

Lender-Mediated Report

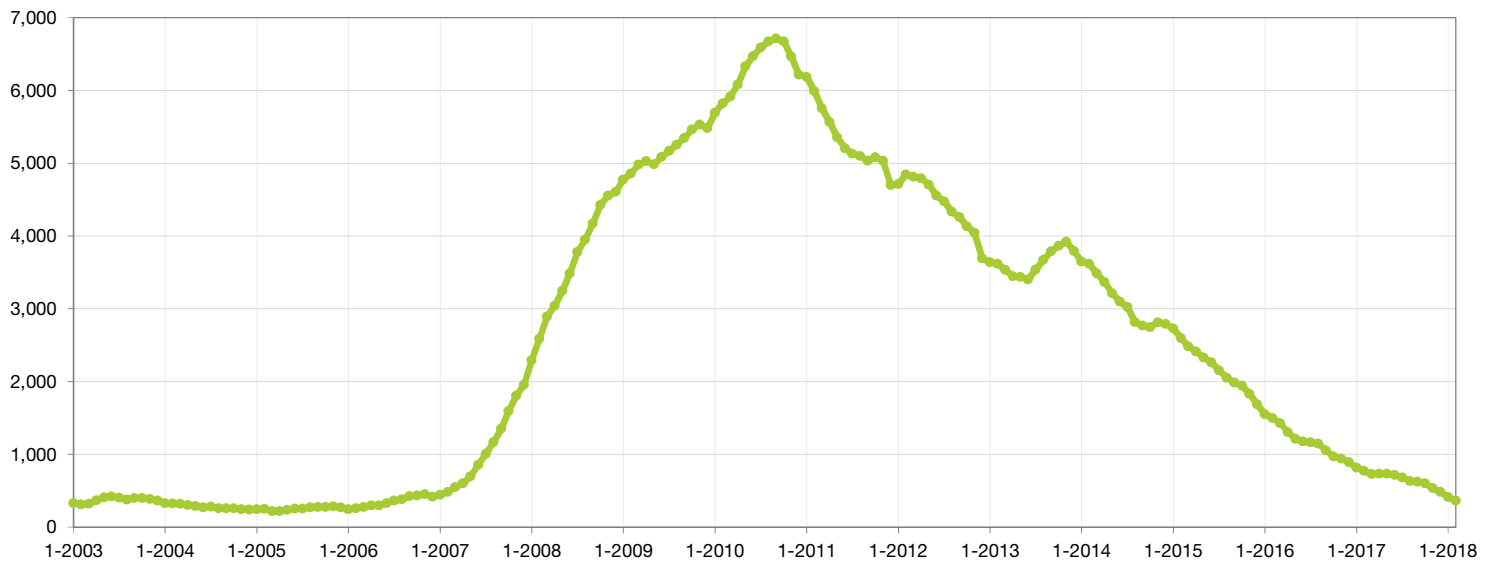
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



February 2018

New Listings in the Northeast Florida region increased 10.2 percent to 3,200.

- Traditional New Listings increased 14.8 percent to 3,027.
- Lender-mediated New Listings decreased 35.4 percent to 173.
- Share of all New Listings that were lender-mediated fell to 5.4 percent.

Closed Sales were down 4.3 percent to 1,778.

- Traditional Closed Sales were up 4.1 percent to 1,677.
- Lender-mediated Closed Sales were down 58.9 percent to 101.
- Share of all Closed Sales that were lender-mediated fell to 5.7 percent.

The Median Sales Price rose 11.4 percent to \$215,005.

- The traditional Median Sales Price rose 6.2 percent to \$220,000.
- The lender-mediated Median Sales Price rose 36.8 percent to \$125,500.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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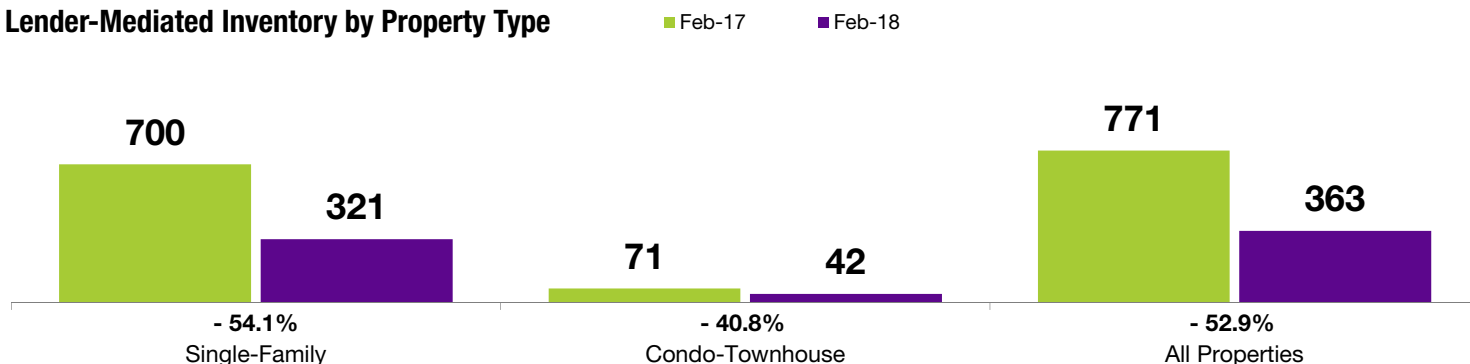
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -	Feb-17	Feb-18
Single-Family	700	321	- 54.1%	6,999	6,407	- 8.5%	7,699	6,728	- 12.6%	9.1%	4.8%
Condo-Townhouse	71	42	- 40.8%	1,099	943	- 14.2%	1,170	985	- 15.8%	6.1%	4.3%
All Properties	771	363	- 52.9%	8,098	7,350	- 9.2%	8,869	7,713	- 13.0%	8.7%	4.7%

