

Lender-Mediated Report

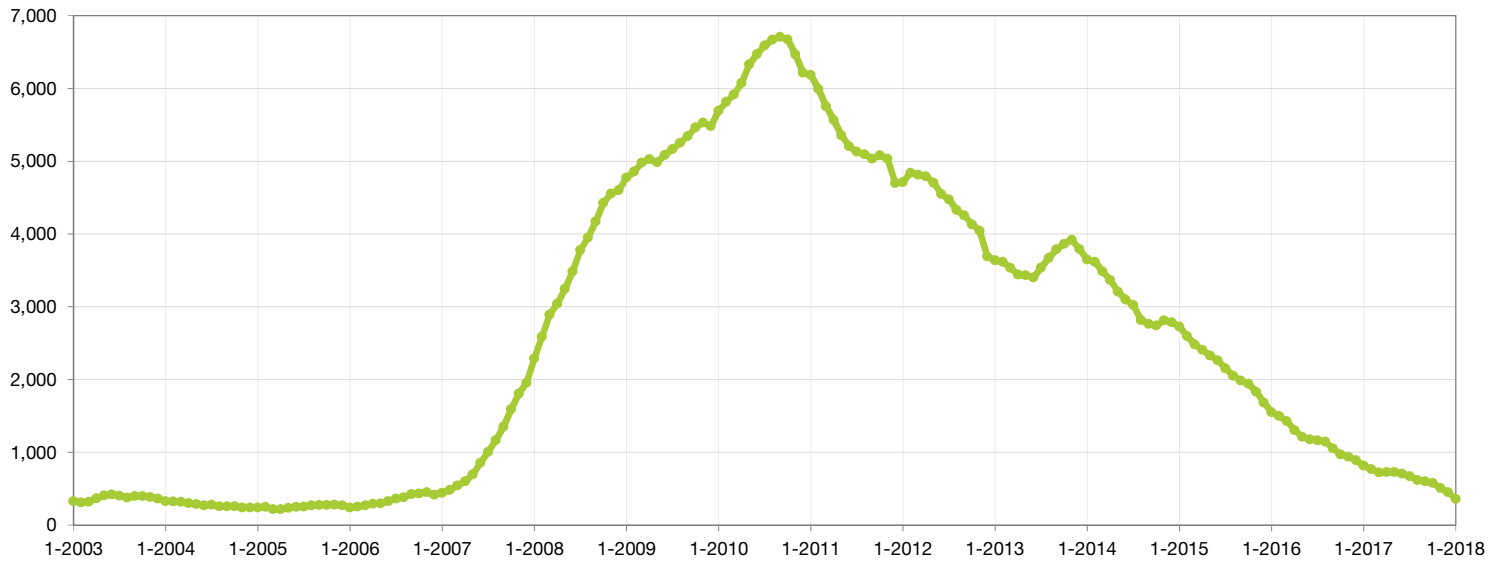
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



January 2018

New Listings in the Northeast Florida region decreased 4.0 percent to 2,942.

- Traditional New Listings increased 0.5 percent to 2,811.
- Lender-mediated New Listings decreased 51.1 percent to 131.
- Share of all New Listings that were lender-mediated fell to 4.5 percent.

Closed Sales were down 11.5 percent to 1,526.

- Traditional Closed Sales were down 4.6 percent to 1,404.
- Lender-mediated Closed Sales were down 51.8 percent to 122.
- Share of all Closed Sales that were lender-mediated fell to 8.0 percent.

The Median Sales Price rose 16.6 percent to \$204,060.

