

Lender-Mediated Report

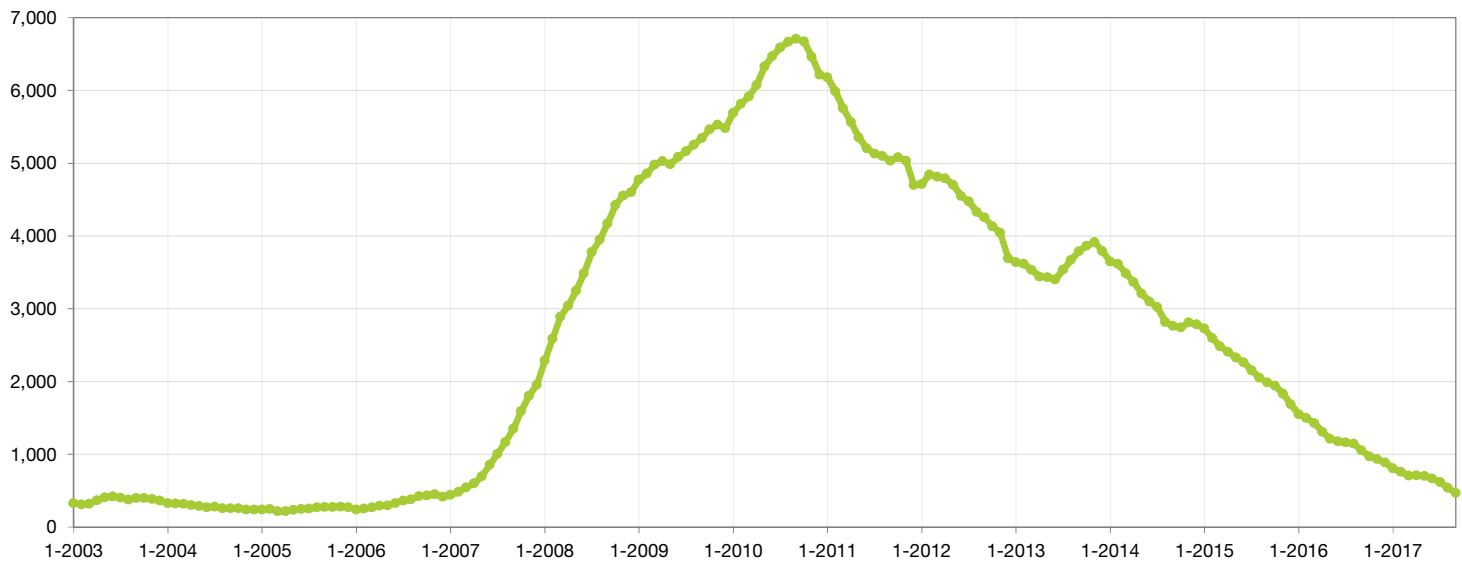
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



September 2017

New Listings in the Northeast Florida region decreased 20.9 percent to 2,271.

- Traditional New Listings decreased 17.5 percent to 2,122.
- Lender-mediated New Listings decreased 50.0 percent to 149.
- Share of all New Listings that were lender-mediated fell to 6.6 percent.

Closed Sales were down 24.8 percent to 1,835.

- Traditional Closed Sales were down 19.5 percent to 1,708.
- Lender-mediated Closed Sales were down 59.9 percent to 127.
- Share of all Closed Sales that were lender-mediated fell to 6.9 percent.

The Median Sales Price rose 9.5 percent to \$208,000.

