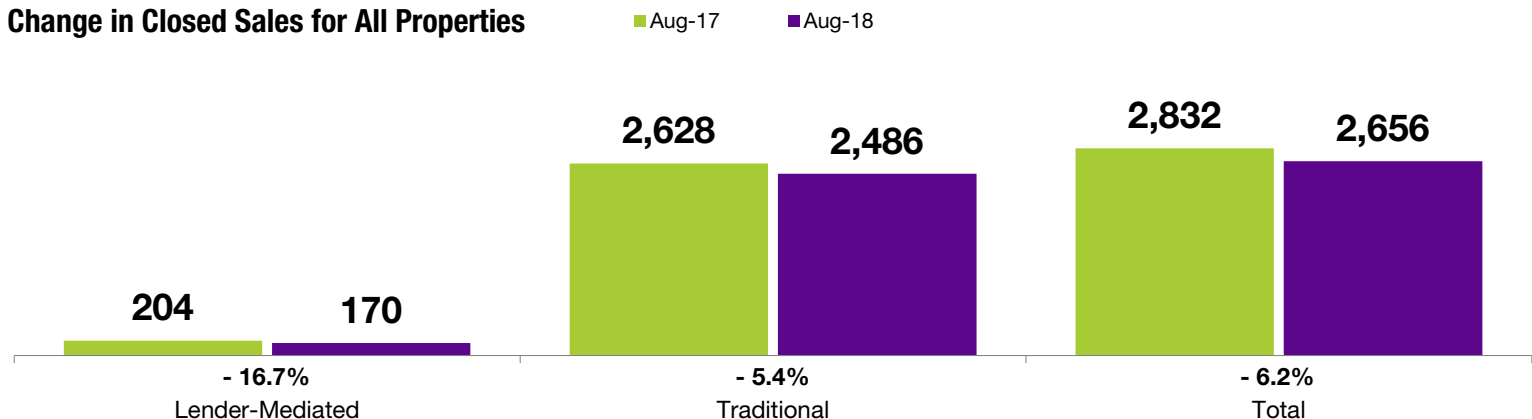
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -	Aug-17	Aug-18
Single-Family	187	156	- 16.6%	2,193	2,088	- 4.8%	2,380	2,244	- 5.7%	7.9%	7.0%
Condo-Townhouse	17	14	- 17.6%	435	398	- 8.5%	452	412	- 8.8%	3.8%	3.4%
All Properties	204	170	- 16.7%	2,628	2,486	- 5.4%	2,832	2,656	- 6.2%	7.2%	6.4%

Change in Closed Sales for All Properties



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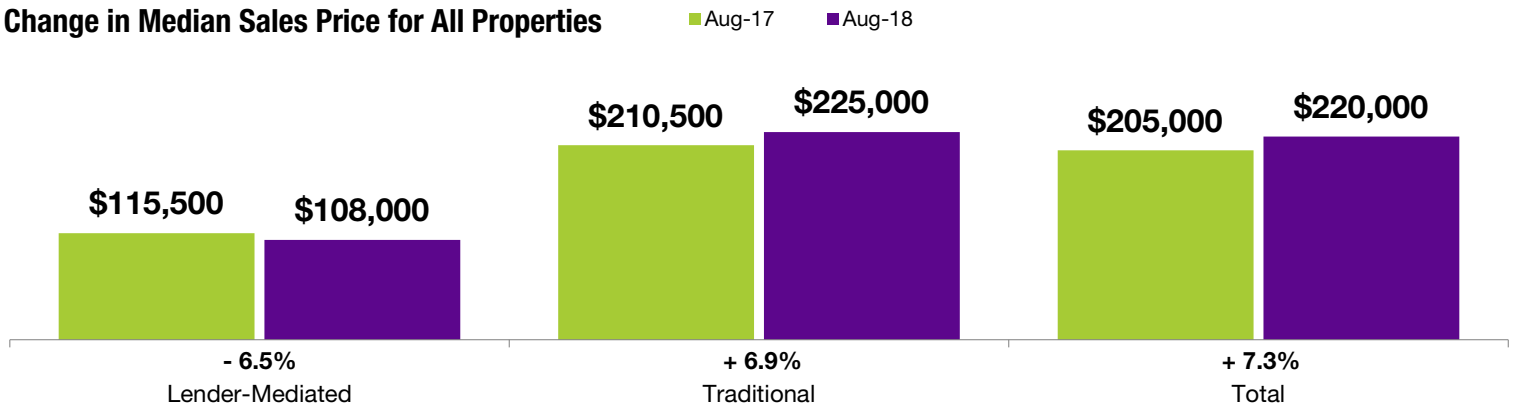
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -
Single-Family	\$123,000	\$117,199	- 4.7%	\$223,945	\$239,000	+ 6.7%	\$216,500	\$230,500	+ 6.5%
Condo-Townhouse	\$105,000	\$112,175	+ 6.8%	\$150,000	\$161,750	+ 7.8%	\$148,851	\$220,000	+ 47.8%
All Properties	\$115,500	\$108,000	- 6.5%	\$210,500	\$225,000	+ 6.9%	\$205,000	\$220,000	+ 7.3%

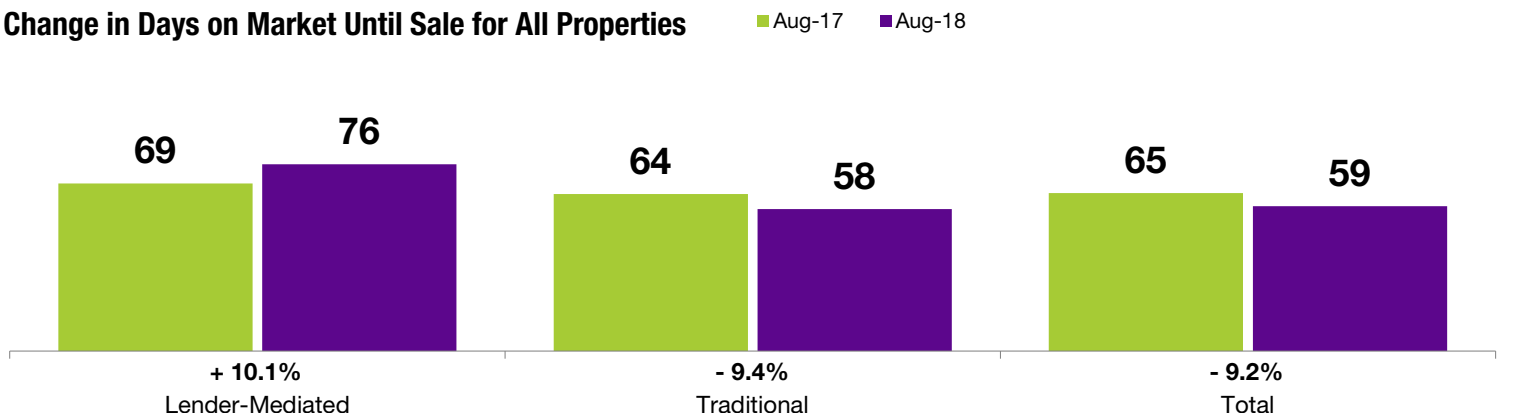
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -	Aug-17	Aug-18	+ / -
Single-Family	71	76	+ 7.0%	65	59	- 9.2%	65	60	- 7.7%
Condo-Townhouse	46	78	+ 69.6%	61	53	- 13.1%	61	54	- 11.5%
All Properties	69	76	+ 10.1%	64	58	- 9.4%	65	59	- 9.2%

Change in Days on Market Until Sale for All Properties



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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

August 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	2	2.8%	-71.4%	4	14.3%	-20.0%	\$183,900	18.6%	\$174,913	8.0%
Clay County	39	3.6%	-50.0%	27	7.6%	-22.9%	\$209,900	6.0%	\$218,049	6.5%
Duval County	206	4.5%	-49.1%	103	7.2%	-8.0%	\$192,400	6.9%	\$231,447	5.6%
Nassau County	14	3.7%	-33.3%	4	4.0%	-76.5%	\$255,100	13.1%	\$324,743	24.6%
Putnam County	20	5.4%	-53.5%	10	13.0%	-33.3%	\$90,000	5.9%	\$118,176	17.2%
St. Johns County	49	2.0%	-40.2%	14	2.4%	-17.6%	\$325,000	7.6%	\$389,874	7.7%
011-SAN MARCO	1	0.9%	-66.7%	2	9.5%	0.0%	\$400,000	87.4%	\$459,376	53.5%
012-SAN JOSE	10	6.4%	-9.1%	3	6.7%	0.0%	\$188,000	7.4%	\$209,079	-15.5%
013-BEAUCLERC/MANDARIN NORTH	7	3.7%	0.0%	2	3.6%	-33.3%	\$215,000	4.4%	\$246,858	14.5%
