

Lender-Mediated Report

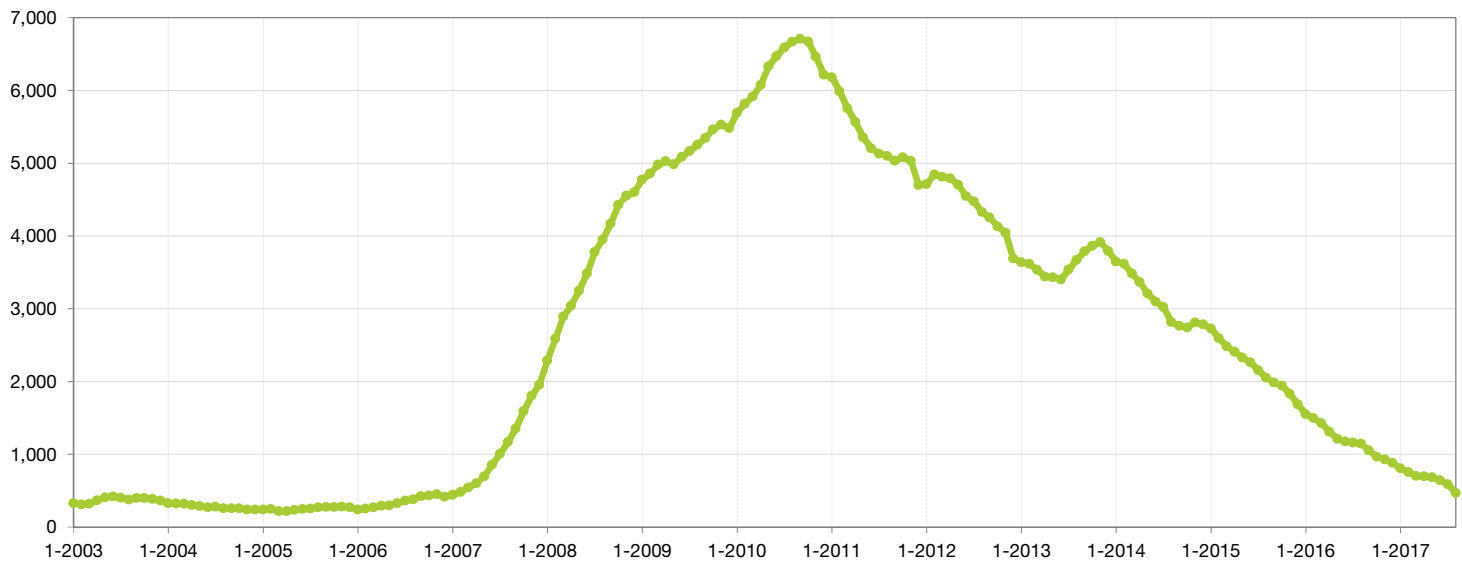
A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



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All data represents Realtor-brokered activity of single-family residential, condo and townhome sales combined. As all Nassau and St. Johns County Realtors are not members of the Northeast Florida Multiple Listing Service – a wholly owned subsidiary of the Northeast Florida Association of Realtors – reports do not represent the full extent of Realtor sales in those counties.

Historical Inventory of Lender-Mediated Properties



August 2017

New Listings in the Northeast Florida region increased 10.4 percent to 3,622.

- Traditional New Listings increased 17.2 percent to 3,400.
- Lender-mediated New Listings decreased 41.6 percent to 222.
- Share of all New Listings that were lender-mediated fell to 6.1 percent.

Closed Sales were down 5.2 percent to 2,556.

- Traditional Closed Sales were up 2.0 percent to 2,363.
- Lender-mediated Closed Sales were down 49.1 percent to 193.
- Share of all Closed Sales that were lender-mediated fell to 7.6 percent.

The Median Sales Price rose 6.3 percent to \$203,750.

- The traditional Median Sales Price declined 0.5 percent to \$210,000.
- The lender-mediated Median Sales Price rose 35.2 percent to \$118,000.

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Explanation of Methodology

Lender-mediated properties are those tagged in the Northeast Florida Multiple Listing Service as a Foreclosure, Short Sale and/or REO. Foreclosures are those noted in the "Title" field as "Foreclosure." Short sales are those noted in the "Title" field as "Short Sale/3rd Party" and "Pre-Foreclosure." REOs are those noted in the "Property Owner" field as "REO," "HUD Owned" and "VA Owned."



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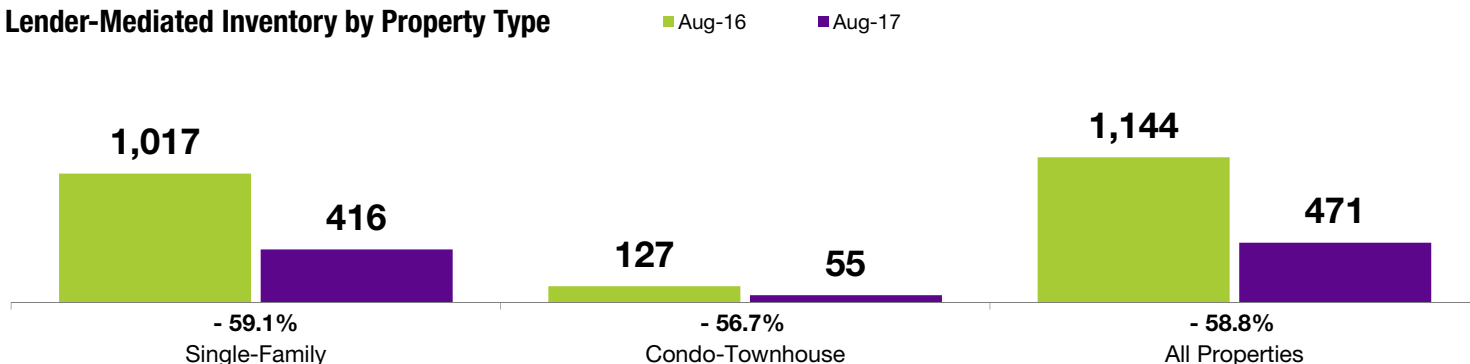
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Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -	Aug-16	Aug-17
Single-Family	1,017	416	- 59.1%	8,059	7,004	- 13.1%	9,076	7,420	- 18.2%	11.2%	5.6%
Condo-Townhouse	127	55	- 56.7%	1,208	861	- 28.7%	1,335	916	- 31.4%	9.5%	6.0%
All Properties	1,144	471	- 58.8%	9,267	7,865	- 15.1%	10,411	8,336	- 19.9%	11.0%	5.7%

