

Lender-Mediated Report

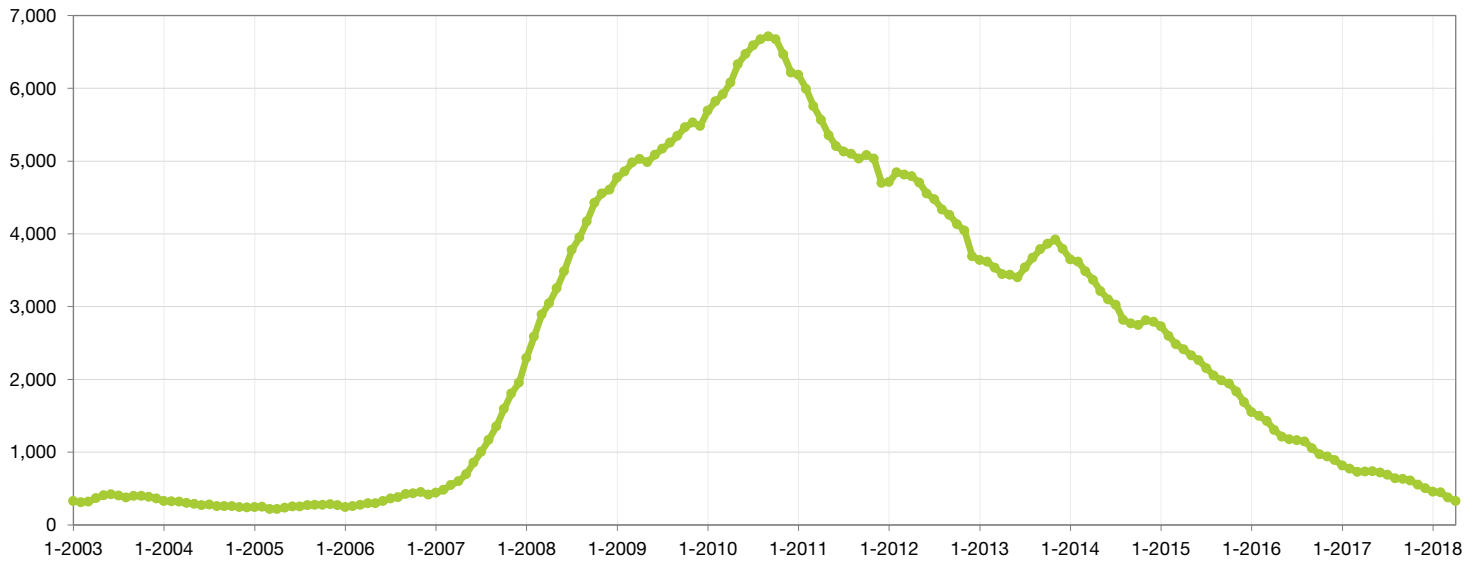
A RESEARCH TOOL PROVIDED BY THE **NORTHEAST FLORIDA ASSOCIATION OF REALTORS®**



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



April 2018

New Listings in the Northeast Florida region increased 13.8 percent to 3,810.

- Traditional New Listings increased 17.8 percent to 3,638.
- Lender-mediated New Listings decreased 33.8 percent to 172.
- Share of all New Listings that were lender-mediated fell to 4.5 percent.

Closed Sales were down 2.4 percent to 2,441.

- Traditional Closed Sales were up 2.4 percent to 2,315.
- Lender-mediated Closed Sales were down 47.9 percent to 126.
- Share of all Closed Sales that were lender-mediated fell to 5.2 percent.

The Median Sales Price rose 9.3 percent to \$218,500.