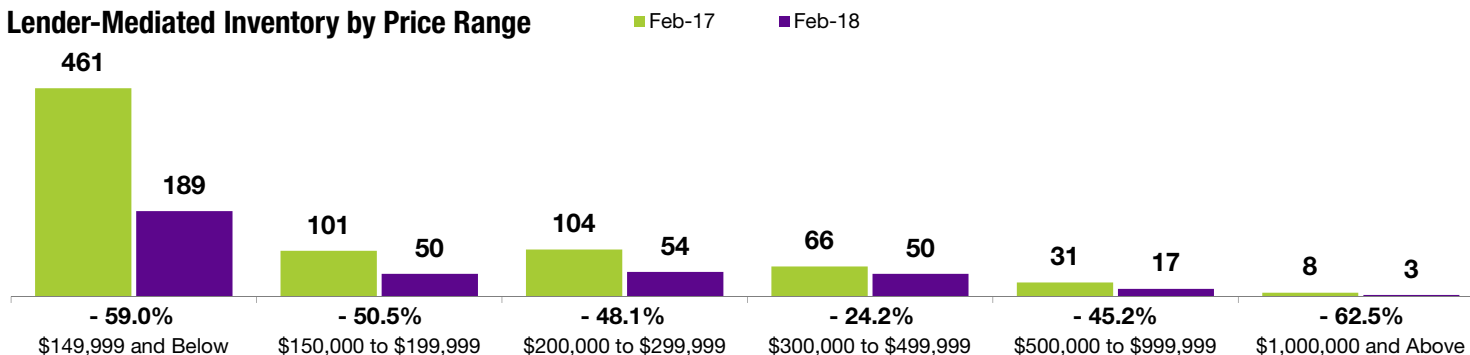
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -	Feb-17	Feb-18
\$149,999 and Below	461	189	- 59.0%	1,825	1,200	- 34.2%	2,286	1,389	- 39.2%	20.2%	13.6%
\$150,000 to \$199,999	101	50	- 50.5%	953	716	- 24.9%	1,054	766	- 27.3%	9.6%	6.5%
\$200,000 to \$299,999	104	54	- 48.1%	1,903	1,814	- 4.7%	2,007	1,868	- 6.9%	5.2%	2.9%
\$300,000 to \$499,999	66	50	- 24.2%	1,938	2,124	+ 9.6%	2,004	2,174	+ 8.5%	3.3%	2.3%
\$500,000 to \$999,999	31	17	- 45.2%	1,080	1,102	+ 2.0%	1,111	1,119	+ 0.7%	2.8%	1.5%
\$1,000,000 and Above	8	3	- 62.5%	399	394	- 1.3%	407	397	- 2.5%	2.0%	0.8%
All Price Ranges	771	363	- 52.9%	8,098	7,350	- 9.2%	8,869	7,713	- 13.0%	8.7%	4.7%