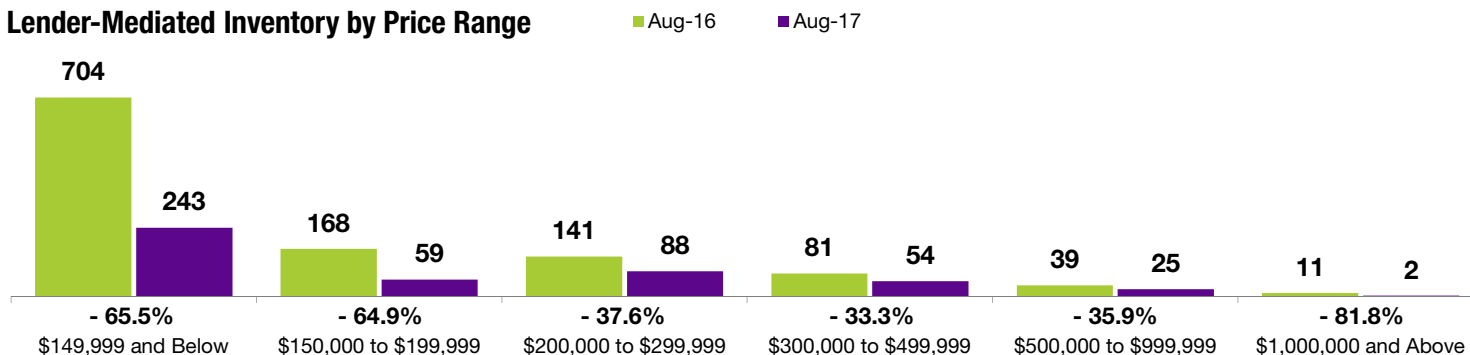
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -	Aug-16	Aug-17
\$149,999 and Below	704	243	- 65.5%	2,119	1,298	- 38.7%	2,823	1,541	- 45.4%	24.9%	15.8%
\$150,000 to \$199,999	168	59	- 64.9%	1,209	873	- 27.8%	1,377	932	- 32.3%	12.2%	6.3%
\$200,000 to \$299,999	141	88	- 37.6%	2,160	1,998	- 7.5%	2,301	2,086	- 9.3%	6.1%	4.2%
\$300,000 to \$499,999	81	54	- 33.3%	2,103	2,192	+ 4.2%	2,184	2,246	+ 2.8%	3.7%	2.4%
\$500,000 to \$999,999	39	25	- 35.9%	1,212	1,074	- 11.4%	1,251	1,099	- 12.2%	3.1%	2.3%
\$1,000,000 and Above	11	2	- 81.8%	464	430	- 7.3%	475	432	- 9.1%	2.3%	0.5%
All Price Ranges	1,144	471	- 58.8%	9,267	7,865	- 15.1%	10,411	8,336	- 19.9%	11.0%	5.7%

Lender-Mediated Inventory by Price Range



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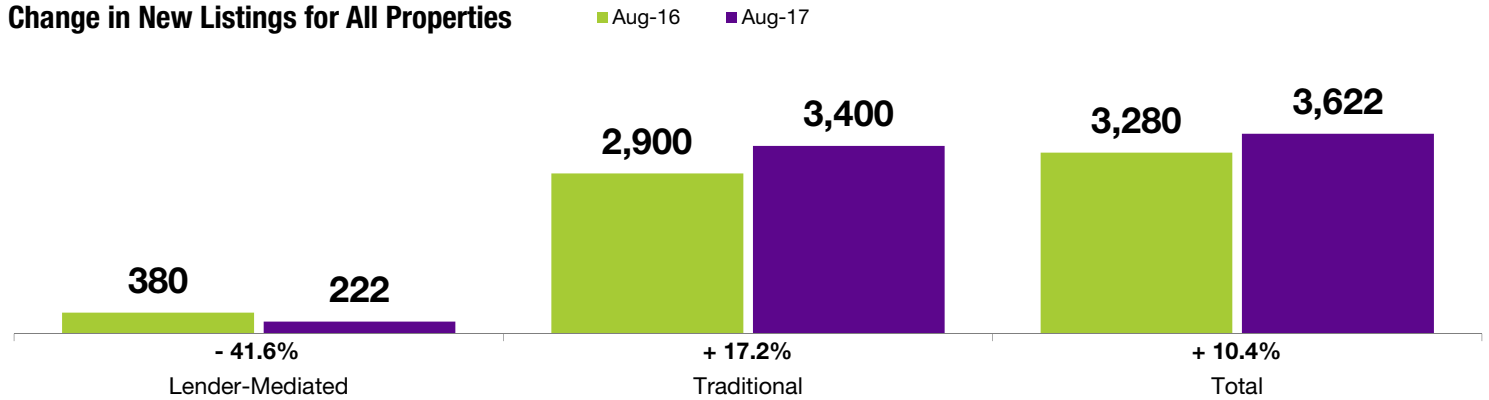
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New Listings