- The traditional Median Sales Price rose 11.7 percent to \$210,000.
- The lender-mediated Median Sales Price declined 12.6 percent to \$90,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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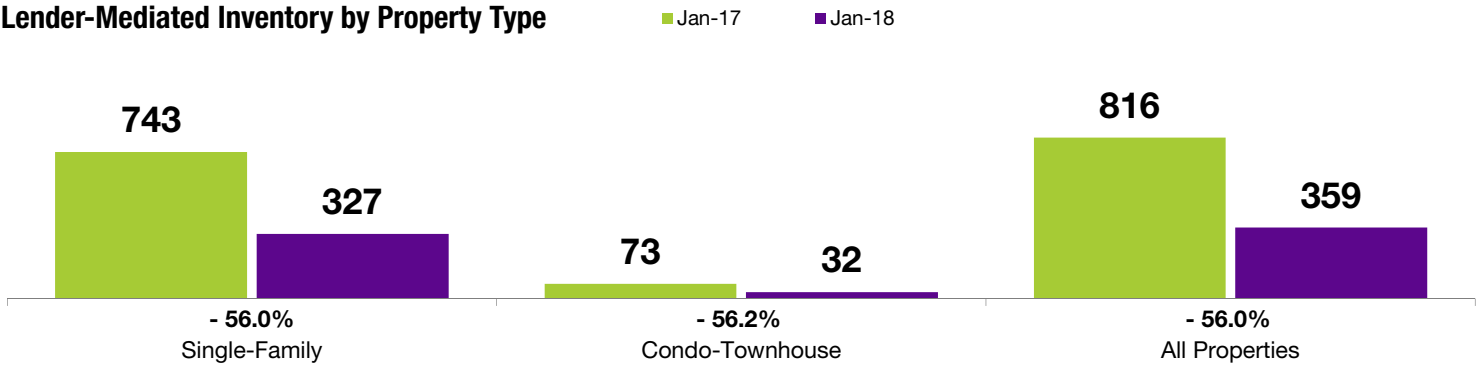
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -	Jan-17	Jan-18
Single-Family	743	327	- 56.0%	7,050	6,192	- 12.2%	7,793	6,519	- 16.3%	9.5%	5.0%
Condo-Townhouse	73	32	- 56.2%	1,098	846	- 23.0%	1,171	878	- 25.0%	6.2%	3.6%
All Properties	816	359	- 56.0%	8,148	7,038	- 13.6%	8,964	7,397	- 17.5%	9.1%	4.9%

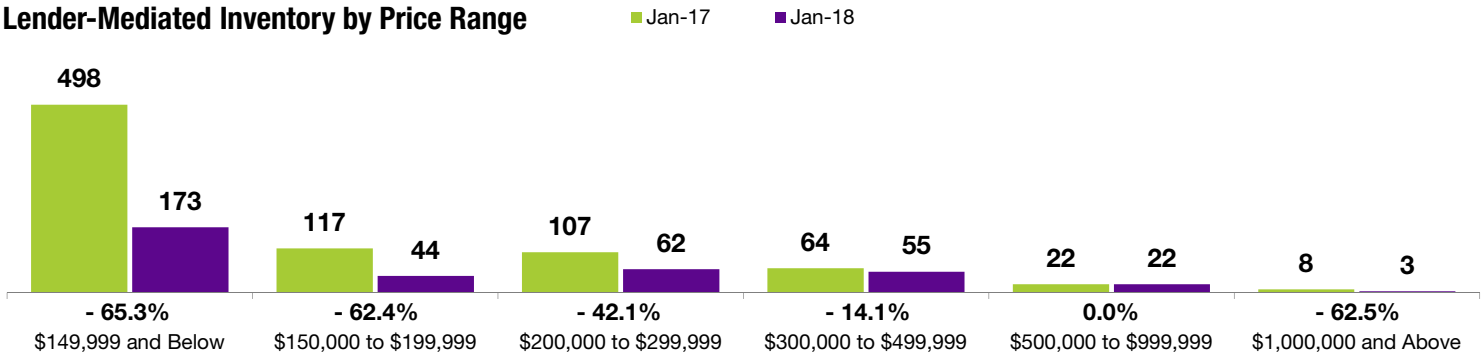
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -	Jan-17	Jan-18
\$149,999 and Below	498	173	- 65.3%	1,904	1,183	- 37.9%	2,402	1,356	- 43.5%	20.7%	12.8%
\$150,000 to \$199,999	117	44	- 62.4%	997	694	- 30.4%	1,114	738	- 33.8%	10.5%	6.0%
\$200,000 to \$299,999	107	62	- 42.1%	1,902	1,721	- 9.5%	2,009	1,783	- 11.2%	5.3%	3.5%
\$300,000 to \$499,999	64	55	- 14.1%	1,883	2,031	+ 7.9%	1,947	2,086	+ 7.1%	3.3%	2.6%
\$500,000 to \$999,999	22	22	0.0%	1,065	1,029	- 3.4%	1,087	1,051	- 3.3%	2.0%	2.1%
\$1,000,000 and Above	8	3	- 62.5%	397	380	- 4.3%	405	383	- 5.4%	2.0%	0.8%
All Price Ranges	816	359	- 56.0%	8,148	7,038	- 13.6%	8,964	7,397	- 17.5%	9.1%	4.9%