014-MANDARIN	7	3.0%	-53.3%	4	5.8%	0.0%	\$250,000	-1.0%	\$280,206	1.7%
015-BARTRAM	7	6.5%	250.0%	2	4.2%	0.0%	\$235,000	0.1%	\$238,749	3.8%
021-ST NICHOLAS AREA	4	5.5%	-33.3%	1	5.0%	-50.0%	\$137,600	-5.8%	\$142,960	3.5%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	5	4.4%	-68.8%	3	5.4%	-40.0%	\$208,750	28.9%	\$206,881	14.7%
024-BAYMEADOWS/DEERWOOD	9	4.4%	-47.1%	0	0.0%	-100.0%	\$148,500	9.8%	\$192,956	-6.6%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	2	2.0%	-80.0%	0	0.0%	-100.0%	\$298,500	-5.7%	\$318,006	-1.7%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	4	2.3%	-55.6%	1	1.7%	--	\$285,500	3.3%	\$344,940	17.7%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	2	3.8%	--	1	7.7%	--	\$294,000	-6.9%	\$586,109	74.4%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$295,000	0.0%	\$295,000	0.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$368,840	-1.6%	\$411,506	6.5%
031-RIVERSIDE	0	0.0%	-100.0%	1	10.0%	--	\$253,000	14.8%	\$284,940	12.5%
032-AVONDALE	1	1.0%	0.0%	1	3.8%	-80.0%	\$263,350	5.4%	\$320,385	8.0%
033-ORTEGA/VENETIA	1	1.7%	-75.0%	2	10.5%	100.0%	\$360,000	20.0%	\$394,316	27.2%
041-ARLINGTON	14	6.2%	-50.0%	9	11.8%	0.0%	\$141,320	-10.3%	\$146,995	-8.7%
042-FT CAROLINE	6	5.1%	-33.3%	1	1.7%	-75.0%	\$250,000	30.5%	\$260,454	9.0%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	7	5.6%	-22.2%	2	4.3%	0.0%	\$246,000	8.8%	\$286,374	11.8%
051-MURRAY HILL	2	3.0%	0.0%	0	0.0%	-100.0%	\$144,000	-4.0%	\$141,473	-2.5%
052-LAKESHORE	3	7.1%	-62.5%	1	5.9%	--	\$125,000	0.0%	\$147,574	13.1%
053-HYDE GROVE AREA	4	7.4%	-63.6%	1	7.7%	-75.0%	\$134,000	2.3%	\$140,685	13.6%
054-CEDAR HILLS	2	7.7%	-33.3%	1	8.3%	0.0%	\$134,500	6.9%	\$124,333	5.9%
055-CONFEDERATE POINT/ORTEGA FARMS	4	16.0%	100.0%	2	28.6%	0.0%	\$191,500	22.8%	\$209,643	29.4%
056-YUKON/WESCONNETT/OAK HILL	5	7.0%	-61.5%	1	2.8%	0.0%	\$155,450	20.0%	\$160,103	27.8%
061-NORMANDY AREA	0	--	--	0	--	--	\$0	-100.0%	\$0	-100.0%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	5	6.3%	-61.5%	4	14.3%	33.3%	\$173,500	-2.4%	\$176,303	-8.7%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	9	14.1%	-30.8%	3	8.3%	50.0%	\$144,625	25.8%	\$128,532	18.8%