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -	Aug-16	Aug-17
Single-Family	319	189	- 40.8%	2,496	2,958	+ 18.5%	2,815	3,147	+ 11.8%	11.3%	6.0%
Condo-Townhouse	61	33	- 45.9%	404	442	+ 9.4%	465	475	+ 2.2%	13.1%	6.9%
All Properties	380	222	- 41.6%	2,900	3,400	+ 17.2%	3,280	3,622	+ 10.4%	11.6%	6.1%

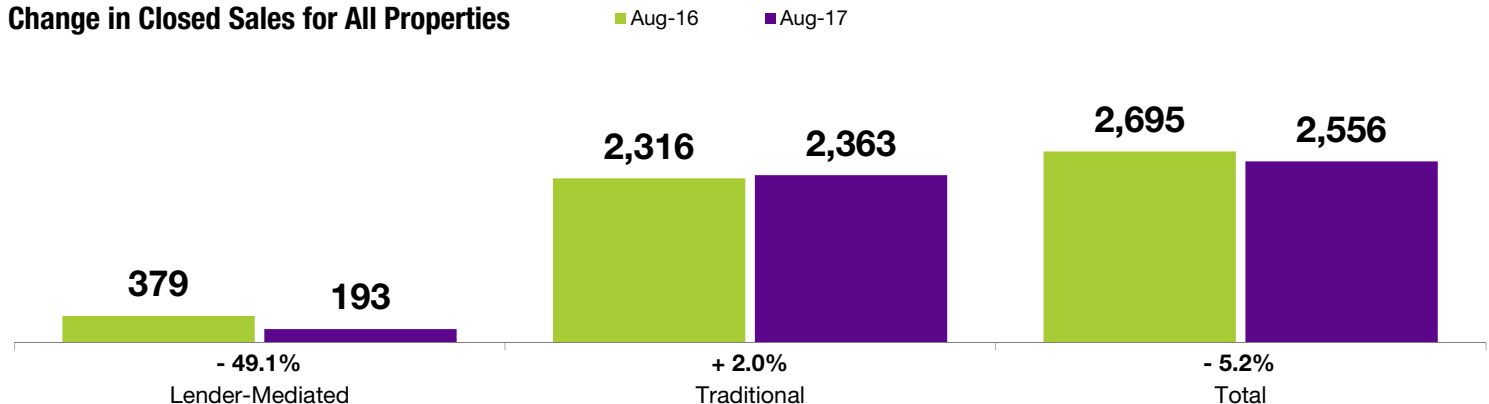
Change in New Listings for All Properties



Closed Sales

	Lender-Mediated			Traditional			Total			Share of Activity that was Lender-Mediated	
	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -	Aug-16	Aug-17
Single-Family	332	177	- 46.7%	2,002	1,991	- 0.5%	2,334	2,168	- 7.1%	14.2%	8.2%
Condo-Townhouse	47	16	- 66.0%	314	372	+ 18.5%	361	388	+ 7.5%	13.0%	4.1%
All Properties	379	193	- 49.1%	2,316	2,363	+ 2.0%	2,695	2,556	- 5.2%	14.1%	7.6%

Change in Closed Sales for All Properties



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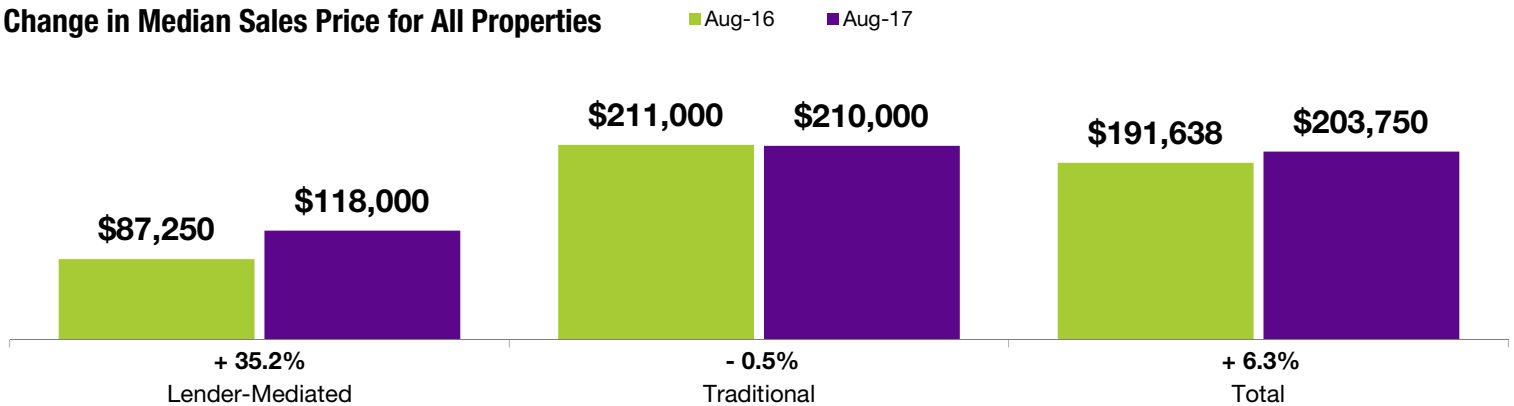
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Median Sales Price