Lender-Mediated Inventory by Price Range



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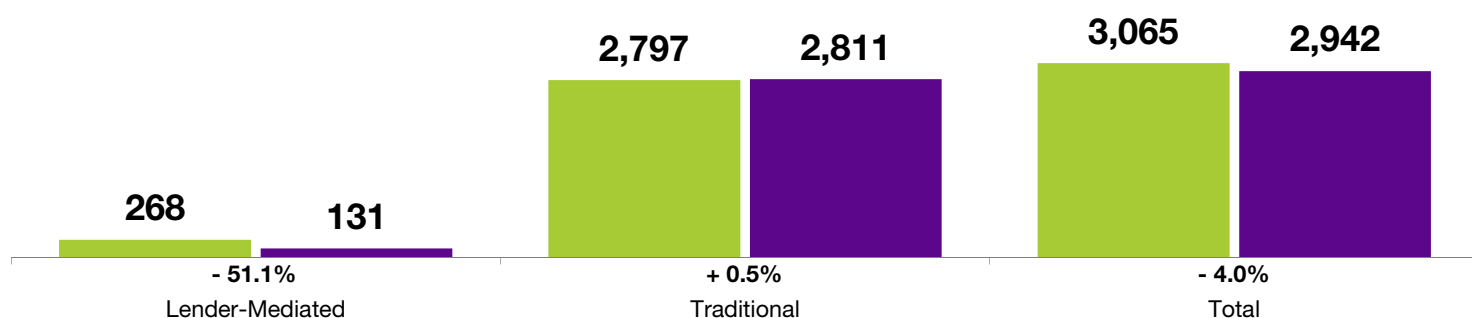


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -	Jan-17	Jan-18
Single-Family	246	117	- 52.4%	2,373	2,375	+ 0.1%	2,619	2,492	- 4.8%	9.4%	4.7%
Condo-Townhouse	22	14	- 36.4%	424	436	+ 2.8%	446	450	+ 0.9%	4.9%	3.1%
All Properties	268	131	- 51.1%	2,797	2,811	+ 0.5%	3,065	2,942	- 4.0%	8.7%	4.5%

Change in New Listings for All Properties

■ Jan-17 ■ Jan-18

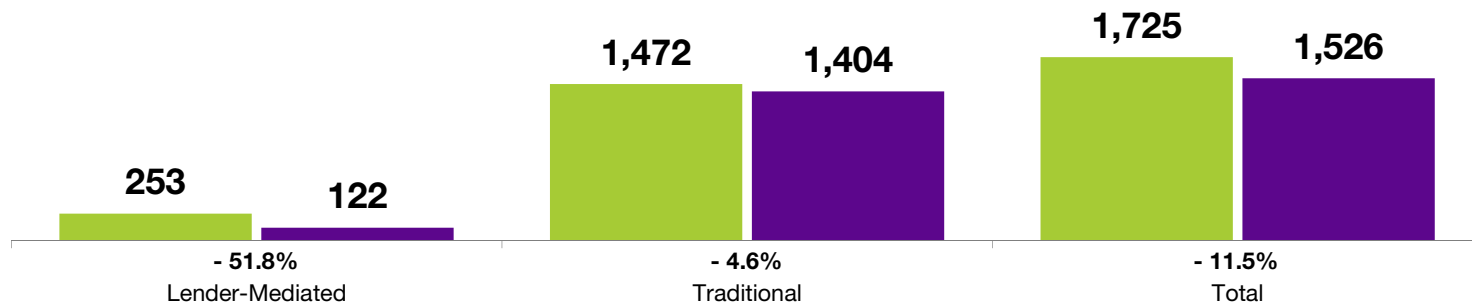


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -	Jan-17	Jan-18
Single-Family	224	107	- 52.2%	1,247	1,152	- 7.6%	1,471	1,259	- 14.4%	15.2%	8.5%
Condo-Townhouse	29	15	- 48.3%	225	252	+ 12.0%	254	267	+ 5.1%	11.4%	5.6%
All Properties	253	122	- 51.8%	1,472	1,404	- 4.6%	1,725	1,526	- 11.5%	14.7%	8.0%