Lender-Mediated Inventory by Price Range



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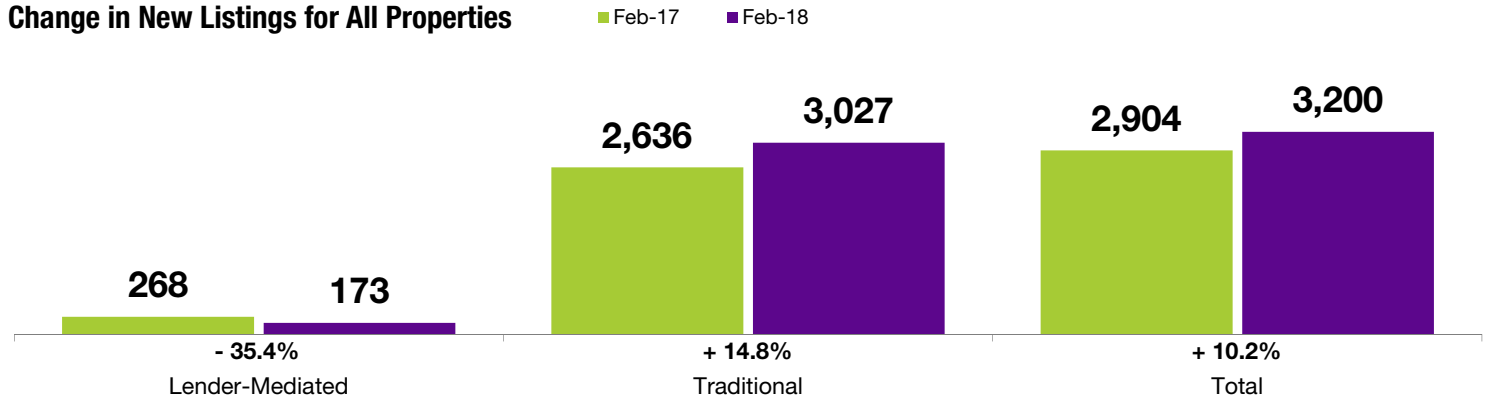
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -	Feb-17	Feb-18
Single-Family	239	143	- 40.2%	2,234	2,509	+ 12.3%	2,473	2,652	+ 7.2%	9.7%	5.4%
Condo-Townhouse	29	30	+ 3.4%	402	518	+ 28.9%	431	548	+ 27.1%	6.7%	5.5%
All Properties	268	173	- 35.4%	2,636	3,027	+ 14.8%	2,904	3,200	+ 10.2%	9.2%	5.4%

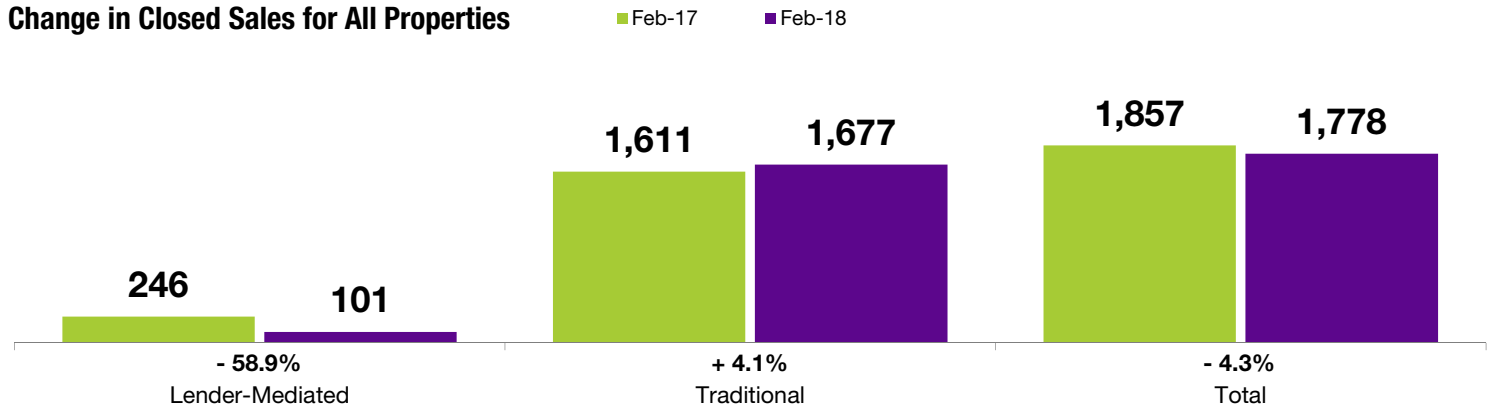
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -	Feb-17	Feb-18
Single-Family	220	88	- 60.0%	1,392	1,407	+ 1.1%	1,612	1,495	- 7.3%	13.6%	5.9%
Condo-Townhouse	26	13	- 50.0%	219	270	+ 23.3%	245	283	+ 15.5%	10.6%	4.6%
All Properties	246	101	- 58.9%	1,611	1,677	+ 4.1%	1,857	1,778	- 4.3%	13.2%	5.7%