064-BENT CREEK/PLUM TREE	2	4.7%	-33.3%	2	9.5%	0.0%	\$195,874	11.9%	\$212,576	21.7%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	3	8.1%	-57.1%	1	11.1%	-50.0%	\$210,000	-0.9%	\$209,899	0.0%
066-CECIL COMMERCE AREA	1	2.9%	0.0%	0	0.0%	--	\$205,000	14.2%	\$223,198	24.3%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	2	1.9%	-85.7%	4	9.5%	100.0%	\$172,750	5.7%	\$174,502	4.0%
071-BRENTWOOD/EVERGREEN	6	7.5%	-14.3%	2	11.8%	0.0%	\$85,000	-5.6%	\$80,138	-4.2%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

August 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	1	2.0%	-50.0%	1	7.7%	--	\$230,000	16.5%	\$192,303	-12.7%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	14.3%	0.0%	0	0.0%	-100.0%	\$342,500	557.4%	\$333,250	156.1%
074-PAXON	3	3.9%	-72.7%	4	19.0%	100.0%	\$40,740	-28.5%	\$60,030	-29.7%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	18	7.4%	-48.6%	8	13.6%	100.0%	\$64,000	23.1%	\$83,935	19.2%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	0	0.0%	-100.0%	0	0.0%	--	\$59,500	217.3%	\$50,500	169.3%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	5	6.8%	-54.5%	4	16.0%	100.0%	\$168,500	12.7%	\$159,440	13.1%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	11.1%	-66.7%	2	50.0%	100.0%	\$76,500	-31.7%	\$114,750	-24.3%
091-GARDEN CITY/AIRPORT	17	8.9%	-34.6%	10	21.7%	0.0%	\$156,850	-4.9%	\$162,279	1.3%
092-OCEANWAY/PECAN PARK	2	1.6%	-85.7%	4	7.5%	33.3%	\$215,000	5.1%	\$220,397	8.0%
095-SAN MATEO/EASTPORT	1	5.0%	0.0%	0	0.0%	-100.0%	\$197,000	38.7%	\$202,175	6.1%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	4	2.7%	-60.0%	1	3.8%	-83.3%	\$240,000	11.6%	\$255,793	14.1%
121-FLEMING ISLAND-NE	3	21.4%	200.0%	0	0.0%	-100.0%	\$614,500	114.7%	\$614,500	75.8%
122-FLEMING ISLAND-NW	0	0.0%	-100.0%	1	6.7%	--	\$302,000	20.8%	\$333,527	27.4%
123-FLEMING ISLAND-SE	1	2.5%	-83.3%	0	0.0%	--	\$279,995	5.7%	\$281,033	-2.0%
124-FLEMING ISLAND-SW	2	3.8%	-66.7%	2	9.5%	--	\$273,000	3.1%	\$278,852	-3.3%