- The traditional Median Sales Price rose 3.8 percent to \$212,718.
- The lender-mediated Median Sales Price rose 3.7 percent to \$98,500.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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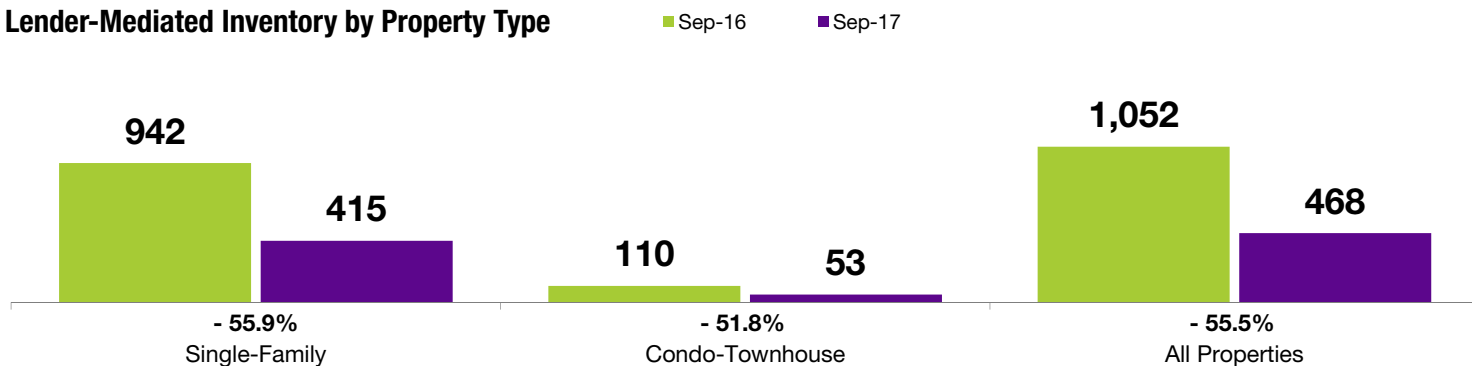
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -	Sep-16	Sep-17
Single-Family	942	415	- 55.9%	7,985	6,636	- 16.9%	8,927	7,051	- 21.0%	10.6%	5.9%
Condo-Townhouse	110	53	- 51.8%	1,173	881	- 24.9%	1,283	934	- 27.2%	8.6%	5.7%
All Properties	1,052	468	- 55.5%	9,158	7,517	- 17.9%	10,210	7,985	- 21.8%	10.3%	5.9%

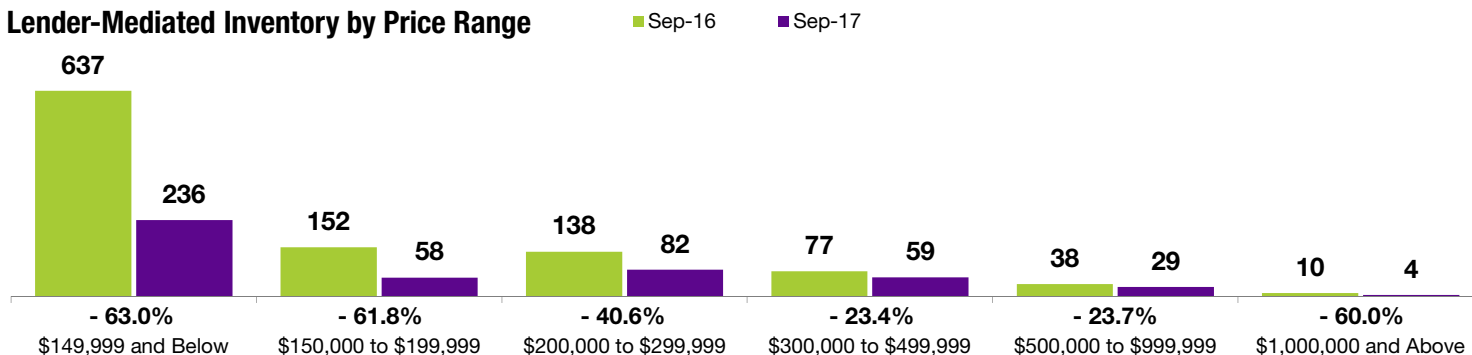
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -	Sep-16	Sep-17
\$149,999 and Below	637	236	- 63.0%	2,101	1,276	- 39.3%	2,738	1,512	- 44.8%	23.3%	15.6%
\$150,000 to \$199,999	152	58	- 61.8%	1,155	819	- 29.1%	1,307	877	- 32.9%	11.6%	6.6%
\$200,000 to \$299,999	138	82	- 40.6%	2,128	1,920	- 9.8%	2,266	2,002	- 11.7%	6.1%	4.1%
\$300,000 to \$499,999	77	59	- 23.4%	2,126	2,089	- 1.7%	2,203	2,148	- 2.5%	3.5%	2.7%
\$500,000 to \$999,999	38	29	- 23.7%	1,199	1,033	- 13.8%	1,237	1,062	- 14.1%	3.1%	2.7%
\$1,000,000 and Above	10	4	- 60.0%	449	380	- 15.4%	459	384	- 16.3%	2.2%	1.0%
All Price Ranges	1,052	468	- 55.5%	9,158	7,517	- 17.9%	10,210	7,985	- 21.8%	10.3%	5.9%