Change in Closed Sales for All Properties



Lender-Mediated Report

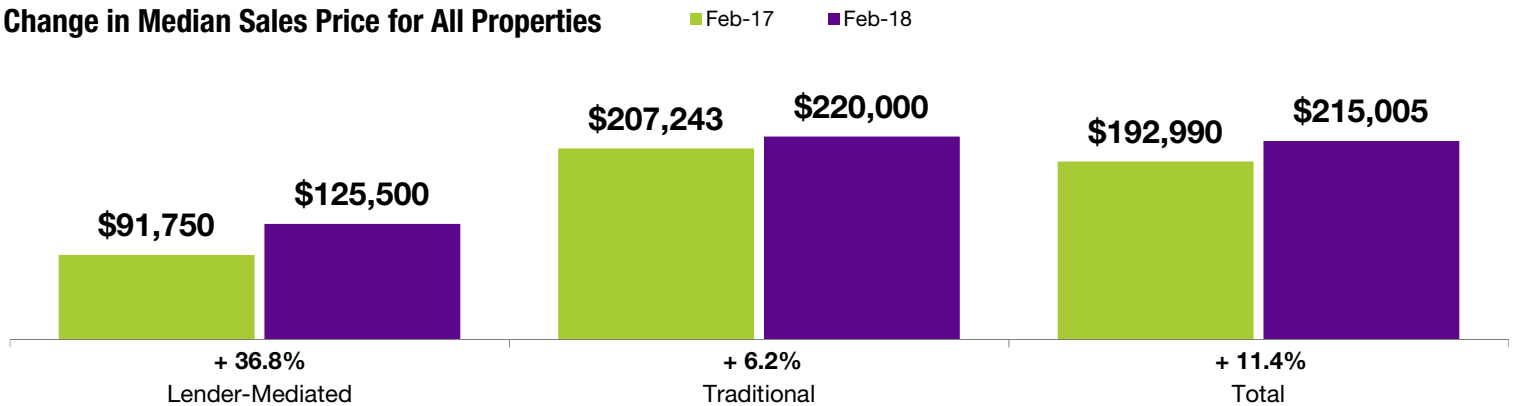
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -
Single-Family	\$93,000	\$140,488	+ 51.1%	\$219,350	\$235,000	+ 7.1%	\$205,000	\$230,000	+ 12.2%
Condo-Townhouse	\$89,000	\$120,000	+ 34.8%	\$135,000	\$146,000	+ 8.1%	\$130,000	\$215,005	+ 65.4%
All Properties	\$91,750	\$125,500	+ 36.8%	\$207,243	\$220,000	+ 6.2%	\$192,990	\$215,005	+ 11.4%

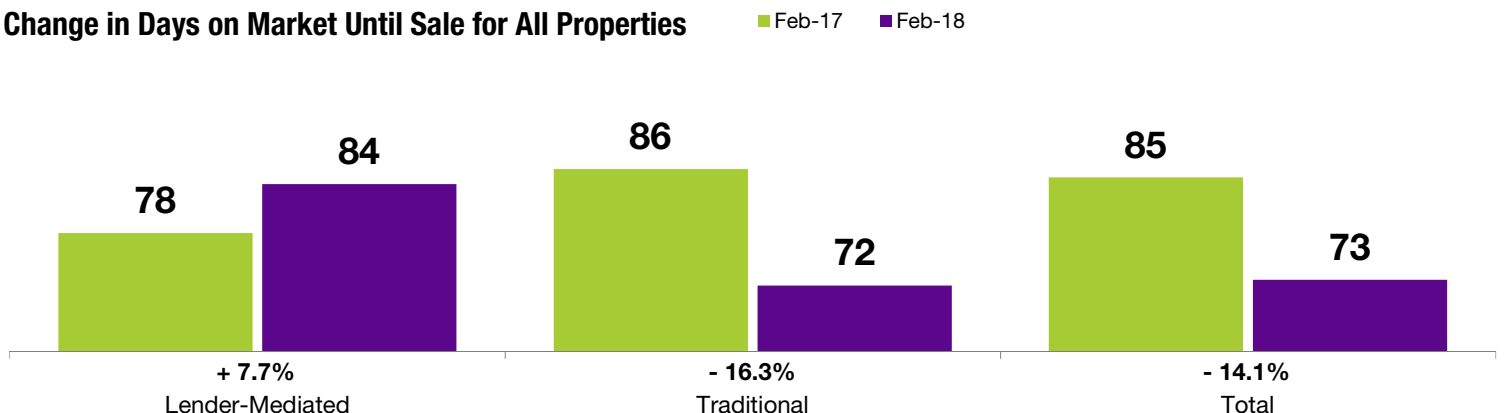
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -	Feb-17	Feb-18	+ / -
Single-Family	79	84	+ 6.3%	87	76	- 12.6%	86	76	- 11.6%
Condo-Townhouse	75	86	+ 14.7%	78	56	- 28.2%	78	57	- 26.9%
All Properties	78	84	+ 7.7%	86	72	- 16.3%	85	73	- 14.1%