131-MEADOWBROOK/LOCH RANE	1	2.9%	-66.7%	0	0.0%	-100.0%	\$168,000	-6.9%	\$218,950	1.3%
132-BELLAIR/GROVE PARK	2	8.7%	0.0%	0	0.0%	--	\$155,250	35.9%	\$152,664	20.5%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	--	\$142,500	0.0%	\$145,625	0.0%
134-SOUTH BLANDING	2	8.0%	100.0%	1	6.3%	-66.7%	\$209,000	10.6%	\$214,359	23.3%
135-PARK WEST/MONTCLAIR	0	0.0%	--	1	10.0%	--	\$205,000	0.0%	\$180,070	-5.7%
136-LAKESIDE ESTATES	2	10.0%	-33.3%	0	0.0%	-100.0%	\$195,000	18.1%	\$186,428	5.8%
137-DOCTOR'S LAKE	0	0.0%	--	0	0.0%	--	\$238,900	11.1%	\$217,783	-3.1%
138-TANGLEWOOD/DOCTORS INLET	0	--	-100.0%	--	0.0%	-100.0%	--	-100.0%	--	-100.0%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	8	4.1%	-50.0%	4	5.8%	-20.0%	\$228,000	9.9%	\$241,034	11.8%
141-MIDDLEBURG NW	2	1.7%	-66.7%	2	11.1%	-33.3%	\$137,500	45.0%	\$155,897	27.2%
142-MIDDLEBURG EAST/LAKE ASBURY	0	0.0%	-100.0%	1	100.0%	0.0%	\$42,000	-74.5%	\$42,000	-75.1%
143-FOXMEADOW AREA	1	2.4%	-50.0%	1	5.9%	--	\$224,000	-3.4%	\$239,022	-2.5%
144-MIDDLEBURG-SE	1	6.7%	--	0	0.0%	-100.0%	\$315,000	-14.4%	\$253,571	-31.1%
145-MIDDLEBURG-SW	0	0.0%	-100.0%	1	16.7%	-80.0%	\$173,950	23.4%	\$171,300	5.6%
151-KEYSTONE HEIGHTS	2	2.6%	-50.0%	2	8.0%	-60.0%	\$155,000	17.0%	\$161,126	22.2%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	-100.0%	0	0.0%	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BEACH-NE	1	3.3%	-66.7%	0	0.0%	--	\$390,000	-15.2%	\$444,333	-17.0%
212-JACKSONVILLE BEACH-SE	0	0.0%	-100.0%	0	0.0%	--	\$622,500	7.0%	\$748,875	-15.7%
213-JACKSONVILLE BEACH-NW	2	5.4%	--	0	0.0%	-100.0%	\$372,500	13.8%	\$362,917	2.4%
214-JACKSONVILLE BEACH-SW	2	2.1%	100.0%	2	7.1%	--	\$327,500	-5.1%	\$323,989	11.7%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$630,000	-2.0%	\$663,333	7.4%
222-NEPTUNE BEACH-WEST	1	4.3%	--	0	0.0%	--	\$390,550	29.6%	\$448,850	29.8%
231-ATLANTIC BEACH-EAST	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%