- The traditional Median Sales Price rose 5.5 percent to \$221,500.
- The lender-mediated Median Sales Price rose 1.6 percent to \$120,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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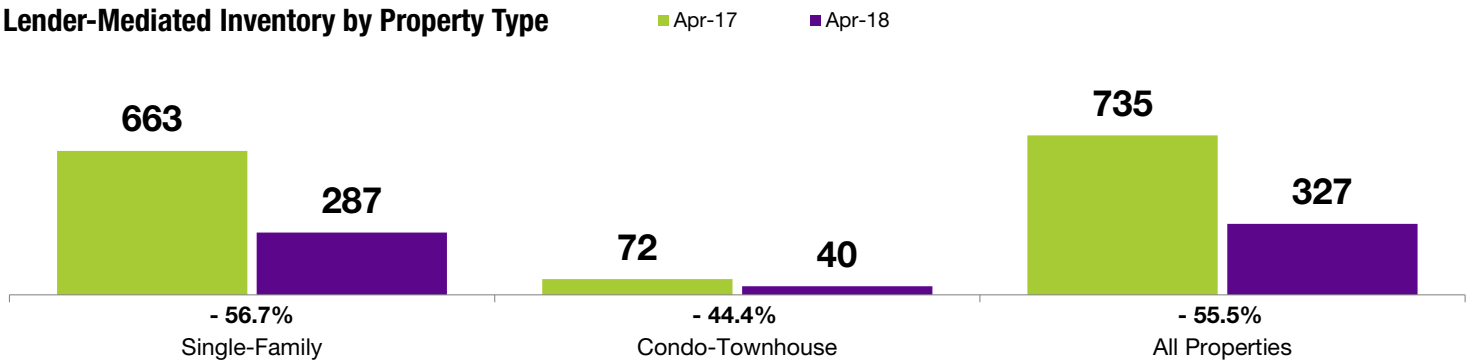
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -	Apr-17	Apr-18
Single-Family	663	287	- 56.7%	7,330	6,884	- 6.1%	7,993	7,171	- 10.3%	8.3%	4.0%
Condo-Townhouse	72	40	- 44.4%	1,052	1,053	+ 0.1%	1,124	1,093	- 2.8%	6.4%	3.7%
All Properties	735	327	- 55.5%	8,382	7,937	- 5.3%	9,117	8,264	- 9.4%	8.1%	4.0%

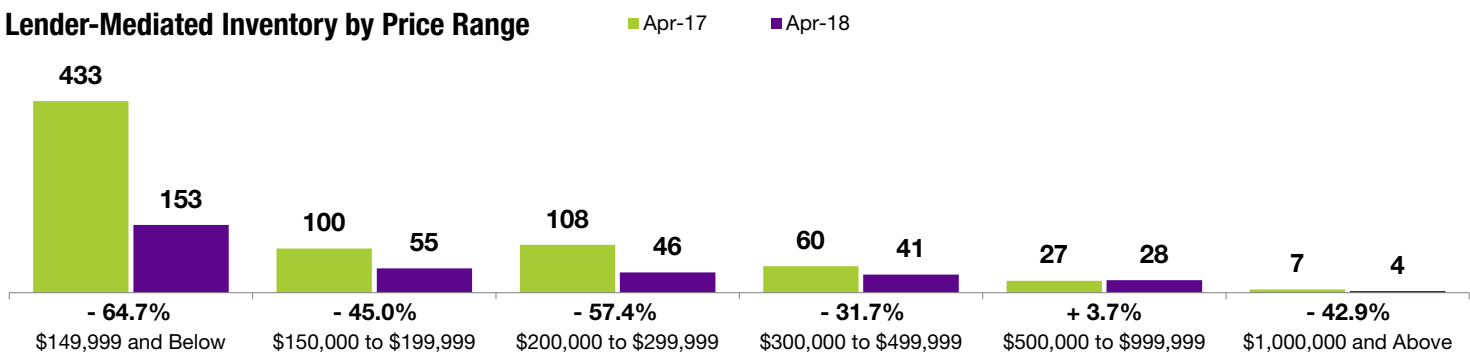
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -	Apr-17	Apr-18
\$149,999 and Below	433	153	- 64.7%	1,682	1,121	- 33.4%	2,115	1,274	- 39.8%	20.5%	12.0%
\$150,000 to \$199,999	100	55	- 45.0%	930	777	- 16.5%	1,030	832	- 19.2%	9.7%	6.6%
\$200,000 to \$299,999	108	46	- 57.4%	1,983	1,972	- 0.6%	2,091	2,018	- 3.5%	5.2%	2.3%
\$300,000 to \$499,999	60	41	- 31.7%	2,205	2,370	+ 7.5%	2,265	2,411	+ 6.4%	2.6%	1.7%
\$500,000 to \$999,999	27	28	+ 3.7%	1,124	1,237	+ 10.1%	1,151	1,265	+ 9.9%	2.3%	2.2%
\$1,000,000 and Above	7	4	- 42.9%	458	460	+ 0.4%	465	464	- 0.2%	1.5%	0.9%
All Price Ranges	735	327	- 55.5%	8,382	7,937	- 5.3%	9,117	8,264	- 9.4%	8.1%	4.0%