Lender-Mediated Inventory by Price Range



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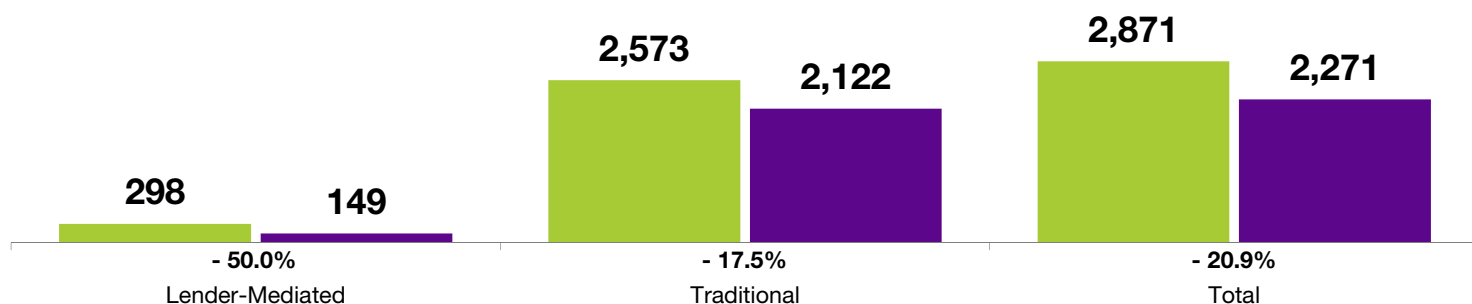


New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -	Sep-16	Sep-17
Single-Family	271	128	- 52.8%	2,218	1,794	- 19.1%	2,489	1,922	- 22.8%	10.9%	6.7%
Condo-Townhouse	27	21	- 22.2%	355	328	- 7.6%	382	349	- 8.6%	7.1%	6.0%
All Properties	298	149	- 50.0%	2,573	2,122	- 17.5%	2,871	2,271	- 20.9%	10.4%	6.6%

Change in New Listings for All Properties

■ Sep-16 ■ Sep-17

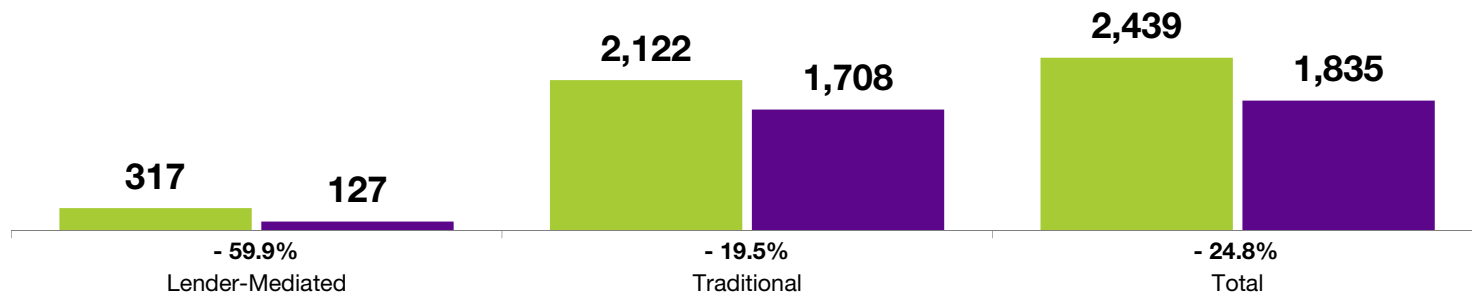


Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -	Sep-16	Sep-17
Single-Family	273	117	- 57.1%	1,772	1,407	- 20.6%	2,045	1,524	- 25.5%	13.3%	7.7%
Condo-Townhouse	44	10	- 77.3%	350	301	- 14.0%	394	311	- 21.1%	11.2%	3.2%
All Properties	317	127	- 59.9%	2,122	1,708	- 19.5%	2,439	1,835	- 24.8%	13.0%	6.9%

Change in Closed Sales for All Properties

■ Sep-16 ■ Sep-17



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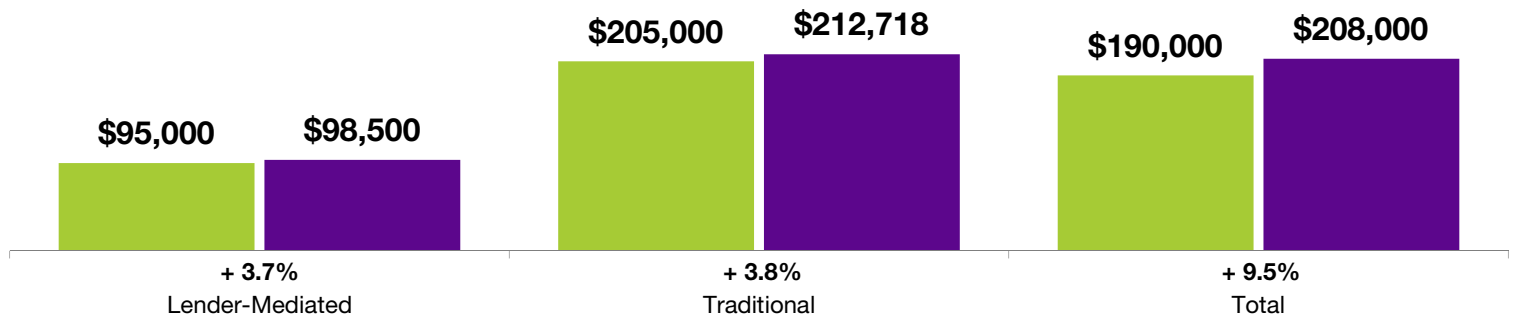