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232-ATLANTIC BEACH/MAYPORT-WEST	0	--	--	0	--	-100.0%	--	-100.0%	\$0	-100.0%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	-100.0%	\$2,550,000	300.3%	\$2,550,000	61.7%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	1	1.0%	-75.0%	2	11.1%	100.0%	\$353,500	46.1%	\$659,778	45.1%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	--	1	6.7%	--	\$585,000	192.5%	\$757,607	81.8%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	3	3.1%	-57.1%	0	0.0%	--	\$397,500	-7.6%	\$571,272	33.6%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	1	1.7%	-75.0%	0	0.0%	--	\$559,990	13.1%	\$648,798	5.9%
264-SOUTH PONTE VEDRA BEACH	1	2.0%	0.0%	0	0.0%	--	\$550,000	-3.8%	\$726,000	15.5%
265-PONTE VEDRA/NOCATEE-STJ	1	0.5%	-80.0%	3	3.6%	--	\$431,460	7.9%	\$462,663	6.7%
266-VILANO BEACH	1	1.5%	--	0	0.0%	--	\$289,500	-13.1%	\$322,938	-5.0%
271-NOCATEE NORTH	1	1.6%	--	0	0.0%	--	\$548,121	20.5%	\$584,378	16.9%
272-NOCATEE SOUTH	0	0.0%	-100.0%	3	4.5%	--	\$425,000	11.3%	\$433,596	7.5%
301-JULINGTON CREEK/SWITZERLAND	6	1.6%	-40.0%	0	0.0%	-100.0%	\$317,500	2.0%	\$345,684	5.6%
302-ORANGEDALE AREA	2	3.8%	--	0	0.0%	--	\$345,000	5.6%	\$526,388	60.3%
303-PALMO/SIX MILE AREA	3	8.8%	--	0	0.0%	-100.0%	\$339,990	4.9%	\$337,525	1.6%
304- 210 SOUTH	6	4.9%	-25.0%	0	0.0%	-100.0%	\$330,990	6.9%	\$345,974	6.3%
305-WORLD GOLF VILLAGE AREA-CENTRAL	1	1.4%	-50.0%	2	11.8%	--	\$269,900	8.0%	\$246,846	-2.4%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$294,729	12.9%	\$294,729	12.9%
307-WORLD GOLF VILLAGE AREA-SE	2	4.2%	0.0%	0	0.0%	--	\$274,995	6.6%	\$295,145	11.4%
308-WORLD GOLF VILLAGE AREA-SW	1	1.2%	-83.3%	0	0.0%	--	\$299,450	14.7%	\$311,748	17.7%
309-WORLD GOLF VILLAGE AREA-WEST	3	3.2%	-62.5%	1	3.8%	--	\$270,000	-8.0%	\$315,663	5.9%
312-PALENCIA AREA	3	2.7%	-57.1%	0	0.0%	-100.0%	\$370,000	-8.2%	\$413,124	-5.1%
313-WHITECASTLE/AIRPORT AREA	2	5.9%	0.0%	0	0.0%	--	\$221,750	5.7%	\$220,513	15.4%
321-NORTH CITY-ST AUGUSTINE	1	4.0%	--	0	0.0%	-100.0%	\$310,000	138.5%	\$423,714	176.2%
322-DOWNTOWN ST AUGUSTINE	1	2.2%	0.0%	0	0.0%	--	\$330,000	-38.8%	\$319,767	-40.7%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$408,660	19.9%	\$404,203	-16.5%