Change in Days on Market Until Sale for All Properties



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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

February 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	3	5.7%	-72.7%	2	10.5%	-60.0%	\$177,000	75.1%	\$202,017	70.9%
Clay County	55	6.9%	-58.0%	17	8.9%	-69.1%	\$195,000	16.8%	\$210,233	14.0%
Duval County	228	6.6%	-52.8%	76	8.1%	-48.6%	\$187,000	16.9%	\$228,725	16.7%
Nassau County	18	5.4%	-55.0%	2	4.1%	-85.7%	\$229,421	4.8%	\$241,089	-13.0%
Putnam County	27	6.6%	-48.1%	10	20.4%	25.0%	\$76,000	-5.0%	\$98,495	-20.0%
St. Johns County	55	2.4%	-19.1%	8	2.6%	-55.6%	\$301,493	6.9%	\$351,987	8.6%
011-SAN MARCO	1	1.4%	-50.0%	0	0.0%	--	\$242,500	-17.8%	\$504,164	3.8%
012-SAN JOSE	3	2.5%	-76.9%	0	0.0%	-100.0%	\$209,900	31.2%	\$262,433	6.4%
013-BEAUCLERC/MANDARIN NORTH	8	5.5%	-33.3%	2	5.1%	-66.7%	\$200,000	7.0%	\$195,000	0.5%
014-MANDARIN	11	6.6%	-45.0%	3	5.0%	-40.0%	\$274,500	6.2%	\$283,233	8.3%
015-BARTRAM	1	1.3%	-85.7%	1	3.8%	0.0%	\$229,755	10.9%	\$230,884	4.6%
021-ST NICHOLAS AREA	7	12.1%	75.0%	3	17.6%	0.0%	\$87,500	-44.1%	\$111,695	-21.5%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	6	5.7%	-62.5%	1	3.3%	-87.5%	\$156,500	7.9%	\$175,773	14.2%
024-BAYMEADOWS/DEERWOOD	2	1.8%	-88.2%	2	4.9%	-80.0%	\$130,000	19.3%	\$169,359	14.8%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	4	3.7%	-33.3%	2	7.4%	0.0%	\$272,400	-4.3%	\$303,465	5.9%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	4	3.1%	-69.2%	0	0.0%	-100.0%	\$268,000	-10.1%	\$320,041	-3.0%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	3	6.0%	50.0%	0	0.0%	-100.0%	\$210,000	1.2%	\$412,350	75.9%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$435,289	-2.8%	\$435,594	-2.3%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$231,000	-4.6%	\$266,000	7.6%
032-AVONDALE	2	3.0%	-66.7%	0	0.0%	-100.0%	\$400,000	93.2%	\$440,082	73.0%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	1	11.1%	-80.0%	\$297,500	-19.0%	\$425,128	-18.0%
041-ARLINGTON	23	14.3%	-14.8%	5	7.7%	-44.4%	\$154,000	12.0%	\$182,514	28.3%
042-FT CAROLINE	5	6.0%	-76.2%	5	13.2%	-16.7%	\$200,950	14.4%	\$217,731	22.9%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	6	9.4%	-53.8%	1	5.0%	-66.7%	\$244,225	8.6%	\$272,180	19.4%
051-MURRAY HILL	4	7.5%	-33.3%	4	16.0%	300.0%	\$127,000	5.8%	\$127,544	3.0%
052-LAKESHORE	4	9.1%	-42.9%	3	30.0%	50.0%	\$80,500	-13.9%	\$88,700	-7.6%
053-HYDE GROVE AREA	6	13.0%	-60.0%	1	11.1%	0.0%	\$115,000	24.3%	\$108,656	0.1%
054-CEDAR HILLS	1	4.2%	-83.3%	2	16.7%	0.0%	\$120,875	51.1%	\$115,387	40.7%
055-CONFEDERATE POINT/ORTEGA FARMS	1	5.3%	-75.0%	0	0.0%	-100.0%	\$163,500	0.6%	\$177,250	4.6%
056-YUKON/WESCONNETT/OAK HILL	9	16.4%	-18.2%	0	0.0%	-100.0%	\$77,000	-43.0%	\$95,358	-32.2%
061-NORMANDY AREA	0	--	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	5	8.3%	-66.7%	1	4.0%	0.0%	\$159,000	1.0%	\$185,982	7.8%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	8	16.7%	-27.3%	2	14.3%	-66.7%	\$129,000	23.0%	\$117,686	21.5%
064-BENT CREEK/PLUM TREE	2	8.7%	-71.4%	1	6.7%	-50.0%	\$194,000	16.4%	\$198,912	35.2%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	1	4.5%	-75.0%	0	0.0%	-100.0%	\$193,625	4.7%	\$187,708	2.5%
066-CECIL COMMERCE AREA	2	4.9%	100.0%	0	0.0%	--	\$238,990	36.2%	\$239,630	37.7%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	10	14.9%	-23.1%	2	9.1%	-60.0%	\$167,000	9.5%	\$166,287	0.1%
071-BRENTWOOD/EVERGREEN	2	3.6%	-66.7%	2	25.0%	100.0%	\$66,500	-19.9%	\$69,500	3.3%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