	Lender-Mediated			Traditional			Total		
	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -
Single-Family	\$94,625	\$123,000	+ 30.0%	\$223,800	\$223,990	+ 0.1%	\$204,000	\$216,000	+ 5.9%
Condo-Townhouse	\$75,001	\$98,500	+ 31.3%	\$143,495	\$150,000	+ 4.5%	\$130,410	\$203,750	+ 56.2%
All Properties	\$87,250	\$118,000	+ 35.2%	\$211,000	\$210,000	- 0.5%	\$191,638	\$203,750	+ 6.3%

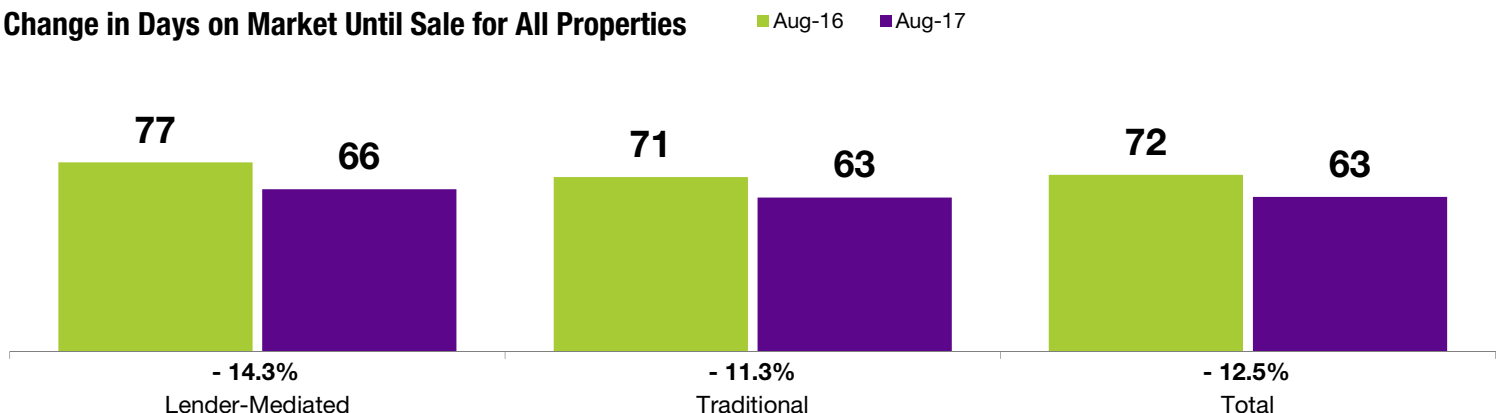
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -	Aug-16	Aug-17	+ / -
Single-Family	79	68	- 13.9%	72	64	- 11.1%	73	64	- 12.3%
Condo-Townhouse	65	49	- 24.6%	65	57	- 12.3%	65	57	- 12.3%
All Properties	77	66	- 14.3%	71	63	- 11.3%	72	63	- 12.5%

Change in Days on Market Until Sale for All Properties



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Lender-Mediated Activity by Area

Share represents the market share of lender-mediated sales for each area.