Lender-Mediated Inventory by Price Range



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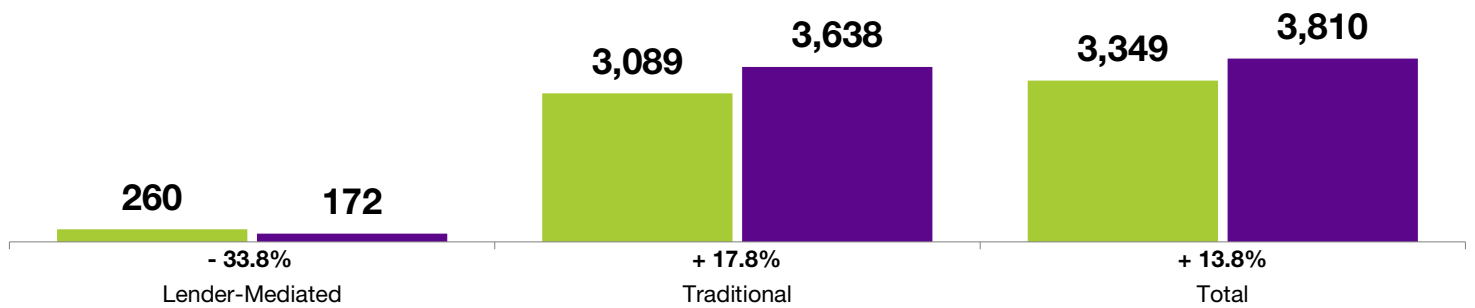


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -	Apr-17	Apr-18
Single-Family	236	149	- 36.9%	2,644	3,114	+ 17.8%	2,880	3,263	+ 13.3%	8.2%	4.6%
Condo-Townhouse	24	23	- 4.2%	445	524	+ 17.8%	469	547	+ 16.6%	5.1%	4.2%
All Properties	260	172	- 33.8%	3,089	3,638	+ 17.8%	3,349	3,810	+ 13.8%	7.8%	4.5%

Change in New Listings for All Properties

■ Apr-17 ■ Apr-18

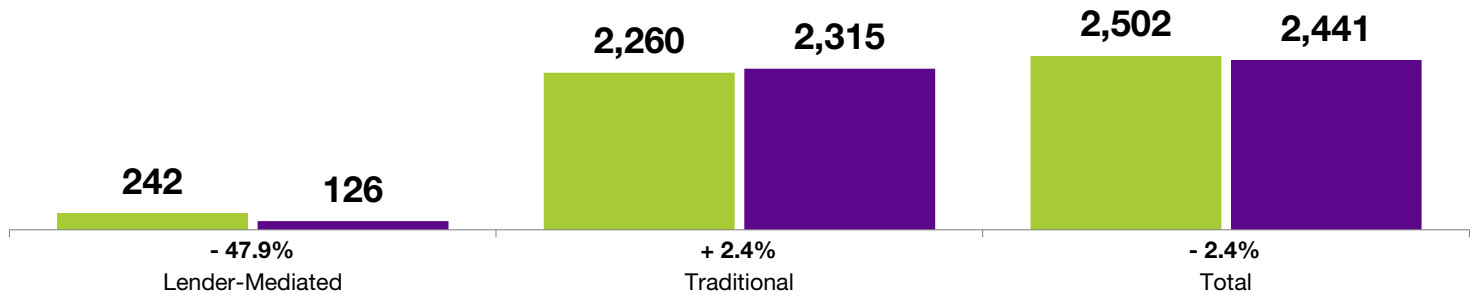


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -	Apr-17	Apr-18
Single-Family	218	116	- 46.8%	1,923	1,919	- 0.2%	2,141	2,035	- 5.0%	10.2%	5.7%
Condo-Townhouse	24	10	- 58.3%	337	396	+ 17.5%	361	406	+ 12.5%	6.6%	2.5%
All Properties	242	126	- 47.9%	2,260	2,315	+ 2.4%	2,502	2,441	- 2.4%	9.7%	5.2%