February 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	0	0.0%	-100.0%	1	12.5%	--	\$138,000	-26.4%	\$163,202	-10.2%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	13.3%	100.0%	0	0.0%	--	\$237,000	57.6%	\$237,000	57.6%
074-PAXON	8	10.4%	-42.9%	1	8.3%	-83.3%	\$52,450	54.3%	\$76,066	66.0%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	18	9.3%	-53.8%	10	25.6%	-28.6%	\$53,000	-7.0%	\$69,985	-2.5%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	9.5%	0.0%	1	20.0%	0.0%	\$39,000	121.6%	\$48,000	117.9%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	11	21.2%	-31.3%	2	22.2%	0.0%	\$155,103	13.2%	\$153,456	14.5%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	8.3%	0.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
091-GARDEN CITY/AIRPORT	12	9.3%	-62.5%	5	16.7%	-16.7%	\$144,500	-3.3%	\$160,473	11.7%
092-OCEANWAY/PECAN PARK	9	8.0%	-30.8%	3	8.6%	-66.7%	\$212,000	1.0%	\$203,918	-4.9%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	-100.0%	\$215,000	131.2%	\$294,300	206.5%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	5	5.2%	-50.0%	1	5.6%	-50.0%	\$220,000	0.9%	\$235,385	5.2%
121-FLEMING ISLAND-NE	2	22.2%	--	0	0.0%	--	\$230,000	0.0%	\$230,000	0.0%
122-FLEMING ISLAND-NW	4	8.3%	-66.7%	0	0.0%	-100.0%	\$239,000	-0.4%	\$264,771	3.1%
123-FLEMING ISLAND-SE	1	3.1%	-75.0%	0	0.0%	--	\$218,000	-7.2%	\$232,833	-17.0%
124-FLEMING ISLAND-SW	4	8.5%	-42.9%	0	0.0%	-100.0%	\$250,000	-9.1%	\$243,397	-1.3%
131-MEADOWBROOK/LOCH RANE	1	5.0%	-50.0%	1	25.0%	--	\$184,000	7.9%	\$203,250	12.1%
132-BELLAIR/GROVE PARK	2	9.1%	-60.0%	2	18.2%	0.0%	\$150,000	29.3%	\$143,591	21.1%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	--	\$205,000	123.4%	\$205,000	123.4%
134-SOUTH BLANDING	1	7.7%	-87.5%	0	0.0%	-100.0%	\$190,000	7.5%	\$196,000	4.1%
135-PARK WEST/MONTCLAIR	2	22.2%	-50.0%	1	25.0%	0.0%	\$197,500	71.7%	\$196,875	59.6%
136-LAKESIDE ESTATES	1	8.3%	-50.0%	0	0.0%	-100.0%	\$184,000	20.3%	\$187,000	2.4%
137-DOCTOR'S LAKE	4	10.5%	--	0	0.0%	-100.0%	\$310,000	47.6%	\$315,750	43.1%
138-TANGLEWOOD/DOCTORS INLET	0	5.9%	-83.3%	--	12.5%	-77.8%	--	16.7%	--	16.5%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	12	11.3%	-42.9%	4	12.1%	-42.9%	\$244,000	26.4%	\$248,777	18.9%
141-MIDDLEBURG NW	4	5.6%	-60.0%	1	9.1%	-80.0%	\$195,000	12.7%	\$170,258	4.3%
142-MIDDLEBURG EAST/LAKE ASBURY	4	4.3%	-55.6%	1	4.8%	-83.3%	\$220,000	22.2%	\$236,071	27.5%
143-FOXMEADOW AREA	2	5.9%	-66.7%	0	0.0%	-100.0%	\$240,000	19.5%	\$261,255	35.4%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	1	25.0%	--	\$130,000	-39.8%	\$201,000	-22.6%
145-MIDDLEBURG-SW	0	0.0%	-100.0%	1	8.3%	-80.0%	\$131,700	59.6%	\$151,825	36.3%
151-KEYSTONE HEIGHTS	6	8.1%	-33.3%	0	0.0%	-100.0%	\$140,000	89.2%	\$147,889	60.4%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$71,000	0.0%	\$71,000	0.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	1	33.3%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BEACH-NE	2	6.1%	100.0%	1	33.3%	--	\$687,970	43.4%	\$782,657	63.1%
212-JACKSONVILLE BEACH-SE	1	1.4%	--	0	0.0%	--	\$595,000	10.0%	\$699,098	8.5%
213-JACKSONVILLE BEACH-NW	0	0.0%	--	0	0.0%	--	\$385,000	10.0%	\$415,720	11.7%
214-JACKSONVILLE BEACH-SW	1	1.4%	-66.7%	1	7.7%	--	\$385,000	24.1%	\$389,554	23.6%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$850,000	32.6%	\$751,667	17.3%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$291,000	-26.5%	\$346,660	-18.3%
231-ATLANTIC BEACH-EAST	2	2.2%	-33.3%	0	0.0%	-100.0%	\$375,000	-27.2%	\$758,300	-3.4%