Median Sales Price

	Lender-Mediated			Traditional			Total		
	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -
Single-Family	\$105,900	\$100,000	- 5.6%	\$223,000	\$227,690	+ 2.1%	\$205,400	\$222,000	+ 8.1%
Condo-Townhouse	\$82,000	\$137,000	+ 67.1%	\$144,000	\$147,245	+ 2.3%	\$138,000	\$208,000	+ 50.7%
All Properties	\$95,000	\$98,500	+ 3.7%	\$205,000	\$212,718	+ 3.8%	\$190,000	\$208,000	+ 9.5%

Change in Median Sales Price for All Properties

■ Sep-16 ■ Sep-17

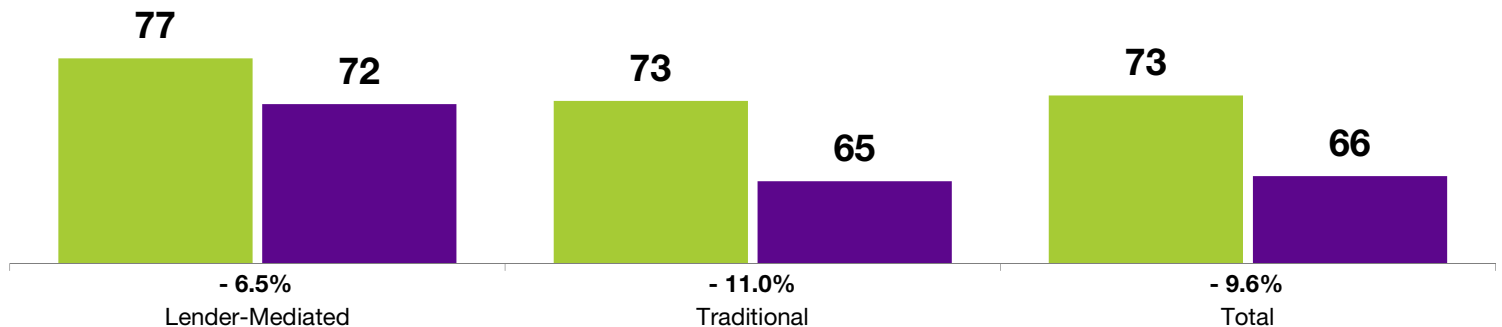


Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -	Sep-16	Sep-17	+ / -
Single-Family	78	75	- 3.8%	73	69	- 5.5%	74	69	- 6.8%
Condo-Townhouse	67	49	- 26.9%	71	51	- 28.2%	71	51	- 28.2%
All Properties	77	72	- 6.5%	73	65	- 11.0%	73	66	- 9.6%

Change in Days on Market Until Sale for All Properties

■ Sep-16 ■ Sep-17



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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