August 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
Baker County	7	10.4%	-58.8%	4	16.7%	-20.0%	\$155,000	6.2%	\$165,629	16.1%
Clay County	56	6.2%	-71.6%	29	8.6%	-45.3%	\$195,000	2.4%	\$201,301	-4.2%
Duval County	280	7.0%	-57.3%	108	7.7%	-52.4%	\$180,000	7.1%	\$221,503	3.5%
Nassau County	17	5.1%	-69.6%	17	15.9%	-32.0%	\$226,500	10.9%	\$258,011	16.1%
Putnam County	36	8.2%	-43.8%	15	19.5%	-44.4%	\$73,500	5.0%	\$100,239	-8.1%
St. Johns County	56	2.4%	-46.2%	17	3.0%	-37.0%	\$300,000	1.7%	\$358,474	-0.6%
011-SAN MARCO	1	1.1%	-66.7%	2	11.8%	--	\$230,000	-16.4%	\$314,813	-23.4%
012-SAN JOSE	10	7.1%	-23.1%	3	7.1%	-40.0%	\$162,000	-2.7%	\$254,378	5.9%
013-BEAUCLERC/MANDARIN NORTH	6	3.5%	-45.5%	3	5.0%	-62.5%	\$203,500	7.7%	\$209,740	-4.5%
014-MANDARIN	12	5.1%	-50.0%	4	5.6%	-42.9%	\$252,000	6.3%	\$274,627	6.4%
015-BARTRAM	2	1.9%	-83.3%	2	4.3%	-33.3%	\$230,639	4.9%	\$228,753	5.7%
021-ST NICHOLAS AREA	4	5.2%	-66.7%	2	14.3%	-71.4%	\$144,000	20.0%	\$136,325	13.6%
022-GROVE PARK/SAN SOUCI	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
023-SOUTHSIDE-EAST OF SOUTHSIDE BLVD	11	9.2%	-54.2%	5	8.3%	-28.6%	\$161,000	9.6%	\$179,072	10.6%
024-BAYMEADOWS/DEERWOOD	13	8.6%	-35.0%	2	2.5%	-77.8%	\$138,100	11.4%	\$210,162	8.1%
025-INTRACOASTAL WEST-NORTH OF BEACH BLVD	10	9.5%	0.0%	1	2.9%	-50.0%	\$316,000	16.0%	\$322,019	-0.1%
026-INTRACOASTAL WEST-SOUTH OF BEACH BLVD	9	4.9%	-47.1%	0	0.0%	-100.0%	\$297,500	8.2%	\$311,445	0.4%
027-INTRACOASTAL WEST-SOUTH OF JT BUTLER BLVD	0	0.0%	-100.0%	0	0.0%	--	\$327,500	86.1%	\$347,748	-4.7%
028-BAYARD	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
029-NOCATEE (DUVAL COUNTY)	0	0.0%	--	0	0.0%	--	\$376,365	-1.7%	\$389,180	-4.3%
031-RIVERSIDE	1	2.5%	-66.7%	0	0.0%	--	\$223,150	13.0%	\$268,600	-2.7%
032-AVONDALE	0	0.0%	-100.0%	5	15.2%	150.0%	\$249,900	9.9%	\$296,516	4.0%
033-ORTEGA/VENETIA	3	4.9%	-62.5%	1	7.7%	-50.0%	\$300,000	11.9%	\$309,931	-9.5%
041-ARLINGTON	18	8.0%	-56.1%	9	9.8%	-60.9%	\$159,000	25.2%	\$161,499	19.5%
042-FT CAROLINE	7	5.0%	-75.0%	4	7.0%	100.0%	\$193,000	17.0%	\$241,440	9.9%
043-INTRACOASTAL WEST-NORTH OF ATLANTIC BLVD	6	5.7%	-62.5%	2	4.4%	-60.0%	\$225,000	4.7%	\$254,947	-4.0%
051-MURRAY HILL	2	4.3%	-60.0%	2	6.9%	0.0%	\$150,000	30.4%	\$145,152	24.0%
052-LAKESHORE	6	15.0%	-33.3%	0	0.0%	-100.0%	\$124,900	103.9%	\$127,095	67.5%
053-HYDE GROVE AREA	4	12.5%	-75.0%	4	18.2%	33.3%	\$131,000	14.7%	\$123,822	20.4%
054-CEDAR HILLS	1	5.3%	-87.5%	1	7.7%	-80.0%	\$125,000	91.8%	\$114,123	42.7%
055-CONFEDERATE POINT/ORTEGA FARMS	1	3.3%	0.0%	2	18.2%	0.0%	\$156,000	30.5%	\$161,991	44.3%
056-YUKON/WESCONNETT/OAK HILL	11	13.4%	-52.2%	1	3.6%	-80.0%	\$129,500	7.5%	\$123,252	2.5%
061-NORMANDY AREA	4	12.1%	-76.5%	1	6.3%	-85.7%	\$149,000	12.0%	\$133,056	-4.6%
062-CRYSTAL SPRINGS/COUNTRY CREEK AREA	8	12.1%	-38.5%	3	13.6%	-66.7%	\$177,750	15.0%	\$192,591	28.1%
063-JACKSONVILLE HEIGHTS/OAK HILL/ENGLISH ESTATES	5	11.9%	-76.2%	2	6.7%	-81.8%	\$119,495	22.6%	\$111,026	16.6%
064-BENT CREEK/PLUM TREE	2	4.3%	-50.0%	2	14.3%	-50.0%	\$179,898	9.0%	\$175,507	9.1%
065-PANTHER CREEK/ADAMS LAKE/DUVAL COUNTY-SW	3	10.0%	-57.1%	2	33.3%	--	\$207,450	6.7%	\$183,583	-6.8%
066-CECIL COMMERCE AREA	1	3.3%	-75.0%	0	0.0%	--	\$179,500	-32.9%	\$179,500	-33.3%
067-COLLINS RD/ARGYLE/OAKLEAF PLANTATION (DUVAL)	9	11.4%	-57.1%	2	4.8%	-81.8%	\$159,500	15.6%	\$163,074	14.2%
071-BRENTWOOD/EVERGREEN	6	15.8%	-40.0%	2	9.5%	-50.0%	\$90,000	181.3%	\$84,629	93.9%

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Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