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232-ATLANTIC BEACH/MAYPORT-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$215,000	23.2%	\$235,803	14.8%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,422,500	75.8%	\$1,308,125	61.7%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	4	4.7%	33.3%	1	9.1%	0.0%	\$180,000	-36.8%	\$270,173	-25.1%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	-100.0%	\$351,100	-38.9%	\$528,555	-22.2%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	4	4.7%	33.3%	0	0.0%	-100.0%	\$238,000	12.3%	\$386,817	40.6%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	4	6.3%	33.3%	0	0.0%	-100.0%	\$670,000	36.0%	\$731,286	30.6%
264-SOUTH PONTE VEDRA BEACH	2	4.7%	0.0%	0	0.0%	--	\$475,005	-32.3%	\$475,005	-32.3%
265-PONTE VEDRA/NOCATTEE-STJ	2	1.0%	0.0%	0	0.0%	--	\$372,000	14.2%	\$403,703	19.2%
266-VILANO BEACH	2	3.8%	--	0	0.0%	--	\$450,000	-45.0%	\$448,500	-45.1%
271-NOCATTEE NORTH	0	0.0%	--	0	0.0%	--	\$426,288	24.5%	\$429,751	22.5%
272-NOCATTEE SOUTH	2	1.4%	0.0%	0	0.0%	--	\$359,947	16.4%	\$392,850	17.6%
301-JULINGTON CREEK/SWITZERLAND	7	2.0%	-53.3%	1	1.3%	-75.0%	\$316,500	2.9%	\$335,909	-1.1%
302-ORANGEDALE AREA	1	2.1%	-50.0%	0	0.0%	--	\$316,495	-7.6%	\$324,148	-5.7%
303-PALMO/SIX MILE AREA	1	3.8%	--	0	0.0%	--	\$221,043	-21.6%	\$221,043	-17.1%
304- 210 SOUTH	6	5.5%	50.0%	0	0.0%	-100.0%	\$288,096	8.7%	\$289,177	5.9%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$306,433	3.7%	\$284,464	-3.7%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$231,566	0.0%	\$231,566	0.0%
307-WORLD GOLF VILLAGE AREA-SE	1	1.3%	--	0	0.0%	--	\$369,829	49.1%	\$436,659	83.7%
308-WORLD GOLF VILLAGE AREA-SW	3	4.2%	200.0%	0	0.0%	--	\$252,337	8.5%	\$278,570	17.3%
309-WORLD GOLF VILLAGE AREA-WEST	2	2.0%	-66.7%	0	0.0%	-100.0%	\$250,000	10.9%	\$247,904	-1.3%
312-PALENCIA AREA	5	3.6%	0.0%	0	0.0%	--	\$352,500	-13.0%	\$440,901	-14.2%
313-WHITECASTLE/AIRPORT AREA	1	4.3%	-50.0%	1	100.0%	0.0%	\$67,000	-53.6%	\$67,000	-64.1%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$209,250	5.2%	\$209,250	5.2%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$304,750	0.0%	\$304,750	0.0%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$447,250	-8.6%	\$447,250	-8.6%
331-ST AUGUSTINE BEACH	2	1.2%	-60.0%	0	0.0%	-100.0%	\$356,000	12.6%	\$384,165	8.6%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	-100.0%	0	0.0%	--	\$138,000	-51.1%	\$138,000	-52.1%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$339,928	0.0%	\$336,643	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	0	0.0%	--	\$178,750	-16.1%	\$177,950	-18.5%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	1	50.0%	--	\$268,250	35.8%	\$268,250	35.8%
336-RAVENSWOOD/WEST AUGUSTINE	3	3.4%	-25.0%	2	14.3%	-50.0%	\$134,875	-6.0%	\$137,715	-13.7%
337-OLD MOULTRIE RD/WILDWOOD	2	1.4%	0.0%	0	0.0%	--	\$207,063	-16.4%	\$195,089	-21.3%
341-FLAGLER ESTATES/HASTINGS	2	20.0%	0.0%	1	50.0%	0.0%	\$237,450	180.5%	\$237,450	180.5%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$362,000	0.0%	\$362,000	0.0%
343-MOLASSES JUNCTION/ELKTON	1	16.7%	--	0	0.0%	--	\$350,000	0.0%	\$350,000	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	1	16.7%	--	0	0.0%	--	\$352,670	23.7%	\$352,670	23.7%
430-NASSAU COUNTY BEACHES-NORTH	1	10.0%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