September 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	4	5.4%	-66.7%	3	11.1%	-40.0%	\$166,900	7.7%	\$185,179	0.4%
Clay County	60	7.2%	-67.2%	22	8.5%	-48.8%	\$199,950	13.0%	\$223,421	12.7%
Duval County	268	7.1%	-54.8%	73	7.3%	-63.7%	\$185,000	10.5%	\$218,483	6.8%
Nassau County	16	4.9%	-72.4%	4	6.7%	-76.5%	\$248,700	14.4%	\$275,163	15.7%
Putnam County	32	8.0%	-53.6%	11	21.6%	-31.3%	\$72,900	-8.9%	\$102,520	-6.6%
St. Johns County	66	3.0%	-31.3%	10	2.5%	-54.5%	\$299,993	1.3%	\$356,985	3.1%
011-SAN MARCO	1	1.2%	-80.0%	1	6.7%	0.0%	\$310,000	23.9%	\$354,394	47.3%
012-SAN JOSE	9	7.3%	28.6%	1	3.3%	-75.0%	\$194,250	18.4%	\$203,538	-24.2%
013-BEAUCLERC/MANDARIN NORTH	4	2.3%	-71.4%	0	0.0%	-100.0%	\$205,000	10.8%	\$197,254	-1.2%
014-MANDARIN	12	5.4%	-53.8%	2	2.9%	-33.3%	\$234,000	-3.0%	\$254,888	-4.2%
015-BARTRAM	2	2.1%	-75.0%	3	5.6%	-40.0%	\$192,250	1.1%	\$204,943	1.8%
021-ST NICHOLAS AREA	4	5.3%	-55.6%	5	29.4%	25.0%	\$117,500	14.9%	\$136,110	3.4%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	9	8.0%	-55.0%	5	12.2%	-37.5%	\$178,000	24.0%	\$176,617	15.4%
024-BAYMEADOWS/DEERWOOD	13	9.2%	-38.1%	0	0.0%	-100.0%	\$121,495	-2.0%	\$212,382	19.5%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	8	8.6%	-11.1%	2	5.4%	--	\$288,000	12.9%	\$342,985	13.7%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	8	4.8%	-55.6%	2	4.7%	-60.0%	\$242,500	-6.7%	\$287,492	-1.7%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	1	1.6%	-80.0%	0	0.0%	-100.0%	\$279,500	20.7%	\$407,138	30.6%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$371,549	-6.3%	\$432,900	5.9%
031-RIVERSIDE	1	2.8%	-66.7%	0	0.0%	-100.0%	\$190,000	-12.4%	\$217,400	-30.4%
032-AVONDALE	2	2.4%	-80.0%	0	0.0%	-100.0%	\$238,000	7.9%	\$315,285	12.6%
033-ORTEGA/VENETIA	2	4.3%	-71.4%	0	0.0%	-100.0%	\$474,250	32.7%	\$474,250	29.1%
041-ARLINGTON	15	7.0%	-62.5%	6	10.5%	-60.0%	\$145,000	14.3%	\$142,075	5.9%
042-FT CAROLINE	8	6.5%	-68.0%	3	7.5%	-50.0%	\$208,600	10.4%	\$226,517	11.3%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	5	5.9%	-66.7%	3	9.4%	-40.0%	\$232,500	2.7%	\$350,092	20.0%
051-MURRAY HILL	3	6.3%	-40.0%	3	17.6%	-62.5%	\$70,000	-41.7%	\$94,826	-20.0%
052-LAKESHORE	5	15.6%	-28.6%	3	23.1%	-25.0%	\$96,650	38.1%	\$93,309	23.2%
053-HYDE GROVE AREA	2	5.4%	-87.5%	1	16.7%	-66.7%	\$127,450	27.6%	\$136,650	38.5%
054-CEDAR HILLS	3	16.7%	-57.1%	1	25.0%	-50.0%	\$86,500	-10.8%	\$86,750	-9.3%
055-CONFEDERATE POINT/ORTEGA FARMS	0	0.0%	-100.0%	2	40.0%	--	\$177,000	9.0%	\$211,980	11.4%
056-YUKON/WESCONNETT/OAK HILL	9	12.3%	-47.1%	3	13.6%	-66.7%	\$134,050	-2.8%	\$133,597	6.9%
061-NORMANDY AREA	4	11.1%	-76.5%	3	21.4%	0.0%	\$152,500	5.2%	\$148,591	-12.1%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	11	12.4%	-21.4%	0	0.0%	-100.0%	\$193,000	32.4%	\$189,822	8.0%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	6	15.4%	-66.7%	1	4.5%	-90.0%	\$95,757	13.7%	\$103,361	17.4%
064-BENT CREEK/PLUM TREE	4	8.9%	100.0%	0	0.0%	-100.0%	\$185,000	11.1%	\$189,471	19.1%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	2	7.4%	-60.0%	1	16.7%	-50.0%	\$181,600	-1.8%	\$164,698	-22.2%
066-CECIL COMMERCE AREA	3	7.5%	50.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	8	10.1%	-55.6%	0	0.0%	-100.0%	\$173,000	20.1%	\$173,657	17.9%
071-BRENTWOOD/EVERGREEN	3	7.5%	-57.1%	0	0.0%	-100.0%	\$36,500	40.4%	\$83,656	51.5%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