Change in Closed Sales for All Properties

■ Jan-17 ■ Jan-18



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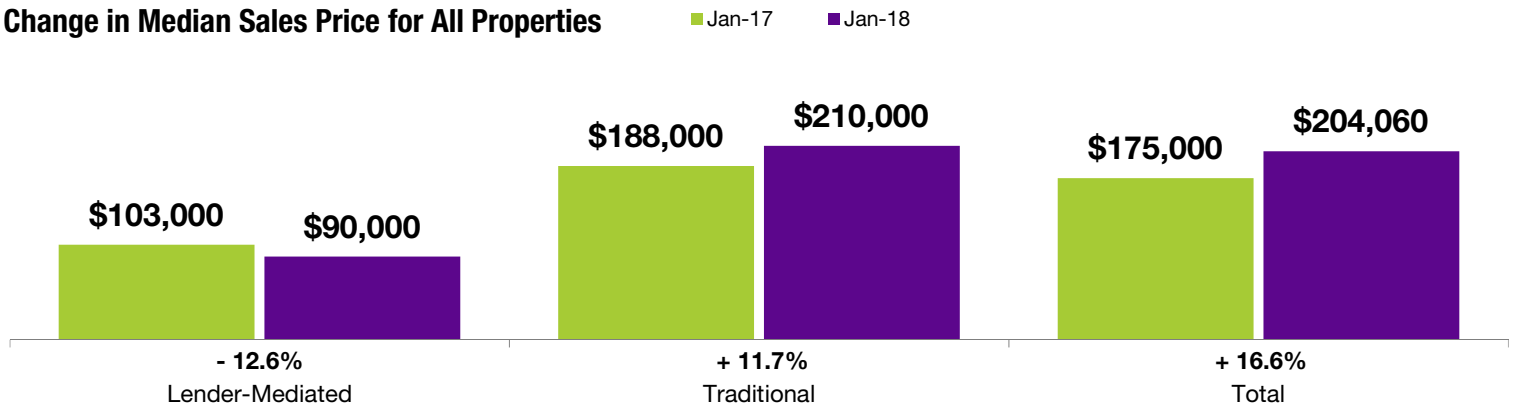
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -
Single-Family	\$111,757	\$89,355	- 20.0%	\$202,495	\$223,000	+ 10.1%	\$185,000	\$213,802	+ 15.6%
Condo-Townhouse	\$99,574	\$103,000	+ 3.4%	\$143,000	\$158,500	+ 10.8%	\$135,643	\$204,060	+ 50.4%
All Properties	\$103,000	\$90,000	- 12.6%	\$188,000	\$210,000	+ 11.7%	\$175,000	\$204,060	+ 16.6%

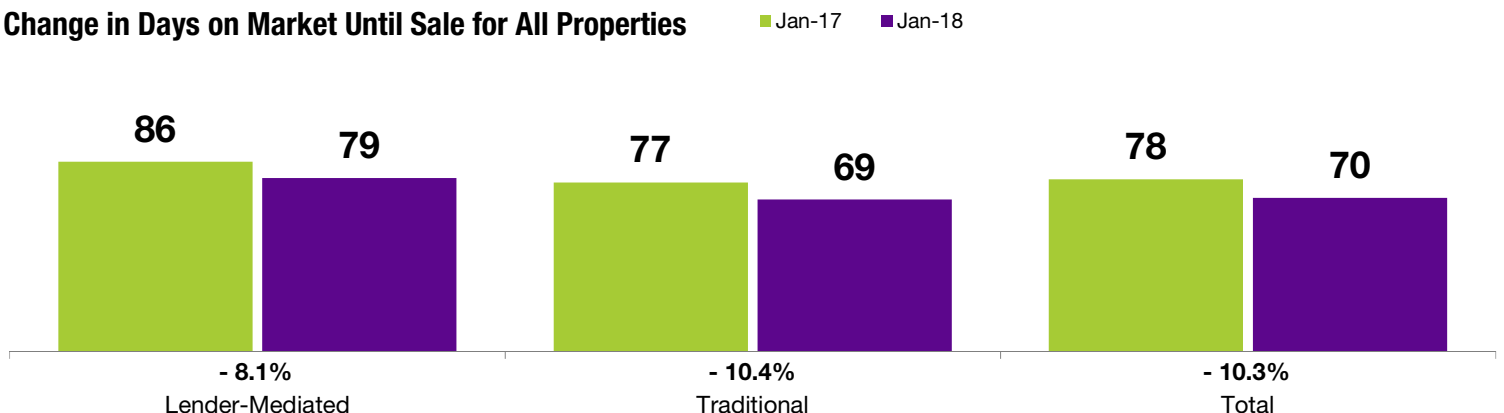
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -	Jan-17	Jan-18	+ / -
Single-Family	89	78	- 12.4%	78	71	- 9.0%	80	72	- 10.0%
Condo-Townhouse	60	85	+ 41.7%	69	59	- 14.5%	68	60	- 11.8%
All Properties	86	79	- 8.1%	77	69	- 10.4%	78	70	- 10.3%

Change in Days on Market Until Sale for All Properties



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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