Change in Closed Sales for All Properties

■ Apr-17 ■ Apr-18



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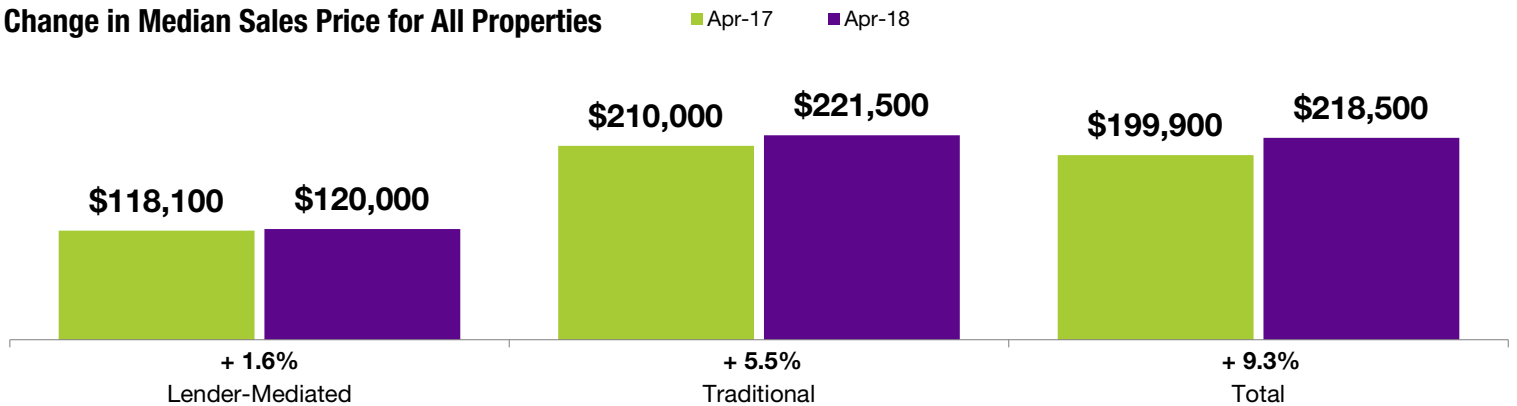
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -
Single-Family	\$124,900	\$125,000	+ 0.1%	\$223,000	\$230,923	+ 3.6%	\$212,500	\$228,000	+ 7.3%
Condo-Townhouse	\$114,750	\$97,275	- 15.2%	\$144,000	\$162,000	+ 12.5%	\$139,000	\$218,500	+ 57.2%
All Properties	\$118,100	\$120,000	+ 1.6%	\$210,000	\$221,500	+ 5.5%	\$199,900	\$218,500	+ 9.3%

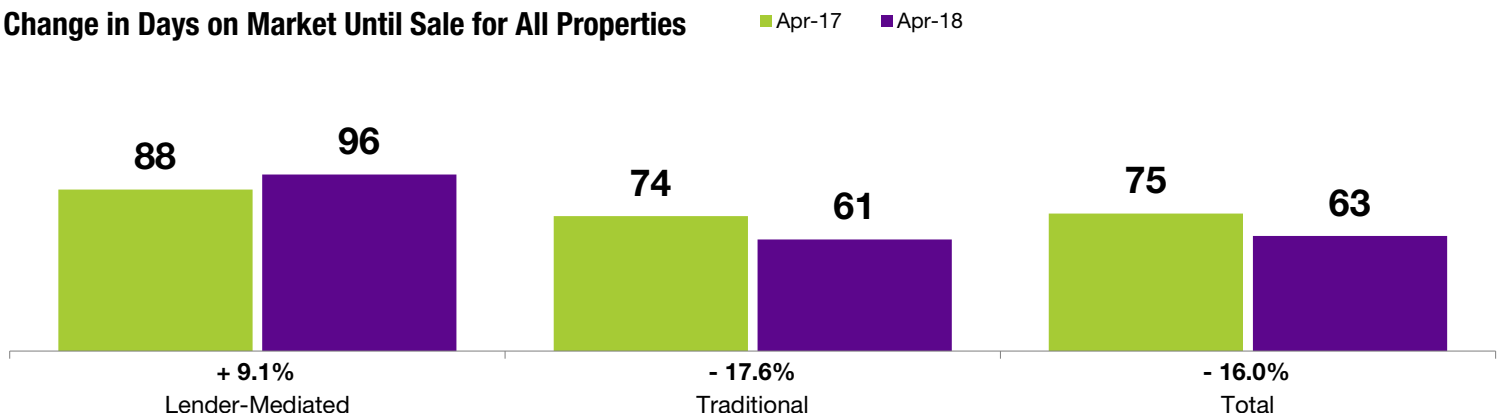
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -	Apr-17	Apr-18	+ / -
Single-Family	91	100	+ 9.9%	74	63	- 14.9%	75	65	- 13.3%
Condo-Townhouse	63	54	- 14.3%	73	52	- 28.8%	72	52	- 27.8%
All Properties	88	96	+ 9.1%	74	61	- 17.6%	75	63	- 16.0%

Change in Days on Market Until Sale for All Properties



Lender-Mediated Report

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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