September 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	1	3.7%	-75.0%	0	0.0%	-100.0%	\$175,000	1.0%	\$162,767	-1.4%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	2	20.0%	--	0	0.0%	--	\$138,000	150.9%	\$122,167	18.3%
074-PAXON	9	13.6%	-35.7%	1	8.3%	-66.7%	\$88,000	193.3%	\$95,498	115.9%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	20	13.9%	-60.0%	5	17.2%	-73.7%	\$46,000	26.0%	\$62,240	24.7%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	2	9.1%	-50.0%	1	33.3%	0.0%	\$35,000	7.7%	\$31,400	-2.8%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	11	21.6%	-31.3%	0	0.0%	-100.0%	\$131,750	-11.6%	\$138,047	-6.0%
082-DINSMORE/NORTHWEST DUVAL COUNTY	3	30.0%	-25.0%	0	0.0%	--	\$140,000	0.0%	\$140,000	0.0%
091-GARDEN CITY/AIRPORT	14	10.7%	-51.7%	5	15.6%	-54.5%	\$178,028	18.7%	\$158,892	-1.8%
092-OCEANWAY/PECAN PARK	7	5.3%	-70.8%	2	8.3%	-71.4%	\$211,000	6.6%	\$211,667	18.2%
095-SAN MATEO/EASTPORT	1	4.8%	0.0%	0	0.0%	-100.0%	\$135,500	-5.6%	\$150,833	1.1%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	4	3.8%	-71.4%	3	18.8%	-40.0%	\$214,490	7.8%	\$221,101	9.6%
121-FLEMING ISLAND-NE	1	16.7%	--	0	0.0%	-100.0%	\$220,000	-46.9%	\$571,977	32.5%
122-FLEMING ISLAND-NW	1	1.7%	-88.9%	0	0.0%	-100.0%	\$273,750	4.3%	\$280,523	-18.2%
123-FLEMING ISLAND-SE	3	6.7%	-25.0%	0	0.0%	-100.0%	\$224,000	-15.2%	\$224,000	-7.3%
124-FLEMING ISLAND-SW	7	15.6%	-36.4%	1	6.3%	0.0%	\$281,500	0.9%	\$288,100	3.7%
131-MEADOWBROOK/LOCH RANE	3	13.6%	-40.0%	2	22.2%	-33.3%	\$250,000	27.6%	\$227,114	-0.6%
132-BELLAIR/GROVE PARK	3	15.8%	-62.5%	2	25.0%	--	\$144,950	24.4%	\$141,219	20.6%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$265,000	284.1%	\$265,000	142.2%
134-SOUTH BLANDING	0	0.0%	-100.0%	0	0.0%	-100.0%	\$197,000	33.1%	\$196,556	21.6%
135-PARK WEST/MONTCLAIR	1	14.3%	-75.0%	1	16.7%	--	\$196,250	16.1%	\$200,917	22.1%
136-LAKESIDE ESTATES	2	13.3%	100.0%	1	16.7%	--	\$204,000	30.4%	\$221,650	38.5%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	1	14.3%	--	\$290,000	38.1%	\$348,143	37.3%
138-TANGLEWOOD/DOCTORS INLET	0	8.8%	-82.4%	--	7.1%	-66.7%	--	15.6%	--	14.5%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	15	11.3%	-58.3%	0	0.0%	-100.0%	\$207,000	9.2%	\$225,662	8.1%
141-MIDDLEBURG NW	6	13.6%	-45.5%	3	27.3%	-25.0%	\$205,000	17.5%	\$201,390	22.1%
142-MIDDLEBURG EAST/LAKE ASBURY	1	1.2%	-92.9%	2	5.7%	-50.0%	\$192,000	12.3%	\$205,891	17.4%
143-FOXMEADOW AREA	1	2.7%	-88.9%	3	23.1%	200.0%	\$190,000	6.4%	\$215,985	13.4%
144-MIDDLEBURG-SE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$380,000	176.4%	\$380,000	212.3%
145-MIDDLEBURG-SW	6	21.4%	-50.0%	0	0.0%	-100.0%	\$123,000	35.2%	\$150,813	40.2%
151-KEYSTONE HEIGHTS	5	5.7%	-70.6%	4	26.7%	--	\$94,000	-29.9%	\$141,170	-0.4%
152-KINGSLEY LAKE	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	--	\$203,000	0.0%	\$203,000	0.0%
211-JACKSONVILLE BEACH-NE	1	3.7%	0.0%	0	0.0%	--	\$455,000	-26.0%	\$590,000	-22.1%
212-JACKSONVILLE BEACH-SE	1	1.5%	0.0%	0	0.0%	-100.0%	\$475,000	-12.4%	\$480,200	-5.1%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	0	0.0%	--	\$351,400	25.7%	\$458,543	40.6%
214-JACKSONVILLE BEACH-SW	1	1.6%	-66.7%	1	4.8%	0.0%	\$360,000	5.0%	\$352,424	-12.6%
221-NEPTUNE BEACH-EAST	0	0.0%	-100.0%	0	--	--	\$0	-100.0%	\$0	-100.0%
222-NEPTUNE BEACH-WEST	0	0.0%	-100.0%	0	0.0%	--	\$500,000	105.8%	\$500,000	59.9%
231-ATLANTIC BEACH-EAST	2	2.6%	-66.7%	0	0.0%	-100.0%	\$400,000	-12.6%	\$589,335	26.5%