August 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
072-SPRINGFIELD	2	7.1%	-33.3%	0	0.0%	--	\$195,000	116.7%	\$210,391	54.5%
073-DOWNTOWN JACKSONVILLE-NORTHBANK	1	11.1%	--	2	66.7%	--	\$52,100	-69.9%	\$130,100	-19.7%
074-PAXON	8	12.7%	-60.0%	2	13.3%	-71.4%	\$57,000	96.2%	\$85,367	119.3%
075-TROUT RIVER/COLLEGE PARK/RIBAULT MANOR	21	13.5%	-58.8%	4	9.3%	-71.4%	\$45,000	7.5%	\$68,071	17.7%
076-DOWNTOWN JACKSONVILLE-EASTSIDE	1	4.3%	-88.9%	0	0.0%	--	\$18,750	-24.7%	\$18,750	-26.9%
081-MARIETTA/WHITEHOUSE/BALDWIN/GARDEN ST	8	16.0%	-60.0%	0	0.0%	-100.0%	\$149,500	-1.6%	\$140,271	-4.2%
082-DINSMORE/NORTHWEST DUVAL COUNTY	3	27.3%	-25.0%	0	0.0%	--	\$112,000	0.0%	\$112,000	0.0%
091-GARDEN CITY/AIRPORT	17	13.2%	-51.4%	10	20.4%	-23.1%	\$158,000	23.4%	\$154,673	24.5%
092-OCEANWAY/PECAN PARK	7	5.2%	-70.8%	3	7.7%	0.0%	\$200,500	6.0%	\$204,883	8.1%
095-SAN MATEO/EASTPORT	0	0.0%	-100.0%	1	20.0%	-50.0%	\$142,000	-40.8%	\$190,640	-19.3%
096-FT GEORGE/BLOUNT ISLAND/CEDAR POINT	7	6.1%	-63.2%	6	17.6%	-25.0%	\$212,000	3.4%	\$221,608	-2.7%
121-FLEMING ISLAND-NE	0	0.0%	-100.0%	1	20.0%	--	\$237,400	17.2%	\$352,480	83.6%
122-FLEMING ISLAND-NW	2	3.1%	-77.8%	0	0.0%	-100.0%	\$249,900	0.1%	\$261,724	-17.1%
123-FLEMING ISLAND-SE	5	9.4%	-16.7%	0	0.0%	-100.0%	\$275,000	9.9%	\$290,248	5.5%
124-FLEMING ISLAND-SW	4	8.0%	-69.2%	0	0.0%	-100.0%	\$265,200	21.4%	\$290,654	15.8%
131-MEADOWBROOK/LOCH RANE	2	7.7%	-71.4%	1	10.0%	-66.7%	\$180,500	-31.6%	\$216,189	-9.3%
132-BELLAIR/GROVE PARK	2	10.5%	-77.8%	0	0.0%	-100.0%	\$114,250	-7.5%	\$126,708	9.9%
133-NORTH ORANGE PARK	0	0.0%	-100.0%	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
134-SOUTH BLANDING	0	0.0%	-100.0%	3	17.6%	0.0%	\$189,900	26.0%	\$174,347	6.6%
135-PARK WEST/MONTCLAIR	0	0.0%	-100.0%	0	0.0%	-100.0%	\$202,000	-1.0%	\$179,250	16.1%
136-LAKESIDE ESTATES	3	21.4%	50.0%	2	22.2%	100.0%	\$165,100	3.5%	\$176,278	2.0%
137-DOCTOR'S LAKE	0	0.0%	-100.0%	0	0.0%	--	\$215,000	-10.4%	\$224,800	-13.9%
138-TANGLEWOOD/DOCTORS INLET	0	19.4%	-53.3%	--	13.8%	0.0%	--	10.9%	--	7.9%
139-OAKLEAF/ORANGE PARK/NW CLAY COUNTY	10	7.0%	-75.0%	3	4.3%	-66.7%	\$205,000	-6.0%	\$212,158	-2.8%
141-MIDDLEBURG NW	4	8.7%	-50.0%	3	23.1%	-25.0%	\$87,900	-48.3%	\$115,454	-32.0%
142-MIDDLEBURG EAST/LAKE ASBURY	3	3.1%	-83.3%	2	4.3%	-60.0%	\$190,600	15.5%	\$193,663	2.7%
143-FOXMEADOW AREA	1	2.9%	-87.5%	0	0.0%	-100.0%	\$232,000	2.0%	\$240,165	0.3%
144-MIDDLEBURG-SE	1	5.9%	-50.0%	0	0.0%	--	\$0	-100.0%	\$0	-100.0%
145-MIDDLEBURG-SW	5	25.0%	-68.8%	3	23.1%	-25.0%	\$142,000	-2.7%	\$174,147	8.2%
151-KEYSTONE HEIGHTS	4	3.9%	-77.8%	5	18.5%	0.0%	\$124,900	31.6%	\$131,321	14.8%
152-KINGSLEY LAKE	0	0.0%	--	1	100.0%	--	\$139,900	0.0%	\$139,900	0.0%
161-GREEN COVE SPINGRS	0	0.0%	--	0	0.0%	--	\$0	0.0%	\$0	0.0%
162-RUSSELL LANDING/PENNY FARMS	0	0.0%	--	0	0.0%	-100.0%	\$0	-100.0%	\$0	-100.0%
211-JACKSONVILLE BEACH-NE	3	10.0%	200.0%	0	0.0%	-100.0%	\$612,500	2.9%	\$661,650	6.5%
212-JACKSONVILLE BEACH-SE	1	1.5%	0.0%	0	0.0%	--	\$630,000	33.3%	\$946,536	71.0%
213-JACKSONVILLE BEACH-NW	0	0.0%	-100.0%	2	13.3%	100.0%	\$339,500	20.0%	\$363,296	-1.0%
214-JACKSONVILLE BEACH-SW	1	1.4%	-50.0%	0	0.0%	-100.0%	\$350,000	30.6%	\$291,550	-7.4%
221-NEPTUNE BEACH-EAST	0	0.0%	-100.0%	0	0.0%	--	\$642,750	0.4%	\$617,625	-26.9%
222-NEPTUNE BEACH-WEST	0	0.0%	--	0	0.0%	-100.0%	\$301,450	-13.9%	\$345,850	-3.7%
231-ATLANTIC BEACH-EAST	1	1.3%	-80.0%	1	4.3%	0.0%	\$404,000	-30.9%	\$543,479	-17.3%