April 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	7	10.1%	-22.2%	2	7.4%	-33.3%	\$164,900	9.9%	\$178,824	8.3%
Clay County	38	4.4%	-66.1%	13	4.3%	-71.1%	\$190,000	4.7%	\$206,681	4.7%
Duval County	189	5.1%	-57.0%	83	6.1%	-41.1%	\$195,000	10.2%	\$230,009	5.7%
Nassau County	7	2.1%	-78.1%	4	3.3%	-76.5%	\$269,000	19.6%	\$324,791	25.0%
Putnam County	23	5.9%	-54.9%	2	2.9%	-83.3%	\$92,500	23.4%	\$127,194	17.7%
St. Johns County	44	1.8%	-37.1%	14	2.7%	-26.3%	\$330,000	8.2%	\$426,395	14.7%
011-SAN MARCO	0	0.0%	-100.0%	0	0.0%	-100.0%	\$290,000	0.0%	\$396,425	24.2%
012-SAN JOSE	6	4.5%	-45.5%	0	0.0%	--	\$199,950	1.2%	\$301,013	9.3%
013-BEAUCLERC/MANDARIN NORTH	7	4.6%	-22.2%	3	4.6%	200.0%	\$220,000	16.4%	\$222,554	7.6%
014-MANDARIN	5	2.1%	-72.2%	2	2.8%	-33.3%	\$257,500	8.4%	\$272,730	0.7%
015-BARTRAM	5	5.2%	-16.7%	0	0.0%	-100.0%	\$219,000	-6.8%	\$228,108	-1.7%
021-ST NICHOLAS AREA	2	3.2%	-33.3%	4	18.2%	100.0%	\$127,000	-12.4%	\$142,266	-7.1%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	6	5.9%	-66.7%	2	3.3%	-33.3%	\$182,500	11.1%	\$194,105	7.4%
024-BAYMEADOWS/DEERWOOD	4	2.7%	-69.2%	2	3.7%	-50.0%	\$139,500	12.0%	\$215,621	6.9%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	3	3.0%	-50.0%	1	2.2%	-50.0%	\$288,000	2.9%	\$330,085	9.0%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	6	3.9%	-25.0%	1	2.0%	-50.0%	\$292,500	11.9%	\$320,801	14.5%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	2.4%	0.0%	0	0.0%	-100.0%	\$364,500	82.9%	\$424,973	1.1%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$85,000	-91.5%	\$85,000	-91.5%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$375,529	-5.4%	\$364,776	-11.4%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$220,500	0.2%	\$273,829	17.7%
032-AVONDALE	2	2.2%	-50.0%	1	3.8%	0.0%	\$255,675	11.2%	\$308,183	7.8%
033-ORTEGA/VENETIA	3	4.8%	200.0%	0	0.0%	--	\$232,625	-23.7%	\$329,781	-18.1%
041-ARLINGTON	18	9.7%	-21.7%	6	9.1%	-40.0%	\$167,500	19.6%	\$173,960	16.9%
042-FT CAROLINE	9	9.2%	-50.0%	2	4.5%	-75.0%	\$252,500	16.1%	\$259,343	7.4%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	5	5.0%	-61.5%	0	0.0%	-100.0%	\$250,000	11.2%	\$336,562	34.9%
051-MURRAY HILL	1	2.1%	-80.0%	1	3.4%	0.0%	\$137,000	-2.1%	\$144,261	-0.7%
052-LAKESHORE	3	7.9%	-57.1%	4	17.4%	300.0%	\$109,900	-13.3%	\$100,482	-18.3%
053-HYDE GROVE AREA	1	3.1%	-92.3%	4	18.2%	300.0%	\$92,000	-18.6%	\$110,899	-1.6%
054-CEDAR HILLS	0	0.0%	-100.0%	1	6.3%	--	\$118,000	12.4%	\$109,750	10.4%
055-CONFEDERATE POINT/ORTEGA FARMS	4	21.1%	33.3%	1	14.3%	--	\$129,000	11.2%	\$126,016	-39.9%
056-YUKON/WESCONNETT/OAK HILL	6	9.8%	-33.3%	3	10.7%	-25.0%	\$128,500	28.6%	\$135,214	23.0%
061-NORMANDY AREA	0	--	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	4	6.9%	-73.3%	0	0.0%	-100.0%	\$188,000	-1.7%	\$190,695	-2.2%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	8	17.0%	-50.0%	4	21.1%	0.0%	\$128,900	14.1%	\$120,732	10.3%
064-BENT CREEK/PLUM TREE	3	9.7%	-40.0%	2	11.8%	0.0%	\$187,500	1.4%	\$185,657	-1.3%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	1	5.0%	-83.3%	0	0.0%	-100.0%	\$225,000	25.4%	\$225,071	16.0%
066-CECIL COMMERCE AREA	1	3.0%	0.0%	1	100.0%	--	\$175,000	-0.3%	\$175,000	-6.9%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	2	2.8%	-84.6%	2	6.5%	-66.7%	\$178,500	19.1%	\$178,354	20.8%
071-BRENTWOOD/EVERGREEN	1	1.9%	-83.3%	2	8.0%	-33.3%	\$100,000	85.2%	\$96,068	53.2%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