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232-ATLANTIC BEACH/MAYPORT-WEST	3	8.6%	-25.0%	0	0.0%	-100.0%	\$162,500	-3.3%	\$153,667	-8.7%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	0	0.0%	--	\$3,750,000	280.7%	\$3,750,000	280.7%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	3	4.1%	-50.0%	0	0.0%	-100.0%	\$220,000	32.5%	\$404,893	3.5%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	--	\$427,000	-15.4%	\$483,688	-4.9%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	5	5.4%	-44.4%	1	5.0%	--	\$326,000	-32.2%	\$324,470	-44.2%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	3	4.5%	-25.0%	0	0.0%	--	\$645,000	2.0%	\$828,700	33.0%
264-SOUTH PONTE VEDRA BEACH	1	3.2%	-50.0%	0	0.0%	--	\$575,500	-24.0%	\$574,000	-24.8%
265-PONTE VEDRA/NOCATTEE-STJ	3	1.7%	-40.0%	0	0.0%	-100.0%	\$398,364	5.4%	\$424,821	1.6%
266-VILANO BEACH	0	0.0%	--	0	0.0%	--	\$405,000	21.1%	\$425,625	-5.1%
271-NOCATTEE NORTH	0	0.0%	-100.0%	0	0.0%	--	\$457,411	8.7%	\$483,622	0.9%
272-NOCATTEE SOUTH	3	2.6%	-25.0%	0	0.0%	-100.0%	\$373,454	11.0%	\$385,619	4.0%
301-JULINGTON CREEK/SWITZERLAND	14	3.6%	-39.1%	1	1.1%	-66.7%	\$290,000	1.0%	\$335,278	8.6%
302-ORANGEDALE AREA	1	2.3%	--	1	20.0%	0.0%	\$345,000	149.1%	\$443,100	137.4%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$303,381	-0.5%	\$367,438	13.1%
304- 210 SOUTH	4	3.9%	33.3%	1	4.3%	-50.0%	\$303,000	11.2%	\$292,124	-0.3%
305-WORLD GOLF VILLAGE AREA-CENTRAL	1	1.5%	-50.0%	0	0.0%	--	\$249,900	77.9%	\$235,644	40.0%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$335,820	0.0%	\$335,820	0.0%
307-WORLD GOLF VILLAGE AREA-SE	1	1.6%	--	0	0.0%	--	\$261,645	-30.2%	\$273,664	-21.6%
308-WORLD GOLF VILLAGE AREA-SW	5	5.4%	--	1	4.2%	-50.0%	\$292,500	20.9%	\$284,009	15.0%
309-WORLD GOLF VILLAGE AREA-WEST	7	7.3%	-22.2%	0	0.0%	--	\$288,310	22.2%	\$290,010	7.2%
312-PALENCIA AREA	7	5.2%	0.0%	2	16.7%	100.0%	\$358,000	-14.6%	\$433,916	3.7%
313-WHITECASTLE/AIRPORT AREA	1	6.7%	0.0%	0	0.0%	--	\$336,895	14.2%	\$336,895	17.9%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$170,250	-40.3%	\$170,250	-40.9%
322-DOWNTOWN ST AUGUSTINE	1	4.8%	--	0	0.0%	--	\$135,000	-45.0%	\$135,000	-43.8%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$385,000	10.0%	\$486,109	31.2%
331-ST AUGUSTINE BEACH	2	1.3%	-50.0%	0	0.0%	-100.0%	\$374,500	22.8%	\$390,714	1.3%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	-100.0%	0	0.0%	--	\$960,000	111.0%	\$894,667	52.1%
333-ST JOHNS COUNTY-SE	0	0.0%	--	0	0.0%	--	\$269,000	0.0%	\$289,500	0.0%
334-MOULTRIE/ST AUGUSTINE SHORES	1	2.2%	-50.0%	0	0.0%	-100.0%	\$233,500	23.4%	\$258,967	40.3%
335-ST AUGUSTINE SOUTH	0	0.0%	--	0	0.0%	-100.0%	\$176,000	-17.7%	\$193,750	-1.7%
336-RAVENSWOOD/WEST AUGUSTINE	3	3.3%	-40.0%	2	7.4%	0.0%	\$258,022	25.1%	\$235,757	13.1%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$235,500	-11.0%	\$238,674	-9.0%
341-FLAGLER ESTATES/HASTINGS	2	18.2%	-33.3%	1	50.0%	0.0%	\$406,250	287.3%	\$406,250	322.3%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	--	\$255,000	40.7%	\$255,000	41.2%
343-MOLASSES JUNCTION/ELKTON	1	11.1%	--	0	0.0%	--	\$195,000	0.0%	\$195,000	0.0%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	-100.0%	\$477,500	291.4%	\$477,500	291.4%
420-FERNANDINA BEACH-DOWNTOWN-EAST	1	20.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	-100.0%	0	0.0%	--	\$375,000	-15.7%	\$375,000	-15.7%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