February 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$291,000	84.8%	\$291,000	84.8%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	1	6.7%	-66.7%	0	0.0%	--	\$229,421	0.0%	\$249,807	0.0%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	1	3.7%	--	0	0.0%	-100.0%	\$296,863	-47.9%	\$296,863	-57.7%
460-AMELIA ISLAND PLANTATION	0	0.0%	-100.0%	1	33.3%	0.0%	\$550,000	107.5%	\$564,667	64.2%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	2	4.1%	-71.4%	0	0.0%	-100.0%	\$255,000	18.6%	\$291,187	-0.8%
472-ONEIL/NASSAVILLE/HOLLY POINT	4	5.3%	-50.0%	1	16.7%	--	\$248,500	-2.5%	\$261,582	-25.1%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	2	12.5%	-33.3%	0	0.0%	-100.0%	\$196,250	-8.6%	\$187,897	-4.9%
490-CALLAHAN	0	0.0%	-100.0%	0	0.0%	--	\$85,000	-50.0%	\$85,000	-49.8%
491-HILLARD	1	11.1%	-50.0%	0	0.0%	-100.0%	\$105,000	740.0%	\$105,000	740.0%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	5	8.2%	-61.5%	0	0.0%	-100.0%	\$186,925	2.4%	\$193,933	16.0%
501-MACCLENNY AREA	0	0.0%	-100.0%	2	11.8%	100.0%	\$177,000	2.8%	\$169,495	6.3%
502-BAKER COUNTY-NW	2	13.3%	0.0%	0	0.0%	-100.0%	\$611,900	819.5%	\$611,900	778.9%
503-BAKER COUNTY-SOUTH	1	11.1%	0.0%	0	0.0%	-100.0%	\$345,000	241.4%	\$345,000	243.6%
521-BRADFORD COUNTY-NE	3	50.0%	-62.5%	1	20.0%	0.0%	\$53,000	-37.6%	\$97,400	12.1%
522-BRADFORD COUNTY-NW	2	10.0%	-66.7%	0	0.0%	--	\$120,750	104.3%	\$120,750	94.4%
523-BRADFORD COUNTY-SE	3	11.1%	-25.0%	2	25.0%	100.0%	\$88,500	-23.0%	\$121,888	14.8%
524-BRADFORD COUNTY-SW	2	22.2%	--	0	0.0%	--	\$144,000	0.0%	\$144,000	0.0%
541-UNION COUNTY-NORTH	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	1	50.0%	0.0%	\$117,675	23.9%	\$117,675	21.3%
561-GREATER PALATKA	6	10.3%	-45.5%	5	26.3%	150.0%	\$76,000	4.1%	\$109,189	23.4%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	4	14.3%	100.0%	0	0.0%	-100.0%	\$85,000	-67.3%	\$85,000	-75.1%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	4	5.3%	-55.6%	0	0.0%	--	\$225,000	48.0%	\$225,000	2.9%
571-INTERLACHEN-SE	0	0.0%	-100.0%	1	25.0%	--	\$106,000	-59.1%	\$90,250	-65.2%
572-INTERLACHEN-NE	3	11.1%	-50.0%	1	50.0%	--	\$43,200	-41.6%	\$43,200	-44.7%
573-INTERLACHEN-SW	1	7.1%	-66.7%	0	0.0%	-100.0%	\$35,000	-55.0%	\$46,000	-40.8%
574-INTERLACHEN-NW	5	17.2%	25.0%	0	0.0%	--	\$32,500	0.0%	\$33,833	0.0%
575-WEST OF SR-21	1	7.1%	-66.7%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
576-GEORGES LAKE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$259,000	43.0%	\$259,000	43.0%
581-SATSUMA/HOOT OWL RIDGE	1	3.8%	-66.7%	0	0.0%	--	\$94,000	79.2%	\$94,000	56.7%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	1	1.4%	-75.0%	2	22.2%	--	\$66,900	2.9%	\$84,142	-1.6%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	1.9%	-66.7%	1	33.3%	-50.0%	\$100,500	83.1%	\$108,500	-3.1%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	--	--	0	--	--	\$0	-100.0%	\$0	-100.0%