January 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	3	5.8%	-72.7%	1	5.6%	-80.0%	\$177,950	76.1%	\$209,406	77.2%
Clay County	45	5.9%	-65.6%	16	8.7%	-70.9%	\$195,000	17.1%	\$209,493	13.8%
Duval County	193	5.8%	-60.0%	76	8.6%	-48.6%	\$185,963	16.3%	\$228,876	16.7%
Nassau County	16	5.1%	-60.0%	2	4.4%	-85.7%	\$229,421	4.8%	\$243,726	-12.1%
Putnam County	26	6.6%	-50.0%	10	20.4%	25.0%	\$76,000	-5.0%	\$98,495	-20.0%
St. Johns County	51	2.3%	-25.0%	8	2.6%	-55.6%	\$300,900	6.7%	\$351,592	8.5%
011-SAN MARCO	1	1.5%	-50.0%	0	0.0%	--	\$242,500	-17.8%	\$504,164	3.8%
012-SAN JOSE	3	2.5%	-76.9%	0	0.0%	-100.0%	\$209,900	31.2%	\$248,206	0.7%
013-BEAUCLERC/MANDARIN NORTH	5	3.6%	-58.3%	2	5.3%	-66.7%	\$202,450	8.3%	\$195,139	0.5%
014-MANDARIN	11	6.6%	-45.0%	3	5.1%	-40.0%	\$275,000	6.4%	\$283,389	8.4%
015-BARTRAM	1	1.3%	-85.7%	1	4.8%	0.0%	\$231,509	11.8%	\$230,519	4.4%
021-ST NICHOLAS AREA	6	10.9%	50.0%	3	20.0%	0.0%	\$87,500	-44.1%	\$115,321	-19.0%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	4	4.0%	-75.0%	1	3.6%	-87.5%	\$168,500	16.2%	\$178,096	15.7%
024-BAYMEADOWS/DEERWOOD	2	1.9%	-88.2%	2	5.1%	-80.0%	\$130,000	19.3%	\$171,659	16.4%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	4	3.6%	-33.3%	2	8.0%	0.0%	\$271,000	-4.7%	\$289,632	1.0%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	4	3.1%	-69.2%	0	0.0%	-100.0%	\$270,000	-9.5%	\$328,370	-0.5%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	3	6.0%	50.0%	0	0.0%	-100.0%	\$210,000	1.2%	\$412,350	75.9%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$435,900	-2.7%	\$435,900	-2.3%
031-RIVERSIDE	0	0.0%	-100.0%	0	0.0%	--	\$230,000	-5.0%	\$272,800	10.3%
032-AVONDALE	2	3.0%	-66.7%	0	0.0%	-100.0%	\$400,000	93.2%	\$440,082	73.0%
033-ORTEGA/VENETIA	0	0.0%	-100.0%	1	12.5%	-80.0%	\$287,500	-21.8%	\$376,394	-27.4%
041-ARLINGTON	16	11.0%	-40.7%	5	8.1%	-44.4%	\$153,000	11.3%	\$181,241	27.4%
042-FT CAROLINE	5	5.8%	-76.2%	5	13.5%	-16.7%	\$202,000	15.0%	\$219,697	24.0%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	4	6.5%	-69.2%	1	5.3%	-66.7%	\$240,000	6.7%	\$272,847	19.7%
051-MURRAY HILL	4	7.8%	-33.3%	4	16.0%	300.0%	\$127,000	5.8%	\$127,544	3.0%
052-LAKESHORE	3	7.1%	-57.1%	3	30.0%	50.0%	\$80,500	-13.9%	\$88,700	-7.6%
053-HYDE GROVE AREA	5	11.4%	-66.7%	1	12.5%	0.0%	\$121,250	31.1%	\$113,363	4.5%
054-CEDAR HILLS	2	8.0%	-66.7%	2	20.0%	0.0%	\$111,000	38.8%	\$109,265	33.2%
055-CONFEDERATE POINT/ORTEGA FARMS	1	5.3%	-75.0%	0	0.0%	-100.0%	\$163,500	0.6%	\$177,250	4.6%
056-YUKON/WESCONNETT/OAK HILL	9	17.3%	-18.2%	0	0.0%	-100.0%	\$77,000	-43.0%	\$95,358	-32.2%
061-NORMANDY AREA	0	--	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	5	8.8%	-66.7%	1	4.2%	0.0%	\$162,000	2.9%	\$187,690	8.8%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	7	15.9%	-36.4%	2	14.3%	-66.7%	\$129,000	23.0%	\$117,686	21.5%
064-BENT CREEK/PLUM TREE	2	9.1%	-71.4%	1	7.1%	-50.0%	\$190,500	14.3%	\$197,049	33.9%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	2	9.5%	-50.0%	0	0.0%	-100.0%	\$197,250	6.6%	\$201,250	9.9%
066-CECIL COMMERCE AREA	1	2.6%	0.0%	0	0.0%	--	\$238,990	36.2%	\$239,630	37.7%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	5	8.1%	-61.5%	2	9.1%	-60.0%	\$167,000	9.5%	\$166,287	0.1%
071-BRENTWOOD/EVERGREEN	1	1.9%	-83.3%	2	25.0%	100.0%	\$66,500	-19.9%	\$69,500	3.3%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