April 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	0	0.0%	-100.0%	1	14.3%	-50.0%	\$175,000	-17.8%	\$149,643	-14.8%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	11.1%	-60.0%	0	0.0%	-100.0%	\$160,000	71.1%	\$152,170	62.7%
074-PAXON	7	11.5%	-46.2%	3	23.1%	-25.0%	\$37,500	33.0%	\$47,579	32.2%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	13	7.1%	-60.6%	10	20.4%	-9.1%	\$58,211	10.2%	\$70,421	1.3%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	5	19.2%	150.0%	0	0.0%	--	\$35,500	-13.4%	\$42,900	4.6%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	6	9.0%	-57.1%	2	12.5%	-60.0%	\$187,500	25.0%	\$175,831	11.4%
082-DINSMORE/NORTHWEST DUVAL COUNTY	2	20.0%	100.0%	2	40.0%	--	\$310,000	54.6%	\$243,309	21.4%
091-GARDEN CITY/AIRPORT	11	8.6%	-52.2%	4	7.3%	-60.0%	\$185,000	18.6%	\$187,588	20.0%
092-OCEANWAY/PECAN PARK	4	4.5%	-60.0%	5	10.9%	0.0%	\$220,000	6.1%	\$215,352	8.4%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	-100.0%	\$190,000	20.3%	\$229,983	42.6%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	4	4.0%	-73.3%	1	3.4%	-80.0%	\$265,000	18.8%	\$293,799	27.8%
121-FLEMING ISLAND-NE	1	9.1%	0.0%	0	0.0%	--	\$227,900	4.1%	\$227,900	4.1%
122-FLEMING ISLAND-NW	2	2.8%	-50.0%	1	5.9%	-75.0%	\$322,000	28.8%	\$373,629	33.4%
123-FLEMING ISLAND-SE	1	2.6%	-66.7%	1	11.1%	--	\$252,440	1.2%	\$254,592	-12.5%
124-FLEMING ISLAND-SW	4	7.0%	-50.0%	1	5.0%	-80.0%	\$186,500	-1.8%	\$212,734	-3.7%
131-MEADOWBROOK/LOCH RANE	2	9.1%	-60.0%	0	0.0%	-100.0%	\$150,000	19.0%	\$189,569	10.5%
132-BELLAIR/GROVE PARK	2	10.0%	-33.3%	0	0.0%	-100.0%	\$155,000	4.0%	\$145,636	7.1%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$225,000	246.2%	\$225,000	42.4%
134-SOUTH BLANDING	2	7.7%	-66.7%	0	0.0%	-100.0%	\$185,000	3.4%	\$178,636	2.2%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	0	0.0%	--	\$227,000	19.2%	\$225,667	10.3%
136-LAKESIDE ESTATES	1	8.3%	-80.0%	0	0.0%	-100.0%	\$207,500	18.6%	\$178,125	7.7%
137-DOCTOR'S LAKE	1	3.7%	-50.0%	1	16.7%	-50.0%	\$307,500	47.5%	\$269,817	13.1%
138-TANGLEWOOD/DOCTORS INLET	0	0.0%	-100.0%	--	0.0%	-100.0%	--	19.4%	--	41.1%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	5	3.9%	-78.3%	0	0.0%	-100.0%	\$219,500	24.7%	\$219,760	10.5%
141-MIDDLEBURG NW	4	6.2%	-55.6%	0	0.0%	-100.0%	\$169,250	42.5%	\$165,485	24.7%
142-MIDDLEBURG EAST/LAKE ASBURY	3	12.0%	50.0%	1	14.3%	--	\$158,000	-1.3%	\$153,700	-24.9%
143-FOXMEADOW AREA	1	1.9%	-66.7%	1	5.9%	-50.0%	\$203,700	11.9%	\$213,510	2.6%
144-MIDDLEBURG-SE	2	18.2%	100.0%	0	0.0%	-100.0%	\$350,000	141.4%	\$350,000	102.9%
145-MIDDLEBURG-SW	0	0.0%	-100.0%	2	20.0%	100.0%	\$122,500	-15.2%	\$124,030	-18.3%
151-KEYSTONE HEIGHTS	1	1.6%	-92.3%	5	20.0%	25.0%	\$81,000	-43.6%	\$115,274	-19.4%
152-KINGSLEY LAKE	0	0.0%	-100.0%	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BEACH-NE	1	3.6%	0.0%	1	20.0%	--	\$517,500	10.1%	\$569,300	18.3%
212-JACKSONVILLE BEACH-SE	0	0.0%	--	0	0.0%	--	\$497,500	-4.3%	\$520,742	-18.8%
213-JACKSONVILLE BEACH-NW	1	2.4%	-50.0%	0	0.0%	--	\$376,500	15.0%	\$366,118	8.9%
214-JACKSONVILLE BEACH-SW	1	1.3%	-66.7%	0	0.0%	-100.0%	\$322,500	-9.2%	\$330,011	-7.9%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$1,540,800	148.5%	\$1,540,800	166.7%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	--	\$428,500	28.3%	\$419,688	10.4%
231-ATLANTIC BEACH-EAST	2	3.9%	100.0%	0	0.0%	--	\$486,000	-4.6%	\$619,767	16.0%