September 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	0	0.0%	--	\$275,000	-26.3%	\$275,000	-26.3%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	--	\$212,189	-43.5%	\$212,189	-43.5%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	8.0%	-60.0%	0	0.0%	--	\$312,000	2.8%	\$312,000	4.4%
460-AMELIA ISLAND PLANTATION	2	5.4%	0.0%	0	0.0%	-100.0%	\$640,000	-5.2%	\$808,333	36.9%
470-PINEY ISLAND AREA	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	0	0.0%	-100.0%	1	12.5%	0.0%	\$254,700	35.8%	\$262,750	36.5%
472-ONEIL/NASSAVILLE/HOLLY POINT	4	6.3%	33.3%	2	10.0%	0.0%	\$290,000	34.9%	\$284,452	9.7%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	-100.0%	0	0.0%	-100.0%	\$283,990	24.7%	\$283,990	38.3%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	1	5.6%	-83.3%	0	0.0%	-100.0%	\$214,900	9.1%	\$210,370	22.3%
490-CALLAHAN	1	8.3%	-66.7%	0	0.0%	-100.0%	\$180,000	38.5%	\$168,167	21.2%
491-HILLARD	0	0.0%	--	0	0.0%	--	\$135,000	63.4%	\$105,535	14.3%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	5	7.2%	-78.3%	1	20.0%	-85.7%	\$220,000	-0.2%	\$202,138	2.7%
501-MACCLENNY AREA	2	4.2%	-71.4%	2	11.1%	--	\$166,900	1.8%	\$182,829	-23.5%
502-BAKER COUNTY-NW	2	13.3%	-33.3%	1	20.0%	-66.7%	\$149,000	32.4%	\$170,800	48.8%
503-BAKER COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$199,950	48.7%	\$213,725	62.0%
521-BRADFORD COUNTY-NE	5	35.7%	25.0%	1	25.0%	--	\$63,400	534.0%	\$85,448	16.0%
522-BRADFORD COUNTY-NW	3	11.1%	-66.7%	0	0.0%	--	\$90,000	-1.6%	\$92,448	9.7%
523-BRADFORD COUNTY-SE	2	7.1%	-60.0%	0	0.0%	-100.0%	\$177,750	11.1%	\$220,625	10.5%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	--	-100.0%	\$0	-100.0%	\$0	-100.0%
541-UNION COUNTY-NORTH	0	0.0%	-100.0%	0	--	--	\$0	0.0%	\$0	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%
561-GREATER PALATKA	11	14.1%	-52.2%	3	21.4%	50.0%	\$73,750	-19.4%	\$96,779	-16.9%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	1	33.3%	-50.0%	\$115,000	187.9%	\$145,833	265.0%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	3.8%	-66.7%	1	33.3%	--	\$60,000	-71.4%	\$56,333	-77.0%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	3	4.8%	-40.0%	2	40.0%	--	\$129,879	-2.2%	\$143,076	9.3%
571-INTERLACHEN-SE	0	0.0%	-100.0%	1	50.0%	-50.0%	\$44,325	-47.9%	\$44,325	-39.4%
572-INTERLACHEN-NE	2	7.7%	-75.0%	0	0.0%	-100.0%	\$72,000	152.6%	\$69,180	116.9%
573-INTERLACHEN-SW	1	5.6%	-66.7%	0	0.0%	--	\$195,600	244.7%	\$178,700	214.9%
574-INTERLACHEN-NW	8	25.8%	60.0%	1	33.3%	0.0%	\$87,000	249.4%	\$129,167	319.4%
575-WEST OF SR-21	0	0.0%	-100.0%	0	0.0%	-100.0%	\$45,000	80.0%	\$45,000	80.0%
576-GEORGES LAKE	0	0.0%	-100.0%	0	0.0%	-100.0%	\$25,900	-19.1%	\$25,900	-19.1%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	0	0.0%	--	\$50,500	44.3%	\$50,500	-69.3%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	5	9.3%	0.0%	1	14.3%	-50.0%	\$126,300	109.6%	\$108,957	40.7%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	1	2.0%	-75.0%	1	50.0%	0.0%	\$129,500	3.7%	\$129,500	-15.5%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%