January 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	0	0.0%	-100.0%	1	12.5%	--	\$138,000	-26.4%	\$163,202	-10.2%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	7.1%	--	0	0.0%	--	\$237,000	57.6%	\$237,000	57.6%
074-PAXON	8	11.8%	-42.9%	1	9.1%	-83.3%	\$55,900	64.4%	\$79,708	74.0%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	16	8.8%	-59.0%	10	27.8%	-28.6%	\$54,230	-4.9%	\$69,623	-3.0%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	10.0%	0.0%	1	25.0%	0.0%	\$45,500	158.5%	\$52,500	138.3%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	8	16.7%	-50.0%	2	22.2%	0.0%	\$155,103	13.2%	\$153,456	14.5%
082-DINSMORE/NORTHWEST DUVAL COUNTY	1	9.1%	0.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
091-GARDEN CITY/AIRPORT	8	7.0%	-75.0%	5	18.5%	-16.7%	\$135,000	-9.7%	\$150,053	4.5%
092-OCEANWAY/PECAN PARK	9	8.3%	-30.8%	3	9.1%	-66.7%	\$215,000	2.4%	\$204,307	-4.7%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	0	0.0%	-100.0%	\$215,000	131.2%	\$294,300	206.5%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	5	5.4%	-50.0%	1	5.9%	-50.0%	\$225,000	3.2%	\$238,643	6.6%
121-FLEMING ISLAND-NE	1	12.5%	--	0	0.0%	--	\$230,000	0.0%	\$230,000	0.0%
122-FLEMING ISLAND-NW	3	6.4%	-75.0%	0	0.0%	-100.0%	\$239,000	-0.4%	\$264,771	3.1%
123-FLEMING ISLAND-SE	1	3.1%	-75.0%	0	0.0%	--	\$218,000	-7.2%	\$232,833	-17.0%
124-FLEMING ISLAND-SW	4	9.1%	-42.9%	0	0.0%	-100.0%	\$225,000	-18.2%	\$238,219	-3.4%
131-MEADOWBROOK/LOCH RANE	1	5.3%	-50.0%	1	25.0%	--	\$184,000	7.9%	\$203,250	12.1%
132-BELLAIR/GROVE PARK	1	5.3%	-80.0%	2	18.2%	0.0%	\$150,000	29.3%	\$143,591	21.1%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	--	\$205,000	123.4%	\$205,000	123.4%
134-SOUTH BLANDING	0	0.0%	-100.0%	0	0.0%	-100.0%	\$190,000	7.5%	\$196,000	4.1%
135-PARK WEST/MONTCLAIR	2	22.2%	-50.0%	1	25.0%	0.0%	\$197,500	71.7%	\$196,875	59.6%
136-LAKESIDE ESTATES	1	9.1%	-50.0%	0	0.0%	-100.0%	\$184,000	20.3%	\$166,800	-8.7%
137-DOCTOR'S LAKE	4	10.8%	--	0	0.0%	-100.0%	\$310,000	47.6%	\$315,750	43.1%
138-TANGLEWOOD/DOCTORS INLET	0	3.1%	-91.7%	--	12.5%	-77.8%	--	16.7%	--	16.5%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	9	8.5%	-57.1%	3	9.4%	-57.1%	\$244,500	26.7%	\$250,654	19.8%
141-MIDDLEBURG NW	4	5.6%	-60.0%	1	9.1%	-80.0%	\$195,000	12.7%	\$170,258	4.3%
142-MIDDLEBURG EAST/LAKE ASBURY	3	3.4%	-66.7%	1	4.8%	-83.3%	\$220,000	22.2%	\$236,071	27.5%
143-FOXMEADOW AREA	2	6.1%	-66.7%	0	0.0%	-100.0%	\$232,500	38.5%	\$255,790	36.6%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	1	25.0%	--	\$130,000	-39.8%	\$201,000	-22.6%
145-MIDDLEBURG-SW	0	0.0%	-100.0%	1	9.1%	-80.0%	\$129,900	57.5%	\$150,445	35.0%
151-KEYSTONE HEIGHTS	6	8.7%	-33.3%	0	0.0%	-100.0%	\$140,000	89.2%	\$147,889	60.4%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$71,000	0.0%	\$71,000	0.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
211-JACKSONVILLE BEACH-NE	2	6.5%	100.0%	1	33.3%	--	\$687,970	43.4%	\$782,657	63.1%
212-JACKSONVILLE BEACH-SE	1	1.5%	--	0	0.0%	--	\$595,000	10.0%	\$699,098	8.5%
213-JACKSONVILLE BEACH-NW	0	0.0%	--	0	0.0%	--	\$385,000	10.0%	\$415,720	11.7%
214-JACKSONVILLE BEACH-SW	1	1.5%	-66.7%	1	8.3%	--	\$385,000	24.1%	\$367,850	16.7%
221-NEPTUNE BEACH-EAST	0	0.0%	--	0	0.0%	--	\$850,000	32.6%	\$751,667	17.3%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$366,900	-7.3%	\$372,075	-12.3%
231-ATLANTIC BEACH-EAST	1	1.1%	-66.7%	0	0.0%	-100.0%	\$375,000	-27.2%	\$758,300	-3.4%