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232-ATLANTIC BEACH/MAYPORT-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$299,121	-61.9%	\$312,509	-76.3%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$2,211,500	121.2%	\$3,030,229	154.6%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	3	2.7%	-25.0%	1	4.5%	-50.0%	\$657,000	76.4%	\$696,802	47.3%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	--	\$370,000	-31.5%	\$522,838	-34.3%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	4	4.2%	33.3%	2	7.4%	0.0%	\$440,000	-15.4%	\$427,682	-13.0%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	2	2.4%	100.0%	1	9.1%	-50.0%	\$749,000	37.4%	\$653,455	7.1%
264-SOUTH PONTE VEDRA BEACH	2	3.7%	0.0%	0	0.0%	--	\$522,500	28.7%	\$535,833	16.0%
265-PONTE VEDRA/NOCATTEE-STJ	4	1.7%	0.0%	0	0.0%	-100.0%	\$411,543	8.5%	\$454,809	14.2%
266-VILANO BEACH	2	3.0%	--	0	0.0%	--	\$354,500	-27.2%	\$430,550	-23.3%
271-NOCATTEE NORTH	1	1.6%	--	0	0.0%	--	\$489,900	25.2%	\$528,219	27.6%
272-NOCATTEE SOUTH	3	1.8%	-25.0%	0	0.0%	-100.0%	\$398,000	7.1%	\$415,543	6.4%
301-JULINGTON CREEK/SWITZERLAND	4	1.0%	-63.6%	2	2.2%	-66.7%	\$323,000	2.1%	\$359,020	4.1%
302-ORANGEDALE AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$418,146	65.9%	\$506,049	115.1%
303-PALMO/SIX MILE AREA	3	9.4%	--	0	0.0%	--	\$342,872	-18.4%	\$392,936	-5.1%
304- 210 SOUTH	4	3.5%	-50.0%	0	0.0%	-100.0%	\$319,554	12.1%	\$320,241	5.5%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	--	0	0.0%	-100.0%	\$290,000	81.3%	\$280,995	43.3%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$254,990	0.0%	\$250,264	0.0%
307-WORLD GOLF VILLAGE AREA-SE	1	1.5%	0.0%	0	0.0%	--	\$284,250	33.1%	\$282,270	-0.6%
308-WORLD GOLF VILLAGE AREA-SW	2	2.1%	0.0%	2	6.1%	--	\$272,670	13.1%	\$285,212	15.0%
309-WORLD GOLF VILLAGE AREA-WEST	3	3.0%	0.0%	2	10.0%	100.0%	\$298,500	21.8%	\$335,589	10.2%
312-PALENCIA AREA	2	1.6%	-80.0%	2	9.1%	--	\$382,500	-15.0%	\$402,397	-8.3%
313-WHITECASTLE/AIRPORT AREA	1	3.1%	-66.7%	1	50.0%	--	\$194,500	2.8%	\$194,500	2.8%
321-NORTH CITY-ST AUGUSTINE	1	5.0%	0.0%	0	0.0%	--	\$369,875	12.1%	\$367,975	26.2%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$287,500	-21.2%	\$348,750	-2.3%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$282,500	-58.5%	\$319,083	-53.1%
331-ST AUGUSTINE BEACH	2	1.0%	-71.4%	0	0.0%	--	\$395,000	23.5%	\$456,773	20.8%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$392,000	137.6%	\$601,000	264.2%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$450,775	0.0%	\$450,775	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	0	0.0%	--	\$213,000	12.7%	\$207,027	6.3%
335-ST AUGUSTINE SOUTH	0	0.0%	--	0	0.0%	--	\$210,000	7.4%	\$207,830	2.5%
336-RAVENSWOOD/WEST AUGUSTINE	2	1.7%	-33.3%	0	0.0%	-100.0%	\$184,950	-6.2%	\$202,727	6.5%
337-OLD MOULTRIE RD/WILDWOOD	1	0.9%	0.0%	1	6.3%	--	\$257,912	3.2%	\$270,189	-3.3%
341-FLAGLER ESTATES/HASTINGS	1	11.1%	0.0%	0	0.0%	-100.0%	\$130,450	-3.4%	\$130,450	-3.1%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	--	\$232,500	3.1%	\$356,667	50.1%
343-MOLASSES JUNCTION/ELKTON	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	--	--	0	--	--	\$0	-100.0%	\$0	-100.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	-100.0%	\$71,000	-72.7%	\$71,000	-74.3%
420-FERNANDINA BEACH-DOWNTOWN-EAST	0	--	--	0	0.0%	--	\$381,814	0.0%	\$381,814	0.0%
430-NASSAU COUNTY BEACHES-NORTH	1	16.7%	--	0	0.0%	--	\$537,000	64.6%	\$537,000	64.6%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