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232-ATLANTIC BEACH/MAYPORT-WEST	3	6.4%	-40.0%	2	14.3%	-66.7%	\$177,500	13.8%	\$196,933	12.7%
251-PONTE VEDRA BEACH-E OF A1A-N OF CORONA RD	0	0.0%	--	1	33.3%	--	\$637,000	-59.7%	\$1,577,333	-35.9%
252-PONTE VEDRA BEACH-W OF A1A-N OF SOLANA RD	0	0.0%	-100.0%	1	5.9%	--	\$240,000	-28.5%	\$468,382	-15.5%
253-DIXIE LANDING-PABLO CREEK (ST JOHNS COUNTY)	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
261-PONTE VEDRA BCH-S OF CORONA-E OF A1A/LAKE PV	0	0.0%	-100.0%	0	0.0%	--	\$191,500	-44.3%	\$385,300	-19.6%
262-PONTE VEDRA BEACH-W OF A1A-S OF SOLANA RD	6	6.1%	-40.0%	0	0.0%	-100.0%	\$435,000	-3.8%	\$459,547	4.0%
263-PONTE VEDRA BEACH-W OF A1A-S OF CR-210	2	2.7%	-66.7%	0	0.0%	--	\$462,000	-15.0%	\$611,666	-21.6%
264-SOUTH PONTE VEDRA BEACH	0	0.0%	-100.0%	0	0.0%	--	\$525,500	-34.6%	\$589,696	-32.5%
265-PONTE VEDRA/NOCATTEE-STJ	3	1.6%	-40.0%	0	0.0%	-100.0%	\$402,948	8.8%	\$435,895	8.7%
266-VILANO BEACH	0	0.0%	--	0	0.0%	--	\$333,000	-42.1%	\$340,063	-26.3%
271-NOCATTEE NORTH	0	0.0%	--	0	0.0%	--	\$455,000	17.3%	\$500,040	18.1%
272-NOCATTEE SOUTH	3	2.3%	-40.0%	0	0.0%	-100.0%	\$385,000	8.5%	\$404,452	3.2%
301-JULINGTON CREEK/SWITZERLAND	8	2.1%	-61.9%	1	0.9%	-83.3%	\$305,000	0.3%	\$318,238	-1.7%
302-ORANGEDALE AREA	0	0.0%	-100.0%	0	0.0%	-100.0%	\$323,500	-19.2%	\$303,067	-27.8%
303-PALMO/SIX MILE AREA	0	0.0%	-100.0%	1	16.7%	--	\$324,193	4.3%	\$332,148	6.8%
304- 210 SOUTH	5	5.1%	0.0%	2	4.9%	-50.0%	\$309,500	5.0%	\$330,006	6.8%
305-WORLD GOLF VILLAGE AREA-CENTRAL	2	2.6%	-50.0%	0	0.0%	-100.0%	\$250,000	7.5%	\$252,927	17.5%
306-WORLD GOLF VILLAGE AREA-NE	0	0.0%	--	0	0.0%	--	\$261,040	0.0%	\$261,040	0.0%
307-WORLD GOLF VILLAGE AREA-SE	2	3.8%	--	0	0.0%	--	\$265,495	4.7%	\$266,935	5.3%
308-WORLD GOLF VILLAGE AREA-SW	2	2.1%	-33.3%	0	0.0%	--	\$260,000	5.1%	\$264,742	2.8%
309-WORLD GOLF VILLAGE AREA-WEST	6	5.4%	-33.3%	0	0.0%	--	\$293,500	7.7%	\$298,010	5.0%
312-PALENCIA AREA	8	5.4%	33.3%	3	9.4%	200.0%	\$389,000	-7.6%	\$431,069	-3.6%
313-WHITECASTLE/AIRPORT AREA	1	4.8%	0.0%	0	0.0%	-100.0%	\$209,750	-29.2%	\$191,006	-29.8%
321-NORTH CITY-ST AUGUSTINE	0	0.0%	-100.0%	1	20.0%	--	\$130,000	-35.5%	\$153,400	-20.7%
322-DOWNTOWN ST AUGUSTINE	1	4.5%	--	0	0.0%	--	\$140,000	-76.0%	\$140,000	-74.1%
323-DAVIS SHORES	0	0.0%	--	0	0.0%	--	\$340,700	21.2%	\$484,350	-15.0%
331-ST AUGUSTINE BEACH	2	1.2%	-66.7%	3	9.7%	50.0%	\$389,500	34.3%	\$464,295	47.2%
332-CRESCENT BEACH/SUMMER HAVEN	0	0.0%	--	0	0.0%	--	\$345,000	-31.0%	\$381,250	-36.5%
333-ST JOHNS COUNTY-SE	0	0.0%	--	1	100.0%	--	\$203,029	5.7%	\$203,029	5.7%
334-MOULTRIE/ST AUGUSTINE SHORES	1	2.1%	-50.0%	1	6.7%	0.0%	\$221,000	20.8%	\$225,060	13.4%
335-ST AUGUSTINE SOUTH	0	0.0%	--	0	0.0%	--	\$220,000	14.3%	\$230,214	8.3%
336-RAVENSWOOD/WEST AUGUSTINE	3	3.7%	-25.0%	2	6.7%	0.0%	\$163,000	-1.5%	\$191,295	4.8%
337-OLD MOULTRIE RD/WILDWOOD	0	0.0%	-100.0%	0	0.0%	-100.0%	\$241,245	1.6%	\$274,565	13.7%
341-FLAGLER ESTATES/HASTINGS	2	16.7%	0.0%	1	33.3%	--	\$89,900	-5.4%	\$126,300	32.9%
342-ST JOHNS CO-SR-207 SOUTH/WEST OF I-95	0	0.0%	-100.0%	0	0.0%	-100.0%	\$254,000	15.5%	\$254,000	16.0%
343-MOLASSES JUNCTION/ELKTON	1	10.0%	--	0	0.0%	--	\$120,000	-53.8%	\$120,000	-53.8%
344-HASTINGS/TOCOI/RIVRERDALE	0	0.0%	--	0	--	--	\$0	-100.0%	\$0	-100.0%
410-FERNANDINA BEACH DOWNTOWN-WEST	0	0.0%	--	0	0.0%	-100.0%	\$243,000	224.0%	\$243,000	165.2%
420-FERNANDINA BEACH-DOWNTOWN-EAST	2	33.3%	--	0	0.0%	-100.0%	\$240,151	100.1%	\$240,151	100.1%
430-NASSAU COUNTY BEACHES-NORTH	0	0.0%	-100.0%	0	0.0%	--	\$335,000	-30.9%	\$335,000	-30.9%

Lender-Mediated Report

A RESEARCH TOOL PROVIDED BY THE NORTHEAST FLORIDA ASSOCIATION OF REALTORS®



Lender-Mediated Activity by Area (cont.)

Share represents the market share of lender-mediated sales for each area.