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232-ATLANTIC BEACH/MAYPORT-WEST	0	0.0%	-100.0%	0	0.0%	-100.0%	\$290,585	66.6%	\$252,772	23.1%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$1,422,500	75.8%	\$1,308,125	61.7%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	3	3.6%	0.0%	1	9.1%	0.0%	\$180,000	-36.8%	\$270,173	-25.1%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	-100.0%	\$351,100	-38.9%	\$528,555	-22.2%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	4	4.7%	33.3%	0	0.0%	-100.0%	\$238,000	12.3%	\$378,712	37.6%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	4	6.3%	33.3%	0	0.0%	-100.0%	\$670,000	36.0%	\$731,286	30.6%
264-SOUTH PONTE VEDRA BEACH	2	4.5%	0.0%	0	0.0%	--	\$475,005	-32.3%	\$475,005	-32.3%
265-PONTE VEDRA/NOCATÉE-STJ	2	1.0%	0.0%	0	0.0%	--	\$369,000	13.3%	\$404,285	19.4%
266-VILANO BEACH	2	3.9%	--	0	0.0%	--	\$450,000	-45.0%	\$448,500	-45.1%
271-NOCATÉE NORTH	0	0.0%	--	0	0.0%	--	\$426,288	24.5%	\$429,751	22.5%
272-NOCATÉE SOUTH	2	1.4%	0.0%	0	0.0%	--	\$350,893	13.4%	\$393,213	17.7%
301-JULINGTON CREEK/SWITZERLAND	5	1.5%	-66.7%	1	1.4%	-75.0%	\$310,750	1.1%	\$335,787	-1.1%
302-ORANGEDALE AREA	1	2.0%	-50.0%	0	0.0%	--	\$316,495	-7.6%	\$324,148	-5.7%
303-PALMO/SIX MILE AREA	1	3.8%	--	0	0.0%	--	\$221,043	-21.6%	\$221,043	-17.1%
304- 210 SOUTH	7	6.3%	75.0%	0	0.0%	-100.0%	\$294,191	11.0%	\$289,991	6.2%
305-WORLD GOLF VILLAGE AREA-CENTRAL	0	0.0%	-100.0%	0	0.0%	--	\$306,433	3.7%	\$284,464	-3.7%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$231,566	0.0%	\$231,566	0.0%
307-WORLD GOLF VILLAGE AREA-SE	0	0.0%	--	0	0.0%	--	\$369,829	49.1%	\$436,659	83.7%
308-WORLD GOLF VILLAGE AREA-SW	3	4.4%	200.0%	0	0.0%	--	\$252,337	8.5%	\$278,570	17.3%
309-WORLD GOLF VILLAGE AREA-WEST	2	1.9%	-66.7%	0	0.0%	-100.0%	\$250,000	10.9%	\$247,904	-1.3%
312-PALENCIA AREA	4	2.9%	-20.0%	0	0.0%	--	\$352,500	-13.0%	\$440,901	-14.2%
313-WHITECASTLE/AIRPORT AREA	1	4.5%	-50.0%	1	100.0%	0.0%	\$67,000	-53.6%	\$67,000	-64.1%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	--	\$209,250	5.2%	\$209,250	5.2%
322-DOWNTOWN ST AUGUSTINE	0	0.0%	--	0	0.0%	--	\$304,750	0.0%	\$304,750	0.0%
323-DAVIS SHORES	1	2.5%	--	0	0.0%	--	\$447,250	-8.6%	\$447,250	-8.6%
331-ST AUGUSTINE BEACH	2	1.2%	-60.0%	0	0.0%	-100.0%	\$356,000	12.6%	\$384,165	8.6%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	-100.0%	0	0.0%	--	\$138,000	-51.1%	\$138,000	-52.1%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$339,928	0.0%	\$336,643	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	0	0.0%	--	0	0.0%	--	\$178,750	-16.1%	\$177,950	-18.5%
335-ST AUGUSTINE SOUTH	0	0.0%	-100.0%	1	50.0%	--	\$268,250	35.8%	\$268,250	35.8%
336-RAVENSWOOD/WEST AUGUSTINE	3	3.5%	-25.0%	2	14.3%	-50.0%	\$134,875	-6.0%	\$137,715	-13.7%
337-OLD MOULTRIE RD/WILDWOOD	1	0.7%	-50.0%	0	0.0%	--	\$207,063	-16.4%	\$195,089	-21.3%
341-FLAGLER ESTATES/HASTINGS	2	20.0%	0.0%	1	50.0%	0.0%	\$237,450	180.5%	\$237,450	180.5%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	--	0	0.0%	--	\$362,000	0.0%	\$362,000	0.0%
343-MOLASSES JUNCTION/ELKTON	1	20.0%	--	0	0.0%	--	\$350,000	0.0%	\$350,000	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
420-FERNANDINA BEACH-DOWNTOWN-EAST	1	16.7%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	1	11.1%	0.0%	0	--	--	\$0	0.0%	\$0	0.0%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