331-ST AUGUSTINE BEACH	3	1.5%	0.0%	2	6.3%	-33.3%	\$323,750	-25.2%	\$374,122	-25.1%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$326,500	-5.4%	\$329,500	-13.6%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	-100.0%	\$315,000	25.2%	\$313,997	24.8%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	-100.0%	0	0.0%	-100.0%	\$178,000	3.5%	\$188,740	-6.7%
335-ST AUGUSTINE SOUTH	1	7.1%	--	0	0.0%	--	\$270,000	22.7%	\$275,000	19.5%
336-RAVENSWOOD/WEST AUGUSTINE	1	0.9%	-75.0%	2	6.3%	0.0%	\$172,700	-8.6%	\$187,675	-9.1%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	--	\$255,635	6.5%	\$256,880	-5.0%
341-FLAGLER ESTATES/HASTINGS	5	55.6%	66.7%	1	50.0%	0.0%	\$99,450	10.6%	\$99,450	-21.3%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	--	\$240,000	-5.5%	\$240,000	-5.5%
343-MOLASSES JUNCTION/ELKTON	1	16.7%	0.0%	0	0.0%	--	\$160,000	33.3%	\$160,000	33.3%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	0.0%	-100.0%	0	0.0%	--	\$328,943	7.8%	\$328,943	7.8%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	--	1	33.3%	--	\$390,000	16.4%	\$585,000	74.6%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

August 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$589,500	-15.8%	\$602,250	-0.6%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	--	0	0.0%	--	\$380,000	59.0%	\$389,120	42.8%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	8.3%	0.0%	0	0.0%	-100.0%	\$381,000	-6.6%	\$572,000	49.7%
460-AMELIA ISLAND PLANTATION	1	2.1%	-66.7%	0	0.0%	--	\$641,000	-1.4%	\$627,200	-0.7%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	2	4.1%	0.0%	1	8.3%	-66.7%	\$223,495	8.9%	\$224,103	9.2%
472-ONEIL/NASSAVILLE/HOLLY POINT	1	1.1%	-80.0%	1	4.5%	-75.0%	\$271,580	13.2%	\$304,440	14.1%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	0	--	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
490-CALLAHAN	0	0.0%	-100.0%	0	0.0%	-100.0%	\$178,500	54.0%	\$178,500	64.1%