August 2017

	Inventory	Share	+ / -	Closed Sales	Share	+ / -	Median Sales Price	+ / -	Average Sales Price	+ / -
431-NASSAU COUNTY BEACHES-SOUTH	0	0.0%	--	1	100.0%	0.0%	\$278,000	3.9%	\$278,000	11.2%
440-FERNANDINA BEACH DOWNTOWN-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$331,014	146.1%	\$317,982	136.4%
450-AMELIA ISLAND-NORTH OF BURNEY ROAD	2	6.5%	-50.0%	1	20.0%	0.0%	\$408,000	23.6%	\$382,170	15.4%
460-AMELIA ISLAND PLANTATION	2	6.7%	0.0%	0	0.0%	--	\$650,000	73.3%	\$631,714	50.0%
470-PINEY ISLAND AREA	0	--	--	0	--	--	\$0	0.0%	\$0	0.0%
471-NASSAU COUNTY-CHESTER/PIRATES WOODS AREAS	1	2.7%	-90.0%	3	30.0%	50.0%	\$205,251	22.2%	\$205,300	4.5%
472-ONEIL/NASSAVILLE/HOLLY POINT	4	5.5%	33.3%	4	15.4%	--	\$245,000	-12.3%	\$270,425	-7.3%
480-NASSAU COUNTY-N OF A1A/W OF LOFTON CREEK	0	0.0%	-100.0%	0	0.0%	--	\$246,999	37.3%	\$246,999	37.3%
481-NASSAU COUNTY-S OF A1A/W OF LOFTON CREEK	1	4.3%	-83.3%	1	5.9%	0.0%	\$213,800	22.7%	\$218,057	26.6%
490-CALLAHAN	2	16.7%	-33.3%	2	66.7%	100.0%	\$95,000	-39.8%	\$97,634	-42.6%
491-HILLARD	0	0.0%	--	0	0.0%	-100.0%	\$235,000	184.8%	\$235,000	93.9%
492-NASSAU COUNTY-W OF I-95/N TO STATE LINE	3	4.3%	-85.7%	5	17.9%	-64.3%	\$206,250	2.5%	\$182,047	-2.5%
501-MACCLENNY AREA	3	8.6%	-66.7%	2	14.3%	-50.0%	\$161,000	-1.5%	\$183,307	14.2%
502-BAKER COUNTY-NW	3	15.8%	-40.0%	1	25.0%	0.0%	\$125,700	44.8%	\$121,850	46.0%
503-BAKER COUNTY-SOUTH	1	7.7%	-66.7%	1	16.7%	--	\$119,950	-18.4%	\$153,567	4.5%
521-BRADFORD COUNTY-NE	4	33.3%	-20.0%	0	0.0%	-100.0%	\$233,250	833.0%	\$233,250	770.3%
522-BRADFORD COUNTY-NW	1	3.7%	-87.5%	0	0.0%	--	\$100,450	-33.5%	\$107,800	-30.4%
523-BRADFORD COUNTY-SE	3	10.0%	-40.0%	1	10.0%	0.0%	\$110,750	58.2%	\$143,482	61.5%
524-BRADFORD COUNTY-SW	0	0.0%	-100.0%	0	0.0%	-100.0%	\$111,700	27.0%	\$129,600	47.4%
541-UNION COUNTY-NORTH	0	--	-100.0%	0	0.0%	--	\$124,900	0.0%	\$115,133	0.0%
542-UNION COUNTY-SOUTH	0	0.0%	-100.0%	0	0.0%	-100.0%	\$202,850	174.1%	\$202,850	253.8%
561-GREATER PALATKA	16	19.0%	-20.0%	4	20.0%	-42.9%	\$89,450	10.4%	\$111,261	5.7%
562-BARDIN/WEST BOSTWICK	0	0.0%	-100.0%	1	100.0%	-50.0%	\$41,500	-33.1%	\$41,500	-38.6%
563-EAST BOSTWICK/BRIDGEPORT/CEDAR CREEK	1	3.6%	-66.7%	0	0.0%	-100.0%	\$172,900	-5.0%	\$172,900	-13.2%
564-EAST PALATKA/SAN MATEO/N SATSUMA/ORANGE MILLS	5	6.9%	150.0%	2	16.7%	0.0%	\$123,000	-1.4%	\$158,658	-0.4%
571-INTERLACHEN-SE	0	0.0%	-100.0%	0	0.0%	--	\$94,250	161.8%	\$94,250	95.0%
572-INTERLACHEN-NE	2	6.5%	-66.7%	0	0.0%	-100.0%	\$34,000	13.3%	\$43,557	-1.4%
573-INTERLACHEN-SW	2	10.0%	-50.0%	1	50.0%	--	\$34,450	7.7%	\$34,450	-18.6%
574-INTERLACHEN-NW	6	17.1%	20.0%	0	0.0%	--	\$27,900	-75.0%	\$34,380	-71.0%
575-WEST OF SR-21	0	0.0%	-100.0%	0	0.0%	-100.0%	\$250,000	197.3%	\$250,000	136.4%
576-GEORGES LAKE	0	0.0%	-100.0%	1	50.0%	0.0%	\$48,900	0.3%	\$48,900	0.3%
581-SATSUMA/HOOT OWL RIDGE	0	0.0%	-100.0%	4	66.7%	100.0%	\$50,600	4.3%	\$59,167	-48.1%
582-POMONA PK/WELAKA/LAKE COMO/CRESCENT LAKE EST	4	7.1%	-20.0%	1	11.1%	0.0%	\$129,000	-4.4%	\$136,667	-5.5%
583-CRESCENT/GEORGETOWN/FRUITLAND/DRAYTON ISL	0	0.0%	-100.0%	1	10.0%	0.0%	\$63,450	-51.2%	\$85,680	-27.9%
584-OCALA NATIONAL FOREST/OKLAWAHA RIVER	0	0.0%	--	0	--	--	\$0	0.0%	\$0	0.0%