January 2018

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$291,000	84.8%	\$291,000	84.8%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	1	7.1%	-66.7%	0	0.0%	--	\$229,421	0.0%	\$249,807	0.0%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	1	4.0%	--	0	0.0%	-100.0%	\$296,863	-47.9%	\$296,863	-57.7%
460-AMELIA ISLAND PLANTATION	0	0.0%	-100.0%	1	33.3%	0.0%	\$550,000	107.5%	\$564,667	64.2%
470-PINEY ISLAND AREA	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	2	4.1%	-71.4%	0	0.0%	-100.0%	\$298,855	39.0%	\$304,178	3.7%
472-ONEIL/NASSAVILLE/HOLLY POINT	4	5.6%	-50.0%	1	16.7%	--	\$248,500	-2.5%	\$261,582	-25.1%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	1	7.1%	-66.7%	0	0.0%	-100.0%	\$196,250	-8.6%	\$187,897	-4.9%
490-CALLAHAN	0	0.0%	-100.0%	0	0.0%	--	\$85,000	-50.0%	\$85,000	-49.8%
491-HILLARD	1	12.5%	-50.0%	0	0.0%	-100.0%	\$105,000	740.0%	\$105,000	740.0%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	4	7.1%	-69.2%	0	0.0%	-100.0%	\$188,000	3.0%	\$201,819	20.7%
501-MACCLENNY AREA	0	0.0%	-100.0%	1	6.3%	0.0%	\$177,000	2.8%	\$175,775	10.2%
502-BAKER COUNTY-NW	2	13.3%	0.0%	0	0.0%	-100.0%	\$611,900	819.5%	\$611,900	778.9%
503-BAKER COUNTY-SOUTH	1	11.1%	0.0%	0	0.0%	-100.0%	\$345,000	241.4%	\$345,000	243.6%
521-BRADFORD COUNTY-NE	3	50.0%	-62.5%	1	25.0%	0.0%	\$69,500	-18.2%	\$112,000	29.0%
522-BRADFORD COUNTY-NW	2	10.5%	-66.7%	0	0.0%	--	\$120,750	104.3%	\$120,750	94.4%
523-BRADFORD COUNTY-SE	3	12.0%	-25.0%	2	25.0%	100.0%	\$88,500	-23.0%	\$121,888	14.8%
524-BRADFORD COUNTY-SW	2	22.2%	--	0	0.0%	--	\$144,000	0.0%	\$144,000	0.0%
541-UNION COUNTY-NORTH	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	1	50.0%	0.0%	\$117,675	23.9%	\$117,675	21.3%
561-GREATER PALATKA	6	10.7%	-45.5%	5	26.3%	150.0%	\$76,000	4.1%	\$109,189	23.4%
562-BARDIN/WEST BOSTWICK	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	4	14.3%	100.0%	0	0.0%	-100.0%	\$85,000	-67.3%	\$85,000	-75.1%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	4	5.4%	-55.6%	0	0.0%	--	\$225,000	48.0%	\$225,000	2.9%
571-INTERLACHEN-SE	0	0.0%	-100.0%	1	25.0%	--	\$106,000	-59.1%	\$90,250	-65.2%
572-INTERLACHEN-NE	3	11.1%	-50.0%	1	50.0%	--	\$43,200	-41.6%	\$43,200	-44.7%
573-INTERLACHEN-SW	1	7.7%	-66.7%	0	0.0%	-100.0%	\$35,000	-55.0%	\$46,000	-40.8%
574-INTERLACHEN-NW	4	14.8%	0.0%	0	0.0%	--	\$32,500	0.0%	\$33,833	0.0%
575-WEST OF SR-21	1	7.1%	-66.7%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
576-GEORGES LAKE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$259,000	43.0%	\$259,000	43.0%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	0	0.0%	--	\$94,000	79.2%	\$94,000	56.7%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	2	2.9%	-50.0%	2	22.2%	--	\$66,900	2.9%	\$84,142	-1.6%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	2.0%	-66.7%	1	33.3%	-50.0%	\$100,500	83.1%	\$108,500	-3.1%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	--	--	0	--	--	\$0	-100.0%	\$0	-100.0%