April 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$260,000	0.0%	\$295,850	0.0%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$292,990	-21.9%	\$318,398	-33.4%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	6.7%	0.0%	1	20.0%	-50.0%	\$355,089	39.9%	\$427,318	56.3%
460-AMELIA ISLAND PLANTATION	1	1.8%	-66.7%	0	0.0%	--	\$555,000	-11.2%	\$597,591	-7.6%
470-PINEY ISLAND AREA	0	--	--	0	0.0%	--	\$677,500	0.0%	\$677,500	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	0	0.0%	-100.0%	\$292,270	26.7%	\$270,142	-2.5%
472-ONEIL/NASSAVILLE/HOLLY POINT	1	1.6%	-80.0%	0	0.0%	-100.0%	\$296,200	26.0%	\$302,771	4.1%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	1	4.8%	-50.0%	0	0.0%	-100.0%	\$222,450	-0.9%	\$229,100	10.3%
490-CALLAHAN	0	0.0%	-100.0%	1	12.5%	--	\$184,450	0.0%	\$174,300	0.0%
491-HILLARD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$162,500	-18.3%	\$144,900	-5.3%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	1	1.8%	-90.9%	2	6.5%	-60.0%	\$231,000	32.2%	\$236,628	36.5%
501-MACCLENNY AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$183,750	25.9%	\$167,081	-1.6%
502-BAKER COUNTY-NW	6	33.3%	500.0%	2	40.0%	--	\$110,000	-53.2%	\$109,810	-53.3%
503-BAKER COUNTY-SOUTH	1	8.3%	-50.0%	0	0.0%	-100.0%	\$237,450	82.0%	\$267,650	102.6%
521-BRADFORD COUNTY-NE	1	11.1%	-75.0%	1	33.3%	0.0%	\$13,000	-90.9%	\$35,000	-74.5%
522-BRADFORD COUNTY-NW	1	4.0%	-66.7%	0	0.0%	-100.0%	\$85,125	59.1%	\$92,691	85.6%
523-BRADFORD COUNTY-SE	2	7.1%	-60.0%	3	37.5%	--	\$131,500	2.4%	\$111,800	-18.4%
524-BRADFORD COUNTY-SW	1	8.3%	0.0%	0	0.0%	-100.0%	\$149,975	170.2%	\$149,975	170.2%
541-UNION COUNTY-NORTH	0	0.0%	--	0	0.0%	--	\$80,000	-65.7%	\$80,000	-65.7%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	0.0%	--	\$100,750	-43.2%	\$100,750	-43.2%
561-GREATER PALATKA	9	13.6%	-30.8%	0	0.0%	-100.0%	\$127,500	123.7%	\$156,723	131.8%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	0	0.0%	--	\$136,000	288.6%	\$122,167	249.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	4.5%	-50.0%	1	25.0%	0.0%	\$116,700	34.6%	\$178,325	71.8%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	1	1.6%	-88.9%	0	0.0%	-100.0%	\$111,750	44.3%	\$153,400	23.1%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$117,250	486.3%	\$117,250	486.3%
572-INTERLACHEN-NE	4	12.9%	33.3%	0	0.0%	-100.0%	\$75,000	2.8%	\$65,056	-27.2%
573-INTERLACHEN-SW	1	6.3%	-50.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
574-INTERLACHEN-NW	3	11.5%	-25.0%	1	20.0%	0.0%	\$116,000	254.2%	\$118,700	131.0%
575-WEST OF SR-21	1	8.3%	-66.7%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
576-GEORGES LAKE	0	0.0%	-100.0%	0	0.0%	--	\$100,894	-59.5%	\$100,894	-59.5%
581-SATSUMA/HOOT OWL RIDGE	2	8.3%	-60.0%	0	0.0%	-100.0%	\$280,000	154.5%	\$280,000	45.5%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	1	1.5%	-80.0%	0	0.0%	--	\$94,000	70.9%	\$121,492	52.5%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	0	0.0%	-100.0%	\$60,000	-17.2%	\$67,600	-44.7%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%