491-HILLARD	1	11.1%	--	0	0.0%	--	\$167,750	8.2%	\$184,333	18.9%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	5	7.8%	66.7%	0	0.0%	-100.0%	\$242,499	18.3%	\$226,397	25.3%
501-MACCLENNY AREA	2	4.7%	-33.3%	1	5.6%	-66.7%	\$191,750	17.6%	\$185,261	1.6%
502-BAKER COUNTY-NW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$149,000	29.1%	\$183,000	64.7%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	3	60.0%	200.0%	\$135,000	12.5%	\$129,574	-15.6%
521-BRADFORD COUNTY-NE	1	14.3%	-80.0%	1	16.7%	--	\$86,875	-62.8%	\$87,525	-62.5%
522-BRADFORD COUNTY-NW	5	16.7%	150.0%	2	16.7%	--	\$114,950	4.6%	\$102,083	-34.8%
523-BRADFORD COUNTY-SE	1	2.4%	-66.7%	1	11.1%	0.0%	\$120,000	0.4%	\$124,278	-12.6%
524-BRADFORD COUNTY-SW	1	6.3%	--	0	0.0%	--	\$295,000	164.1%	\$230,480	77.8%
541-UNION COUNTY-NORTH	1	14.3%	--	0	0.0%	--	\$175,000	40.1%	\$175,000	52.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$178,900	-11.8%	\$169,133	-16.6%
561-GREATER PALATKA	2	3.2%	-87.5%	2	11.8%	-50.0%	\$100,000	11.2%	\$113,269	1.2%
562-BARDIN/WEST BOSTWICK	0	--	--	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	3	10.0%	0.0%	0	0.0%	--	\$301,500	74.4%	\$301,500	74.4%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	2	3.8%	-66.7%	2	25.0%	0.0%	\$112,500	-8.5%	\$159,731	0.7%
571-INTERLACHEN-SE	1	25.0%	--	0	0.0%	--	\$65,000	-31.0%	\$65,000	-31.0%
572-INTERLACHEN-NE	2	6.7%	0.0%	3	23.1%	--	\$62,500	83.8%	\$68,550	57.4%
573-INTERLACHEN-SW	0	0.0%	-100.0%	1	50.0%	0.0%	\$79,950	132.1%	\$79,950	132.1%
574-INTERLACHEN-NW	3	11.1%	-57.1%	2	25.0%	--	\$110,000	294.3%	\$134,313	290.7%
575-WEST OF SR-21	1	6.3%	0.0%	0	0.0%	--	\$65,000	-74.0%	\$68,180	-72.7%
576-GEORGES LAKE	0	0.0%	--	0	0.0%	-100.0%	\$146,500	199.6%	\$146,500	199.6%
581-SATSUMA/HOOT OWL RIDGE	4	12.1%	--	0	0.0%	-100.0%	\$115,000	127.3%	\$121,886	106.0%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	2	3.3%	-60.0%	0	0.0%	-100.0%	\$200,000	56.9%	\$180,167	32.9%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$92,000	31.4%	\$97,286	11.8%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%